

# Momentum Metropolitan Life Ltd Group Annual Financial Statements

Audited results for the year ended June 2022









# MOMENTUM METROPOLITAN LIFE LTD Group Annual Financial Statements 2022

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#### 200 SHAREHOLDER DIARY AND ADMINISTRATION

### **Directors'** responsibility and approval

#### **RESPONSIBILITY FOR FINANCIAL STATEMENTS**

The directors take responsibility for ensuring that these financial statements accurately and fairly represent the state of affairs of Momentum Metropolitan Life Ltd (MML or the Company) and its subsidiaries (collectively Momentum Metropolitan Life Group or the Group) at the end of the financial year and the profits and losses for the year. The directors are also responsible for the accuracy and consistency of other information included in the financial statements.

To enable the directors to meet these responsibilities.

- The Group and Company financial statements are prepared by management; opinions are obtained from the external auditors of the companies and also from the Heads of Actuarial Function (HAFs) of the insurance companies (life and non-life) regarding the statutory solvency of those entities.
- The Board is advised by the Audit Committee, comprising independent non-executive directors, and the Actuarial Committee. These committees meet regularly with the auditors, the Group HAF and the management of the Group to ensure that adequate internal controls are maintained, and that the financial information complies with International Financial Reporting Standards and advisory practice notes issued by the Actuarial Society of South Africa. The internal auditors, external auditors and the HAFs of the companies have unrestricted access to these committees or similar committees applicable at subsidiary level.

The Board is comfortable that the internal financial controls are effective and adequate to support the integrity of the preparation and presentation of the Annual Financial Statements (AFS).

The financial statements have been prepared in accordance with the provisions of the South African Companies Act, 71 of 2008, as amended, the Long-term Insurance Act, 52 of 1998, the Short-term Insurance Act, 53 of 1998, and the Insurance Act, 18 of 2017, and comply with International Financial Reporting Standards and guidelines issued by the Actuarial Society of South Africa.

The Board is satisfied that the Group is a going concern and remains so for the foreseeable future, based on cash forecasts, liquidity, solvency and capital assessments. In light of the Covid-19 pandemic and the resultant uncertain economic environment and financial market volatility caused by it, the Board has paid particular attention to the estimates, judgements and assumptions used in the preparation of these financial statements. Refer to the Critical estimates and judgements note on page 26 for more details.

It is the responsibility of the independent auditors to report on the financial statements. In order to do so, they were given unrestricted access to all financial records and related data, including minutes of all meetings of shareholders, the Board of directors and committees of the Board. The independent auditor's report is presented on page 3.

#### **APPROVAL OF ANNUAL FINANCIAL STATEMENTS**

The annual financial statements, presented on pages 9 to 199, were approved by the Board of directors on 12 September 2022 and are signed on its behalf by:

**Paul Baloyi** Group Chair

Centurion, 12 September 2022

Hillie Meyer

Group Chief Executive Officer

Centurion, 12 September 2022

### CEO and Financial Director confirmation of financial controls

Each of the directors, whose names are stated below, hereby confirm that:

- a) the annual financial statements set out on pages 9 to 199, fairly present in all material respects the financial position, financial performance and cash flows of the issuer in terms of IFRS;
- b) to the best of our knowledge and belief, no facts have been omitted or untrue statements made that would make the annual financial statements false or misleading;
- c) internal financial controls have been put in place to ensure that material information relating to the issuer and its consolidated subsidiaries have been provided to effectively prepare the financial statements of the issuer;
- d) the internal financial controls are adequate and effective and can be relied upon in compiling the annual financial statements, having fulfilled our role and function as executive directors with primary responsibility for implementation and execution of controls;
- e) where we are not satisfied, we have disclosed to the Audit Committee and the auditors any deficiencies in design and operational effectiveness of the internal financial controls and have taken steps to remedy the deficiencies; and
- f) we are not aware of any fraud involving directors.

Hillie Meyer

Group Chief Executive Officer

Centurion, 12 September 2022

Risto Ketola

Group Finance Director

Centurion, 12 September 2022

### Certificate by the Group company secretary

In accordance with the provisions of section 88(2)(e) of the South African Companies Act, 71 of 2008, as amended (the Companies Act), I certify that for the year ended 30 June 2022 the companies have lodged with the registrar of companies all such returns as are required of a company in terms of the Companies Act, and that all such returns are true, correct and up to date.

Gcobisa Tyusha

Group Company Secretary

Centurion, 12 September 2022

### Independent auditor's report

#### TO THE SHAREHOLDERS OF MOMENTUM METROPOLITAN LIFE LTD

#### REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Opinion

We have audited the consolidated and separate financial statements of Momentum Metropolitan Life Ltd and its subsidiaries ('the Group') and Company set out on pages 20 to 194, which comprise of the consolidated and separate statements of financial position as at 30 June 2022, the consolidated and separate statements of profit or loss, the consolidated and separate statements of comprehensive income, the consolidated and separate statements of changes in equity and the consolidated and separate statements of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of the Group and Company as at 30 June 2022, and its consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated and separate financial statements section of our report. We are independent of the Group and Company in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements of the Group and company and in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits of the Group and Company and in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the consolidated and separate financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated and separate financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated and separate financial statements.

### Independent auditor's report continued

The Key Audit Matters applies equally to the audit of the consolidated and separate financial statements as specified below.

#### **Key Audit Matter**

#### How the matter was addressed in the audit

#### 1. VALUATION OF LIFE INSURANCE CONTRACT LIABILITIES

This key audit matter applies to the audit of the Group consolidated and company separate financial statements.

We considered the valuation of insurance contract liabilities to be a significant risk for the Group. Specifically, we considered the actuarial assumptions and models applied, as these involve complex and significant judgements about future events, both internal and external to the business for which small changes can result in a material impact to the resultant valuation. Additionally, the valuation process is conditional upon the accuracy and completeness of the data.

The disclosures around the key assumptions and methodologies applied in valuing the insurance contract liabilities are included in note 11 and the valuation and movements in the liability are disclosed in note 9.1.1.

We have split the risks relating to the valuation of insurance contract liabilities into the following components:

- actuarial assumptions;
- · actuarial modelling; and
- · data.

The specific audit procedures performed to address the various aspects of significant risk are set out in the sections below. In addition to the procedures below, we also evaluated management's analysis of movements in insurance contract liabilities and corroborated large or unexpected movements.

#### 1.1 Actuarial assumptions

Key actuarial assumptions in the valuation of the insurance contract liabilities include both economic and non-economic assumptions as described below.

- Economic assumptions are set by management taking into account market conditions as at the valuation date. The economic assumptions applied in determining the valuation rate of interest used to discount insurance contract liabilities is a key assumption within the valuation of insurance contract liabilities
- Non-economic assumptions such as future expenses, mortality, morbidity and persistency are set based on the Group's past experience, market experience, market practice, regulations and expectations about future trends, with specific focus on persistency, mortality and morbidity that we consider to have the most significant impact.

These actuarial assumptions require significant focus annually with the use of internal actuarial specialists to assess the reasonability of assumptions set by management using expert judgement.

In addition, the Covid-19 pandemic continues to evolve and still has uncertain outcomes. Management has considered experience to date as well as their view on the possible future outcomes and based on this continued to set aside a judgemental provision in addition to the base actuarial assumptions and liability to allow for their updated outlook.

Our audit included the following procedures with the assistance of our internal actuarial specialists:

- We assessed the design and operating effectiveness of key controls over management's process for setting and updating key actuarial assumptions – performing additional substantive testing where necessary (for example, in respect of data inputs to the experience analysis);
- We assessed the appropriateness of the methodology and assumptions applied based on our knowledge of the Group, industry standards and regulatory and financial reporting requirements;
- We reviewed the results of management's experience analysis (where available), including base mortality, morbidity and persistency, to assess whether this analysis supports the adopted assumptions;
- We evaluated the information applied by management in determining key economic assumptions such as the valuation rate of interest, to assess whether these were reflective of the assets backing insurance contract liabilities;
- We evaluated and performed procedures over management's modelling of investment guarantee reserves;
- We assessed the expense assumptions adopted by management with reference to the Group's underlying expense base and the relevant functional cost analysis;
- We evaluated the use of the chosen longevity improvement model and the parameters used to ensure that it was appropriate relative to the industry;
- We agreed the assumptions used in the year-end valuation to the approved basis; and
- We considered the expert judgement applied by management in determining the Covid-19 explicit provision based on currently available information and the treatments applied by other market participants.

#### Key Audit Matter continued

#### 1.2 Actuarial modelling

We consider the integrity and appropriateness of the models used by management to be critical to the overall valuation of insurance contract liabilities.

Our audit focused on the insurance contract liabilities which are modelled using the core actuarial models, as this represents the majority of the liability. However, we also placed attention on the liabilities which are calculated outside the core actuarial systems to address the risk of additional required liabilities which are not reflected in the model and consequently require significant judgement applied by management.

Every year, the Group assesses the models to ensure that it remains appropriate given the product features, applicable legislation and relevant actuarial guidance. Therefore, we involve our actuarial specialists who for the current period assist with assessing the

- i) integrity and appropriateness of actuarial models used by management relative to product features, applicable legislation and relevant actuarial guidance;
- ii) model developments applied to the core actuarial models; and
- iii) the appropriateness of the adjustments that are applied outside of the core actuarial model which require individual assessment.

#### How the matter was addressed in the audit continued

Our audit included the following procedures with the assistance of our internal actuarial specialists:

- We obtained an understanding of management's process for model developments to the core actuarial models and tested the design, implementation and operating effectiveness of key controls over that process;
- We obtained an understanding of the governance process around model changes;
- We evaluated the integrity of the core actuarial models by considering testing performed on a subset of products by a specialist appointed by management in the current year. This is in addition to the testing performed on a sample of products in the previous financial years;
- We evaluated the changes made to the core actuarial models during the year by analysing management's rationale behind these changes, the tests conducted by management to validate the changes and where appropriate, evaluate the impacts of these changes to our own calculations of what we expect the impact to be;
- We assessed the results of management's analysis of movements in insurance contract liabilities to corroborate that the actual impact of changes to models was consistent with that expected when the model change was implemented; and
- We stratified the components of reserves modelled outside the core actuarial models and focused our audit procedures on those that presented a higher risk of material misstatement.

#### 1.3 Data

The large volume of insurance contract data held on policy administration systems ('policyholder data') is a key input to the valuation process. The valuation of insurance contract liabilities is therefore conditional upon the accuracy and completeness of the data extracted from the policy administration systems and converted for use in the valuation process.

Our audit included the following procedures to assess the completeness and accuracy of policyholder data:

- We tested the design and operating effectiveness of key controls supporting the maintenance of policyholder data on underlying source systems with the involvement of our internal IT specialists;
- We evaluated that the data maintained on these source systems was correctly used as an input to the valuation process by performing audit procedures to evaluate that the extraction scripts had operated as intended or via two-way sample tests of policies, as applicable;
- We obtained an understanding of management's process for the collection, extraction and validation of data and tested the design and operating effectiveness of key controls; and
- We confirmed the results of the data enrichment and conversion process by assessing the integrity of the rules applied by management and re-performing it for a sample of policies.

### Independent auditor's report continued

#### **Key Audit Matter** continued

#### How the matter was addressed in the audit continued

#### 2. VALUATION OF COMPLEX AND ILLIQUID ASSETS

This key audit matter applies to the audit of the Group consolidated and company separate financial statements.

The extent of judgement applied by management in valuing the Group's investments varies with the nature of securities held, the markets in which they are traded, and the valuation methodology applied.

Observable inputs are not readily available for some of the Group's invested assets and a mark-to-model valuation is applied as a result.

The Level 3 assets amount to: owner-occupied properties of R1 726 million for Group and R706 million for company as disclosed in note 3; investment properties of R8 917 million for Group and R6 662 million for company as disclosed in note 4; and financial assets of R4 652 million for Group and R5 853 million for company as disclosed in note 6.

We consider the valuation of the diverse portfolio of Level 3 assets to be a key auditing matter given:

- that the assumptions determined by management are largely based on non-observable inputs, are highly judgemental and consider a diverse range of sector information, which required the involvement of our internal valuation experts; and
- ii) the extent of effort required assessing the completeness and accuracy of data utilised in the valuation models due to the diverse and large portfolio.

Our audit included the following procedures with the assistance of our internal valuation specialists:

- We obtained an understanding of management's process for determining fair value on level 3 assets and we evaluated the design effectiveness of key controls (including IT general controls) relevant to the valuation of level 3 assets;
- We assessed the appropriateness of the valuation methodologies applied by management with reference to relevant accounting standards and industry guidance;
- We tested the completeness and accuracy of data inputs used in the valuation model by agreeing them on a sample basis to source (including the underlying contracts) or comparing them to available market benchmarks;
- We evaluated the key assumptions applied in determining fair value by making a comparison to our own understanding of the market, comparable evidence relied upon by management and to industry benchmarks;
- We involved our internal valuation specialist to perform independent valuations on a sample basis and we compare the output to the modelled valuations produced by management or third parties, as applicable;
- We considered the completeness and accuracy of valuation adjustments applied by management to exposures of leveraged entities that may be adversely affected by the Covid-19 pandemic or other forms of economic uncertainty in terms of their ability to service interest and capital; and
- With the assistance of our internal valuation specialists, we corroborated key inputs to models and validated significant assumptions on a sample basis with reference to relevant industry market valuation considerations, with a particular focus on discount rates and credit risk.

#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the 200-page document titled "Momentum Metropolitan Life Ltd Group Annual Financial Statements – Audited results for the year ended June 2022", which includes the Directors' report, the Audit Committee Report and the Certificate by the Company Secretary as required by the Companies Act of South Africa, and the following:

- · Directors' responsibility and approval
- CEO and Financial Director Confirmation of financial controls
- · Certificate by the Group Company Secretary
- · Directors' report
- · Report of the Audit Committee
- · Statement of actuarial values of assets and liabilities
- Δημονιίτο Δ
- Shareholder diary and administration
- Momentum Metropolitan Holdings Ltd Integrated Report 2022
- King IV application summary

The other information does not include the consolidated or the separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group and company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

### Independent auditor's report continued

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures
  made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence
  obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group and
  Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention
  in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report.
  However, future events or conditions may cause the Group and/or the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separate financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that Ernst and Young Inc has been the auditor of Momentum Metropolitan Life Ltd for 3 years.

#### Ernst & Young Inc.

Director: JC de Villiers CA(SA)

Registered Auditor

102 Rivonia Road Sandton

16 September 2022

### **Directors'** report

The Board is pleased to present the audited financial statements of MML and its subsidiaries (collectively Momentum Metropolitan Life Group or the Group) for the year ended 30 June 2022. The Board is of the opinion that the Group is in compliance with the South African Companies Act, 71 of 2008, as amended (the Companies Act) as well as the Company's Memorandum of Incorporation.

#### **NATURE OF ACTIVITIES**

MML is a South African based financial services company that offers a comprehensive range of products and administration services, including life insurance, employee benefits and health insurance products.

#### **CORPORATE EVENTS**

#### Listed debt

On 25 May 2022, MML successfully auctioned two unsecured subordinated debt instruments, a R865 million MML05 bond and a R135 million MML06 bond, for a total amount of R1 000 million. The MML05 bond is a 5 year floating rate note maturing on 25 May 2027 and the MML06 bond is a 7 year fixed rate note maturing on 25 May 2029. The proceeds of the issuance were used to refinance the subordinated debt instrument MMIG05 that became callable on 12 August 2022.

#### PRESENTATION OF FINANCIAL STATEMENTS

The consolidated statement of financial position, income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows, as set out in these financial statements, have been prepared in accordance with:

- · IFRS:
- · Interpretations by the IFRS Interpretations Committee (IFRIC) issued and effective at the time of preparing these statements;
- · South African Institute of Chartered Accountants (SAICA) Financial Reporting Guides (as issued by the Accounting Practices Committee);
- Financial Pronouncements (as issued by the Financial Reporting Standards Council);
- · the JSE Debt Listings Requirements; and
- · South African Companies Act, 71 of 2008, as amended.

The accounting policies of the Group have been applied consistently to all years presented. The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates as well as the exercise of managerial judgement in the application of the Group's accounting policies. Such judgement, assumptions and estimates are disclosed in the Critical judgements and accounting estimates note on page 26 of the AFS, including changes in estimates that are an integral part of the insurance business.

#### SOLVENCY ASSESSMENT AND GOING CONCERN

The Group's solid performance during the current year follows the less severe impacts of Covid-19 on earnings as mortality experience in the current year improved over the second half of the year. This resulted in a small full-year net mortality profit, after a partial release of opening Covid-19 provisions, for the first time since the start of the pandemic. The mortality experience during the second half of the current year, affected by the fourth and fifth Covid-19 waves in South Africa, was less severe than during the first half when the third Covid-19 wave still caused significant mortality losses. The second half showed an improvement in mortality experience with a net mortality profit of R533 million being recognised after release of Covid-19 provisions, offsetting the net mortality loss of R289 million reported in the first half of the year. This brought the net mortality profit for the full year to R244 million. Releases of the mortality component of the Covid-19 provision in the current year amounted to R1 582 million, of which R1 094 million was released in the first half of the year. The timing and magnitude of future Covid-19 waves remain uncertain, and the Group's remaining provision for future claims assumes a sixth and seventh wave in line with the experience during the fourth and fifth waves. The Group remains profitable, with robust levels of capital and liquidity and a strong regulatory solvency position. The Board, through the Audit Committee and Actuarial Committee, has received reports and updates on the operational and financial performance. The Board is satisfied of the Group's solvency, taking into account its ability to withstand impacts from the continuously evolving environment, and its ability to continue as a going concern.

### Directors' report continued

#### **CORPORATE GOVERNANCE**

MML is a wholly owned subsidiary of Momentum Metropolitan Holdings Limited (MMH) and is included in MMH's application of the King Code. The Board has satisfied itself that MMH and its subsidiaries have applied the principles of corporate governance as detailed in the King Report on Corporate Governance™ for South Africa, 2016 (King IV™)\* throughout the year under review. Refer to the MMH Integrated Report and the King IVTM Application Summary available on MMH's website (https://www.momentummetropolitan.co.za/en/about/governance) for details of the governance framework and assessment of its application throughout the year.

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#### **BOARD EVALUATION**

The Board has executed its responsibilities under the evaluation policy.

#### PROVISIONS, CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

The Group is party to legal proceedings and appropriate provisions are made when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and that amount is measured reliably. The Group is not aware of capital commitments at 30 June 2022 that were not in the ordinary course of business other than what is disclosed in note 33.

#### **RESULTS OF OPERATIONS**

The operating results and the financial position of the Group are reflected in the statement of financial position, income statement, statement of comprehensive income, statement of changes in equity, statement of cash flows, segmental report and the notes thereto.

Earnings attributable to equity holders for the year under review were R3 489 million (2021: losses of R209 million). Earnings per share for the year were 1 836 cents per share (2021: losses of 110 cents per share). Normalised headline earnings were R3 509 million (2021: earnings of R10 million) and normalised headline earnings per share 1 847 cents (2021: 5 cents earnings). Refer to note 1 for a reconciliation of earnings to normalised headline earnings.

Normalised headline earnings are reported by segment and disclosed in the segmental report. For the current year and prior year it is as follows:

	2022	2021
Analysis of normalised headline earnings	Rm	Rm
Momentum Life	1 119	(852)
Momentum Investments	833	1 025
Metropolitan Life	669	433
Momentum Corporate	1 172	(547)
Momentum Metropolitan Health	47	78
Non-life Insurance	2	(1)
Momentum Metropolitan Africa	(1)	(1)
New Initiatives	(107)	(98)
Shareholders	(225)	(27)
Total	3 509	10

#### SUBSIDIARIES AND ASSOCIATES

Details of significant subsidiary companies are contained in note 43. Details of associates are contained in note 44.

#### **SHARE CAPITAL**

#### Share issue and repurchase

There were no changes in the authorised or issued share capital of Momentum Metropolitan Life Ltd during the financial year.

#### **Share options**

The Group has not issued any options on MML shares. The Group awards units to employees as part of cash-settled share-based schemes. Refer to note 15.1.2 for more details.

The iSabelo Trust (the Trust) has been set up to hold and administer 3% of total issued MMH shares until such time as the shares are allocated to employees. At commencement of the programme, units in the Trust were allocated to all current South African employees. Units will also be allocated on a semi-annual basis to new South African employees who joined after the commencement date. Vesting will occur as follows: 10% to vest in year one and 15% thereafter for years two to seven. The shares will be allocated to employees at the end of the 10th anniversary of their initial allocation. Refer to note 17.7 for more details.

#### **SHAREHOLDER DIVIDEND**

#### **Ordinary share dividend**

The following dividends were declared during the current year:

	2022 cents per share	cents per
Interim - March	369	139
Final – September	896	-
Dividend in specie	-	404
	1 265	543

#### **SHAREHOLDERS**

Momentum Metropolitan Life Ltd Group is a wholly owned subsidiary of Momentum Metropolitan Holdings Ltd.

#### **DIRECTORATE, SECRETARY AND AUDITOR**

The Company had the following directors as at 30 June 2022:

PC Baloyi (Chair with effect from 1 July 2022)	Independent non-executive
MS Moloko (Chair with effect from 27 November 2020)#	Independent non-executive
HP Meyer (Chief Executive Officer)	Executive
JC Cilliers (Marais) (Deputy Chief Executive Officer)	Executive
RS Ketola	Executive
L de Beer	Independent non-executive
FJC Truter#	Independent non-executive
SC Jurisich	Independent non-executive
F Daniels (Jakoet)#	Independent non-executive
NJ Dunkley	Independent non-executive
T Gobalsamy	Independent non-executive
LM Chiume	Independent non-executive
V Nkonyeni	Independent non-executive
S Mc Pherson	Independent non-executive
PJ Makosholo	Non-independent non-executive
D Park	Independent non-executive
P Cooper	Independent non-executive

Mr Moloko, Ms Daniels and Mr Truter formally retired from the board at the MMH annual general meeting on 25 November 2021.

The following represents a list of the new Board appointments and resignations or retirements during the year:

	Appointments	Resignations
MS Moloko		25 November 2021
FJC Truter		25 November 2021
F Daniels (Jakoet)		25 November 2021
PC Baloyi	8 April 2022	

Having reached nine years serving as directors, Ms Daniels and Mr Truter formally retired from the board at the annual general meeting on 25 November 2021. Mr Moloko resigned as Chair and member of the board on 25 November 2021, to prevent any conflicts of interest, following his decision to join the board of another financial institution. As a result, Mr Peter Cooper was appointed as interim Chair from 25 November 2021 until 30 June 2022. Mr Baloyi was appointed as member of the board and Chair designate on 8 April 2022, and took over as Chair on 1 July 2022.

Detailed information regarding the directors and Group Company Secretary is provided in the Integrated Report of Momentum Metropolitan Holdings Ltd which is available in print and online in PDF format at https://www.momentummetropolitan.co.za/en/ investor-relations/financial-results.

Ernst & Young Inc. will continue in office as auditor in accordance with section 90(6) of the Companies Act.

### Directors' report continued

#### **DIRECTORS' SHAREHOLDING**

The aggregate direct and indirect holdings in MMH of the directors of the Company at 30 June 2022 are set out below:

	Direct	Indirect	Total	Total
	Beneficial	Beneficial	2022	2021
	'000	'000	'000	'000
<b>Listed</b> Executive directors Non-executive directors	469	394	863	827
	574	952	1 526	992
	1 043	1 346	2 389	1 819

No changes occurred between the reporting date and the date of approval of the financial statements.

#### **DIRECTORS' REMUNERATION**

The executive directors have standard employment contracts with the Company or its subsidiaries with a minimum of a one month notice period. The aggregate remuneration of the MML directors for the period ended 30 June 2022 is set out below.

