

# **BERMUDA MONETARY AUTHORITY**

# **TRUSTS (REGULATION OF TRUST BUSINESS) ACT 2001**

# STATEMENT OF PRINCIPLES

**DECEMBER 2019** 

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# I. INTRODUCTION

- 1. This Statement of Principles (the Principles) is made pursuant to section 6 of the Trusts (Regulation of Trust Business) Act 2001 (the Act) which requires the Bermuda Monetary Authority (the Authority) to publish in such manner as it thinks fit Principles in accordance with which it is acting or proposing to act:
  - a) In interpreting the minimum criteria specified in the First Schedule to the Act and the grounds for revocation specified in section 16;
  - b) In exercising its power to grant, revoke or restrict a licence;
  - c) In exercising its power under section 11A(2)(a) to grant a permit to the licencee of a limited trust licence to hold trust assets in excess of thirty million dollars;
  - d) In exercising its power to obtain information, reports and to require production of documents; and
  - e) In exercising other enforcement powers.
- 2. The Principles are of general application and seek to take account of the wide diversity of undertakings that may be licenced under the Act, and of the prospect of institutional and market changes. Notwithstanding, there is likely to be a need for the Principles to be revised and developed over time. If the Authority makes a material change in the Principles, section 6(2) of the Act provides that the change is to be published or a revised version of the Principles issued. The Principles should be read in conjunction with any Guidance Notes which are issued pursuant to section 5(2) of the Proceeds of Crime (Anti-Money Laundering and Anti-Terrorist Financing Supervision and Enforcement) Act 2008 (SEA Act 2008); and in accordance with section 49M of the Proceeds of Crime Act 1997 (POCA 1997), and section 12O of the Anti-Terrorism (Financial and Other Measures) Act 2004 (ATFA 2004), and section 7(2) of the Act.
- 3. This document is also to be read in conjunction with the Statement of Principles & Guidance on the Exercise of Enforcement Powers (the Enforcement Guide). The Enforcement Guide, also made pursuant to section 6 of the Act, sets out the Principles in accordance with which the Authority acts or proposes to act in exercising its formal enforcement powers set out under the relevant Acts<sup>1</sup>. Where there are any differences in relation to use of these powers between the Enforcement Guide and the Principles, then the content of the Enforcement Guide will prevail.

# II. EXPLANATION FOR THE STATEMENT OF PRINCIPLES

4. The Principles, along with the Enforcement Guide, are relevant to the Authority's decisions on whether to licence an undertaking (company, partnership or individual) or to revoke or restrict a licence once granted. The principles set out in both documents encapsulate the

<sup>&</sup>lt;sup>1</sup> In the case of licenced undertakings this is the Act, the Proceeds of Crime (Anti-Money Laundering and Anti-Terrorist Financing Supervision and Enforcement) Act 2008 ("SEA"), and the Bermuda Monetary Authority Act 1969 ("BMA Act")

minimum standards the Authority considers when conducting its supervision of undertakings. The functions of trust business supervision include monitoring and verifying the ongoing compliance of undertakings with these minimum standards, other obligations imposed under the Act, the undertaking's own policies and procedures, and compliance with Anti-Money Laundering/Anti-Terrorist Financing requirements<sup>2</sup>.

- 5. Section III of the Principles considers the interpretation of each of the licensing criteria in the First Schedule of the Act. Section IV sets out the considerations relevant to the Authority's exercise of its discretion to grant a licence. Section V sets out the principles underlying the exercise of the Authority's power to obtain information and reports and to require the production of documents.
- 6. The Principles include references to various policy and guidance papers issued by the Authority from time to time. Copies of the relevant material are available from the Authority's website www.bma.bm.
- 7. If there are concerns in the course of supervision of licenced undertakings, the Authority will consider what steps should be taken to address the issue and where appropriate, it will seek remedial action by persuasion and encouragement. Where persuasion and encouragement fail, the Authority may look to stronger measures to ensure compliance. The process by which the Authority may take enforcement action is set out in the Enforcement Guide.
- 8. The Enforcement Guide generally sets out the principles of enforcement which underpins the Authority's decisions to use any formal enforcement power. It also clarifies the circumstances where the Authority may decide to impose restrictions on a licence (section 15 of the Act), including in cases of urgency (section 19), or ultimately revoke a licence (section 16).
- 9. It is most likely that the Authority would exercise its powers to restrict or revoke a licence, in the context of the enforcement process. The Authority may also exercise its discretion to utilise such powers in a supervisory context (e.g. to impose additional reporting requirements or where an institution ceases operations or conducts limited scope business). These powers might also be used to protect the interests of the public in connection with an external threat unconnected with the undertaking's conduct in accordance with section 20 of the Act.