	Fees R'000	Expense allowance R'000	Salary R'000	Short-term incentive payments <sup>1</sup> R'000	Retirement fund R'000	Medical aid R'000	Long-term incentive payment R'000	Total 2022 R'000	Total 2021 R'000
Executive	-	_	16 673	3 750	520	154	6 005	27 102	26 709
Non-executive	19 291	-	-	-	-	-	-	19 291	17 337
Total	19 291	-	16 673	3 750	520	154	6 005	46 393	44 046

<sup>&</sup>lt;sup>1</sup> Bonus payments relate to the 2021 financial year's bonus

#### **DEBT OFFICER**

The board has, with effect from 1 November 2020, appointed Mr C Rothman as the debt officer pursuant to paragraph 7.3(g) of the JSE Debt Listings Requirements. The board has considered and is satisfied with the competence, qualifications and experience of the appointed debt officer.

#### SPECIAL RESOLUTIONS

#### MML annual general meeting - 25 November 2021

At the annual general meeting of shareholders of the Company held on 25 November 2021 the following special resolutions were approved:

- · The fees for the members of the Board of Directors and other committee members were approved.
- The board of directors was authorised to repurchase shares issued by the Company, subject to the provisions of the Memorandum of Incorporation of the Company, the Companies Act and conditions as may be imposed by any other relevant authority.
- The board of directors was authorised, by way of a general approval, to authorise the Company to provide direct or indirect financial
  assistance to persons who are related or interrelated to the Company as contemplated in section 45 of the Companies Act, on such
  terms and conditions and for such amounts as the board may determine. This approval is valid for two years from the date of approval
  of this resolution.
- The board of directors was authorised to provide direct or indirect financial assistance for subscription or purchase of securities in related or interrelated entities as contemplated in section 44 of the Companies Act. This approval is valid for two years from the date of approval of this resolution, subject to compliance with the requirements of the Memorandum of Incorporation and the Companies Act, on such terms and conditions and for as much as the board may determine.

#### **BORROWING POWERS**

In terms of the Company's Memorandum of Incorporation directors have unlimited borrowing powers (subject to section 45 of the Companies Act); however, Financial Sector Conduct Authority (FSCA) approval is required for any borrowings within a life insurance company in the Group.

#### **EVENTS AFTER THE REPORTING PERIOD**

On 25 August 2022, the Competition Commission released a media statement that it was conducting search and seizure operations at the premises of eight insurance companies in South Africa, including Momentum, a division of MMH. In the statement, the Commission indicated that it has grounds to suspect that the insurers under investigation have contravened the Competition Act by engaging in collusive practices to fix prices and/or trading conditions in respect of fees for investment products and premiums for risk-related life.

At the time of the approval of these financial statements, the directors have assessed that the scope of the Commission's investigation does not extend beyond the kinds of investment and risk-related life products reported in the Commission's media statement. In addition, the directors have concluded that the impact to MMH group entities would be unclear until such time as the Commission concludes its investigation and decides formally to refer a case to the Competition Tribunal for adjudication. Accordingly, given the preliminary stage of the Commission's investigation, these financial statements do not make provision for the Commission's allegations relating to contraventions of the Competition Act to the extent that they remain subject to further investigation, assessment and determination.

No other material events occurred between the reporting date and the date of approval of these results.

### Report of the Audit Committee

This report is provided by the Audit Committee (the Committee) of the Momentum Metropolitan Holdings Group (the Holdings Group) which, through the Group governance arrangements, also serves as the Audit Committee for the Momentum Metropolitan Life Group (the Group). This report is in respect of the consolidated annual financial statements of Momentum Metropolitan Life Ltd for the financial year ended 30 June 2022.

This was a year of change for the Committee, as two of our stalwart members, Fatima Daniels and Frans Truter, retired from the boards of Momentum Metropolitan Holdings Ltd (the Holdings Board) and Momentum Metropolitan Life Ltd, and hence the Committee. Towards the end of the 2022 financial year the Nominations Committee added Lisa Chiume and David Park to the Committee as members, with effect from 1 July 2022. Lisa has been a permanent attendee. Due to the unbundling of Rand Merchant Investment Holdings' shareholding in MMH, she is now an independent director and therefore meets the requirements of the Companies Act to serve as an Audit Committee member. David has also served on the Holdings Board for quite some time. He took over the chairmanship of the Board Risk, Capital and Compliance Committee and hence became a permanent invitee to the Committee, which was subsequently changed to a member.

#### **FUNCTION OF THE COMMITTEE**

The Committee had discharged its responsibilities as mandated by the Board of Momentum Metropolitan Life Ltd (the Board), its statutory duties in compliance with the Companies Act, 71 of 2008, as amended, and the JSE Listings Requirements, the JSE Debt Listings Requirements and best practices in corporate governance, set out in King IV™.

The Committee's oversight responsibilities, delegated to the Committee by the Board include:

- the integrity of financial reporting;
- the internal audit function, including the annual internal audit plan as well as objectivity and performance of the function;
- assessment of the internal control environment;
- · combined assurance:
- external audit, including independence and audit quality.

The Committee's terms of reference, which are regularly reviewed and are available on our website, are aligned with the above legislation, regulations and practices.

An overview of the Committee's terms of reference, focus areas for the current year and 2023 objectives are included on page 47 of the Holdings Group's 2022 Integrated Report which is available on the Holdings Group website at https://www.momentummetropolitan.co.za/en/investor-relations/financial-results. This report does not elaborate on the complete list of responsibilities of the Committee, as set out in its terms of reference, but instead, focuses on the more pertinent matters and required assessments, sign offs and attestations by the Committee.

#### **COMMITTEE COMPOSITION, ATTENDEES AND MEETINGS**

The Committee comprises three independent non-executive directors. The Chair of the Board of Momentum Metropolitan Life Ltd is not a member of the Committee.

The Committee currently comprise of the following members:

- · Linda de Beer (Chair)
- Nigel Dunkley
- Seelan Gobalsamy
- Fatima Daniels (retired on 25 November 2021)
- Frans Truter (retired on 25 November 2021)

A brief profile of each of the members can be viewed on pages 33 to 35 of the 2022 Integrated Report of Momentum Metropolitan Holdings Ltd which is available on the Holdings Group website at https://www.momentummetropolitan.co.za/en/investor-relations/financial-results and the Holdings Group's website at www.momentummetropolitan.co.za.

The Committee had five scheduled meetings during the year. An additional three meetings were held to consider information for purposes of trading updates, with one other special meeting held to discuss the implementation of the joint audit requirements. Member attendance is reflected on page 36 to 38 of the 2022 Integrated Report of Momentum Metropolitan Holdings Ltd, which is available on the Group's website which is available on the Holdings Group website at https://www.momentummetropolitan.co.za/en/investor-relations/financial-results.

Key members of management as well as control functions such as Risk, Compliance, Internal Audit and External Audit attend meetings of the Committee by invitation. Closed sessions for Committee members only, as well as with internal audit, external audit and management are held on a regular basis.

#### **KEY FOCUS AREAS OF THE COMMITTEE FOR THE YEAR**

During the current year, the Committee, in addition to its regular agenda as per its terms of reference, paid specific attention to the following:

- Continuously assessing the adequacy of Covid-19 related provisioning and valuations as well as the underlying methodology and assumptions applied in doing this.
- Ongoing monitoring of the Group's readiness for the implementation of IFRS 17: Insurance Contracts, where notable progress has been made.
- Further focus on the reviews and findings by Internal Audit mainly on the various businesses outside of South Africa, to oversee corrective action.
- Commencing with actions to ensure the Group's readiness to implement the joint audit requirement, once this becomes mandatory. This also entailed a realignment of the various assurance providers in the Group.

### Report of the Audit Committee continued

#### **ANNUAL CONFIRMATIONS BY THE COMMITTEE**

On an annual basis the Committee assesses the following:

#### Group financial reporting practice processes and annual financial statements

As required by the JSE Listings Requirements and the JSE Debt Listings Requirements, the Committee considered the appropriateness of financial reporting procedures and whether these are operational in all entities in the Holdings Group, to effectively prepare and report on the financial statements. This oversight by the Committee is supported by the combined assurance activities of the Holdings Group, as further explained below.

Furthermore, the Committee considered all related guidance and requirements issued by the JSE, including its 2021 Proactive Monitoring Report and the impact thereof on the Group.

The Committee recommended the Group annual financial statements to the Board for approval.

#### **Going concern**

The Committee considered management's assessment of the ability of the Group to continue as a going concern, including key assumptions, forecasts, current and future liquidity, solvency and capital assessments and has made a recommendation to the Board in accordance with this assessment. In doing this, the Committee specifically considered the impact of the Covid-19 pandemic on the Group's ongoing financial stability and sustainability. The Board's statement on the going concern status is included in the directors' report.

#### **Group Finance Director and finance function**

The Committee considered and satisfied itself that Risto Ketola has the appropriate expertise and experience to fulfil the role of Group Finance Director; that the finance function has adequate experience and expertise, and that the finance function has established appropriate financial reporting procedures, which are operating effectively.

#### **Integrated Report**

The Committee reviewed the 2022 Integrated Report of Momentum Metropolitan Holdings Ltd to satisfy itself as to the integrity thereof, including an appropriate and consistent view of the Holdings Group's position and performance relative to operational and financial information known to the Committee. The Integrated Report was recommended to the board of the Holdings Group for approval.

#### External audit quality and independence

The Committee assessed and is satisfied with the suitability of EY and the designated auditor, Cornea de Villiers, following inspection of the required reports, in line with the JSE Listings Requirements. Furthermore, in accordance with section 94(8) of the Companies Act, the Committee was satisfied with the independence and objectivity of EY in carrying out their duties as external auditors.

The Committee has satisfied itself that, EY, with Cornea de Villiers as the designated auditor, satisfactorily fulfilled their responsibilities as the external auditors and designated auditor, respectively, during the financial year.

Having considered auditor independence and suitability, the Committee recommends the reappointment of EY (as auditors) and Cornea de Villiers (as lead independent auditor) of the company for the ensuing year.

External audit fees are disclosed on page 108 within note 27 to the AFS. All the non-audit services (disclosed on page 108, note 27 of the AFS) provided by the external auditors were approved by the Committee in accordance with the policy for the provision of non-audit services.

#### Internal audit

Otsile Sehularo, Chief Audit Executive (CAE) oversees the Holdings Group Internal Audit function and the internal audit co-sourced relationship with KPMG. The Committee annually assesses the performance of the CAE and Holdings Group Internal Audit and remains satisfied that the co-sourced internal audit model with KPMG results in the appropriate independence of Holdings Group Internal Audit, provides access to subject matter assurance expertise and has the authority to fulfil its duties as per its mandate, which is outlined in the internal audit charter. The charter and the risk-based internal audit plan are reviewed annually and approved by the Committee. Progress in terms of the internal audit plan is monitored by the Committee.

During the year the Committee approved the reappointment of KPMG as co-sourced internal auditors, effective 1 January 2023 for a period of five years.

#### Combined assurance and internal financial control assessment

Momentum Metropolitan has a well-established combined assurance framework and practices to enable integrated planning, execution and reporting of the various assurance activities across the business. These assurance activities include both internal assurance functions, including Compliance, Risk, Actuarial and Holdings Group Internal Audit as well as external assurance providers, most pertinently External Audit. This integrated approach allows for improved understanding and coverage of risks by all relevant Momentum Metropolitan assurance providers.

The Committee has carried out its responsibilities with the support of the Combined Assurance Forums that represent the various operating structures within the Group. The Combined Assurance Forums report to the Committee every quarter.

As Chair of this Committee, I am a member of the Holdings Board's Risk, Capital and Compliance Committee. The Chair of the Risk, Capital and Compliance Committee has been a permanent invitee, who became a member of this Committee, with effect from 1 July 2022. The dual membership ensures that the Committee is appropriately made aware of material matters that may impact the Holdings Group's financial reporting procedures.

Details of the Holdings Group's combined assurance framework and the results of the assurance work in 2022 is provided on page 30 of the Integrated Report.

Through feedback from the quarterly Combined Assurance Forums, the Committee was able to assess that the review of the design, implementation and effectiveness of the Group's internal controls, with specific focus on internal financial controls, was performed in all material segments of the business. Based on the feedback from the Combined Assurance Forums, the annual self-assessments by the management of the various businesses, the work done to support the CEO and FD conclusion and sign off on the financial controls to support the accuracy of the financial statements, as well as the assurance provided by Holdings Group Internal Audit, the Committee concluded that internal financial controls are effective and adequate to support the integrity of the preparation and presentation of the annual financial statements.

#### THE COMMITTEE'S RESPONSE TO KEY AUDIT MATTERS REPORTED BY THE EXTERNAL AUDITOR

Key audit matters (KAMs) are matters that, in the external auditor's professional judgement, were of most significance in the audit of the AFS for the current financial year.

The Committee considers these matters as follows:

#### Valuation of insurance contract liabilities

The valuation of insurance liabilities is a critical focus area for the Committee. The Committee reviews the key assumptions used and reasons for basis changes and other adjustments to understand the impact it would have on the calculations. As in the past, the Committee relied on the Board Actuarial Committee to interrogate the consistency and appropriateness of the methodology and calculations applied in determining the appropriate level of provisioning. Feedback from the Chair of the Actuarial Committee was given to the Committee. The Committee paid particular attention to the assumptions and judgments applied to determine the Covid-19 provisions. Other basis changes were also assessed. The Committee is satisfied that the valuation of insurance contract liabilities were adequately considered.

#### Valuation of complex and illiquid financial instruments

The Committee has considered the appropriateness and consistency of the methodology applied, as well as the assumptions and judgments made by management in order to determine the fair value of its property portfolio, investment in non-listed entities and credit exposure in respect of lending activities. The Committee gave specific consideration to the judgements applied to take account of the economic impact of the Covid-19 pandemic on the property portfolio and credit exposure in respect of lending activities. To this end, in compliance with the measurement requirements of International Financial Reporting Standards, the Committee was comfortable with these valuations and that the related judgements in this regard are adequately considered and disclosed.

#### PLANNED KEY FOCUS AREAS OF THE COMMITTEE FOR 2023

The key items of focus for the 2023 financial year are currently considered as follows:

- Overseeing that the Group is ready to implement IFRS 17, for meaningful financial reporting.
- Monitoring that the Group is ready to implement the joint audit requirement, should this become mandatory which will inadvertently impact the construct of other assurance providers and services for which the Committee is responsible.
- Continued focus on developments in the regulatory environment to monitor that controls and processes are in place to ensure compliance.

Linda de Beer

Chair: Audit Committee

12 September 2022

### Statement of actuarial values of assets and liabilities

#### **COMPANY**

Published basis	Notes	2022 Rm	Restated 2021 Rm
Total assets per balance sheet Total liabilities per balance sheet	1 2	448 918 434 565	442 811 431 327
Liabilities under insurance contracts Liabilities under investment contracts Current and other liabilities Unsecured subordinated debt	3	113 321 293 202 22 715 5 327	115 829 287 786 23 283 4 429
Excess of assets over liabilities		14 353	11 484

Refer to note 48 for more information on the restatements.

Statutory basis	Notes	2022 Rm	2021 Rm
Total assets Total liabilities		435 871 409 014	428 465 399 763
Basic own funds		26 857	28 702
Own funds eligible to meet SCR Solvency capital requirement (SCR)	6	31 867 14 939	28 031 16 169
Excess own funds (SCR)		13 723	11 862
SCR cover pre-foreseeable dividend SCR cover post-foreseeable dividend		2.03 x 1.92 x	1.7 x 1.7 x

#### NOTES TO THE STATEMENT OF ACTUARIAL VALUES OF ASSETS AND LIABILITIES OF MOMENTUM **METROPOLITAN LIFE LTD AS AT 30 JUNE 2022**

#### **VALUE OF ASSETS**

The value of the assets on the published reporting basis is determined according to the accounting policies as set out in note 47. Equity investments in subsidiaries are included in the balance sheet at fair value.

#### **VALUE OF LIABILITIES** 2

The liability valuation methodology and assumptions under the published reporting basis are set out in the accounting policies and in note 11 to the financial statements.

#### **UNSECURED SUBORDINATED DEBT** 3

The unsecured subordinated debt is not reflected as a liability when determining the excess of assets over liabilities on the statutory basis as it is regarded as capital for statutory purposes.

#### 4 ANALYSIS OF CHANGE IN EXCESS OF ASSETS OVER LIABILITIES ON THE PUBLISHED REPORTING BASIS

	Notes	2022 Rm	2021 Rm
Excess of assets over liabilities at end of the year Excess of assets over liabilities at beginning of the year		14 353 11 484	11 484 12 808
Change in excess of assets over liabilities over the year		2 869	(1 324)
Operating profit (excluding basis changes) Basis changes Investment return on excess	4.1 4.2 4.3	2 712 658 1 329	1 728 (2 295) 854
Attributable earnings Revaluation of investments in subsidiaries Revaluation of owner occupied buildings to fair value Adjustments to defined benefit pension funds Income tax relating to items that will not be reclassified Dividends paid Own credit gains on financial liabilities designated at fair value through profit or loss Equity-settled share-based payment arrangements Capital contribution to group companies		4 699 (1 114) 10 (9) 5 (700) (26) 29 (25)	287 (479) 46 (179) 106 (1 030) (90) 15
Change in excess of assets over liabilities		2 869	(1 324)

- 4.1 Operating profit includes expected returns and capital releases on explicit discretionary margins. Momentum Metropolitan Life
  Ltd holds explicit discretionary margins (in addition to discretionary margins implicit in policy liabilities) that serve as a buffer
  against the impact of market fluctuations on the assets backing those fixed liabilities that cannot be perfectly matched. Expected
  investment returns and a portion of the capital amount on these margins have been released to earnings in the 12 months ended
  30 June 2022 in conjunction with management's regular review of the adequacy of these margins in line with the accounting policy.
- 4.2 The basis changes consist of the following items:

	2022 Rm	2021 Rm
Economic assumptions <sup>1</sup>	(2)	(1)
Maintenance expense assumptions <sup>2</sup>	249	104
Mortality and morbidity assumptions <sup>3</sup>	338	(2 235)
Termination assumptions <sup>4</sup>	(712)	(296)
Methodology changes and other items <sup>5</sup>	785	133
Total	658	(2 295)

- 1 Economic assumption changes are transferred to the investment stabilisation account in accordance with accounting policies. The balance relates to residual changes that were not absorbed by the investment stabilisation account.
- Maintenance expense assumptions have been revised based on the budgeted expenses for the year ending 30 June 2023, expected business in-force over the 2023 financial year and inflation expectations.
- <sup>3</sup> Mortality and morbidity assumption changes reflect the release of Covid-19 pandemic provisions following a review of recent experience and future expectations.
- 4 Termination assumption changes largely reflect a reduction in later duration assumed termination rates of retail risk business.
- <sup>5</sup> A number of modelling and methodology changes were made and certain provisions were released following the completion of underlying investigations.
- 4.3 Investment income of R1 330 million (2021: R854 million) includes dividends of R1 089 million (2021: R151 million) received from strategic subsidiaries. The 2022 dividend includes R834m from Momentum Asset Management, in respect of the Momentum Global Investment Management restructure, which is not expected to recur.

### Statement of actuarial values of assets and liabilities continued

#### RECONCILIATION BETWEEN EXCESS OF ASSETS OVER LIABILITIES ON THE PUBLISHED REPORTING **BASIS AND THE STATUTORY BASIS**

		2022	Restated 2021
	Notes	Rm	Rm
Excess of assets over liabilities on the published reporting basis		14 353	11 484
Remove deferred acquisition costs, goodwill and intangibles	5.1	(2 145)	(2 214)
Unsecured subordinated debt	5.2	_	4 429
Liability valuation differences	5.3	21 094	21 537
Increase in net deferred tax liabilities	5.4	(5 240)	(5 434)
Participations	5.5	(1 326)	(1 144)
Reinsurance assets	5.6	(295)	(360)
Other	5.7	416	404
Basic Own Funds		26 857	28 702
Restricted own funds	5.8	(748)	(671)
Foreseeable dividend	5.9	(1 700)	
Subordinated liabilities adjustment	5.10	4 253	_
Own funds eligible to meet SCR		28 662	28 031

- 5.1 Deferred acquisition costs (DAC), goodwill and intangible assets are excluded for statutory purposes in accordance with the prudential standards.
- 5.2 In line with the technical observation issued by the PA in early 2022, subordinated debt issued by the company is now excluded from Basic Own Funds for statutory purposes, but is regarded as part of Eligible Own Funds if it meets the definition of own funds. Subordinated debt that meets the definition of own funds is included as the "Subordinated liabilities adjustment".
- 5.3 The IFRS liabilities are calculated as best estimate cash flows plus planned and discretionary margins, whereas the statutory liabilities are calculated as best estimate cash flows plus risk margin.
- A deferred tax liability is raised on the difference between IFRS liabilities and statutory technical provisions. 5.4
- 5.5 For IFRS purposes, participations are mainly valued using Directors' Valuations. For statutory purposes, the prudential standards require the participation to be valued at net asset value less any goodwill or intangibles. Where the participation is an insurer, it is valued for statutory purposes at the value of Basic Own Funds.
- 5.6 The IFRS reinsurance asset is removed for statutory purposes and the reinsurance value calculated as part of the technical provisions is included as a reinsurance asset.
- Other includes current assets and other liabilities. Deferred Revenue Liabilities and prospective commission liabilities are removed because they form part of statutory technical provisions.
- 5.8 Restricted Own Funds are surplus funds held within ring-fenced funds that are not available to cover any risks outside of that fund.
- As per the prudential standards, foreseeable dividends must be excluded from Own Funds.
- 5.10 At 30 June 2022, R1 024 million of subordinated debt in respect of MMIG05 has been excluded from 0wn Funds as MMIG05 is due to be redeemed in August 2022.

#### 6 CLASSIFICATION OF OWN FUNDS

	2022 Rm	2021 Rm
Tier 1 Tier 2	24 408 4 254	23 602 4 429
Own funds eligible to meet SCR	28 662	28 031

#### 7 LOSS ABSORBING CAPACITY OF TECHNICAL PROVISIONS (LACOTP)

The standardised formula SCR is calculated using a modular approach, whereby the capital requirement for each risk module is quantified as the effect on the basic own funds of a pre-defined shock scenario. The loss absorbing capacity of technical provisions refers to the ability of an insurer to apply management actions in response to the shock being tested, thereby reducing the impact on basic own funds. Categories of management actions used are briefly discussed below.

#### **Discretionary participation business**

Positive Bonus Stabilisation Accounts (BSAs): to the extent to which they are available, they absorb part of the impact of a stress event before any further management actions are considered. This is not considered a management action, but does form part of the LACOTP.

Assumed under-declaration of bonuses on discretionary participation business: it is assumed that future bonus declarations will be less than assumed future investment returns to improve funding levels. The assumed under-declarations are in line with the principles and practices of financial management.

Removal of non-vesting bonuses (including undeclared terminal bonuses): the assumed non-vested bonus removals are in line with the principles and practices of financial management.

#### Other management actions

Repricing: the contractual ability to re-price certain risk products was used as a management action in demographic and market risk stresses.

Policy fees: In the expense stress event an increase in policy fees is modelled on some products after allowing for an implementation delay of one year.

Discounts: in mortality and morbidity stress scenarios the removal of discounts is assumed on certain risk products.

# **Statement** of financial position

At 30 June 2022

		Group		Company			
	2022	Restated 2021	Restated 2020	2022	Restated 2021	Restated 2020	Nista
ACCETO	Rm	Rm	Rm	Rm	Rm	Rm	Notes
ASSETS							
Intangible assets	2 548	2 622	2 740	2 145	2 214	2 413	2
Owner-occupied properties	1 822	1 792	2 039	889	995	1 056	3
Property and equipment Investment properties	251	250 8 896	212 9 030	224 6 662	216 5 656	183 6 797	
Interest in subsidiaries	8 928	8 890	9 030	94 143	92 040	76 871	4 5
Investments in associates	69	18	_	94 143	92 040	70071	
Investment in joint ventures	8	5	_	9	5	_	
Employee benefit assets	458	695	648	457	695	649	
Financial assets at fair value through profit							
and loss (FVPL)	446 246	434 353	401 513	320 204	311 597	290 188	6
Financial assets at amortised cost	7 124	7 510	5 770	5 060	5 500	6 223	6
Insurance and other receivables	3 884	3 628	2 948	3 726	3 445	2 786	6
Reinsurance contract assets	3 013	2 312	2 157	3 013	2 312	2 156	7
Deferred income tax	90	131	286	-	-	_	14
Current income tax assets	10.015	341	20.016	12 206	336	10 500	6
Cash and cash equivalents Assets relating to disposal groups held	19 815	27 024	20 916	12 386	16 864	13 593	6
for sale	_	129	_	_	936	633	8
Total assets	494 262	489 706	448 259	448 918	442 811	403 548	
Total about	171202	103 7 00	110 200	110710	112011	100 0 10	
EQUITY							
Equity attributable to owners of the parent	13 401	10 726	12 311	14 353	11 484	12 808	
Share capital	1 041	1 041	1 041	1 041	1 041	1 041	16
Other components of equity	5 136	5 254	5 618	4 191	5 339	5 481	17
Retained earnings	7 224	4 431	5 652	9 121	5 104	6 286	
Non-controlling interests	89	95	102	-	-	_	
Total equity	13 490	10 821	12 413	14 353	11 484	12 808	
LIABILITIES							
Insurance contract liabilities							
Long-term insurance contracts	112 950	115 361	102 859	113 321	115 829	103 499	9
Non-life insurance contracts		001 144	253	-	207.706	0.57.004	
Investment contracts	296 545	291 144	260 758	293 202	287 786	257 994	
- with discretionary participation features							
(DPF)	2 476	17 228	16 563	2 476	17 228	16 563	10
<ul> <li>designated at fair value through profit and loss</li> </ul>	204.060	272.016	244 195	290 726	070 FE0	0.41 401	10
	294 069	273 916	244 195	290 726	270 558	241 431	10
Financial liabilities at fair value through	F0 000	FF 01F	FC F 4.4	40.706	14000	15754	10
profit and loss Financial liabilities at amortised cost	52 933 1 285	55 915	56 544	13 726	14 090	15 754 378	12
Reinsurance contract liabilities	340	1 214 414	1 687 562	263	355	3/8	12 13
Deferred income tax	1 270	1 267	1 254	1 051	999	981	14
Employee benefit obligations	985	780	871	858	693	758	15
Other payables	14 142	12 513	10 753	11 850	11 330	11 090	12
	263	255	258	244	245	245	18
Provisions							1
Provisions Current income tax liabilities	59	22	47	50	-	41	
		478 885	435 846	434 565	431 327	390 740	

Refer to note 48 for more information on the restatements.

# **Statement** of profit and loss

For the year ended 30 June 2022

	Gro	up	Comp	any	
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm	Notes
Insurance premiums	27 833	28 507	27 429	27 328	140100
Insurance premiums ceded to reinsurers	(3 535)	(3 084)	(3 251)	(2 800)	
Net insurance premiums	24 298	25 423	24 178	24 528	19 20
Fee income  Contract administration	5 088 3 366	4 614 2 997	3 889	3 519 2 991	20
Trust and fiduciary services	1 065	970	427	418	
Other fee income	657	647	104	110	
Investment income	23 484	19 635	19 964	16 403	21
Amortised cost	989	758	620	523	
Other investment income	22 495	18 877	19 344	15 880	
Net realised and unrealised fair value (losses)/gains	(4 285)	38 987	(2 909)	36 845	22
Net income	48 585	88 659	45 122	81 295	
Insurance benefits and claims Insurance claims recovered from reinsurers	26 877 (4 777)	29 170 (4 011)	26 783 (4 682)	28 586 (3 920)	
Net insurance benefits and claims	22 100	25 159	22 101	24 666	23
Net insurance benefits and claims	22 100	23 139	22 101	24 000	23
Change in actuarial liabilities and related reinsurance	(3 520)	12 626	(3 494)	12 672	
Change in long-term insurance contract liabilities	(2 516)	12 458	(2 588)	12 308	9.1
Change in investment contracts with DPF liabilities	(205)	521	(205)	521	10.1
Change in reinsurance assets Change in reinsurance liabilities	(701) (98)	(157) (196)	(701)	(157)	7 13
Fair value adjustments on investment contract liabilities	8 822	33 130	9 022	32 475	10.2
Fair value adjustments on collective investment scheme (CIS)					
liabilities  Depresiation amortication and impairment expanses	1 043 252	3 725 536	209	460	24
Depreciation, amortisation and impairment expenses Impairment expenses due to expected credit losses	(19)	50	(121)	469 128	24
Employee benefit expenses	4 316	4 061	3 778	3 380	25
Sales remuneration	3 933	3 736	3 755	3 470	26
Other expenses	3 968	3 542	2 638	2 343	27
Expenses	40 895	86 565	37 888	79 603	
Deculte of analysticans	7 690	2.004	7.224	1 600	
Results of operations Share of profit of associates	7 690	2 094	7 234	1 692	
Share of profit of associates  Share of profit of joint ventures	2	1	_	_	
Finance costs	(2 124)	(1 441)	(647)	(622)	28
Profit before tax	5 574	654	6 587	1 070	
Income tax expense	(2 091)	(870)	(1 888)	(783)	29
Earnings/(loss) for year	3 483	(216)	4 699	287	
Assuita visabila sa					
Attributable to: Owners of the parent	3 489	(209)	4 699	287	
Non-controlling interests	(6)	(7)	-	_	
-	3 483	(216)	4 699	287	
Earnings/(loss) per ordinary share (cents)	1 836.3	(110)	2 473.2	151.1	1

Refer to note 48 for more information on the restatements.

# **Statement** of comprehensive income

For the year ended 30 June 2022

	Grou	ıp	Con	npany	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm	Notes
Earnings/(loss) for year Other (comprehensive loss)/income, net of tax	3 483 (118)	(216) (358)	4 699 (1 134)	287 (596)	
Items that may subsequently be reclassified to income	12	(53)	_	_	
Exchange differences on translating foreign operations	12	(53)	-	_	17
Items that will not be reclassified to income	(130)	(305)	(1 134)	(596)	
Land and building revaluation  Revaluation of subsidiaries	(141)	(15) - (170)	10 (1 114)	46 (479)	17 17 17
Remeasurements of post-employee benefit funds Own credit loss on financial liabilities designated at	(9)	(179)	(9)	(179)	12.1
fair value through profit or loss Income tax relating to items that will not be reclassified	(26) 46	(90) (21)	(26)	(90) 106	17
Total comprehensive income/(loss) for the year	3 365	(574)	3 565	(309)	
Total comprehensive income/(loss) attributable to:					
Owners of the parent Non-controlling interests	3 371 (6)	(567) (7)	3 565 -	(309)	
	3 365	(574)	3 565	(309)	

# Statement of changes in equity

For the year ended 30 June 2022

#### Group

СТОСТР	Share capital Rm	Share premium Rm	Other reserves Rm	Retained earnings Rm	Total attributable to owners of the parent Rm	Preference shares Rm	Non- controlling interests Rm	Total equity Rm	Notes
Balance at 1 July 2020	9	1 032	5 618	5 652	12 311	_	102	12 413	
Total comprehensive loss	_	_	(268)	(299)	(567)	_	(7)	(574)	
Loss for the period Other comprehensive loss	_	_	(268)	(209) (90)	(209) (358)		(7)	(216) (358)	
Dividend declared Transfer to retained earnings from	_	_	_	(1 033)	(1 033)	-	_	(1 033)	
other reserves Equity-settled share-based payment	_	_	(111)	111	_	_	_	_	
arrangements	_	_	15	_	15	_	_	15	
Restated balance at 1 July 2021	9	1 032	5 254	4 431	10 726	-	95	10 821	
Total comprehensive (loss)/income	_	-	(92)	3 463	3 371	-	(6)	3 365	
Profit or (loss) for the period Other comprehensive loss	_	_	- (92)	3 489 (26)	3 489 (118)	_	(6) -	3 483 (118)	
Dividend declared Transfer to retained earnings from	-	-	-	(700)	(700)	_	-	(700)	
other reserves Capital contributions to group	-	-	(55)	55	-	-	-	-	17
companies <sup>1</sup> Equity-settled share-based payment	-	-	-	(25)	(25)	_	-	(25)	
arrangements	_	-	29	_	29	-	-	29	
Balance at 30 June 2022	9	1 032	5 136	7 224	13 401	-	89	13 490	

The capital contribution to group companies is the result of the difference in fair value (R58m) and transaction price (R84m) of an interest free loan advanced to Momentum Health Solutions, a fellow subsidiary of MMH, which is repayable in 2027.

Refer to note 48 for more information on the restatements.

Company	Share capital Rm	Share premium Rm		Retained earnings	Total attributable to owners of the parent Rm	Preference shares Rm	Total equity Rm
Balance at 1 July 2020	9	1 032	5 481	6 286	12 808	_	12 808
Total comprehensive (loss)/income	_		(506)	197	(309)		(309)
Profit for the period	-	_	-	287	287	_	287
Other comprehensive loss	_		(506)	(90)	(596)		(596)
Dividend declared	_	-	_	(1 030)	(1 030)	_	(1 030)
Transfer to retained earnings	-	_	349	(349)	_	_	-
Repurchase of preference shares	_	-	15	-	15	_	15
Restated balance at 1 July 2021	9	1 032	5 339	5 104	11 484	-	11 484
Total comprehensive (loss)/income	_	-	(1 108)	4 673	3 565	-	3 565
Profit for the period	_	-	-	4 699	4 699	-	4 699
Other comprehensive loss	_	-	(1 108)	(26)	(1 134)	-	(1 134)
Dividend declared	_	-	-	(700)	(700)	-	(700)
Transfer to retained earnings Capital contribution to group	-	-	(69)	69	_	-	_
companies <sup>1</sup> Equity-settled share-based payment	-	-	-	(25)	(25)	-	(25)
arrangements	-	-	29	-	29	-	29
Balance at 30 June 2022	9	1 032	4 191	9 121	14 353	-	14 353

The capital contribution to group companies is the result of the difference in fair value (R58m) and transaction price (R84m) of an interest free loan advanced to Momentum Health Solutions, a fellow subsidiary of MMH, which is repayable in 2027.

Refer to note 48 for more information on the restatements.

### Statement of cash flows

For the year ended 30 June 2022

	Gro	up	Comp	oany	
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm	Notes
Cash flow from operating activities Cash utilised in operations Interest received Dividends received Income tax paid Interest paid	(19 465) 14 028 5 479 (1 626) (2 031)	(8 704) 14 043 4 422 (1 216) (1 450)	(19 172) 12 608 5 063 (1 444) (554)	(9 978) 11 739 3 709 (1 035) (631)	30.1 30.2 30.3
Net cash inflow/(outflow) from operating activities	(3 615)	7 095	(3 499)	3 804	30.3
Cash flow from investing activities Additional investment in subsidiaries Acquisition of a subsidiary Contingent consideration related to business combinations Disposal of subsidiary Investment in associates in joint ventures Purchase of owner-occupied properties Disposal of owner-occupied properties Purchase of property and equipment Disposal of property and equipment	(64) - (47) (224) - (139)	- (150) - (60) (4) (150) 2 (113) 9	(140) - - - (8) - (134)	- - 16 - (27) - (75)	31 30.5 3
Purchase of intangible assets  Net cash (outflow)/inflow from investing activities	(1) (475)	(78)	(283)	(11)	2
Cash flow from financing activities Subordinated call notes issued Subordinated call notes repaid Proceeds from carry positions Repayment of carry positions Proceeds from other borrowings measured at fair value Repayment of other borrowings measured at amortised cost Proceeds from other borrowings measured at amortised cost Payment of principal portion of lease liability Dividend paid to equity holders¹ Preference shares proceeds Preference shares repaid	1 000 (87) 5 647 (9 568) 85 (34) 186 (92) (700)	750 (750) 8 042 (7 444) - (323) - (129) (266) 329 (23)	1 000 (87) 5 529 (6 696) - (6) - (99) (700)	750 (750) 6 696 (6 314) - - (131) (263)	30.4.1 30.4.2 30.4.2 30.4.4 30.4.5 30.4.5 30.4.5 30.4.3 30.4.3
Net cash (outflow)/inflow from financing activities	(3 569)	186	(1 059)	(12)	
Net cash flow Cash resources and funds on deposit at beginning Movement due to foreign exchange gains and losses	(7 659) 27 024 450	6 737 20 916 (629)	(4 841) 16 864 363	3 695 13 593 (424)	
Cash resources and funds on deposit at end	19 815	27 024	12 386	16 864	
Made up as follows: Bank and other cash balances Funds on deposit and other money market instruments	6 867 12 948 19 815	8 267 18 757 27 024	5 119 7 267 12 386	6 681 10 183 16 864	6.4

Dividends paid do not agree to the dividends declared in the prior year, because in the prior year a dividend in specie of R767 million was paid to Momentum Metropolitan Holdings Ltd in the form of a loan repayment.

Refer to note 48 for more information on the restatements.

### Basis of preparation

#### **BASIS OF PREPARATION OF THE STATEMENTS**

The financial statements, as set out below, have been prepared in accordance with IFRS, IFRIC interpretations issued and effective at the time of preparing these statements, the SAICA Financial Reporting Guides (as issued by the Accounting Practices Committee), Financial Pronouncements (as issued by the Financial Reporting Standards Council), the Debt Listings Requirements of the JSE and the South African Companies Act, 71 of 2008, as amended. These statements have been prepared on the historical cost basis, except for the following items which are carried at fair value or valued using another measurement basis:

#### Fair value

- · Owner-occupied and investment properties
- · Financial assets at fair value through profit and loss
- · Momentum Metropolitan Life Ltd company: Interest in subsidiaries at fair value through other comprehensive income
- Investment contract liabilities designated at fair value through profit and loss and financial liabilities at fair value through profit and loss
- · Liabilities for cash-settled share-based payment arrangements

#### Other measurement basis

- Insurance contracts, investment contracts with DPF and reinsurance contracts valued using the FSV basis as set out in SAP 104 –
   Calculation of the value of the assets, liabilities and capital adequacy requirement of long-term insurers
- Non-life insurance contracts valued using the Insurance Act of 2017
- Employee benefit obligations measured using the projected unit credit method
- · Assets and liabilities relating to disposal groups held for sale measured at the lower of carrying value or fair value less cost to sell

The principal accounting policies applied in the preparation of these consolidated financial statements are set out in note 47. These policies have been consistently applied to all the years presented, unless otherwise stated.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the Group's accounting policies. There are areas of complexity involving a higher degree of judgement and areas where assumptions and estimates are significant to the consolidated financial statements. The use of judgement is especially more complex in the current year due to the Covid-19 pandemic and the resultant current economic environment the Group is currently operating in. These judgements, assumptions and estimates are disclosed in detail in the notes to the annual financial statements and in a summary in the Critical judgements and accounting estimates note.

The preparation of the Group's consolidated results was supervised by the Group Finance Director, Risto Ketola (FIA, FASSA, CFA) and have been audited by Ernst & Young Inc. in compliance with the requirements of the Companies Act, 71 of 2008, as amended.

#### Published standards, amendments and interpretations effective for the financial period ended 30 June 2022

Effective annual periods beginning on or after	Description
1 January 2021	IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (Amendments) – Interest Rate Benchmark Reform – Phase 2
1 April 2021	IFRS 16 (Amendment) – Covid-19-Related Rent Concessions beyond 30 June 2021

These amended standards had no financial impact on the Group's earnings or net asset value.

### Critical judgements and accounting estimates

#### PREPARATION OF FINANCIAL STATEMENTS

The consolidated financial statements are prepared on the going concern basis of accounting. The statement of financial position is presented based on liquidity. The income statement is presented on the nature of expense method; however, sales remuneration is separately disclosed. In the statement of cash flows, the cash flows from operating activities are reported on the indirect method. The consolidated financial statements are presented in South African rand, which is the functional currency of the parent.

#### **APPLICATION OF ACCOUNTING POLICIES**

Estimates and assumptions are an integral part of financial reporting and as such have an impact on the assets and liabilities of the Group. Management applies judgement in determining best estimates of future experience. Judgements are based on historical experience and management's best-estimate expectations of future events. Estimates and assumptions are regularly updated to reflect actual experience. Actual experience in future financial years can be materially different from the current assumptions and judgements and could require adjustments to the carrying amount of the affected assets and liabilities. The Covid-19 pandemic and resultant significant volatility of markets have created uncertainty in the Group's current and expected future operating environment. This uncertainty has an impact on the judgements and estimates used in preparation of the financial statements. All business across the Group reviewed their bottom-up forecasted cash flows to account for the potential impact of the pandemic on its assumptions including revenue growth, claims experience, expenses, lapse rates inter alia. These have been incorporated into the projections which are used as inputs in various valuations models.

The critical judgements and estimates made in applying the Group's accounting policies are detailed in the notes to the annual financial statements, as listed below:

- Impairment testing of intangibles assets note 2
- · Valuation assumptions for both owner-occupied and investment properties notes 3 and 4
- Valuation of financial assets note 6
- · Assessment of control over collective investment schemes note 6
- · Assumptions and estimates of contract holder liabilities (also applicable to reinsurance contracts) notes 7, 11 and 13
- Valuation assumptions for the value of services provided (cash-settled arrangements) notes 15.1.2
- Provision for deferred tax note 14
- Assessment of IFRS 15's principles around the timing of revenue recognition note 47
- Valuation assumptions for financial instruments note 46

### Segmental report

#### For the year ended 30 June 2022

The Group's reporting view reflects the following segments:

- Momentum Life: Momentum Life includes protection, savings and life insurance products focused on the middle and affluent client segments.
- **Momentum Investments:** Momentum Investments consists of the Momentum Wealth platform business, local and offshore asset management operations, retail annuities and guaranteed investments, as well as Eris Properties.
- Metropolitan Life: Metropolitan Life focuses on the lower and middle income retail market segment, with a range of protection and savings products.
- · Momentum Corporate: Momentum Corporate offers group risk, annuities, pension savings and umbrella fund (FundsAtWork) products.
- Momentum Metropolitan Health: Provides healthcare solutions to individuals, corporates and the public sector within a range of structures and products.
- Momentum Metropolitan Africa: This segment includes our African operations.
- Non-life Insurance: This segment includes allocations relating to Momentum Short-term Insurance, Momentum Insurance, and the cell captive insurer, Momentum Ability.
- · New Initiatives: This includes India, aYo, Momentum Money, Lending, Exponential Ventures and Momentum Consult.
- **Shareholders:** The Shareholders segment reflects investment income on capital held to support South African operations and some costs not allocated to operating segments (e.g. certain holding company expenses).

Intergroup fees are charged at market-related rates. Corporate costs are allocated on a usage or time spent basis. Intergroup charges are eliminated in the 'Reconciling items' column. No individual customer generates more than 10% of revenue for the Group.

The executive committee of the Group assesses the performance of the operating segments based on normalised headline earnings. This measurement basis excludes the amortisation of intangible assets relating to business combinations as well as dividends received from subsidiaries and intercompany loan impairments, which are eliminated on consolidation of the holding company group. It includes basis changes and investment variances. For insurance operating segments (excluding Momentum Metropolitan Africa), normalised headline earnings also exclude the effect of investment income on shareholder assets, as this income is managed on a company basis and is therefore included in the Shareholders segment.

A reconciliation of earnings to normalised headline earnings is provided in note 1.

#### **RECONCILIATION OF MANAGEMENT INFORMATION TO IFRS**

The segmental information is reconciled to the IFRS income statement results. The 'Reconciling items' column represents the IFRS accounting reclassifications and adjustments that are required to reconcile management information to the IFRS financial statements. More information has been provided as a footnote.

For the year ended 30 June 2022

#### Group

2022	Momentum Life Rm	Momentum Investments Rm	Metropolitan Life Rm	Momentum Corporate Rm	Momentum Metropolitan Health Rm	
Revenue				45.50	4=0	
Net insurance premiums	9 889	30 732	8 238	17 509	679	
Recurring premiums Single premiums	9 392 497	869 29 863	6 449 1 789	12 798 4 711	679 -	
Fee income	1 255	3 126	62	1 196	2	
External fee income Intergroup fee income	1 255 -	2 897 229	62 -	1 196 -	2 -	
Expenses Net payments to contract holders External payments	11 250	27 035	6 485	19 917	343	
Other expenses	3 137	3 050	3 020	1 316	96	
Sales remuneration Administration expenses Asset management, direct property and other fee	1 307 1 763	934 1 672	1 402 1 618	84 1 232	78 18	
expenses	53	217	-	-	-	
Intergroup expenses	14	227	_		_	
Income tax	347	887	170	498	-	
Normalised headline earnings	1 119	833	669	1 172	47	
Operating profit/(loss) <sup>2</sup> Tax on operating profit/(loss) Investment return Tax on investment return	1 404 (419) 143 (9)	1 008 (243) 83 (15)	841 (238) 71 (5)	1 473 (426) 134 (9)	100 (50) (4) 1	
Basis changes and investment variances <sup>3</sup>	426	190	133	553	-	
Actuarial liabilities	74 637	190 001	36 263	107 137	100	

The 'Reconciling items' column includes: investment contract business premiums and claims; intergroup fee income and expenses; direct property (R447 million) and asset management fees for all entities (R1 054 million), except non-life entities, that are set off against investment income for management reporting purposes but shown as an expense for accounting purposes the amortisation of intangible assets relating to business combinations (R27 million); expenses relating to consolidated collective investment schemes and other minor adjustments to expenses and fee income.

Operating profit is diluted normalised headline earnings less tax, investment income and fair value gains.

Basis changes and investment variances are included in normalised headline earnings and are net of tax. The reported numbers represent basis changes on in-force business and investment variances that are aligned with embedded value reporting.