<sup>&</sup>lt;sup>2</sup> These requirements are set out in the Proceeds of Crime Act 1997, the Proceeds of Crime (Anti-Money Laundering and Anti-Terrorist Financing Supervision and Enforcement) Act 2008 (SEA) and the relevant Regulations.

# III. FIRST SCHEDULE: MINIMUM CRITERIA FOR LICENSING

#### Introduction

- 10. Before an undertaking may be granted a licence the Authority has to be satisfied that all the criteria in the First Schedule of the Act are (or are capable of) being fulfilled by the applicant. Once licenced, all undertakings are subject to ongoing assessment against the criteria for licensing by means of the Authority's continuing supervision and regulation. Undertakings are required to submit, at intervals determined by the Authority, financial and other information about their business.
- 11. The Act sets out the framework of minimum criteria for licensing to be met and complied with by licenced trust businesses. These criteria are interpreted and applied in the context of the particular circumstances of individual undertakings, and developments in the sector generally. The Authority ensures adherence to the criteria through the following supervisory activities:
  - a) Periodic and occasional regulatory reports as determined by the Authority in accordance with the Act and any related regulations, rules, guidance notes or codes;
  - b) Detailed prudential discussions with the undertaking's senior management as required; and
  - c) Routine compliance visits made to the undertaking's premises.
- 12. The Authority shall determine the frequency of supervisory activities using a risk-based approach considering the nature, scale, complexity and risks encountered by the undertaking and the conduct of its business.
- 13. Where a licenced undertaking becomes aware of breaches or potential breaches, it is expected that the undertaking will alert the Authority forthwith so that any necessary remedial action can quickly be agreed upon. Similarly, the undertaking must alert the Authority to any proposed material change in its business. This will allow the Authority to assess whether the changes impact the undertaking's ability to fulfil the minimum licensing criteria.
- 14. This part of the Principles sets out the Authority's interpretation of the statutory licensing criteria.

#### First Schedule Paragraph 1: "Controllers and Officers to be fit and proper persons"

#### Controllers and Officers

15. This paragraph provides that every person who is or is to be a controller or officer (as defined in section 2 of the Act; officers are defined as including persons appointed as directors, secretaries or senior executives) of an undertaking is to be a fit and proper person

to hold that position. With regard to an individual who is, or is to be, a controller or officer, the relevant considerations include whether the person has relevant experience, sufficient skills, knowledge and soundness of judgment properly to undertake and fulfil their particular duties and responsibilities. The standards required of persons in these respects will vary considerably, depending on the precise position held by the person concerned. Thus, a person could be fit and proper for one position but not be fit and proper for a position involving different responsibilities and duties. The diligence with which the person is fulfilling or is likely to fulfil those duties and responsibilities is also considered, so that the Authority can assess whether the person does or will devote sufficient time and attention to them.

- 16. The Authority sees the standards as being particularly high in the case of those persons with primary responsibility for the conduct of an undertaking's affairs, taking into account the nature and scale of the undertaking's business.
- 17. In assessing whether a person has the relevant competence, soundness of judgment and diligence, the Authority considers whether the person has had experience of similar responsibilities previously, the record in fulfilling them and, where appropriate, whether the person has appropriate qualifications and training. As to soundness of judgment, the Authority looks to the person's previous conduct and decision-taking.
- 18. The probity of the person concerned is very important. It is essential that a person with responsibility for the conduct of trust business is of high integrity. In contrast to the fitness elements of this criterion, which reflects an individual judgment relating to the particular position that the person holds or is to hold, the judgment of probity reflects much more of a common standard, applicable irrespective of the particular position held.
- 19. Specifically, the Authority takes into account the person's reputation and character. It considers, inter alia, whether the person has a criminal record, or convictions for fraud or other dishonesty which would be particularly relevant. The Authority also gives particular weight to whether the person has contravened any provision of trust, banking, insurance, investment or other legislation designed to protect members of the public against financial loss, due to dishonesty, incompetence or malpractice. In addition, it considers whether the person has been involved in any business practices appearing to the Authority to be deceitful or oppressive or improper or which otherwise reflect discredit on his or her method of conducting business. In addition to compliance with statutory provisions, the Authority also considers a person's record of compliance with various non-statutory codes, in so far as they may be relevant to the licensing criteria and to the interests of clients and potential clients.
- 20. The Authority also takes into consideration whether the person has been censured or disqualified by professional or regulatory bodies, e.g. Society of Trust and Estate Practitioners, The Bermuda Bar Association, The Institute of Chartered Accountants of Bermuda, The Bermuda Stock Exchange, The Association for Investment Management and