Non-life Insurance Rm	Momentum Metropolitan Africa Rm	New initiatives Rm	Shareholders Rm	Segmental total Rm	Reconciling items <sup>1</sup> Rm	IFRS total Rm
122	-	-	-	67 169	(42 871)	24 298
122	-	-	-	30 309	(12 649)	17 660
-	-	-	-	36 860	(30 222)	6 638
3	-	12	127	5 783	(695)	5 088
3	-	12	122	5 549	(461)	5 088
-	-	-	5	234	(234)	-
				65.076	(40.077)	00.400
46	-	_	-	65 076	(42 977)	22 100
144	2	121	164	11 050	1 400	12 450
122	-	-	-	3 927	6	3 933
22	2	132	155	6 614	127	6 741
-	-	1	4	275	1 501	1 776
		(12)	5	234	(234)	_
18	-	-	44	1 964	127	2 091
2	(1)	(107)	(225)	3 509	-	3 509
6	(1)	(109)	(121)	4 601	-	4 601
(2)	-	-	7	(1 371)	-	(1 371)
(3)	-	2	(87)	339	-	339
1	-	-	(24)	(60)	-	(60)
-		_	104	1 406	_	1 406
1 209	-	-	148	409 495	-	409 495

For the year ended 30 June 2022

#### **Group** continued

Restated 2021	Momentum Life Rm	Momentum Investments Rm	Metropolitan Life Rm	Momentum Corporate Rm	Momentum Metropolitan Health Rm	
Revenue	0.516	00.011	7.55	11061	40.4	
Net insurance premiums	9 516	32 361	7 655	14 864	434	
Recurring premiums Single premiums	8 976 540	766 31 595	6 233 1 422	12 346 2 518	434	
Fee income	1 211	2 673	97	965	1	
External fee income Intergroup fee income	1 211	2 611 62	97 -	965 -	1 -	
Expenses  Net payments to contract holders  External payments	10 718	29 551	6 564	18 102	258	
Other expenses	3 341	2 432	2 757	1 230	60	
Sales remuneration Administration expenses Asset management, direct property and other fee	1 346 1 926	795 1 476	1 265 1 492	87 1 143	44 16	
expenses Intergroup expenses	67	206 (45)	_ _		_ _	
Income tax	149	412	71	207	_	
Normalised headline earnings	(852)	1 025	433	(547)	78	
Operating profit/(loss) <sup>2</sup> Tax on operating profit/(loss) Investment return Tax on investment return	(1 339) 355 151 (19)	1 398 (365) (14) 6	510 (145) 79 (11)	(821) 220 63 (9)	110 (31) (1)	
Basis changes and investment variances <sup>3</sup>	(1 487)	327	(279)	(774)	-	
Actuarial liabilities	76 738	185 448	36 608	106 351	28	

The 'Reconciling items' column includes: investment contract business premiums and claims; intergroup fee income and expenses; direct property (R474 million) and asset management fees for all entities (R717 million), except non-life entities, that are set off against investment income for management reporting purposes but shown as an expense for accounting purposes; the amortisation of intangible assets relating to business combinations (R43 million); expenses relating to consolidated collective investment schemes and other minor adjustments to expenses and fee income.

Refer to note 48 for more information on the restatements.

Operating profit is diluted normalised headline earnings less tax, investment income and fair value gains.

Basis changes and investment variances are included in normalised headline earnings and are net of tax. The reported numbers represent basis changes on in-force business and investment variances that are aligned with embedded value reporting.

Non-life Insurance Rm	Momentum Metropolitan Africa Rm	New initiatives Rm	Shareholders Rm	Segmental total Rm	Reconciling items <sup>1</sup> Rm	IFRS total Rm
1 097			_	65 927	(40 504)	25 423
1 097	_	_	_	29 852	(11 061)	18 791
_	_	_	_	36 075	(29 443)	6 632
95	-	10	95	5 147	(533)	4 614
95	_	10	95	5 085	(471)	4 614
_	_	_	_	62	(62)	-
540	_	_	_	65 733	(40 574)	25 159
684	_	106	167	10 777	1 148	11 925
199	_	_	_	3 736	_	3 736
380	_	102	167	6 702	(77)	6 625
				077	1 007	1.54
105	_	4	_	277	1 287	1 564
105				62	(62)	
18	_	_	(96)	761	109	870
(1)	(1)	(98)	(27)	10	_	10
(19)	_	(99)	(99)	(359)	_	(359)
3	_	_	102	139	_	139
20	(1)	1	(17)	281	_	281
(5)		_	(13)	(51)		(51)
-	_	-	31	(2 182)	_	(2 182)
1 083	59	-	190	406 505	_	406 505

For the year ended 30 June 2022

#### Company

2022	Momentum Life Rm	Momentum Investments Rm	Metropolitan Life Rm	Momentum Corporate Rm	Momentum Metropolitan Health Rm	
Revenue Net insurance premiums	9 889	30 616	8 238	17 509	679	
Recurring premiums Single premiums	9 392 497	869 29 747	6 449 1 789	12 798 4 711	679 -	
Fee income	1 055	1 576	60	1 197	2	
External fee income	1 055	1 576	60	1 197	2	
Expenses Net payments to contract holders External payments Other expenses	11 251 3 262	26 895 1 615	6 485 3 020	19 917 1 317	344 96	
Sales remuneration Administration expenses Amortisation, depreciation and impairment Direct property expenses Asset management and other fee expenses	1 283 1 567 37 375	908 699 8 -	1 402 1 544 74 - -	84 1 221 12 - -	78 18 - -	
Income tax	(347)	(874)	(169)	(497)	-	
Normalised headline earnings	1 142	642	650	1 135	47	
Operating profit/(loss) <sup>2</sup> Tax on operating profit/(loss) Investment return Tax on investment return	1 470 (419) 100 (9)	843 (236) 43 (8)	841 (238) 52 (5)	1 473 (426) 97 (9)	100 (50) (4) 1	
Basis changes and investment variances <sup>3</sup>	426	190	133	553	-	
Actuarial liabilities	74 642	188 102	36 265	107 265	100	

The 'Reconciling items' column relates to investment contract business inflows and outflows included in the segmental split. Refer to note 10 for more information.

 $<sup>^2 \</sup>quad \text{Operating profit is normalised headline earnings less tax, investment income and fair value gains.} \\$ 

Basis changes and investment variances are included in normalised headline earnings and are net of tax. The reported numbers represent basis changes on in-force business and investment variances that are aligned with embedded value reporting.

The total of non-current assets (other than financial instruments, deferred tax assets, post-employment benefit assets and rights arising under insurance contracts) located in South Africa is R112 145 million with no such non-current assets located in other countries.

Non-life Insurance Rm	Momentum Metropolitan Africa Rm	New initiatives Rm	Shareholders Rm	Segmental total Rm	Reconciling items <sup>1</sup> Rm	IFRS total Rm
			-	66 931	(42 753)	24 178
-	-	-	-	30 187	(12 647)	17 540
-	-	-	-	36 744	(30 106)	6 638
-	-	-	(1)	3 889	-	3 889
-	-	-	(1)	3 889	-	3 889
_	-	_	_	64 892	(42 791)	22 101
-	-	29	55	9 394	865	10 259
-	_	_	-	3 755	_	3 755
-	-	28	110	5 187	-	5 187
-	-	-	(69)	62	-	62
-	-	-	9	384	-	384
-		1	5	6	865	871
-	-	-	(1)	(1 888)	-	(1 888)
(4)	(1)	(29)	(122)	3 460	-	3 460
_	_	(28)	(60)	4 639	_	4 639
_	_		10	(1 359)	_	(1 359)
(5)	(1)	(1)	(89)	` 192 <sup>´</sup>	_	` 192 <sup>´</sup>
<u> </u>		<u>-</u>	`17 <sup>´</sup>	(12)	_	(12)
-	_	-	104	1 406	-	1 406
-	-	-	149	406 523	-	406 523

For the year ended 30 June 2022

#### **Company** continued

Restated 2021	Momentum Life Rm	Momentum Investments Rm	Metropolitan Life Rm	Momentum Corporate Rm	Momentum Metropolitan Health Rm	
Revenue						
Net insurance premiums	9 516	32 172	7 655	14 865	434	
Recurring premiums Single premiums	8 976 540	766 31 406	6 233 1 422	12 347 2 518	434	
Fee income	987	1 470	97	965	1	
External fee income	987	1 470	97	965	1	
Expenses Net payments to contract holders External payments	10 718	29 496	6 564	18 102	258	
Other expenses	3 367	1 378	2 758	1 226	60	
Sales remuneration Administration expenses Amortisation, depreciation and impairment Direct property expenses Asset management and other fee expenses	1 302 1 625 41 399	771 598 9 - -	1 266 1 417 75 - -	87 1 113 26 - -	44 16 - -	
Income tax	(149)	(356)	(71)	(207)	_	
Normalised headline earnings	(813)	784	432	(548)	78	
Operating profit/(loss) <sup>2</sup> Tax on operating profit/(loss) Investment income Tax on investment income	(1 291) 355 142 (19)	1 106 (310) (20) 8	509 (145) 79 (11)	(822) 220 63 (9)	110 (31) (1)	
Basis changes and investment variances <sup>3</sup>	(1 487)	327	(279)	(774)	_	
Actuarial liabilities	76 743	183 485	36 608	106 561	28	

<sup>1</sup> The 'Reconciling items' column relates to investment contract business inflows and outflows included in the segmental split. Refer to note 10 for more information.

Refer to note 48 for more information on the restatements.

Operating profit is normalised headline earnings less tax, investment income and fair value gains.

Basis changes and investment variances are included in normalised headline earnings and are net of tax. The reported numbers represent basis changes on in-force business and investment variances that are aligned with embedded value reporting.

The total of non-current assets (other than financial instruments, deferred tax assets, post-employment benefit assets and rights arising under insurance contracts) located in South Africa is R110 210 million with no such non-current assets located in other countries.

Non-life Insurance Rm	Momentum Metropolitan Africa Rm	New initiatives Rm	Shareholders Rm	Segmental total Rm	Reconciling items <sup>1</sup> Rm	IFRS total Rm
_	_	_	_	64 642	(40 114)	24 528
_ _		_ _		28 756 35 886	(10 861) (29 253)	17 895 6 633
-	_	_	(1)	3 519	_	3 519
-	_	_	(1)	3 519	_	3 519
						,
_	_	-	_	65 138	(40 472)	24 666
_	_	28	226	9 043	747	9 790
_	_	_	_	3 470	_	3 470
_	_	28	(193)	4 604	_	4 604
_	_	_	408	559	_	559
_	_	_	11	410	_	410
	_	_		_	747	747
-	_	_	-	(783)	_	(783)
-	(1)	(28)	(104)	(200)	_	(200)
_	_	(28)	(144)	(560)	_	(560)
_	_		1	90	_	90
_	(1)	_	46	308	_	308
_		-	(7)	(38)	_	(38)
-	_	_	31	(2 182)	_	(2 182)
-	_	_	190	403 615	_	403 615

# Notes to the financial statements

For the year ended 30 June 2022

#### **RECONCILIATION OF EARNINGS** 1

	Group		Company	
Group earnings per ordinary share attributable to owners of the parent	2022	2021	2022	2021
Earnings (cents per share) Normalised headline earnings (cents per share)	1 836 1 847	(110) 5	2 473 1 821	151 (105)

Reconciliation of headline earnings attributable to owners of the parent	2022 Rm	2021 Rm	2022 Rm	2021 Rm
Earnings – equity holders of group	3 489	(209)	4 699	287
(Reversal of impairment)/impairment of intangible assets relating to business combinations  Tax on impairment of intangible assets relating to business	(10)	144	(10)	144
combinations	4	(40)	4	(40)
Impairment of intangible computer software	2	1	2	1
Loss on sale of subsidiary	-	11	-	-
Net impairment (reversal) expense of owner-occupied				
property below cost	(9)	49	(16)	38
Tax on net impairment of owner-occupied property below cost	4	(3)	4	(3)
Fair value gains on intercompany loans		_	(49)	(619)
Impairment/(reversal of impairment) of intercompany loans	(27)	6	(129)	99
Subsidiary dividends received	-	_	(1 089)	(151)
Amortisation of intangible assets relating to business				
combinations	39	49	27	40
Tax on amortisation of intangible assets relating to business combinations	(12)	(13)	(12)	(11)
iSabelo equity settled share scheme expenses	29	15	29	15
Normalised headline earnings <sup>1, 2</sup>	3 509	10	3 460	(200)
Weighted average number of ordinary shares in issue (million)	190	190	190	190

Normalised headline earnings include the impact of investment variances, actuarial basis changes of R1 012 million (2021: negative R2 182 million) and other non-recurring items. However, normalised headline earnings adjust the standard definition of headline earnings for the amortisation of intangible assets from business combinations, the impact of the iSabelo employee share scheme, as well as dividends received from subsidiaries and intercompany loan impairments, which are eliminated on consolidation of the holding company group. Management uses this as a segmental performance measure and is of the opinion that it represents underlying performance that is under control of the respective segments.

As announced in February 2022, the South African corporate tax rate will be reduced from 28% to 27%, effective for years of assessment ending on or after 31 March 2023. As a result, the closing deferred tax balance at 30 June 2022 has been adjusted to take into account the change in rate. In accordance with the Headline Earnings Circular 1/2021, the items impacting headline earnings have been adjusted with R6 million in total to take this change into account.

		Group		Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
2	INTANGIBLE ASSETS				
	Refer to note 47 para 4 for the accounting policies relating to this note.				
2.1	Goodwill	174	172	40	40
2.2	Value of in-force business acquired	286	303	286	303
2.3	Customer relationships	90	100	-	-
2.4	Broker Network	36	38	-	-
2.5	Deferred acquisition costs on long-term insurance				
	business	1 902	1 903	1 800	1 816
2.6	Computer software	59	90	18	39
2.7	Right-of-use assets	1	16	1	16
		2 548	2 622	2 145	2 214

	Group		Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
INTANGIBLE ASSETS CONTINUED Goodwill				
Cost Accumulated impairment	216 (42)	214 (42)	56 (16)	56 (16)
Carrying amount	174	172	40	40
Carrying amount at beginning Additions Disposals Impairment charges Business combinations Exchange differences	172 - - - - 2	40 - - - 139 (7)	40 - - - - -	40 - - - - -
Carrying amount at end	174	172	40	40
Cash-generating units (CGUs)  Ex-Metropolitan Group – Metropolitan Life (Metropolitan/Momentum merger)  Momentum Global Investment Management – Momentum Investments	40 134	40 132	40	40
	174	172	40	40

### Critical accounting estimates and judgements

2 2.1

> Goodwill is allocated to CGUs for the purpose of impairment testing. The life book represents the CGU of the life insurance book of Commercial Union Life Association of South Africa Ltd of R40 million, acquired in 1999 (included in the Metropolitan Life segment). The Momentum Global Investment Management represents the acquisition of Seneca during the prior year (included in the Momentum Investment segment).

Goodwill is allocated to CGUs and impairment testing is performed at the level of individual CGUs.

The recoverable value of these CGUs is determined based on value-in-use calculations with reference to directors' valuations. The value-in-use calculations use risk-adjusted cash flow projections, which include projected new business based on financial forecasts informed by past experience and approved by management covering a five-year period. These cash flow projections take account of entity specific risks and are subject to a revenue ceiling and an expense floor to ensure that the earnings projections lie within boundaries that are deemed appropriate. Appropriate allowance is also made for terminations risk where a CGU has concentrated exposure to large clients.

At the end of the defined projection period, we determine a terminal value based on an assumption of inflationary growth following the five years.

The other assumption which is subject to judgement is the determination of an appropriate discount rate. The approach to setting the discount rate is to reference the yield on long-dated government bonds and add an equity risk premium plus an additional margin for entity-specific risk The assessment of the risk discount rate (RDR) takes into account the risk adjustments already made in the cash flow projection.

		Group		Company	
		2022	2021	2022	2021
Assumptions					
Ex-Metropolitan Group/Commercial Union Life	RDR Long-term	14%	13%	14%	13%
Association of South Africa Ltd	growth rate	8%	7%	7%	7%
	RDR	13%	13%	-	-
Momentum Global Investment Management	Long-term				
	growth rate	2%	2%	-	-

Momentum Global Investment Management has a lower RDR, commensurate with lower UK interest rates, compared to SA.

## Sensitivity analysis of intangible assets acquired in business combinations

The acquisition of Seneca during the prior year included the recognition of goodwill, customer relationships and broker networks by the Group. Following the acquisition, the Seneca business has been fully integrated into Momentum Global Investment Management. As such, Seneca is no longer individually assessed for the purposes of impairment testing, but rather forms part of the Momentum Global Investment Management CGU. The current recoverable amount of these assets is currently R63 million (2021: R25 million) higher than the carrying value and has 9% (2021: 3%) headroom available before the Group would need to consider impairing any of the associated goodwill. Future revenue and expenses included in the risk-adjusted cashflow projections will need to decrease by 2% and increase by 3% respectively in order for the recoverable amount to equate to the carrying amount.

For the year ended 30 June 2022

#### 2 **INTANGIBLE ASSETS CONTINUED**

		Group		Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
Value of in-force business acquired					
Acquisition of insurance and investment contracts with DPF					
Cost Accumulated amortisation Accumulated impairment		1 040 (595) (159)	1 040 (568) (169)	1 040 (595) (159)	1 040 (568) (169)
Carrying amount		286	303	286	303
Carrying amount at beginning Amortisation charges Impairment charges		303 (27) 10	487 (40) (144)	303 (27) 10	487 (40) (144)
Carrying amount at end		286	303	286	303
The carrying amount is made up as follows: Sage – Shareholders segment	To be fully amortised by year:	286	303	286	303
Sage Shareholders segment	2032	286	303	286	303

As a result of certain insurance contract acquisitions, the Group carries intangible assets representing the VIF acquired.

## Critical accounting estimates and judgements

Value of in-force business acquired (VOBA) is reviewed for impairment through a discounted cash flow (DCF) valuation. This valuation method references the results of the EV calculations for the relevant products. This methodology uses a number of assumptions relating to future cash flows which is aligned to the Group's valuation data and models and these are all subjected to the Group's governance structures and review. Particular focus was placed on the extent to which Covid-19 may affect assumptions on future mortality, morbidity and persistency.

VOBA relating to the Sage acquisition (Shareholders) had a reversal of prior year impairments of R10 million (2021: impairment of R144m) by comparing the carrying amount with the recoverable amount. The current year's reversal of impairment is due to positive investment experience on the Sage products. Value in use was used to calculate the recoverable amount by incorporating valuation assumptions and economic bases of the Sage product liabilities, including a RDR of 14.36% (2021: 12.8%). Refer to note 11 for additional information regarding contract holder liabilities - assumptions and estimates. The Sage book of business is in run-off and depending on the rate of run-off impacting on the VIF relative to the amortisation of the carrying value future consideration of impairment might be required.

		Gro	oup	Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
Customer relationships					
Cost Accumulated amortisation		108 (18)	108 (8)	_ _	- -
Accumulated impairment  Carrying amount		90	100		_
		70	100		
Carrying amount at beginning Amortisation charges		100 (10)	18 (9)		-  -
Impairment charges Business combinations		_	99		_ _
Sale of business Exchange differences		_	(1)	_	_
Carrying amount at end		90	100	_	-
	To be fully amortised				
The carrying amount is made up as follows:	by year:				
Momentum Global Investment Management – Momentum Investments	2031	83	93	_	_
Other		7	7	_	_
		90	100	-	-

#### 2 **INTANGIBLE ASSETS CONTINUED**

#### 2.3 **Customer relationships** continued

Customer relationships represent the fair value of customer relationships in place immediately before a business combination took place. The recoverable value is determined based on value-in-use calculations with reference to value of in-force business. Refer to assumptions in note 2.2.

		Group		Company	
	202 Rr		2022 Rm	2021 Rm	
Broker Network					
Cost Accumulated amortisation Accumulated impairment		9 41 3) (1) - (2)	- - -	- - -	
Carrying amount	3		-	-	
Carrying amount at beginning Additions Amortisation charges Impairment charges Business combinations	(	8 - - (1)  - 39	-	- - - -	
Carrying amount at end	3	<b>5</b> 38	-	-	
an	be fully cortised by year: 2030 3	<b>6</b> 38	-	_	
Deferred acquisition costs on long-term insurance bu Carrying amount at beginning Additions Amortisation charges Impairment charges Exchange differences	1 90 36 (37	363	1 816 314 (330) -	1 830 325 (339) -	
Carrying amount at the end	1 90	1 903	1 800	1 816	

## Critical accounting estimates and judgements

An impairment test is conducted annually at reporting date on the DAC balance to ensure that the amount will be recovered from future revenue generated by the applicable remaining investment management contract. DAC is reviewed for impairment losses through the liability adequacy test and written down for impairment if necessary. Refer to assumptions in note 11.

		Gr	Group		pany
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
2.6	Computer software				
	Cost Accumulated amortisation Accumulated impairment	304 (227) (18)	336 (228) (18)	149 (131) -	180 (141) –
	Carrying amount	59	90	18	39
	Carrying amount at beginning Additions Disposals Amortisation charges Impairment charges Sale of Business	90 1 (3) (27) (2)	231 54 (1) (52) (1) (141)	39 1 (3) (17) (2)	52 11 (1) (22) (1)
	Carrying amount at end	59	90	18	39

For the year ended 30 June 2022

#### 2 **INTANGIBLE ASSETS CONTINUED**

#### 2.6 Computer software continued

## Internally developed software

Included in computer software is a carrying amount of R46 million (2021: R72 million) for the Group and R5 million (2021: R21 million) for the Company representing internally developed software. The decrease in internally developed software relates to R21 million amortisation charges in the current year for the Group, and R11 million amortisation charges in the current year for the Company.

Momentum Multiply (Momentum Life segment) has computer software of R41 million (2021: R51 million) relating to the wellness and rewards platform which will be fully amortised by 2028. No impairment was required.

	Group		Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
7 Right-of-use assets				
Cost	6	39	6	39
Accumulated amortisation	(5)	(23)	(5)	(23)
Carrying amount	1	16	1	16
Carrying amount at beginning Additions	16	4 25	16	4 25
Terminations of leases	(14)	25	(14)	25
Amortisation Charges	`(2)	(13)	(2)	(13)
Carrying amount at end	1	16	1	16
OWNER-OCCUPIED PROPERTIES				
Refer to note 47 para 5 and 15 for the accounting policies relating to this note.				
Owned owner-occupied properties Right-of-use assets	1 726 96	1 690 102	706 183	793 202
	1 822	1 792	889	995
Owned owner-occupied properties				
Historical carrying amount – cost model Owner-occupied properties – at fair value	887 1 726	1 551 1 690	482 706	586 793
Fair value at beginning	1 690	1 873	793	781
Additions Disposals	224	142 (2)	8 –	27
Business combinations		-	-	-
Revaluations through other comprehensive income Depreciation charges	(141)	(27)	10 (17)	46 (23)
Impairment charges through profit and loss	(34)	(49)	16	(38)
Transfer to investment properties Other	(30)	(209)	(104)	— —
Fair value at end	1 726	1 690	706	793

Borrowing costs of R18 million were capitalised in the prior year by the Group, no borrowing costs were capitalised in the current year. The borrowing costs relate to the Marc, Tower 2 and a capitalisation rate equal to the interest rate on the loan of 3 month Jibar plus 2.1 points was used.

The impairment reversal in the current year relate to an increase in the property valuation, due to an improvement in market rentals rates of certain buildings in the Shareholders segment where the valuation is below cost, and prior year impairment charges relate to a decrease in the property valuation of certain buildings in the Shareholders segment where the valuation is below cost.

A register of owner-occupied properties is available for inspection at the Company's registered office.

Owner-occupied properties are classified as level 3.

#### 3 **OWNER-OCCUPIED PROPERTIES CONTINUED**

#### 3.1 Owned owner-occupied properties continued

## Critical accounting estimates and judgements

All properties are valued using a DCF method or the income capitalisation approach based on the aggregate contractual or marketrelated rent receivable less associated costs. The DCF takes projected cash flows and discounts them at a rate which is consistent with comparable market transactions. Increases in the carrying amount arising on revaluation of owner-occupied buildings are credited to a land and building revaluation reserve in other comprehensive income, except to the extent that the increase reverses a revaluation decrease of the same asset previously recognised in profit or loss, in which case the increase shall be recognised in profit or loss. Decreases that offset previous increases in respect of the same asset are charged against the revaluation reserve, and all other decreases are charged to the income statement. All owner-occupied properties were valued by internal valuers at the end of the current year. Valuations are performed semi-annually.

Group		Change in fair value				
Assumptions	Valuation technique	Base assumption	Change in assumption	Decrease in assumption Rm	Increase in assumption Rm	
2022						
Capitalisation rate						
Office buildings	DCF & income capitalisation	8.00% -	100bps	147	(120)	
	1 2 12 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	10.00%	4001	•	( <del>-</del> )	
Parkade	Income capitalisation	9.00%	100bps	9	(7)	
Discount rate						
Office buildings	DCF & income capitalisation	13.00% - 14.00%	100bps	56	(52)	
0004						
2021						
Capitalisation rate	DCE 9 income conitalization	9.00% -	100hna	176	(1.40)	
Office buildings	DCF & income capitalisation	9.00% =	100bps	170	(143)	
Parkade.	Income capitalisation	9.25% -	100bps	8	(6)	
Tankade	Theorne capitalisation	9.25%	100000	O	(0)	
Discount rate	5050:	14000	4001	_	(F)	
Office buildings	DCF & income capitalisation	14.00% - 14.00%	100bps	5	(5)	

For the year ended 30 June 2022

#### **OWNER-OCCUPIED PROPERTIES CONTINUED** 3

#### 3.1 Owned owner-occupied properties continued

Company		Change in fair value				
Assumptions	Valuation technique	Base assumption	Change in assumption	Decrease in assumption Rm	Increase in assumption Rm	
2022 Capitalisation rate Office buildings Parkade	DCF & income capitalisation Income capitalisation	10.00% 9.00%	100bps 100bps	51 9	(41) (7)	
<b>Discount rate</b> Office buildings	DCF & income capitalisation	13.00% - 14.00%	100bps	21	(20)	
2021 Capitalisation rate						
Office buildings	DCF & Income capitalisation	9.00% - 11.00%	100bps	90	(73)	
Parkade	Income capitalisation	9.25% - 9.25%	100bps	8	(6)	
<b>Discount rate</b> Office buildings	DCF & Income capitalisation	14.00% - 14.00%	100bps	5	(5)	

Capitalisation and discount rates are based on a number of factors, including but not limited to the following: the current risk-free rate, the risk associated with the income stream flowing from the property, the real estate cycle, current economic conditions at both the micro- and macro-economic level and the yield that an investor would require in order to make the property an attractive investment. For valuation purposes, existing lease agreements and subsequent expected market related rentals are used to determine the fair value of each building. Furthermore, the internal valuers performed a sensitivity analysis by adjusting the capitalisation rate and discount rate up and down by 100bps.

In determining the property values regard was had for the fact that, due to the Covid-19 pandemic, market activity was being impacted in many sectors. Due to Covid-19, a conservative take up of the vacant space has been assumed likewise a conservative view has been taken on probable market rentals. Market rental growth has been adjusted downward from an industry average of 5% to 4 - 4.5%.

		Gro	Group		pany
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
3.2	Right-of-use assets				
	Carrying amount at beginning Additions Terminations of leases Depreciation charges Modifications Sale of subsidiary Exchange differences	102 57 - (72) 9 -	166 39 (3) (73) 1 (25) (3)	202 57 - (85) 9 -	275 10 - (85) 2 - -
	Carrying amount at end	96	102	183	202

	Group		Company		
	2022 Rm	2021 Rm	2022 Rm	2021 Rm	
INVESTMENT PROPERTIES					
Refer to note 47 para 6 and 15 for the accounting policies relating to this note.					
Owned investment properties Right-of-use assets	8 917 11	8 885 11	6 662	5 656 -	
	8 928	8 896	6 662	5 656	
Owned investment properties  At 30 June, investment properties comprised the following property types: Shopping malls Office buildings Industrial Hotels Vacant land Other	3 598 4 952 330 248 56 79	2 775 5 830 231 257 56 79	3 194 3 012 330 247 25 72	2 412 2 871 231 257 25 69	
Property at valuation Accelerated rental income (refer to note 6.3)	9 263 (335)	9 228 (332)	6 880 (218)	5 865 (209)	
	8 928	8 896	6 662	5 656	
Completed properties Fair value at beginning Capitalised subsequent expenditure Additions Disposals Revaluations Change in accelerated rental income Sale of subsidiary Transfer to Non-Current Assets Held for Sale Transfer from owner-occupied properties <sup>1</sup>	8 885 99 - (90) (7) - - 30	9 019 273 159 (58) (395) (19) (174) (129) 209	5 656 80 - - 28 (13) - 807	6 797 138 - (48) (272) (23) - (936)	
Fair value at end	8 917	8 885	6 662	5 656	

A register of investment properties is available for inspection at the Company's registered office.

Investment properties are classified as level 3.

For the year ended 30 June 2022

#### **INVESTMENT PROPERTIES CONTINUED** 4

#### 4.1 Owned investment properties continued

## Critical accounting estimates and judgements

In the current year all properties were internally valued using an income approach or DCF method based on contractual or marketrelated rent receivable. The internal valuers hold recognised and relevant professional qualifications and have recent experience in the location and category of the investment property being valued.

The valuation input is focused on "headline" assumptions including capital and discount rates however the underlying cashflow is based on contractual arrangements where applicable and appropriate market norms. Each valuation is carried out in isolation, and tested in each individual case by looking at factors including current tenant retention, potential market rentals and potential of increased long-term vacancies as well as necessary changes in the capitalisation and discount rates. The valuers carried out extensive market research and also collaborated with their professional peers.

Group		Change in fair value				
	Valuation technique	Base assumption	Change in assumption	Decrease in assumption Rm	Increase in assumption Rm	
2022 Capitalisation rate				699	(551)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	7.25% - 10.00% 8.25% - 10.50% 9.50% - 10.00% 8.50%	100bps 100bps 100bps 100bps	317 341 24 17	(246) (273) (19) (13)	
Discount rate				394	(367)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	12.25% - 14.75% 13.00% - 15.00% 13.50% - 14.00% 13.00%	100bps 100bps 100bps 100bps	138 227 12 17	(130) (210) (11) (16)	
Vacancy rate				63	(65)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	1.00% - 5.00% 1.00% - 5.00% 1.00% - 2.00% 1.00%	100bps 100bps 100bps 100bps	29 31 2 1	(29) (33) (2) (1)	
2021 Capitalisation rate				562	(446)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	7.25% - 11.00% 8.00% - 10.50% 9.50% - 11.50% 8.50% - 9.00%	100bps 100bps 100bps 100bps	263 258 25 16	(206) (207) (20) (13)	
Discount rate				345	(320)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	12.00% - 14.75% 12.25% - 15.25% 13.00% - 14.50% 12.50% - 13.75%	100bps 100bps 100bps 100bps	160 155 13 17	(148) (144) (12) (16)	
Vacancy rate				65	(66)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	1.00% - 5.00% 1.00% - 5.00% 1.00% - 2.00% 1.00%	100bps 100bps 100bps 100bps	29 32 3 1	(29) (33) (3) (1)	

## **INVESTMENT PROPERTIES CONTINUED**

#### 4.1 Owned investment properties continued

Company		Change in fair value				
	Valuation technique	Base assumption	Change in assumption	Decrease in assumption Rm	Increase in assumption Rm	
2022 Capitalisation rate				520	(408)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	7.25% - 10.00% 8.25% - 10.50% 9.50% - 10.00% 8.50%	100bps 100bps 100bps 100bps	288 191 24 17	(223) (153) (19) (13)	
Discount rate				292	(274)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	12.25% - 14.75% 13.00% - 15.00% 13.50% - 14.00% 13.00%	100bps 100bps 100bps 100bps	125 138 12 17	(119) (128) (11) (16)	
Vacancy rate				50	(49)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	1.00% - 5.00% 1.00% - 5.00% 1.00% - 2.00% 1.00%	100bps 100bps 100bps 100bps	26 21 2 1	(26) (20) (2) (1)	
2021 Capitalisation rate				479	(378)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	7.25% - 11.00% 8.00% - 10.50% 9.50% - 11.50% 8.50% - 9.00%	100bps 100bps 100bps 100bps	245 193 25 16	(190) (155) (20) (13)	
Discount rate				309	(287)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	12.00% - 14.75% 12.25% - 15.25% 13.00% - 14.50% 12.50% - 13.75%	100bps 100bps 100bps 100bps	151 128 13 17	(139) (120) (12) (16)	
Vacancy rate				56	(56)	
Shopping malls Office buildings Industrial Hotels	DCF DCF DCF DCF	1.00% - 5.00% 1.00% - 5.00% 1.00% - 7.00% 2.00%	100bps 100bps 100bps 100bps	26 26 3 1	(25) (27) (3) (1)	

Capitalisation and discount rates are based on a number of factors, including but not limited to the following: market transactions, the current risk-free rate, the risk associated with the income stream flowing from the property, the real estate cycle, current economic conditions at both the micro- and macro-economic level and the yield that an investor would require in order to make the property an attractive investment.

The Covid-19 pandemic has affected various property market sectors and the related valuation inputs and assumptions are as follows:

Office sector - higher vacancies (due to tenant fall-off as well as downsizing) has been experienced. Based on South African Property Owners Association statistics the office market was already experiencing an oversupply of office space and this increased during the past 18 months. The oversupply and decrease in demand has led to downwards asking (and achieved) rentals which inevitably led to yield compression and associated valuations.

Retail sector - rural retail had a strong year-on-year performance and is continuing to perform well. Urban retail experienced some lease fall-off but this was mostly attributable to tenants who were already experiencing difficulties prior to Covid-19. The ability to re-let may have been a bit slow in 2020 but this has improved greatly in 2021/2. Capitalisation rates and discount rates have remained stable due to locational performance and rentals achieved.

Industrial - The industrial sector is still a strong performer with distribution centres, large warehousing and multi-parks showing the strongest total return by property type across all sectors. This resulted in more robust market rentals and a steady vacancy rate.

					1
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
4.2	Right-of-use assets				
	Carrying amount at beginning	11	11		-
	Carrying amount at end	11	11		-

Group

Company

For the year ended 30 June 2022

## **5 INTEREST IN SUBSIDIARIES**

		Effective % holding		
Company	2022	2021 %		
Subsidiaries (directly held):				
Collective investment schemes				
At fair value through profit and loss				
Collective investment schemes (note 43)	Various	Various		
Total collective investment schemes				
Unlisted				
At fair value through profit and loss				
102 Rivonia Road (Pty) Ltd	80	80		
SMH Land Development (Pty) Ltd	100	100		
Other unlisted investments in subsidiaries	Various	Various		
At fair value through other comprehensive income <sup>1,2</sup>				
Momentum Asset Management (Pty) Ltd	100	100		
Momentum Global Investment Management Ltd <sup>3</sup>	100	-		
Momentum Multiply (Pty) Ltd	100	100		
Momentum Wealth International Ltd	100	100		
Momentum Wealth (Pty) Ltd	100	100		
129 Rivonia Road (Pty) Ltd	100	100		
Momentum Alternative Investments (Pty) Ltd	100	100		
Momentum Life Botswana Ltd	100	100		
Momentum Alternative Insurance Ltd	100	100		
Momentum Ability Ltd	100	100 100		
Momentum Metropolitan Umhlanga (Pty) Ltd Momentum Structured Insurance Ltd	100	100		
MMI Short-term Insurance Administration (Pty) Ltd		_		
Other unlisted investments in subsidiaries	Various	Various		
Total unlisted subsidiaries				
Total interest in subsidiaries				

<sup>1</sup>The investments in these subsidiaries were irrevocably designated at fair value through other comprehensive income as the Company considers these investments to be strategic in nature.

During the period, the Company received the following dividends from subsidiaries at fair value through other comprehensive income: Rnil million (2021: R55 million) from Momentum Wealth (Pty) Ltd, R50 million (2021: R35 million) from Momentum Asset Management (Pty) Ltd, R61 million (2021: R51 million) from Momentum Wealth International Ltd, R15 million (2021: R10 million) from Momentum Alternative Investments (Pty) Ltd, R2 million from Momentum Investment Consulting and R127 million from Momentum Global Investment Management Ltd.

Momentum Asset Management (Pty) Ltd ("MAM") declared Momentum Global Investment Limited ("MGIM") as a dividend in specie to MML.

Investment by holding company							
Company carrying amount		owing l	Amounts owing by/(to) subsidiaries		amount ng Ioan ount)		
2022 Rm	2021 Rm	2022 Rm	2021 Rm	2022 Rm	2021 Rm	Nature of business	Country of incorporation
91 277	89 353	_	_	91 277	89 353		
91 277	89 353	-	-	91 277	89 353	Unit trusts	South Africa
91 277	89 353	-	_	91 277	89 353		
483	513	35	62	518	575		
						Barrest de la contraction de l	O the Africa
262 117	329 109	(15)	- (15)	262 102	329 94	Property Investment Property Investment	South Africa South Africa
104	75	50	77	154	152	Various	Various
104	7.5	30	77	134	102	Various	Various
2 383	2 174	349	1 288	2 732	3 462		
405	1 116	1	(7)	406	1 109	Investment Management	South Africa
740	-	(1)	-	739	_	Investment Management	United Kingdor
110	233	32	51	142	284	Client Engagement Services	South Africa
493	500	28	27	521	527	Investment services	Guernsey
122	-	178	170	300	170	Investment Management	South Africa
120	-	(13)	819	107	819	Property Investment	South Africa
169 23	133 23	(2) 12	(2)	167 35	131 46	Investment Management	South Africa
33	32	12	23	33	32	Credit & Group life insurance Short term Insurance	Botswana South Africa
37	33	_	_	37	33	Long term Insurance	South Africa
61	34	111	115	172	149	Property Investment	South Africa
_	_	-	-			Short term insurance	South Africa
_	_	-	49	-	49	Short term insurance admin	South Africa
70	70	3	92	73	162	Various	Various
2 866	2 687	384	1 350	3 250	4 037		
94 143	92 040	384	1 350	94 527	93 390		

For the year ended 30 June 2022

## 5 INTEREST IN SUBSIDIARIES CONTINUED

## Subsidiary and related party provision for expected credit losses

		Expected of provi			nt expense ersal)
	Relationship	2022 Rm	2021 Rm	2022 Rm	2021 Rm
Momentum Wealth (Pty) Ltd	Subsidiary	_	100	(100)	100
Momentum Metropolitan Umhlanga (Pty) Ltd	Subsidiary	-	3	(3)	3
MMI Short-term Insurance Administration (Pty) Ltd	Subsidiary	_	_	_	(2)
Southern Life Property Development (Pty) Ltd	Subsidiary	2	2	_	
Momentum Property Investments (Pty) Ltd	Subsidiary	_	_	_	(1)
Gamaphuteng Enterprises (Pty) Ltd	Subsidiary	-	_	-	(1)
Landplan Beleggings (Pty) Ltd	Subsidiary	_	_	-	(2)
Momentum Consultants (Pty) Ltd	Inter-group	2	8	(6)	
Metropolitan International Support (Pty) Ltd	Inter-group		_	-	(1)
Momentum Metropolitan Finance Company (Pty) Ltd	Inter-group	4	5	(1)	(6)
Momentum Metropolitan Holdings Ltd	Inter-group	6	28 5	(22)	28
Momentum Metropolitan Strategic Investments (Pty) Ltd Guardrisk Life Ltd	Inter-group Inter-group	_	) 1	(5) (1)	(19)
Momentum Thebe Ya Bophelo (Pty) Ltd	Inter-group	_	1	(1)	1
Momentum Trust Ltd	Inter-group	8		8	'
Other related parties <sup>1</sup>	Related party	1	1	_	1
		23	154	(131)	101
Total subsidiaries		2	105	(103)	94
Total intergroup and related parties		21	49	(28)	7

Expected credit losses and provision for impairment raised on loans of R390 million (2021: R190 million) to other related parties.

## **6 FINANCIAL ASSETS**

Refer to note 47 para 7, 8, 9 and 10 for the accounting policies relating to this note.

The Group classifies its financial assets into the following categories:

- Financial assets at fair value through profit and loss
- Financial assets at amortised cost

The classification is based on contractual cash flows characteristics and models through which financial instruments are managed (business model). Management determines the classification of its financial assets at initial recognition.

Above classification is not applied to insurance and other receivables as classification is dependent on the nature of the risk transferred.

## **Critical judgements and estimates**

Management applies judgement to the valuation of certain level 2 and level 3 financial assets, which include the Group's venture capital investments, where the market is inactive. Refer to note 47 for more information.

The assessment of significant increase in credit risk to calculate the expected credit loss for assets carried at amortised cost is done by determining the risk of default over the expected lifetime of an instrument. Management applies judgement to the probability of default and loss given default. Refer to note 6.6 for more information.

As a result of the adoption of IFRS 10, the Group considers control over the fund manager to be a key aspect in determining whether a scheme is controlled by the Group or not. Where the funds are managed by Group owned fund managers and the Group holds 20% or more in these funds, it is viewed to have control of the fund. Where the control criteria are not met, the criteria for joint control and significant influence are considered. Refer to note 43 and note 44 for information on the collective investment schemes classified as subsidiaries or associates.

	Group		Company	
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
The Group's financial assets are summarised below:				
Financial assets at fair value through profit and loss	446 246	434 353	320 204	311 597
Financial assets at amortised cost Insurance and other receivables (excluding	7 124	7 510	5 060	5 500
accelerated rental income and prepayments)	3 439	3 169	3 416	3 148
Cash and cash equivalents	19 815	27 024	12 386	16 86
Total financial assets	476 624	472 056	341 066	337 10
Financial assets at fair value through profit and loss				
Unit-linked investments	177 111	172 399	165 756	161 73
Debt securities	147 096	135 501	104 472	98 13
Equity securities	95 970	104 682	37 037	42 61
Funds on deposit and other money market instruments	23 204	14 760	11 471	6 69
Derivative financial assets Carry positions	1 741 1 124	2 550 4 461	1 468	1 55 86
	446 246	434 353	320 204	311 59
Open-ended	269 701	273 749	204 628	206 03
Current	48 820	38 923	26 945	18 63
Non-current	127 725	121 681	88 631	86 91
1 to 5 years	43 361	45 512	24 895	28 58
5 to 10 years	20 609	17 340	14 462	12 32
> 10 years	63 755	58 829	49 274	46 01
	446 246	434 353	320 204	311 59

Refer to note 48 for more information on the restatements.

## General

The open-ended maturity category includes investment assets such as listed and unlisted equities, unit-linked investments and other non-term instruments. For these instruments, management is unable to provide a reliable estimate of maturity, given factors such as the volatility of the respective markets and policyholder behaviour.

A schedule of equity securities is available for inspection at the Company's registered office.

For the year ended 30 June 2022

### FINANCIAL ASSETS CONTINUED

#### 6.1 Financial assets at fair value through profit and loss continued

**Derivative financial instruments** 

	2022		Restated 2021	
	Assets Rm	Liabilities Rm	Assets Rm	Liabilities Rm
Group				
Held for trading	1 741	3 039	2 550	3 962
Company				
Held for trading	1 468	2 870	1 556	2 965

Refer to note 48 for more information on the restatements.

As part of its asset and liability management, the Group purchases derivative financial instruments to reduce the exposure of policyholder and shareholder assets to market risks and to match the liabilities arising on insurance contracts.

Under no circumstances are derivative contracts entered into for speculative purposes.

The following table shows the fair value of derivative financial instruments recorded as assets or liabilities, together with their effective exposure. Effective exposure is the exposure of a derivative financial contract or instrument to the underlying asset by also taking delta (the ratio comparing the change in the price of the underlying asset to the corresponding change in the price of a derivative) into account, where applicable.

The mark-to-market value of a derivative does not give an indication of the effective exposure of portfolios to changes in market values of that derivative position. The effective exposure of a derivative position reflects the equivalent amount of the underlying security that would provide the same profit or loss as the derivative position, given an incremental change in the price of the underlying security. A derivative position is translated into the equivalent physical holding, or its market value, which provides a meaningful measure in respect of asset allocation. For example:

- the market value for swaps, such as interest rate swaps;
- · the underlying market value represented by futures contracts; and
- · the delta adjusted effective exposure derived from an option position.

#### 6.1 Financial assets at fair value through profit and loss continued

**Derivative financial instruments** continued

Group		2022			Restated 2021	
отоцр	Effective exposure Rm	Assets Rm	Liabilities Rm	Effective exposure Rm	Assets Rm	Liabilities Rm
Derivatives held for trading Equity derivatives		51	82		342	330
Options, OTC Options, exchange traded	334	- 49	-	- 79	316 21	316 -
Futures, OTC Futures, exchange traded Swaps, OTC	1 688 (80)	- 1 -	2 80	831 (9)	- 1 4	- 1 13
CFD	814	1	_	513	_	
Interest rate derivatives		1 681	2 059		1 839	2 752
Options, OTC Options, exchange traded Futures, OTC		=	- - -	- - -	_ _ _	_ 
Futures, exchange traded Swaps, OTC Forward rate agreement, OTC CFD	(5) (308) (91)	1 656 25	5 1 959 95	(979) 30	1 663 176	2 608 144 -
Bonds		3	140	_	 51	11
Options, OTC Options, exchange traded Futures, OTC Futures, exchange traded Swaps, OTC Swaps, exchange traded CFD	82 3 285 (81 728) - -	- - 3 - -	139 1 - - -	- 44 2 696 (13 954) 	- 50 1 -	- - 11 - - -
Credit derivatives		-	16		26	_
Options, OTC Swaps, OTC CFD	(16)	- - -	- 16 -	26	- 26 -	- -
Currency derivatives		6	742	_	292	869
Options, OTC Options, exchange traded		-	-	- 1	288	289
Futures, OTC Futures, exchange traded Swaps, OTC CFD	727 (205) (724)	6	- 18 724 -	(159) 19 534	4	572 
Commodity Derivatives		_	_		_	
Options, Exchange Traded Futures, Exchange Traded CFD	120 -	- - -	- - -	72 -	- - -	-
Total derivative financial instruments		1 741	3 039		2 550	3 962

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.1 Financial assets at fair value through profit and loss continued

Derivative financial instruments continued

Company		2022			Restated 2021	
,	Effective exposure Rm	Assets Rm	Liabilities Rm	Effective exposure Rm	Assets Rm	Liabilities Rm
Derivatives held for trading						
Equity derivatives	_	45	80		340	329
Options, OTC Options, exchange traded	328	- 45	-	78	316 20	316
Futures, OTC	328	45		/8	20	_
Futures, exchange traded	991	_	_	761	_	_
Swaps, OTC	(80)	-	80	(9)	4	13
CFD	-	-	_	- L		
Interest rate derivatives	_	1 423	1 911	_	851	1 803
Options, OTC				-	_	_
Swaps, OTC	(420)	1 413	1 817	(972)	849	1 803
Forward rate agreement, OTC CFD	(84)	10	94	1	2	_
*· -						
Bonds	45		139		50	10
Options, exchange traded Futures, OTC	63 3 285	_	139	2 696	- 50	- 10
Futures, exchange traded	1 641	_	- 139	1 058	-	-
CFD	-	_	-	_	_	_
Credit derivatives	_	-	16		26	_
Swaps, OTC	(16)	_	16	26	26	_
CFD	` -´	-	-	-	_	_
Currency derivatives		-	724		289	823
Options, OTC	_	-	_		289	289
Options, exchange traded	-	-	-	1	_	-
Futures, OTC		-	-	-	_	_
Futures, exchange traded Swaps, OTC	7 724	_	- 724	19 534	_	534
CFD	724	_	-	334	_	- 334
Commodity Derivatives		_	_		_	_
Options, Exchange Traded	_	-	-	[	_	_
Futures, Exchange Traded	120	_	_	72	_	_
CFD	-	-	-		_	_
Total derivative financial instruments		1 468	2 870		1 556	2 965

Refer to note 48 for more information on the restatements.

At their inception, derivatives often involve only a mutual exchange of promises with little or no transfer of consideration. However, these instruments frequently involve a high degree of leverage and are very volatile. A relatively small movement in the value of the asset, rate or index underlying a derivative contract may have a significant impact on the profit or loss of the Group.

Over-the-counter derivatives may expose the Group to the risks associated with the absence of an exchange market on which to close out an open position.

The Group's exposure under derivative contracts is closely monitored as part of the overall management of the Group's market risk.