Research, The Institute of Chartered Secretaries and Administrators, The Institute of Directors or corresponding bodies in other jurisdictions.

- 21. While any evidence of relevant past misconduct needs to be taken into consideration, the Authority recognises that lapse of time, and a person's subsequent conduct, are factors which may be relevant in assessing whether the person is now fit and proper for a particular position.
- 22. Once an undertaking is licenced, the Authority has continuing regard to the performance of the person in the exercising of his or her duties. Imprudence in the conduct of an undertaking's business, or actions which have threatened (without necessarily having damaged) the interests of clients or potential clients, will reflect adversely on the competence and soundness of judgment of those responsible. Similarly, failure by an undertaking to conduct its business with integrity and professional skills will reflect adversely on the probity, and/or competence and/or soundness of judgment of those responsible. This applies whether the matters of concern have arisen from the way the persons responsible have acted or from their failure to act in an appropriate manner. The Authority takes a cumulative approach in assessing the significance of such actions or omissions that is, it may determine that a person does not fulfil the criterion based on several instances of such conduct, which if taken individually, may not lead to that conclusion.

#### Shareholder Controllers

- 23. Shareholder controllers, as defined by sections 4(5) and 4(6) of the Act, may hold a wide variety of positions in relation to an undertaking, and the application of the fit and proper criterion takes account of this. The key consideration is the likely or actual impact on the interests of clients and potential clients of a person holding the particular position as controller. This is viewed in the context of the circumstances of the individual case, and of the particular position held. The general presumption is that the greater the influence on the undertaking, the higher the threshold will be for the controller to fulfil the criterion. Thus, for example, higher standards will generally be required of a majority shareholder controller (i.e. one owning 50 per cent or more of the shares of an undertaking) compared with a shareholder controller owning 10 per cent.
- 24. In considering the application of the criterion to shareholder controllers or persons proposing to become such controllers, the Authority considers two main factors. First, it considers what influence the person has or is likely to have on the conduct of the affairs of the undertaking. If the person does, or is likely to, exercise a close control over the business, the Authority would look for evidence that he/she has the probity and soundness of judgment, and relevant knowledge and skills for running an undertaking. On the other hand, if the shareholder does not, or is not likely to, influence the directors and management of the undertaking in relation to the detailed conduct of the business, it would not be necessary to require such a level of relevant qualities and experience. The Authority also considers in

this context whether there could be conflicts of interest arising from the influence of the shareholder on the undertaking-this could, for example, arise from the closeness of his/her links with another company.

- 25. The second consideration is whether the financial position, reputation or conduct of the shareholder controller or prospective shareholder controller has damaged, or is likely to damage, the undertaking through 'contagion' which undermines confidence in that undertaking. For example, if a holding company or a major shareholder were to suffer financial problems, it could damage confidence of clients or potential clients in the stability or financial integrity of the licenced undertaking. Generally, the higher the shareholding, the greater the risk of 'contagion' if the shareholder encounters financial difficulties. For this reason, a shareholder must be able to demonstrate to the undertaking and the Authority their sources of wealth and source of funds. The risk of contagion is not, however, confined to financial weakness. Publicity about illegal or unethical conduct by a holding company or another member of the group may also damage confidence in the undertaking.
- 26. A licenced undertaking is expected to notify the Authority immediately if they become aware of material concerns regarding the suitability of a shareholder controller.
- 27. In the case of a controller who 'directs' or 'instructs' a shareholder controller, similar considerations apply to those relevant to assessing the fulfilment of the criterion in relation to shareholder controllers. In other words, the standards that an indirect controller needs to satisfy are likely to be at the minimum of the standards also required of the person who is indirectly controlled.
- 28. Where a person is a controller by virtue of 'directing' or 'instructing' the board of an undertaking, the standards required are high. The controller has to have the probity and relevant knowledge, experience, skills and diligence for running an undertaking. The qualities required are those that are also appropriate for the board of directors of an undertaking.

#### First Schedule Paragraph 1A: "Corporate Governance"

- 29. This paragraph provides that the undertaking shall implement corporate governance policies and processes as the Authority considers appropriate given the nature, scale, complexity and risk profile of the undertaking.
- 30. In the case of a undertaking which is a company or partnership, the business should be effectively directed by such number of individuals as the Authority considers appropriate given the nature, scale, complexity and risk profile of the undertaking The Authority recognises that standards of good corporate governance may differ between undertakings according to the size and complexity of their respective businesses. At a minimum, the Authority expects there to be qualified individuals appointed to the board or acting as

partners, who can apply informed and independent judgment to the overall governance of the undertaking.

- 31. In the case of an undertaking which is a company, the directors should include such number (if any) of non-executive directors, as the Authority considers appropriate. The number will depend on the circumstances of the undertaking and the nature, scale, complexity and risk profile of the undertaking.
- 32. The Authority considers that non-executive directors can play a valuable role in bringing an outsider's independent perspective to the running of the business, and to ensure proper challenge to the executive directors and other management. The Authority sees non-executive directors as having an important role as members of an undertaking's audit committee or in performing the role that such a committee would otherwise perform.

#### First Schedule Paragraph 5(1): "business to be conducted in a prudent manner"

- 33. Paragraph 5, sub-paragraphs 1 and 7 make it clear that there is a general requirement for undertakings to conduct their business in a prudent manner. It is the overall responsibility of the board, partners and senior management of an institution to ensure that there is effective control over the entire business and that it is conducted prudently. Board members, partners and senior management must understand the underlying risks in the business and be committed to a robust control environment.
- 34. Sub-paragraphs 2 to 6A set out a number of specific requirements, each of which must be fulfilled before an undertaking may be regarded as conducting its business in a prudent manner.
- 35. The Act also makes it clear that the specific requirements outlined in sub-paragraphs 2 to 6A are not exhaustive. Accordingly the Authority takes into account a range of other considerations in assessing whether an undertaking is prudently run. These include for example:
  - a) The undertaking's management and corporate governance arrangements (such as, in the case of a company, the composition of the board of directors and the arrangements for the board's overall control and direction of the institution);
  - b) The undertaking's general strategy and objectives;
  - c) Anti-Money Laundering/Anti-Terrorist Financing policies and procedures;
  - d) Planning arrangements;
  - e) Policies on accounting, collections and bad debt;
  - f) Ability to maintain adequate liquidity to meet its actual and contingent obligations as they fall due;

- g) Recruitment arrangements and training to ensure that the undertaking has adequate numbers of experienced and skilled staff in order to carry out its various activities in a prudent manner; and
- h) The undertaking's procedures for overseeing, managing and monitoring all outsourced activities.
- 36. Particularly close attention is also paid to the arrangements in place for preventing and detecting criminal activities, and for ensuring compliance with the undertaking's legal obligations in preventing money laundering and terrorist financing.
- 37. Failure by the undertaking to comply with applicable laws in foreign jurisdictions in which the undertaking or its subsidiaries operate may also affect the Authority's assessment of prudent conduct.
- 38. A licenced undertaking should have policies and procedures to enable it to comply with international sanctions measures in force in Bermuda.

#### First Schedule Paragraph 5(3): "minimum net assets"

- 39. A licenced undertaking which is a company, must maintain minimum net assets of at least \$250,000 or such larger amount as the Authority may require. In cases other than companies, the minimum required is \$25,000 or such larger amount as the Authority may require.
- 40. The Authority needs to have reasonable assurance that adequate net assets are available to support the licenced undertaking. In assessing the capital adequacy of a licenced undertaking, all claims on other members of the group will be deducted. However, this may not apply where claims are on connected entities for which the Authority is able to assess capital adequacy on a group-wide basis. Undertakings are expected to hold their capital and reserves as far as possible in readily realisable form i.e. short-term deposits or high quality marketable assets.
- 41. Normally, the Authority will accept \$250,000 as adequate to support a company's trust business, provided adequate insurance with a small level of deductible is in place. However, where a licencee faces material additional risks through carrying on other business within the licenced entity, the Authority requires a higher level of capital to be held, commensurate with these additional risks.