## 6.1 Financial assets at fair value through profit and loss continued

Derivative financial instruments continued

### Offsetting

The following financial instruments are subject to offsetting, enforceable master netting arrangements and similar agreements:

	Group		Company		
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm	
Derivative financial assets Gross and net amounts of recognised financial assets Related amounts not set off in the statement of financial position	1 741	2 550	1 468	1 556	
Financial instruments Cash collateral received	(1 280) (141)	(2 325) (539)	(1 115) (141)	(1 440) (539)	
Net amount	320	(314)	212	(423)	
Derivative financial liabilities Gross and net amounts of recognised financial liabilities Related amounts not set off in the statement of financial position	3 039	3 962	2 870	2 965	
Financial instruments Cash collateral issued	(1 280) (814)	(2 325) (849)	(1 115) (814)	(1 440) (849)	
Net amount	945	788	941	676	
Financial assets at amortised cost  Unsettled trades¹ Accounts receivable Less: provision for impairment Funds on deposit and other money market instruments Less: provision for impairment⁴ Loans	1 896 1 799 (87) 145 (32) 3 403	1 844 1 714 (80) 226 (32) 3 838	512 1 268 (84) 71 (16) 3 309	642 1 077 (76) 113 (16) 3 760	
Related party loans Loans due from subsidiaries and fellow MMH subsidiaries Less provision for impairment <sup>3</sup> Staff loans Other related party loans <sup>2</sup> Less: provision for impairment Other loans	1 992 (21) 6 113 -	2 406 (48) 8 191	2 212 (23) 6 111 -	2 699 (153) 8 190 (1)	
Policy loans Due from agents, brokers and intermediaries Less: provision for impairment Other	709 446 (152) 310	763 399 (145) 264	709 446 (152) –	763 399 (145)	
Total included in financial assets	7 124	7 510	5 060	5 500	
Current Non-current	6 721 403	7 151 359	4 894 167	5 395 105	
	7 124	7 510	5 061	5 500	

Unsettled trades result from transactions that Portfolios Managers enter into on behalf of the various subsidiaries in the Group in accordance with the discretionary portfolio management agreements. The Group's accounting policy is to recognise purchases and sales of financial assets on the trade date, i.e. the date on which the Group commits to purchase or sell the financial asset. All trade transactions that the Group enters into before the last day of the reporting period, i.e. 30 June, but where the settlement will only occur after the reporting period, are reported as unsettled trades. This is applied to both purchases and sales across all entities in the Group. As a result of the nature of these type of transactions, the unsettled trades balances can fluctuate significantly year-on-year.

The prior year included multiple trades with different counterparties entered into over a three day period before 30 June. These trades were part of the normal operating activities of these subsidiaries.

<sup>2</sup> Rnil million (2021: R36 million) from SASAII, Rnil million (2021: R39 million) ayo and R111 million (2021: R113 million) relates to Abland – related parties to MML.

The methodology of the expected credit loss model applied in respect of loans due from subsidiaries and the assumptions used in the determination of the probability of default, a key input into the model, were refined in the current year. The refinement of the model and key assumptions resulted in lower 12 month and lifetime credit losses.

The gross carrying amount for funds on deposit and other money market instruments (stage 3) has decreased by R81 million (Company: decreased by R42 million) while the expected credit loss has remained consistent. In the prior year, an impairment was raised in respect of promissory notes held, determined based on 14% of the gross carrying amount. As a result of partial redemptions in the current year, the expected credit loss provision represents 22% of the gross carrying amount as at 30 June 2022.

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.2 Financial assets at amortised cost continued

Reconciliation of expected credit losses	Funds on deposit and other money market instruments Rm	Accounts receivable Rm	Related party loans Rm	Due from agents, brokers and intermediaries Rm	Total Rm
2022 Balance at beginning Additional provision Reversed to the income statement Other	(32) - - -	(80) (13) 5 1	(48) (8) 35 -	(145) (7) - -	(305) (28) 40 1
Balance at end	(32)	(87)	(21)	(152)	(292)
2021 Balance at beginning Additional provision Reversed to the income statement Disposal of subsidiary	(32) - -	(68) (35) 23 –	(50) (39) 33 8	(155) - 10 -	(273) (106) 66 8
Balance at end	(32)	(80)	(48)	(145)	(305)

Company

Reconciliation of expected credit losses	Funds on deposit and other money market instruments Rm	Accounts receivable Rm	Loans due from subsidiaries and fellow MMH subsidiaries Rm	Due from agents, brokers and intermediaries Rm	Total Rm
2022 Balance at beginning Additional provision Reversed to the income statement Other	(16) - - -	(76) (13) 5 -	(154) (8) 137 2	(145) (7) - -	(391) (28) 142 2
Balance at end	(16)	(84)	(23)	(152)	(275)
2021 Balance at beginning Additional provision Reversed to the income statement Other	- (16) - -	(65) (33) 22 -	(53) (134) 33 -	(155) - 10 -	(273) (183) 65 –
Balance at end	(16)	(76)	(154)	(145)	(391)

## Terms and conditions of material loans

- · Loans to Group companies are interest free, repayable on demand, and are unsecured.
- · Policy loans are limited to and secured by the underlying value of the unpaid policy benefits. These loans attract interest at rates greater than the current prime rate but limited to 9% (2021: 8%) and have no fixed repayment date.
- · Policy loans are tested for impairment against the surrender value of the policy.

Refer to note 6.6 for the split of the credit risk and expected credit loss allowances into stages.

#### 6.3 Insurance and other receivables

	Group		Com	pany
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
Receivables arising from insurance contracts, investment contracts with DPF and reinsurance contracts	3 438	3 169	3 416	3 148
Insurance contract holders Cell captives Due from reinsurers Investment contract holders with DPF Less: provision for impairment	1 846 3 1 647 - (58)	1 796 1 1 368 39 (35)	1 846 - 1 628 - (58)	1 796 - 1 348 39 (35)
Related party - Insurance receivables	1	_	_	_
Total included in financial assets Accelerated rental income (refer to note 4.1) Prepayments	3 439 335 110	3 169 332 127	3 416 218 92	3 148 209 88
Total insurance and other receivables	3 884	3 628	3 726	3 445
Current Non-current	3 497 387	3 349 279	3 463 263	3 264 181
	3 884	3 628	3 726	3 445

## Impairment of receivables arising from insurance contracts and investment contracts with DPF

For insurance related receivables, provision for impairment is made in line with expected lapse rates, or where specific evidence on corporate clients indicates that balances may not be recoverable. Where outstanding balances can be recovered from fund values, no provision is made.

		Group		Com	pany
		2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
6.4	Cash and cash equivalents				
	Bank and other cash balances Funds on deposit and other money market instruments –	6 867	8 267	5 119	6 681
	maturity < 90 days	12 948	18 757	7 267	10 183
		19 815	27 024	12 386	16 864

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.5 **Financial assets measurement**

Gloup	Fair value	through profit	and loss		Not in	
Financial assets summarised by measurement category in terms of IFRS 9	Mandatorily Rm	Designated <sup>1</sup> Rm	Total fair value Rm	Amortised cost Rm	scope of IFRS 9 Rm	Total Rm
2022						
Unit-linked investments	177 111	-	177 111	-	-	177 111
Debt securities	43 119	103 977	147 096	-	-	147 096
Equity securities <sup>2</sup>	95 970	-	95 970	-	-	95 970
Funds on deposit and other money market						
instruments	12 284	10 920	23 204	113	-	23 317
Derivative financial assets	1 741	-	1 741	-	-	1 741
Carry positions	-	1 124	1 124	-	-	1 124
Financial assets at amortised cost	-	-	_	7 011	-	7 011
Insurance and other receivables (excluding						
accelerated rental and prepayments)	_	-	-		3 439	3 439
Cash and cash equivalents	-			19 815		19 815
Total financial assets	330 225	116 021	446 246	26 939	3 439	476 624
Restated 2021						
Unit-linked investments	172 399	_	172 399	_	_	172 399
Debt securities <sup>3</sup>	39 131	96 370	135 501	_	_	135 501
Equity securities <sup>2</sup>	104 682	_	104 682	_	_	104 682
Funds on deposit and other money market						
instruments <sup>3</sup>	8 226	6 534	14 760	194	_	14 954
Derivative financial assets	2 550	_	2 550	_	_	2 550
Carry positions		4 461	4 461	_	_	4 461
Financial assets at amortised cost		_	_	7 316	_	7 316
Insurance and other receivables (excluding						
accelerated rental and prepayments)	_	_	-	_	3 169	3 169
Cash and cash equivalents	_		_	27 024	-	27 024
Total financial assets	326 988	107 365	434 353	34 534	3 169	472 056

Assets designated at fair value mainly consists of policyholder assets which back policyholder liabilities which are carried at fair value through profit and loss. The amount of change, during the period and cumulatively, in the fair value of financial assets designated at fair value through profit and loss that is attributable to changes in the credit risk of the financial asset is determined as the change triggered by factors other than changes in the benchmark rate. The impact of the changes in credit risk for the current and prior year was immaterial.

Equity securities are classified as fair value through profit and loss at inception.

Upon further investigation it was concluded that funds on deposit and other money market instruments (R569 million) and debt securities (R3 billion) should have been classified as designated at fair value through profit and loss. June 2021 has been restated accordingly.

#### 6.5 Financial assets measurement continued

Company

Company	I						1
	Fair value	through profit a	and loss	At fair value through			
Financial assets summarised by measurement category in terms of IFRS 9	Mandatorily Rm	Designated <sup>1</sup> Rm	Total fair value Rm	other com- prehensive income Rm	Amortised cost Rm	Not in scope of IFRS 9 Rm	Total Rm
2022							
Equity securities <sup>2</sup> Debt securities	37 037 6 924	- 97 548	37 037 104 472	-	-	_	37 037 104 472
Funds on deposit and other money	0 924	97 346	104 472	_	_	_	104 472
market instruments	1 608	9 863	11 471	_	55	_	11 526
Unit-linked investments	165 756	_	165 756	-	_	_	165 756
Derivative financial assets	1 468	-	1 468	-	-	-	1 468
Carry positions	_	-	-	-	-	-	-
Financial assets at amortised cost	_	-	-	-	5 005	-	5 005
Insurance and other receivables							
(excluding accelerated rental							
income and prepayments)	_	_	_	_	-	3 416	3 416
Cash and cash equivalents Investments in subsidiaries at fair value	91 760	_	91 760	2 383	12 386	-	12 386 94 143
				2 363			
Total financial assets	304 553	107 411	411 964	2 383	17 446	3 416	435 209
Restated 2021							
Equity securities <sup>2</sup>	42 619	_	42 619	_	_	_	42 619
Debt securities	7 001	91 136	98 137	_	_	_	98 137
Funds on deposit and other money							
market instruments	851	5 840	6 691	_	97	_	6 788
Unit-linked investments	161 734	_	161 734	_	_	_	161 734
Derivative financial assets	1 556	_	1 556	_	_	_	1 556
Carry positions	_	860	860	_	-	_	860
Financial assets at amortised cost	_	_	_	_	5 403	_	5 403
Insurance and other receivables							
(excluding accelerated rental						0.140	2 1 40
income and prepayments)	_	_	_	_	- 16 864	3 148	3 148 16 864
Cash and cash equivalents Investments in subsidiaries at fair value	89 866	_	89 866	2 174	10 804	_	92 040
		07.001			00.064	0.1.40	
Total financial assets	303 627	97 836	401 463	2 174	22 364	3 148	429 149

Assets designated at fair value mainly consists of policyholder assets which back policyholder liabilities which are carried at fair value through profit and loss. The amount of change, during the period and cumulatively, in the fair value of financial assets designated at fair value through profit and loss that is attributable to changes in the credit risk of the financial asset is determined as the change triggered by factors other than changes in the benchmark rate. The impact of the changes in credit risk for the current and prior year was immaterial.

Equity securities are classified as fair value through profit and loss at inception.

For the year ended 30 June 2022

#### 6 FINANCIAL ASSETS CONTINUED

#### 6.5 Financial assets measurement continued

## **Business model assessment**

The Group's financial asset classification is determined based on the contractual cash flows characteristics and models through which financial instruments are managed (business model). The Group has a number of subsidiaries which range from life companies, non-life companies and collective investment schemes which are consolidated. The level at which the business model assessment is done is determined by Group and is on a portfolio level.

## Life insurance companies

## Financial assets mandatorily at fair value through profit and loss

All shareholder assets are managed to maximise shareholder value creation on a long-term sustainable basis through the optimised taking or minimising of market risk borne by shareholders, across the Group. Shareholder value creation is measured on a basis that is risk adjusted, i.e. returns achieved must fully compensate their associated risk profile, taking into account the earnings at risk, economic value at risk and solvency at risk perspectives. These assets are managed on a fair value basis and are classified mandatorily at fair value through profit and loss.

## Financial assets designated at fair value through profit and loss

Debt securities and funds on deposit and other money market instruments that back policyholder liabilities are designated at fair value through profit and loss to eliminate or reduce accounting mismatch.

- Certain policyholder fixed income assets follow an enhanced immunisation strategy which implies that while the inherent risk is well managed the cash flows would not be strictly matched. The strategy therefore involves buying and selling securities to keep the risks within risk limits and to meet contractual liability flows.
- · Other policyholder fixed income assets are managed in accordance with an Investment Management Agreement (IMA) that does not allow fund managers to enter into activities which are deemed to be speculative or profit-taking in nature. These fixed income instruments are purchased with the intent of achieving stated investment return objectives through capital return and interest income. Portfolio managers sell these assets from time to time to honour contractual liabilities or to manage inherent market risk factors.

## Other companies

The rest of the Group's operating activities include non-life, health and asset management services. The business model assessments on the financial assets were done within the individual entities, using Group methodology.

## Consolidated collective investment schemes

A number of collective investments schemes are consolidated into the Group. Refer to note 43 for a list of significant schemes. Majority of these funds are held with an objective of capital growth. For those funds not held for capital growth, a look-through basis was applied to determine the business model. Majority of the underlying assets are sold before maturity and the fund's performance and management fee is based on the fair value of the underlying assets and therefore have been classified mandatorily at fair value through profit and loss.

## **Impairment**

The impairment of financial assets is based on assumptions about risk of default and expected loss rates, which include the estimation of future cash flows and the significant increase in credit risk. The Group uses judgement in making these assumptions and selecting inputs to the impairment calculations, based on the Group's history, existing market conditions, as well as forward-looking estimates at the end of each reporting period.

#### 6.6 **Credit risk**

Refer to note 42 for detail on the credit risk management.

## **Credit risk exposure**

The Group's maximum exposure to credit risk is through the following classes of assets, and is equal to their carrying amounts:

	Group		Com	pany
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
Financial assets at fair value through profit and loss Debt securities	147 096	135 501	104 472	98 136
Stock and loans to government and other public bodies	85 609	78 594	61 515	57 981
Other debt instruments	61 487	56 907	42 957	40 155
Funds on deposit and other money market instruments Unit-linked investments (categorised as interest-bearing and money market – refer to note 44)	23 204 6 130	14 760 7 823	11 471 32 394	6 691 30 206
Collective investment schemes Other unit-linked investments	4 048	5 475	30 352	27 594
	2 082	2 425	2 042	2 612
Derivative financial assets – Held for trading	1 741	2 550	1 468	1 556
Carry positions	1 124	4 461	-	860
Financial assets at amortised cost	7 124	7 510	5 060	5 500
Unsettled trades	1 896	1 844	512	642
Accounts receivable	1 712	1 634	1 184	1 001
Funds on deposit and other money market instruments	113	194	55	97
Loans	3 403	3 838	3 309	3 760
Insurance and other receivables Receivables arising from insurance contracts, investment contracts with DPF and reinsurance contracts Cash and cash equivalents	3 439	3 169	3 416	3 148
	19 815	27 024	12 386	16 864
Total assets bearing credit risk	209 673	202 798	170 667	162 961

Refer to note 48 for more information on the restatements.

All balances relate to unrated counterparties, except for the funds on deposit balance, which relates to promissory notes issued by a B-rated counterparty.

## Group

Credit risk balances – expected credit loss	Stage 1 Rm	Stage 2 Rm	Stage 3 Rm	Total Rm
2022				
Financial assets at amortised cost				
Unsettled trades	1 896	-	-	1 896
Accounts receivable	1 552	75	172	1 799
Provision for impairment	(4)	(2)	(81)	(87)
Funds on deposit and other money market instruments	-	-	145	145
Provision for impairment	-	-	(32)	(32)
Policy loans	709	-	-	709
Due from agents, brokers and intermediaries	337	-	109	446
Provision for impairment	(53)	-	(99)	(152)
Related party loans				
Loans due from subsidiaries and fellow MMH subsidiaries	1 830	44	118	1 992
Provision for impairment	(6)	(5)	(9)	(20)
Other related party loans	113	_	_	113
Provision for impairment	_	-	-	-
Staff loans	5	-	1	6
Other	305	-	4	309
	6 684	112	328	7 124

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

## **6.6** Credit risk continued

Group

Credit risk balances – expected credit loss	Stage 1 Rm	Stage 2 Rm	Stage 3 Rm	Total Rm
Restated 2021				
Financial assets at amortised cost				
Unsettled trades	1 844	_	_	1 844
Accounts receivable	1 470	132	112	1 714
Provision for impairment	(5)	(68)	(7)	(80)
Debt securities '			226	226
Funds on deposit and other money market instruments	_	_	(32)	(32)
Policy loans	763	_		763
Due from agents, brokers and intermediaries	273	_	126	399
Provision for impairment	(32)	_	(113)	(145)
Related party loans	, ,		,	` ′
Loans due from subsidiaries and fellow MMH subsidiaries	2 107	167	132	2 406
Provision for impairment	(34)	(5)	(9)	(48)
Other related party loans	189		2	191
Provision for impairment	_	_	_	-
Staff loans	6	_	2	8
Other	257	_	7	264
	6 838	226	446	7 510

Company	I			1
0 19 11 1 1 1 19 1	Stage 1	Stage 2	Stage 3	Total
Credit risk balances – expected credit loss	Rm	Rm	Rm	Rm
2022				
Financial assets at amortised cost				
Accounts receivable	1 089	40	139	1 268
Provision for impairment	(1)	(2)	(81)	(84)
Unsettled trades	512	-		512
Funds on deposit and other money market instruments	-	-	71	71
Provision for impairment	-	_	(16)	(16)
Loans				
Related party loans	4 000	455	405	0.010
Loans due from subsidiaries and fellow MMH subsidiaries	1 932	155	125	2 212
Provision for impairment	(9)	(1)	(13)	(23)
Staff loans	5	_	1	6
Other related party loans	111	_	_	111
Provision for impairment Other loans	_	_	_	_
	337	_	109	446
Due from agents, brokers and intermediaries Provision for impairment	(53)		(99)	(152)
Policy loans	709		(99)	709
- Olicy loans				
	4 632	192	236	5 060
Restated 2021				
Financial assets at amortised cost				
Accounts receivable	905	118	54	1 077
Provision for impairment	(5)	(65)	(6)	(76)
Unsettled trades	642	_	_	642
Funds on deposit and other money market instruments	_	_	113	113
Provision for impairment	_	_	(16)	(16)
Loans				
Related party loans				
Loans due from subsidiaries and fellow MMH subsidiaries	2 400	167	132	2 699
Provision for impairment	(141)	(5)	(7)	(153)
Staff loans	7	_	1	8
Other related party loans	189	_	1	190
Provision for impairment	_	_	(1)	(1)
Other loans			100	
Due from agents, brokers and intermediaries	273	_	126	399
Provision for impairment	(32)	_	(113)	(145)
Policy loans	763		_	763
	5 001	215	284	5 500

#### Credit risk continued 6.6

Group

Reconciliation of expected credit losses	12 month expected credit losses (Stage 1) Rm	Lifetime expected credit losses (Stage 2) Rm	Lifetime expected credit losses (Stage 3) Rm	Total Rm
2022				
Accounts receivable				4
Opening balance	(5)	(68)	(7)	(80)
Movement recognised in the income statement	1	66	(74)	(7)
Closing balance	(4)	(2)	(81)	(87)
Funds on deposit and other money market instruments Opening balance	_	_	(32)	(32)
Closing balance	-	-	(32)	(32)
Related party loans				
Opening balance Movement recognised in the income statement	(34) 27	(5)	(9) -	(48) 27
Closing balance	(7)	(5)	(9)	(21)
Due from agents, brokers and intermediaries Opening balance Movement recognised in the income statement	- (53)	- -	(145) 46	(145) (7)
Closing balance	(53)	-	(99)	(152)
2021 Accounts receivable Opening balance Movement recognised in the income statement Closing balance	(1) (4) (5)	(59) (9) (68)	(8) 1 (7)	(68) (12) (80)
Closing balance	(3)	(00)	(7)	(00)
Funds on deposit and other money market instruments Opening balance Movement recognised in the income statement		_ _	- (32)	- (32)
Closing balance	-	_	(32)	(32)
Related party loans Opening balance Transfer between stages Movement recognised in the income statement Other	(12) 3 (25)	(24) - 19 -	(14) (3) - 8	(50) - (6) 8
Closing balance	(34)	(5)	(9)	(48)
Due from agents, brokers and intermediaries Opening balance Movement recognised in the income statement	(32)	- -	(123) 10	(155) 10
Closing balance	(32)		(113)	(145)

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.6 Credit risk continued

Company

Reconciliation of expected credit losses	12 month expected credit losses (Stage 1) Rm	Lifetime expected credit losses (Stage 2) Rm	Lifetime expected credit losses (Stage 3) Rm	Total Rm
2022				
Accounts receivable			4.0	
Opening balance	(5)	(65) 63	(6)	(76)
Movement recognised in the income statement	-		(75)	(8)
Closing balance	(1)	(2)	(81)	(84)
Funds on deposit and other money market instruments Opening balance	_	_	(16)	(16)
Closing balance	-	_	(16)	(16)
Loans due from subsidiaries and fellow MMH subsidiaries Opening balance Movement recognised in the income statement Other	(141) 132 -	(5) 4 -	(8) (7) 2	(154) 129 2
Closing balance	(9)	(1)	(13)	(23)
<b>Due from agents, brokers and intermediaries</b> Opening balance Movement recognised in the income statement	(32) (21)	-	(113) 14	(145) (7)
Closing balance	(53)	_	(99)	(152)
Restated 2021 Accounts receivable Opening balance Movement recognised in the income statement	- (5)	- (65)	(65) 59	(65) (11)
Closing balance	(5)	(65)	(6)	(76)
Funds on deposit and other money market instruments Opening balance Movement recognised in the income statement		_ _	_ (16)	_ (16)
Closing balance	-	-	(16)	(16)
Loans due from subsidiaries and fellow MMH subsidiaries Opening balance Movement recognised in the income statement	(21) (120)	(24) 19	(8)	(53) (101)
Closing balance	(141)	(5)	(8)	(154)
Due from agents, brokers and intermediaries Opening balance Movement recognised in the income statement	(32)	-	(123) 10	(155) 10
Closing balance	(32)		(113)	(145)

There were no significant changes to the gross carrying amounts of the financial assets during the current and prior years that resulted in changes in the expected credit loss allowances due to significant increases in credit risk.

#### 6.6 Credit risk continued

6

Stage	Unsettled trades and accounts receivable	Debt securities and funds on deposit and other money market instruments	Loans	Due from agents, brokers and intermediaries	Basis for recognition of expected credit loss provision
Stage 1	Low risk of default     Strong capability to meet contractual payments	Low risk of default     Strong capability to meet contractual payments	Loans are recoverable Low risk of default Strong capability to meet contractual payments Repayment of interest and capital payments in line with terms of agreements No restructuring of the loan has occurred	Low risk of default     Strong ability to meet contractual payments	12 months expected losses
Stage 2	Significant increase in credit risk     Repayments are more than 30 days and less than 90 days past due	Financial assets move to stage two if the instruments investment grade falls with two rating grades	Loans are recoverable     Repayment of interest and capital significantly in line with the terms of agreements, i.e. not more than 30 days past due     Restructuring of loans due to interest and capital repayment ability, i.e. credit quality has deteriorated based on the need for restructure, but adequate repayment plans in place.     Deterioration of credit quality	Significant increase in credit risk     Repayments are more than 30 days and less than 90 days past due	Lifetime expected losses
Stage 3	Significant increase in credit risk     Repayments are more than 90 days past due	Financial assets move to stage three if the instruments investment grade falls an additional two rating grades since classified as stage two	Loans are partially recoverable Loan is in default, i.e. repayment of interest and capital payments not in line with terms of agreement and default does not occur lather than 90 days past due Significant deterioration in credit quality	Broker balances are more than 90 days past due or where legal action has been taken     Out-of-service brokers and financial planners	Lifetime expected losses

alternative for the debtor to return to solvency and/or legal action taken was unsuccessful.