# First Schedule Paragraph 5 (4) and (5): "adequate accounting and recordkeeping systems"

42. The Authority does not regard an undertaking's records and systems as adequate unless they are such as to enable its business to be prudently managed and the undertaking to comply

with the duties imposed on it by or under the Act. In other words, the records and systems must be such that the undertaking is able to fulfil the various other elements of the prudent conduct criterion, and to identify threats to the interests of clients and potential clients. They should also be sufficient to enable the undertaking to comply with the notification and reporting requirements under the Act. Thus, delays in providing information, or inaccuracies in the information provided, will call into question the fulfilment of the requirement of sub-paragraphs 5 (4) and 5 (5).

43. The nature and scope of the particular records and systems which an undertaking should maintain should be commensurate with its needs and particular circumstances, so that its business can be conducted without endangering its clients and potential clients. In determining whether an undertaking's records and systems are adequate, the Authority considers its size, the nature of its business, the manner in which the business is structured, organised and managed, and the nature, volume and complexity of its transactions.

#### First Schedule Paragraph 5(6): "adequate insurance cover"

- 44. Licenced undertakings face a wide variety of potentially major financial risks in their business. The possibility of many of these risks crystallising is hopefully remote. Rather than requiring undertakings to hold capital against all these risks, the Act requires undertakings to hold adequate insurance cover.
- 45. In judging the adequacy of insurance cover, the Authority looks to be satisfied that the scope and scale of protection in place is such as to provide reasonable assurance of the ability of the undertaking to continue to trade in the event that it should face either major damage to its infrastructure, or material claims from clients for loss and damage sustained. It is in the first instance for those directing the business of the licenced undertaking to assess the level of risk they face in the business and to determine the extent of coverage appropriate for that business. At a minimum, the Authority would expect this to include professional indemnity insurance. The Authority will review the adequacy of cover in place, having regard to the scale, composition and complexity of the business, and to the size of the deductible in relation to the undertaking's overall capital resources.

#### First Schedule Paragraph 5 (6A): "adequate liquidity"

46. A licenced undertaking is expected to closely monitor their liquidity position in order to ensure that they are always able to meet their actual and contingent obligations as they fall due. The Authority requires licenced undertakings to maintain minimum liquidity which is equivalent at all times to at least three months' expenditure. Expenditure is based on the latest annual financial statements and is calculated as total revenue less profit before appropriations (or in the case of a licenced undertaking making a loss – plus loss before appropriations.) Monthly expenditure is calculated by dividing annual expenditure by 12.

- 47. Assets are considered to be liquid if they can be easily converted to cash within a reasonable period of time. The Authority may, to such extent as it thinks appropriate, take into account as liquid assets, in addition to assets of the undertaking, any facilities available to it which in the Authority's view are capable of providing liquidity within a reasonable period. The Authority would classify certain committed standby facilities, for example, as liquid assets.
- 48. The following assets will generally be considered liquid:
  - a) Cash and cash equivalents (i.e. cash, term deposits, marketable securities);
  - b) Prepayments where the period of prepayment is less than three months;
  - c) Amounts accrued or receivable with respect to interest on marketable investments;
  - d) Unsecured receivables if they are outstanding for less than 30 days;
  - e) Receivables arising from sales of investments outstanding for less than 30 days from the contractual settlement date (if the debtor is outstanding for more than 30 days from the contractual settlement date, the amount should be written down to the lower of book value or market value); and
  - f) Other receivables arising from trust business outstanding for less than two months (i.e. amounts due from connected companies which are adequately secured and are repayable within 60 days, unsecured amounts due at the request of the company etc.).
- 49. The following assets are not considered liquid:
  - a) All intangible assets
  - b) Any other assets which are not listed above unless otherwise approved in writing by the Authority

#### First Schedule Paragraph 6: "consolidated supervision"

- 50. This paragraph requires the Authority to be satisfied, in the case of undertakings which are members of wider groups or have ownership links with other entities, that the structures and relationships are not such as to obstruct the conduct of effective consolidated supervision. The Authority needs to ensure that any risks to an undertaking arising as a result of its membership of a wider group are fully taken into account. The objective, however, is to supervise the undertaking as part of its group and not to supervise all companies in the group.
- 51. In order to conduct such monitoring and assessment, the Authority may need access to information relating to other parts of the group and to other connected entities. Where there are obstacles to transparency as a result of the particular structure adopted or the location of parts of the group, the Authority needs to satisfy itself that adequate information will be forthcoming, and that the structure and relationships are not such as to cause any other risks to the interests of the undertaking's clients and potential clients.