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

## **6.6** Credit risk continued

Significant increase in credit risk	Criteria
Unsettled trades, accounts receivable, due from agents, broker and intermediaries and loans	To determine a significant change in credit risk both historical data and forward-looking information is taken into account. This includes existing or expected adverse changes in business, financial or economic conditions that are expected to cause a significant change in the borrower's ability to meet its debt obligations, a breach of contract, significant changes in the value of any collateral supporting the obligation and reductions in financial support from a parent entity.
Debt securities and funds on deposit and other money market instrument	Significant increase in credit risk means that the credit rating of the instrument has dropped by two ratings.
Financial asset	Impairment information
Unsettled trades and accounts receivable	Impairment of accounts receivable is based on the recoverability of balances grouped together based on shared credit risk characteristics, e.g. instrument type. Balances generally relate to amounts where the timing of settlement is within one month. Historic payments as well as forward-looking information is also taken into account.
Debt securities and funds on deposit and other money market instrument	The expected credit loss is calculated using information extracted from the reports published by the rating agencies annually.
Loans	For related party loans the solvency of the counterparty is taken into account as well as any collateral held.  Policy loans are collateralised by the insurance policy and therefore the expected credit loss is negligible.
Due from agents, brokers and intermediaries	Impairment of amounts due from agents, brokers and intermediaries is mainly due to intermediaries moving to out-of-service status and unproductive agent accounts.
Sensitivities	
Accounts receivable and due from agents brokers and intermediaries	As most of the balances in stage 1 are short-term in nature and majority of the balance in stage 3 has been provided for, the impairment amount for stages 1 and 3 are not considered to be sensitive to changes in the forward-looking information. A deterioration of the forward-looking information for balances in stage 2 is also not expected to be material as the gross amounts are not material.
Debt securities and funds on deposit and other money market instruments	Considered to have low credit risk and therefore the expected credit loss is not considered to be sensitive.
Loans	Most of the loan balances outstanding are considered to have low credit risk as the borrower has a strong capacity to meet its obligations and has a low risk of default. The expected credit loss is therefore not considered to be sensitive to changes in forward-looking information. Subsidiary loans are sensitive to the subsidiary's solvency and forward-looking liquidity position.

#### 6.6 Credit risk continued

## **Credit quality**

The assets in the Group's maximum exposure table on the previous page are analysed in the table below, using national scale long-term credit ratings issued by rating agencies, or national scale ratings generated by an internal model where rating agency ratings are not available. The internal rating scale is based on internal definitions and influenced by definitions published by external rating agencies including Moody's, S&P and GCR. Refer to Annexure A for the definitions used in this section.

Group	AAA Rm	AA Rm	A Rm	BBB Rm	BB Rm	B Rm	C Rm	CCC Rm	Unrated Rm	Total Rm
Pinancial assets at fair value through profit and loss Debt securities Stock and loans to government and other public										
bodies Other debt instruments Derivative financial assets Carry positions	75 177 8 619 180	6 830 38 965 1 507	2 249 8 352 10 -	222 1 816 5 -	233 20 -	636 278 - -	145 - - -	312 100 - -	38 3 124 19 1 124	85 609 61 487 1 741 1 124
Cash and cash equivalents and funds on deposit and money market instruments Other unrated instruments Other financial assets at	9 262	30 865	2 444	-	-	133	-	5	310	43 019
amortised cost Insurance and other	-	-	-	-	-	-	-	-	7 124	7 124
receivables Unit-linked investments <sup>1</sup>	-	_	_	_	-	-	_	_	3 439 6 130	3 439 6 130
	93 238	78 167	13 055	2 043	253	1 047	145	417	21 308	209 673
Restated 2021 Financial assets at fair value through profit and loss Debt securities Stock and loans to government and other public										
bodies	68 355	7 009	1 697	235	7	1 115	_	176	-	78 594
Other debt instruments  Derivative financial assets	8 278 201	32 154 2 281	7 112 6	2 079 3	345	139	_	91	6 709 59	56 907 2 550
Carry positions Cash and cash equivalents and funds on deposit and money	_	_	_	-	_	_	_	-	4 461	4 461
market instruments Other unrated instruments Other financial assets at	11 091	28 356	2 162	50	13	22	-		90	41 784
amortised cost Insurance and other	_	-	-	-	_	-	-	-	7 510	7 510
receivables Unit-linked investments <sup>1</sup>	_ _	_	_	_	_	_	_	_	3 169 7 823	3 169 7 823
	87 925	68 900	10 977	2 367	365	1 276	_	267	29 821	202 798

Refer to note 44 for detail on unit-linked investments and note 42 for credit risk management relating to unit-linked investments.

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.6 Credit risk continued

Credit quality continued

Company	AAA Rm	AA Rm	A Rm	BBB Rm	BB Rm	B Rm	CCC Rm	Unrated Rm	Total Rm
2022									
Financial assets at fair value through									
profit and loss									
Debt securities									
Stock and loans to government and									
other public bodies	53 740	5 493	1 436	82	_	452	312	_	61 515
Other debt instruments	8 329	25 936	5 280	184	106	170	8	2 944	42 957
Derivative financial instruments	179	1 249	_	5	20	_	_	15	1 468
Carry positions	_	_	_	_	_	_	_	_	_
Cash and cash equivalents and funds									
on deposit	5 043	18 340	452	-	-	-	-	22	23 857
Other unrated instruments									
Financial assets at amortised cost	-	-	-	-	-	-	-	5 060	5 060
Insurance and other receivables	-	-	-	-	-	-	-	3 416	3 416
Unit-linked investments <sup>1</sup>	-	-	-	-	-	-	-	32 394	32 394
	67 291	51 018	7 168	271	126	622	320	43 851	170 667
Restated 2021									
Financial assets at fair value through									
profit and loss									
Debt securities									
Stock and loans to government and									
other public bodies	50 753	4 802	1 540	_	7	703	176	_	57 981
Other debt instruments	7 862	20 544	4 476	254	114	203	91	6 611	40 155
Derivative financial instruments	202	1 293	_	3	_	_	_	58	1 556
Carry positions	_	_	_	_	_	_	_	860	860
Cash and cash equivalents and funds									
on deposit	6 173	16 855	423	50	8	1	_	45	23 555
Other unrated instruments									
Financial assets at amortised cost	_	-	-	_	-	-	-	5 500	5 500
Insurance and other receivables	_	_	-	_	_	_	_	3 148	3 148
Unit-linked investments <sup>1</sup>	_	_	_	_	_	_	_	30 206	30 206
	64 990	43 494	6 439	307	129	907	267	46 428	162 961

Refer to note 44 for detail on unit-linked investments and note 42 for credit risk management relating to unit-linked investments.

#### 6.6 Credit risk continued

## **Credit quality of reinsurers**

The table below represent the reinsured proportion of all the business reinsured as well as their respective international Fitch credit ratings or equivalent thereof when Fitch ratings are not available.

Group	20	)22	2021	
Reinsurer	Reinsured portion –	Credit rating	Reinsured portion – %	Credit rating
Swiss Re	30%	AA-	28%	AA-
General Cologne Re	17%	AA+	18%	AA+
Hannover Re	3%	AA-	4%	AA-
RGA Re	15%	AA-	15%	AA-
Munich Re	30%	AA-	31%	AA-
Other	5%	AA-	4%	AA-
	100%		100%	

The following tables analyse the age of financial assets that are past due as at the reporting date but not impaired:

	0 - 90 days Rm	90 days - 1 year Rm	1 - 5 years Rm	> 5 years Rm	Total Rm
Other receivables Receivables arising from insurance contracts,					
investment contracts with DPF and reinsurance contracts	495	46	17	12	570
2021 Other receivables Receivables arising from insurance contracts, investment contracts with DPF and reinsurance contracts	530	59	11	13	613

Other receivables that are past due but not impaired have not been impaired as there has been no specific and objective evidence that has indicated that balances may not be recoverable.

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.6 Credit risk continued

Credit quality of reinsurers continued

## Company

,	20	122	2021		
Reinsurer	Reinsured portion – %	Credit rating	Reinsured portion - %	Credit rating	
Swiss Re General Cologne Re Hannover Re RGA Re Munich Re Other	32% 18% 4% 16% 25% 5%	AA- AA- AA- AA- AA-	30% 20% 4% 16% 26% 5%	AA- AA- AA- AA- AA-	
	100%	-	100%		

The following tables analyse the age of financial assets that are past due as at the reporting date but not impaired:

	0 - 90 days Rm	90 days - 1 year Rm	1 - 5 years Rm	> 5 years Rm	Total Rm
2022 Other receivables Receivables arising from insurance contracts, investment contracts with DPF and reinsurance contracts	486	46	17	12	561
2021 Other receivables Receivables arising from insurance contracts, investment contracts with DPF and reinsurance contracts	524	59	11	13	607

Other receivables that are past due but not impaired have not been impaired as there has been no specific and objective evidence that has indicated that balances may not be recoverable.

#### 6.7 Financial assets hierarchy

Refer to note 46 for the valuation techniques relating to this note.

The following table provides an analysis of the assets at fair value into the various levels:

Group	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
2022				
Securities at fair value through profit and loss	331 948	109 646	4 652	446 246
Unit-linked investments				
Collective investment schemes <sup>1</sup>				
Local unlisted or listed quoted	108 650	1 179	-	109 829
Local unlisted unquoted	-	16	-	16
Foreign unlisted or listed quoted	52 971	52	-	53 023
Foreign unlisted unquoted	-	319	539	858
Other unit-linked investments				
Local unlisted or listed quoted	3 295	-	-	3 295
Local unlisted unquoted	-	6 906	2 399	9 305
Foreign unlisted or listed quoted	203	-	-	203
Foreign unlisted unquoted	-	18	564	582
Debt securities				
Stock and loans to government and other public bodies				
Local listed	69 576	10 647	1	80 224
Foreign listed	1 378	37	2	1 417
Unlisted	-	3 430	538	3 968
Other debt instruments				
Local listed	1	37 628	3	37 632
Foreign listed	10	821	-	831
Inter-company	-	-	-	-
Unlisted	_	22 573	451	23 024
Equity securities				
Local listed	60 730	-	1	60 731
Foreign listed	35 064	-	-	35 064
Unlisted	_	26	149	175
Funds on deposit and other money market instruments	_	23 199	5	23 204
Carry positions	_	1 124	-	1 124
Derivative financial assets – Held for trading	70	1 671	-	1 741
	331 948	109 646	4 652	446 246

Collective investment schemes are classified as level 1 when there is an active market of transactions between investors and collective investment schemes based on a published price.

There were no significant transfers between level 1 and level 2 assets in the current or prior years.

For the year ended 30 June 2022

## FINANCIAL ASSETS CONTINUED

#### 6.7 Financial assets hierarchy continued

·	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
Restated 2021				
Securities at fair value through profit and loss	327 597	102 428	4 328	434 353
Unit-linked investments Collective investment schemes <sup>1</sup>				
Local unlisted or listed quoted	107 181	882	_	108 063
Foreign unlisted or listed quoted	48 988	36	_	49 024
Foreign unlisted unquoted	_	1 161	321	1 482
Other unit-linked investments				
Local unlisted or listed quoted	3 317	17	-	3 334
Local unlisted unquoted	-	7 720	2 387	10 107
Foreign unlisted or listed quoted	183	-	-	183
Foreign unlisted unquoted	-	16	190	206
Debt securities				
Stock and loans to government and other public bodies				
Local listed	61 717	10 982	819	73 518
Foreign listed	1 548	33	2	1 583
Unlisted	-	3 400	93	3 493
Other debt instruments				
Local listed <sup>2</sup>	-	35 012	103	35 115
Foreign listed	-	888	-	888
Inter-company	-	-	-	-
Unlisted	-	20 591	313	20 904
Equity securities				
Local listed	68 628	-	1	68 629
Foreign listed	35 946	-	-	35 946
Unlisted	-	13	94	107
Funds on deposit and other money market instruments	-	14 755	5	14 760
Carry positions	_	4 461	-	4 461
Derivative financial assets – Held for trading	89	2 461	-	2 550
	327 597	102 428	4 328	434 353

Collective investment schemes are classified as level 1 when there is an active market of transactions between investors and collective investment schemes based on a published price.

There were no significant transfers between level 1 and level 2 assets in the current or prior years.

Upon further interrogation it was noted that R94 million local listed other debt instruments was inappropriately included in level 2 and should have been included in level 3. June 2021 has been corrected accordingly.

#### 6 FINANCIAL ASSETS CONTINUED

#### 6.7 Financial assets hierarchy continued

Company	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
2022				
Securities at fair value through profit and loss	240 695	73 656	5 853	320 204
Equity securities				
Local listed	32 660	-	1	32 661
Foreign listed	4 203	-	-	4 203
Unlisted	-	24	149	173
Debt securities				
Stock and loans to government and other public bodies				
Local listed	49 830	8 012	-	57 842
Foreign listed	-	33	-	33
Unlisted	-	3 285	355	3 640
Other debt instruments				
Local listed		18 500	3	18 503
Foreign listed	10	522	_	532
Unlisted	_	22 091	1 831	23 922
Funds on deposit and other money market instruments Unit-linked investments	_	11 471	_	11 471
Unit-linked investments  Collective investment schemes <sup>1</sup>				
Local unlisted or listed quoted	106 679	1 003		107 682
Local unlisted of listed quoted  Local unlisted unquoted	100 079	16	_	107 682
Foreign unlisted or listed quoted	43 878	50		43 928
Foreign unlisted unquoted	43 070	319	539	858
Other unit-linked investments		317	337	000
Local unlisted or listed quoted	3 262	_	_	3 262
Local unlisted unquoted	-	6 905	2 411	9 316
Foreign unlisted or listed quoted	112	-		112
Foreign unlisted unquoted	_	18	564	582
Carry positions	_	_	_	_
Derivative financial assets – Held for trading	61	1 407	-	1 468
Interest in subsidiaries	90 995	-	3 148	94 143
At fair value through profit and loss	90 995	_	765	91 760
At fair value through other comprehensive income	_	_	2 383	2 383
	331 690	73 656	9 001	414 347

Collective investment schemes are classified as level 1 when there is an active market of transactions between investors and collective investment schemes based on a published price.

There were no significant transfers between level 1 and level 2 assets in the current or prior years.

For the year ended 30 June 2022

# FINANCIAL ASSETS CONTINUED

#### 6.7 Financial assets hierarchy continued

Company	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
Restated 2021				
Securities at fair value through profit and loss	237 685	68 804	5 108	311 597
Equity securities				
Local listed	38 750	-	1	38 751
Foreign listed	3 756	-	_	3 756
Unlisted	-	13	99	112
Debt securities				
Stock and loans to government and other public bodies				
Local listed	45 855	8 242	553	54 650
Foreign listed	-	33	_	33
Unlisted	-	2 436	861	3 297
Other debt instruments				
Local listed	-	17 440	9	17 449
Foreign listed	-	499	_	499
Unlisted	-	21 279	929	22 208
Funds on deposit and other money market instruments	-	6 691	_	6 691
Unit-linked investments				
Collective investment schemes <sup>1</sup>	105 739	843	_	106 582
Local unlisted or listed quoted Foreign unlisted or listed guoted	40 181	35	_	40 216
Foreign unlisted on listed quoted Foreign unlisted unquoted	40 181	1 161	127	1 288
Other unit-linked investments	_	1 101	127	1 200
Local unlisted or listed quoted	3 265	17	_	3 282
Local unlisted of listed quoted	3 203	7 721	2 339	10 060
Foreign unlisted or listed guoted	101	, , , , ,	2 00 7	101
Foreign unlisted unquoted	_	16	190	206
Carry positions	_	860	_	860
Derivative financial assets – Held for trading	38	1 518	_	1 556
Interest in subsidiaries	88 807	_	3 233	92 040
At fair value through profit and loss	88 807	_	1 059 2 174	89 866
At fair value through other comprehensive income	_	_	21/4	2 174
	326 492	68 804	8 341	403 637

Collective investment schemes are classified as level 1 when there is an active market of transactions between investors and collective investment schemes based on a published price.

#### 6 FINANCIAL ASSETS CONTINUED

#### 6.7 Financial assets hierarchy continued

The following table provides a reconciliation of the fair value of the level 3 assets:

Group	Unit-linked investments Rm	Debt securities Rm	Equity securities Rm	Funds on deposit and other money market instruments Rm	Total Rm
2022					
Opening balance	2 898	1 330	95	5	4 328
Transfer to assets relating to disposal groups					
held for sale	-	-	-	-	-
Transfer from other asset classes	-	-	-	-	-
Total gains/(losses) in net realised and unrealised					
fair value gains in the income statement		.=	(0.7)		
Realised (losses)/gains	107	17	(35)	-	89
Unrealised gains/(losses)	808	(14)	33	_	827
Accrued interest in investment income in the income statement		57			E7
Other	(4)	(3)	_	_	57 (7)
Purchases	430	589	154		1 173
Sales	(281)	(913)	(97)	_	(1 291)
Settlements	(464)	(68)	-	_	(532)
Transfers into level 3 from level 2 <sup>1</sup>	8	_	_	_	8
Closing balance	3 502	995	150	5	4 652
Restated 2021					
Opening balance <sup>2</sup>	2 649	561	107	5	3 322
Transfer to assets relating to disposal groups					
held for sale	_	_	_	_	-
Transfer from other asset classes	_	_	_	_	-
Total gains/(losses) in net realised and unrealised					
fair value gains in the income statement					-
Realised (losses)/gains	(11)	(6)	(4)	-	(21)
Unrealised gains/(losses)	95	(187)	(50)	_	(142)
Total gains/(losses) in statement of other					
comprehensive income	_	_	_	_	-
Accrued interest in investment income					
in the income statement	_	34	_	_	34
Purchases	574	1 127	41	_	1 742
Sales	(424)	(788)	_	_	(1 212)
Settlements Transfers into level 3 from level 11	(10)	(170)	- 1	_	(180)
Transfers into level 3 from level 2 <sup>1</sup>	_ 25	- 759	_	_	784
Closing balance	2 898	1 330	95	5	4 233

<sup>1</sup> Transfers into level 3 equity securities and unit-linked investments relates mainly to assets with stale prices in the current and prior year.

Transfers in and out of level 3 are deemed to have occurred at inception of the reporting period at fair value.

<sup>&</sup>lt;sup>2</sup> The opening balance has been restated to include local listed other debt instruments of R94 million, which was previously incorrectly included in level 2.

For the year ended 30 June 2022

# FINANCIAL ASSETS CONTINUED

#### 6.7 Financial assets hierarchy continued

	Securities at fair value through profit and loss		Interest in	subsidiaries		
Company	Equity securities Rm	Debt securities Rm	Unit- linked invest- ments Rm	At fair value through profit and loss Rm	At fair value through other com- prehensive income Rm	Total Rm
<b>2022</b> Opening balance	100	2 352	2 656	1 059	2 174	8 341
Total gains/(losses) in net realised and unrealised	100	2 332	2 030	1 039	21/4	0 341
fair value gains in the income statement	(0.7)					446
Realised gains/(losses) Unrealised gains/(losses)	(35)	22 (48)	104 585	28 49	_	119 618
Total gains/(losses) in other comprehensive income		-	-	-	(1 114)	(1 114)
Accrued interest in investment income in the					` '	
income statement Purchases	- 155	65 797	476	98	1 202	65
Purchases Sales	(102)	797 (738)	476 (278)	(469)	1 323	2 849 (1 587)
Settlements	-	(261)	(37)	-	_	(298)
Transfers into level 3 from level 11	-	-	-	-	-	-
Transfers into level 3 from level 2 <sup>1</sup> Transfers out of level 3 into level 1	_	_	8	_	_	8
Closing balance	150	2 189	3 514	765	2 383	9 001
2021	130	2 107	3314	703	2 303	7001
Opening balance	112	905	2 330	1 057	2 769	7 173
Total gains/(losses) in net realised and unrealised fair value gains in the income statement						
Realised gains/(losses)	(4)	6	(10)	_	_	(8)
Unrealised gains/(losses)	(42)	446	98	(33)		469
Total gains/(losses) in other comprehensive income	_	_	_	_	(479)	(479)
Accrued interest in investment income in the income statement	_	87	_	_	_	87
Purchases	33	893	499	25	656	2 106
Sales	_	(567)	(276)	_	(772)	(1 615)
Settlements	_	(177)	(10)	10	_	(177)
Transfers into level 3 from level 1 <sup>1</sup> Transfers into level 3 from level 2 <sup>1</sup>	1 1	- 759	- 25	_	_	1   784
Transfers out of level 3 into level 1	_	7 09	_	_	_	-
Closing balance	100	2 352	2 656	1 059	2 174	8 341

<sup>&</sup>lt;sup>1</sup> Transfers into level 3 equity securities and unit-linked investments relates mainly to assets with stale prices in the current and prior year.

Transfers in and out of level 3 are deemed to have occurred at inception of the reporting period at fair value.

#### FINANCIAL ASSETS CONTINUED 6

#### 6.7 Financial assets hierarchy continued

Sensitivity of significant level 3 financial assets measured at fair value to changes in key assumptions:

	At fair value through profit and loss
Group	Unit-linked Debt investments securities Rm Rm
<b>2022</b> Carrying amount Assumption change	3 502 995 10% increase/ 1% increase/ (decrease) (decrease) in unit price in discount rates
Effect of increase in assumption Effect of decrease in assumption	350 10 (350) (10)
2021	
Carrying amount	2 898 1 236
Assumption change	10% increase/ 1% increase/
	(decrease) (decrease)
	in unit price in discount rates
Effect of increase in assumption	290 12
Effect of decrease in assumption	(290) (12)

	At fair va	lue through profit a	and loss	At fair value through other comprehensive income
Company	Debt securities Rm	Unit-linked investments Rm	Interest in subsidiaries Rm	Interest in subsidiaries Rm
<b>2022</b> Carrying amount Assumption change	2 189 1% increase/ (decrease) in discount rates	3 514 10% increase/ (decrease) in unit price	765 10% increase/ (decrease) in fair value of assets/liabilities	2 383 10% increase/ (decrease) in fair value of assets/liabilities
Effect of increase in assumption Effect of decrease in assumption	(22) 22	351 (351)	77 (77)	238 (238)
2021				
Carrying amount Assumption change	2 352 1% increase/ (decrease) in discount rates	2 656 10% increase/ (decrease) in unit price	1 059 10% increase/ (decrease) in fair value of assets/liabilities	2 174 10% increase/ (decrease) in fair value of assets/ liabilities
Effect of increase in assumption Effect of decrease in assumption	(24) 24	266 (266)	106 (106)	217 (217)

For the year ended 30 June 2022

# FINANCIAL ASSETS CONTINUED

#### 6.7 Financial assets hierarchy continued

The following table provides an analysis of the fair value of financial assets not carried at fair value in the statement of financial position:

	2022		Restated 2021	
Group	Carrying amount Rm	Fair value Rm	Carrying amount Rm	Fair value Rm
Financial assets at amortised cost	7 124	7 078	7 510	7 481
Unsettled trades	1 896	1 896	1 844	1 844
Accounts receivable	1 712	1 712	1 634	1 634
Funds on deposit and other money market instruments	113	113	194	194
Loans	3 403	3 357	3 838	3 809
Insurance and other receivables (excluding accelerated rental income and prepayments)  Cash and cash equivalents	3 439 19 815	3 439 19 815	3 169 27 024	3 169 27 024
	30 378	30 332	37 703	37 674
Company				
Assets				
Financial assets at amortised cost	5 060	5 014	5 500	5 471
Accounts receivable	1 184	1 184	1 001	1 001
Unsettled trades	512	512	642	642
Funds on deposit and other money market instruments	55	55	97	97
Loans	3 309	3 263	3 760	3 731
Insurance and other receivables (excluding accelerated rental				
income and prepayments)	3 416	3 416	3 148	3 148
Cash and cash equivalents	12 386	12 386	16 864	16 864
	20 862	20 816	25 512	25 483

# Calculation of fair value

- · For unsettled trades, accounts receivables, debt securities, funds on deposit and other money market instruments, loans, insurance and other receivables and cash and cash equivalents, the carrying amount approximates fair value due to their short-term nature.
- For policy loans, the fair value of R663 million (2021: R734 million) is the discounted amount of the estimated future cash flows to be received, based on monthly repayments of between 15 and 30 months. The expected cash flows are discounted using a rate of 12.02% (2021: 10.45%). The fair value for policy loans are level 2.