#### First Schedule Paragraph 7: "integrity and skill"

- 52. This paragraph is concerned with the manner in which the business of the licenced undertaking is carried on, and is distinct from the question of whether its controllers and officers are fit and proper persons. The business of an undertaking must be conducted ethically and honestly, and the staff employed by the undertaking must have the skills, experience and knowledge appropriate to the nature and scale of the undertaking.
- 53. The integrity element of the criterion requires the undertaking to observe high ethical standards in carrying on its business. Criminal offences or other breaches of statute will obviously call into question the fulfilment of this criterion. Particularly relevant are contraventions of any provision made by or under enactments, whether in Bermuda or elsewhere, designed to protect members of the public against financial loss due to dishonesty, incompetence or malpractice. Doubts may also be raised if the undertaking fails to comply with recognised ethical standards such as those embodied in various codes of conduct. The Authority considers the seriousness of the breach of the code, to whether the breach was deliberate or an unintentional and unusual occurrence, and to its relevance to the fulfilment of the criteria in the First Schedule, and otherwise to the interests of clients and potential clients.
- 54. Professional skills cover the general skills which the undertaking should have in conducting its business, for example, in relation to fiduciary responsibilities, establishing and operating systems of internal controls, ensuring compliance with legal and supervisory requirements, and in the standard of the various financial services provided. The level of skills required will vary according to the individual case, depending on the nature and scale of the particular undertaking's activities. Undertakings are expected, at a minimum, to be in compliance with their respective industry standards in relation to a trust business, where such standards exist. This will assist in ensuring that business is carried out in conformity with the professional standards normally expected of a professional trustee.
- 55. The Authority would expect trust undertakings to have a number of employees sufficient to carry out the range and scale of the business. The Authority, in determining whether an undertaking has sufficient personnel, will take into account the human resources that the undertaking may draw on through other arrangements, (e.g. outsourcing, secondments, or other similar arrangements), as well as the methods of recruitment to ensure that the licencee employs an adequate number of persons who are fit and proper to perform the duties for which they are employed.
- 56. A trust undertaking must have appropriate resources in place commensurate with the nature and scale of its activities. The requirement for staff to be suitably qualified and experienced for their responsibilities extends to key roles and those staff must understand their duties and carry them out in a diligent and proper manner and in accordance with the licenced undertaking's internal systems, policies and procedures.

## IV. PRINCIPLES RELATING TO THE GRANTING OF LICENCES

- 57. To grant a licence under the Act, the Authority needs to be satisfied that all the minimum licensing criteria in the First Schedule are met. In order to be satisfied, the applicant and any other relevant parties must first have provided all the appropriate information requested by the Authority in connection with the application. Even where it is satisfied that the criteria are or can be met, the Authority retains a residual discretion not to grant a licence notably, if it sees reason to doubt that the criteria will be met on a continuing basis or if it considers that for any reason there might be significant threats to the interests of clients or potential clients. The Authority also considers, in exercising its discretion, whether it is likely that it will receive adequate information from the undertaking and relevant connected parties in order to enable it to monitor the fulfilment of the criteria, and to identify potential threats to the undertaking's clients.
- 58. In relation to limited trust licences, section 11(3)(a) of the Act restricts an undertaking to holding trust assets not exceeding \$30 million unless the Authority agrees to a higher aggregate amount. In exercising this discretion, the Authority has regard to the Government's policy approach in the Act, in particular in seeking to promote the use of a trust company structure where a trustee manages material amounts of assets. Where an applicant for a limited trust licence or an existing holder of such a licence subsequently wishes to seek consent for a larger amount than \$30 million of assets to apply to his or her business, an application for a higher figure must be made to the Authority. In considering such an application, the underlying objective of the Authority is to determine the point at which the nature and scale of the applicant's business will be such as to indicate that a trust company should instead be established for the conduct of business in question. In assessing applications, the Authority has regard to the interaction of a number of factors including: the absolute amount of the assets proposed to be managed; the nature and range of the trust business being carried on; the number of individual trust relationships involved; the variety and complexity of the trust responsibilities which are to be conducted; and the resources that the undertaking has at its disposal. Broadly, other things being equal, the more varied and complex the trust responsibilities being conducted, the more restrictive the Authority's stance in approving limits greater than \$30 million.

## V. POWERS TO OBTAIN INFORMATION AND REPORTS

59. The Authority's supervisory arrangements for licenced undertakings comprise three principal elements. First, the Authority conducts certain off-site analysis and reviews, based on regular financial and other data received from undertakings. This is supplemented by a regular programme of prudential discussions, during which the Authority interviews senior management on a wide range of relevant issues, including recent and current financial performance, material compliance and control issues and business development and strategy questions. Finally, the Authority conducts routine on-site reviews during which it assesses

an undertaking's ongoing compliance with aspects of the licensing criteria and, in particular, with paragraph 5(2) of the First Schedule to the Act. These reviews of compliance are intended to provide insight into the effectiveness of the internal controls in place and the ability of management to identify, monitor and manage key risks arising from the undertaking's operations. They also provide an opportunity for the Authority to check, through sample testing, that the procedures and practices in place within an undertaking are in practice, enabling it to fulfil the specific obligations imposed by the Proceeds of Crime Act 1997 and the associated Regulations.

- 60. Supervision, therefore, involves the receipt and analysis of a variety of regular and ad hoc financial and other information from undertakings. The Authority's standard reporting arrangements are kept under review, agreed with undertakings from time to time and amended in the light of developments.
- 61. Much of the information required by the Authority for its supervision of undertakings is provided pursuant to the Authority's statutory powers in the Act to require relevant information and documents. In addition, the Act stipulates certain matters as being subject to specific statutory reporting requirements notably, for example, the requirement for an undertaking to submit a certificate of compliance, signed by an officer, certifying that the undertaking has complied with the minimum criteria for licensing and codes of conduct during the year. At the same time, an undertaking that is not a company must also confirm that it has complied with the limitations imposed under or pursuant to section 11(3) of the Act.
- 62. Section 36 of the Act provides formal powers for the Authority by notice in writing to require from an undertaking such information as it may reasonably require for the performance of its functions under the Act. The section also provides for the Authority to require an undertaking to provide it with a report by its auditor or by an accountant or other person with relevant professional skill on, or on any aspect of, any matter about which the Authority has required or could require the undertaking to provide information under the section. In the case of reports commissioned under section 36(1)(b), the Authority has agreed that they will wherever possible be commissioned from an undertaking's own external auditors. However, in certain circumstances, another professional firm may be used. This would be the case, for example, where a report called for particular technical skills or when the Authority had had previous concerns about the quality or completeness of work conducted by the external auditor.
- 63. The Authority has also agreed that, as a general rule, it will limit the extent to which it will have recourse to professional reports of this nature. Instead, its general policy is to use its own staff to assess directly through the on-site work described above the adequacy of an undertakings' systems and controls. Nonetheless, where particularly specialised work is required or other special considerations arise, the Authority may have recourse to commissioning a professional report under section 36 of the Act.

64. Section 37 of the Act provides statutory powers for the Authority by notice in writing to require an undertaking to produce relevant documents or information. This power can also be used to obtain relevant documents in the possession of other persons, and also to require information or documents from entities related to an undertaking. Section 38 of the Act provides the Authority with specific powers to enter the business premises of persons on whom notice under sections 36 or 37 has been served for the purpose of obtaining relevant information or documents. The Authority makes routine use of section 36 and section 37 powers when conducting its on-site review visits to licence-holders, in order to deal with any client confidentiality issues that might arise in the course of compliance testing.

## VI. CONCLUSION

65. The Principles set out in this statement are of general application, and take account of the wide diversity of trust businesses which may be licenced under the Act and of the prospect of institutional and market changes. Nevertheless, there is likely to be a need for the Principles to be revised from time to time. Accordingly, the Authority will publish a statement of any changes to the Principles and will issue revised versions of the Principles as required.