Company

	Gro	Group		Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm	
REINSURANCE CONTRACT ASSETS					
Refer to note 47 para 10 for the accounting policies relating to this note.					
Reinsurance asset relating to long-term insurance Prepaid reinsurance	1 962 1 051	1 356 956	1 962 1 051	1 356 956	
	3 013	2 312	3 013	2 312	
Balance at beginning Sale of business	2 312	2 157 (7)	2 312	2 155	
Movement charged to income statement	701	157	701	157	
Attributable to non-cell captive business Attributable to cell captive business	723 (22)	171 (14)	701 -	157 	
Other	_	5	-	_	
Balance at end	3 013	2 312	3 013	2 312	
Current Non-current	1 440 1 573	1 391 921	1 422 1 591	1 368 944	
	3 013	2 312	3 013	2 312	

Refer to note 11 for relevant assumptions and estimates applied in valuation of the reinsurance assets.

7

Amounts due from reinsurers in respect of claims incurred by the Group on contracts that are reinsured are included in insurance and other receivables. Refer to note 6.3.

Group

			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
ASSETS RELATING TO DISPOSAL GROUPS HELD FOR SALE				
Assets relating to disposal groups held for sale Investment properties	_	129	-	936
	-	129	-	936
Segmental allocation of assets				
Momentum Life	-	29	-	209
Metropolitan Life	-	54	-	392
Momentum Investments	-	5	-	36
Momentum Corporate	-	33	-	242
Shareholders	-	8	-	57
	-	129	-	936

In 2021, the Group was in the process of selling 3 investment properties, which was sold during current year .

In 2021, the company was ready to transfer certain investment properties into a qualified investment fund, which would have been controlled by the Group. During the current year, new information was being considered which introduced some uncertainty whether the transaction will be concluded in 12 months. These properties were classified as investment properties in the current year.

For the year ended 30 June 2022

	Group		Company	
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
INSURANCE CONTRACTS				
Long-term insurance contracts				
Long-term insurance contract liabilities Liabilities to third-party cell captive owners	112 894 56	115 308 53	113 321 -	115 829 -
Total	112 950	115 361	113 321	115 829
Current Non-current	31 537 81 413	34 680 80 681	31 778 81 543	34 997 80 832
	112 950	115 361	113 321	115 829
Movement in long-term insurance contracts  Long-term insurance contract liabilities  Balance at beginning  Transfer (from)/to policy liabilities under insurance contracts  Increase in retrospective liabilities  Unwind of discount rate  Expected release of margins  Expected cash flows  Change in economic assumptions  Change in non-economic assumptions  New business  Experience variances	115 308 (2 494) (281) 3 348 (2 859) (6 416) (195) (405) 5 257 (943)	102 807 12 479 4 112 2 382 (2 662) (4 353) 2 088 876 4 473 5 563	115 829 (2 588) (373) 3 347 (2 857) (6 395) (194) (405) 5 232 (943)	103 499 12 308 3 947 2 382 (2 659) (4 335) 2 088 876 4 448 5 561
Other	80	22	80	22
Balance at end	112 894	115 308	113 321	115 829
Liabilities to third-party cell captive owners  Balance at beginning Charge to the income statement Net cash flows Changes in share capital, dividends and other items relating to cell captives <sup>1</sup>	53 (22) 38 (13)	52 (21) 22 -	- - - -	- - -
Balance at end	56	53	-	_

<sup>1</sup> Relates mainly to cell captive expenses such as binder fees, administration fees and commission as well as dividends paid to cell owners.

		Group		Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
10	INVESTMENT CONTRACTS				
	Refer to note 47 para 10 for the accounting policies relating to this note.				
10.1 10.2	Investment contracts with DPF Investment contracts designated at fair value through	2 476	17 228	2 476	17 228
10.2.1	profit and loss Investment contract liabilities designated at fair value	294 069	273 916	290 726	270 558
	through profit and loss Liabilities to first-party cell captive owners	292 527 1 542	272 410 1 506	290 726 -	270 558
	Total investment contract liability	296 545	291 144	293 202	287 786
	Movement in investment contracts with DPF				
10.1	Investment contracts with DPF				
	Balance at beginning Reclassification to investment contracts designated at FVPL <sup>1</sup> Transfer to policyholder liabilities under investment contracts	17 228 (14 547)	16 563 -	17 228 (14 547)	16 563
	with DPF	(205)	521	(205)	521
	(Decrease)/Increase in retrospective liabilities Unwind of discount rate	(57) 26	548	(57) 26	548 4
	Expected release of margins	(32)	(28)	(32)	(28)
	Expected cash flows Change in economic assumptions	11	37	11	37   1
	Change in non-economic assumptions	(161)	(20)	(161)	(20)
	New business Experience variances	7	3 (24)	1 7	(24)
	Other	-	144	-	144
	Balance at end	2 476	17 228	2 476	17 228
	Current Non-current	1 036 1 440	15 836 1 392	1 036 1 440	15 836 1 392
		2 476	17 228	2 476	17 228
	Movement in investment contracts designated at fair value through profit and loss				
10.2	Investment contracts designated at fair value through profit and loss				
10.2.1	Investment contract liabilities designated at fair value through profit and loss				
	Balance at beginning Contract holder movements	272 410 5 301	242 949 29 799	270 558 5 621	241 431 29 127
	Deposits received Contract benefit payments Fees on investment contracts Fair value adjustment to policyholder liabilities under	42 869 (42 932) (3 283)	40 303 (40 527) (2 920)	42 753 (42 791) (3 282)	40 114 (40 472) (2 920)
	investment contracts Changes in share capital, dividends and other items relating to cell captives	8 740 (93)	33 022 (79)	9 022	32 475 (70)
	Reclassification from investment contracts with DPF <sup>1</sup> Exchange differences	14 547 269	(338)	14 547	-
	Balance at end	292 527	272 410	290 726	270 558

As a result of an update to legislation, namely FSCA Standard 5 of 2020, certain investment contracts that were previously classified as investment contracts with DPF were reclassified to investment contracts designated at FVPL. The update in the legislation resulted in a modification to the contract which resulted in the derecognition of investment contracts with DPF and recognition of investment contracts designated at FVPL.

For the year ended 30 June 2022

	Gro	oup	Com	pany
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
10 INVESTMENT CONTRACTS CONTINUED				
10.2 Investment contracts designated at fair value through profit and loss continued				
10.2.2 Liabilities to first-party cell captive owners				
Balance at beginning Contract holder movements	1 506 36	1 246 260	- -	
Deposits received Contract benefit payments Fees on investment contracts Fair value adjustment to policyholder liabilities under	2 (45) (3)	202 (47) (3)	- - -	- - -
investment contracts Changes in share capital, dividends and other items relating to cell captives	82	108	-	-
Balance at end	1 542	1 506	-	_
Current Non-current	266 146 27 923	135 286 138 630	262 711 28 015	131 821 138 737
	294 069	273 916	290 726	270 558

The instruments in note 10.2 would have been classified as financial liabilities at amortised cost under IFRS 9 had they not been designated at fair value through profit and loss.

For the IFRS 7 disclosures relating to investment contracts, refer to note 12.4.

Refer to note 11 for the assumptions and estimates used.

#### **CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES** 11

The actuarial value of policyholder liabilities arising from long-term insurance contracts is determined using the FSV method as described in the actuarial guidance note SAP 104 of the ASSA - Calculation of the value of the assets, liabilities and solvency capital requirement of long-term insurers. The valuation of contract holder liabilities is a function of methodology and assumptions. The methodology is described in the accounting policies in note 47 para 10.

The assumptions are set as follows:

- · The best estimate for a particular assumption is determined.
- · Prescribed margins are then applied, as required by SAP 104.
- · Discretionary margins are applied where the prescribed compulsory margins are deemed insufficient in a particular case in relation to prevailing uncertainty or for the prudent release of profit.

The liabilities at 30 June 2022 would have been R5 678 million (2021: R7 666 million) lower for the Group without the discretionary margins. This impact is shown gross of transfer tax.

#### 11 CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES CONTINUED

The process used to decide on best-estimate assumptions is described below:

- · Individual smoothed bonus and non-profit business: Mortality assumptions are based on internal investigations into mortality experience. These are monitored annually, more recent experience that includes the impact of Covid-19 has been excluded when setting long-term assumptions.
- · Conventional with-profit business (excluding home service funeral business): Regular mortality investigations are carried out, with the most recent investigations being in respect of the period ended June 2020 for MML retail businesses.
- · Home service business: Mortality assumptions are based on internal investigations into mortality experience, with the most recent investigation being for the period 2011 to 2016 for Metropolitan Life business.
- Annuity business: Mortality assumptions for Metropolitan Life annuity business are based on internal experience investigations. The Momentum Investments annuitant mortality basis is derived from the RMV 92, RFV 92 and 2002 South African Annuitant standard mortality tables, adjusted for experience. Mortality assumptions for employee benefits contracts within the Momentum Corporate segment are based on the 2002 South African Annuitant mortality tables adjusted for experience. The most recent investigation was in respect of the period to December 2020. An explicit allowance is made for mortality improvements.

## Morbidity

- · Internal morbidity and accident investigations on retail contracts are done regularly, the most recent being in respect of the period ended June 2020 for Momentum Life. For Metropolitan Life exposure is extremely low and morbidity rates are derived through collaboration with reinsurers.
- For individual Permanent Health Insurance business, disability claim recovery probabilities are based on recovery rates provided by reinsurers.
- For benefits under employee benefit contracts within the Momentum Corporate segment, disability claim recovery probabilities are modelled using the Group Long-term Disability Table (GLTD) developed in the United States of America. The table details recovery rates for given ages, elimination periods and durations since disability. These recovery rates are then adjusted for the Group's own experience. The most recent investigation was in respect of the period ended December 2020.

# **Persistency**

- Lapse and surrender assumptions are based on past experience. When appropriate, account is also taken of expected future trends (including the effect of expected premium reviews).
- · Lapse investigations are performed at least annually for MML retail business, the most recent being in respect of the period ended December 2021 for Metropolitan Life business and June 2021 for Momentum Life and Investments business (December 2021 for protection business).
- Surrender investigations are performed at least annually for MML retail business, the most recent being in respect of the period ended February 2022 for Metropolitan Life business and June 2021 for Momentum Life and Investments business (December 2021 for protection business).
- · Experience is analysed by product type as well as policy duration, distribution channel and smoker status.

Expenses are allocated into three major categories, namely new business, maintenance and development, and project expenses. Expenses are allocated into these categories, as well as per segment and product, using a variety of methods. These methods include direct allocations according to function and/or operational structure, functional cost analyses as well as pre-defined cost allocation models.

- · Provision for future renewal expenses starts at a level consistent with the budgeted expense for the 2023 financial year and allows for escalation at the assumed expense inflation rate.
- Asset management expenses are expressed as an annual percentage of assets under management.

For the year ended 30 June 2022

#### 11 CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES CONTINUED

### Investment returns and inflation

- · Market-related information is used to derive assumptions in respect of investment returns, discount rates used in calculating contract holder liabilities and renewal expense inflation.
- · These assumptions take into account the notional long-term asset mix backing each liability type and are suitably adjusted for tax and investment expenses.
- Yields of appropriate duration from an appropriate market-related yield curve as at the valuation date are used to discount expected cash flows at each duration. The yield curve used is based on fixed or CPI-linked risk-free securities and, depending on the nature of the corresponding liability, adjusted for credit and liquidity spreads of the assets actually held in the underlying portfolio.
- Investment returns for other asset classes are set as follows:
  - Equity rate: gilt rate + 3.5% (2021: + 3.5%)
  - Property rate: gilt rate + 1.0% (2021: + 1.0%)
  - Corporate bonds: gilt rate + 0.5% (2021: + 0.5%)
  - Cash rate: gilt rate 1.0% (2021: 1.0%)
- · An inflation rate of 5% p.a. (2021: 5.0% p.a.) for ZAR-denominated retail business is used to project future renewal expenses over the planning horizon (3 years) whereafter the inflation rate is derived from market inputs as the difference between nominal and real yields across the term structure of these curves. For Momentum Corporate a fixed real return of 2.4% (2021: 2.4%) is projected.

	2022	2021
Group		
Risk discount rate	14.4%	12.8%
Gilt rate – risk-free investment return	12.0%	10.4%
Assumed investment return for individual smoothed bonus business	14.2%	12.6%
Renewal expense inflation rate	7.3%	6.5%
Company		
Risk discount rate	14.4%	12.8%
Gilt rate – risk-free investment return	12.0%	10.4%
Assumed investment return for individual smoothed bonus business	14.2%	12.6%
Renewal expense inflation rate	7.3%	6.5%

### **Future bonuses**

- Contract holders' reasonable benefit expectations are allowed for by assuming bonus rates supported by the market value of the underlying assets and the assumed future investment return.
- · For smoothed bonus business, where bonus stabilisation accounts (BSAs) are negative, liabilities are reduced by an amount that can reasonably be accepted to be recovered through under-distribution of bonuses during the ensuing three years. These amounts are determined by projecting BSAs three years into the future using assumed investment returns as per the valuation basis, net of applicable taxes and charges, as well as assumed bonus rates that are lower than those supported by the assumed investment return but nevertheless consistent with the bonus philosophies of the relevant funds. The assumed bonus rates are communicated to, and accepted by, both management and the respective boards of directors.
- For conventional with-profit business, all future bonuses are provided for at bonus rates supported by the market value of the underlying assets and the assumed future investment return. Any resulting reduction in future bonus rates used in the valuation assumptions, relative to those most recently declared, is communicated to, and accepted by, both management and the respective boards of directors at each annual bonus declaration.

# **Investment guarantees (APN 110)**

- · Market-consistent stochastic models were calibrated using market data as at 30 June 2022. The value of the investment guarantee liabilities was calculated as at this date.
- APN 110 prescribes specific disclosure in respect of the market-consistent stochastic models that were used to calculate the liabilities. The disclosure is set out below.

#### 11 CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES CONTINUED

The following table discloses specific points on the zero coupon yield curve used in the projection of the assets as at 30 June:

Year	1	2	3	4	5	10	15	20	25	30	35	40
2022	6.8	7.6	8.3	9.1	9.7	12.1	12.8	13.0	12.9	12.6	12.3	11.9
2021	4.9	5.6	6.3	6.9	7.6	10.3	11.9	12.5	12.5	12.3	11.8	11.4

The following instruments have been valued by the model:

	2022	!	2021	ı
Instrument	Price (% of nominal)	Volatility	Price (% of nominal)	Volatility
A 1-year at-the-money (spot) put on the FTSE/JSE Top 40 index	8.3%	26.0%	7.1%	21.3%
A 1-year put on the FTSE/JSE Top 40 index, with a strike price equal to a 0.8 (2021: 0.8) of spot	2.8%	30.2%	1.8%	25.0%
A 1-year put on the FTSE/JSE Top 40 index, with a strike price equal to a forward of 1.0357 (2021: 1.0024)	9.7%	25.2%	8.1%	20.9%
A 5-year at-the-money (spot) put on the FTSE/JSE Top 40 index	5.9%	23.6%	7.0%	21.7%
A 5-year put on the FTSE/JSE Top 40 index, with a strike price equal to $(1.04)^5$ (2021: $(1.04)^5$ ) of spot	10.9%	22.4%	12.9%	20.2%
A 5-year put on the FTSE/JSE Top 40 index, with a strike price equal to a forward of 1.4152 (2021: 1.2991)	17.0%	21.6%	15.7%	19.7%
A 20-year at-the-money (spot) put on the FTSE/JSE Top 40 index	0.4%	25.0%	0.4%	25.0%
A 20-year put on the FTSE/JSE Top 40 index, with a strike price equal to $(1.04)^{20}$ (2021: $(1.04)^{20}$ ) of spot	2.3%	24.0%	2.6%	23.8%
A 20-year put on the FTSE/JSE Top 40 index, with a strike price equal to a forward of 7.2514 (2021: 6.7896)	24.7%	23.0%	25.4%	23.1%
A 5-year put, with a strike price equal to $(1.04)^5$ (2021: $(1.04)^5$ ) of spot, on an underlying index constructed as 60% FTSE/JSE Top 40 and 40% ALBI, with rebalancing of the underlying index back to these weights taking place annually	4.2%	13.9%	6.1%	12.7%
A 20-year put on an interest rate with a strike price equal to the present 5-year forward rate at maturity of the put, which pays out if the 5-year interest rate at the time of maturity	0.10	w 1-	0.200	n/-
(in 20 years) is lower than this strike price	0.1%	n/a	0.2%	n/a

### Tax

- · Future tax on investment returns is allowed for according to current four-fund tax legislation, by appropriately reducing the gross valuation interest rate expected to be earned in the future on the various books of business.
- A long-term assumption is made for assumed future tax relief on expenses, based on past experience and expected future
- No value has been attributed to any assessed losses in the contract holder tax funds.

## **Provisions for Covid-19**

The Group has considered the possible impact of the Covid-19 pandemic. It has reviewed recent claims experience, and publicly available infection and excess death data.

The expected impact of the pandemic has led to changes in the applicable mortality assumptions for F2023 that are used in the valuation basis of the life insurance operations of the Group. Morbidity and terminations assumptions were left unchanged. The impact of claims on non-life insurance business has also been considered.

Taking into account the observed progression of the pandemic, and the prevailing uncertainty regarding its future course, it was decided to allow for a series of mild Covid-19 waves over the next two years (or limited to the contract boundary of the business if shorter). The assumed severity of the projected waves was based on the most recent waves as experienced over the previous six months by each segment.

The Covid-19 provision was increased during the current year by the net of tax amount of R84 million (2021: 2093 million increase), while existing provisions of R1 669 million (2021: R1 083 million) were released. The overall net impact is an increase in the Group's normalised headline earnings for the year of R1 585 million (2021: R1 010 million decrease).

For the year ended 30 June 2022

#### 11 **CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES CONTINUED**

The impacts by segment are shown in the table below:

	Impact of provisions for Covid-19 on: Normalised headline earnings					
Group 2022	Mortality Rm	Morbidity Rm	Terminations Rm	Total Rm		
Provision balance at beginning of the year Release of provision during the year	1 783 (1 582)	71 (62)	49 (25)	1 903 (1 669)		
Momentum Life Metropolitan Life Momentum Corporate	(689) (283) (610)	(26) - (36)	(1) (24) -	(716) (307) (646)		
Additional provision the year	64	-	-	64		
Momentum Life Metropolitan Life Momentum Corporate	64 - -	=	-	64 - -		
Change in annuitant reserve during the year	20	-	_	20		
Momentum Life Metropolitan Life Momentum Corporate Momentum Investments	- - - 20	- - -		- - - 20		
Total change in provision	(1 498)	(62)	(25)	(1 585)		
Provision at 30 June 2022	285	9	24	318		
2021 Provision balance at beginning of the year Release of provision during the year	699 (974)	72 (36)	122 (73)	893 (1 083)		
Momentum Life Metropolitan Life Momentum Corporate	(297) (145) (532)	- (36)	(49) (24) -	(346) (169) (568)		
Additional provision the year	2 124	35	_	2 159		
Momentum Life Metropolitan Life Momentum Corporate	712 386 1 026	35 - -	- - -	747 386 1 026		
Change in annuitant reserve during the year	(66)	-	_	(66)		
Momentum Life Metropolitan Life Momentum Corporate Momentum Investments	(20) (10) (36)	- - - -	- - - -	- (20) (10) (36)		
Total change in provision	1 084	(1)	(73)	1 010		
Provision at 30 June 2021	1 783	71	49	1 903		

Where pricing assumptions were adjusted in response to the Covid-19 pandemic, the assumptions used in the valuation of contract holder liabilities were adjusted as required to reflect a best-estimate view of the future and prevent the premature recognition of profit.

# Basis and other changes

Assumptions and methodologies used in the FSV basis are reviewed at the reporting date and the impact of any resulting changes in actuarial estimates is reflected in the income statement as they occur. An exception to this is the impact of changes in the valuation discount rate, consequent changes in the assumed level of renewal expense inflation or bonuses and investment over or underperformance in respect of non-linked business, which is treated in accordance with the stabilisation policy as described in the accounting policies in note 47 para 10.

- Basis and other changes increased the excess of assets over liabilities at 30 June 2022 by R658 million (2021: decrease of R2 295 million) for the Group and R658 million (2021: decrease of R2 295 million) for the Company. The major contributors to this change were as follows:
  - Actuarial methodology and other changes R785 million (2021: negative R133 million) for the Group and negative R785 million (2021: negative R61 million) for the Company.
  - Experience basis changes negative R125 million (2021: negative R2 427 million) for the Group and negative R125 million (2021: negative R2 427 million) for the Company. The experience basis changes are in respect of withdrawal, expense and mortality assumptions.
  - Economic assumption changes negative R2 million (2021: negative R1 million). The economic assumption changes are in respect of future investment returns, bonus and inflation assumptions, as well as the difference between actual and expected investment returns on non-profit business.

#### 11 CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES CONTINUED

# Sensitivity analysis

The sensitivity of the value of contract holder liabilities to movement in the assumptions is shown in the table below. In each instance, the specified assumption changes while all the other assumptions remain constant.

The numbers in the table demonstrate the impact on liabilities if experience deviates from best-estimate assumptions by the specified amount in all future years.

	Liability Rm	Renewal expenses decrease by 10% Rm	Expense inflation decreases by 1% Rm	Dis- continuance rates decrease by 10% Rm	Mortality and morbidity decrease by 5% Rm	Investment returns reduce by 1% Rm
Group						
Insurance business Retail insurance business (excluding annuities) Annuities (retail and employee benefits) Employee benefits business (excluding annuities) Investment with DPF business Investment business	55 091 56 063 2 036 2 476 292 528	53 810 55 891 2 034 2 463 292 527	54 197 55 922 2 034 2 470 292 527	55 446 56 064 2 037 2 476 292 530	51 768 56 628 2 041 2 476 292 526	56 860 58 652 2 061 2 486 295 200
Subtotal Cell captive and non-life business	408 194 1 301	406 725 1 293	407 150 1 299	408 553 1 274	405 439 1 289	415 259 1 303
Total	409 495	408 018	408 449	409 827	406 728	416 562
Restated 2021 Insurance business Retail insurance business (excluding	50.450	56,000	57.067	50.570	E4 747	50.446
annuities) Annuities (retail and employee benefits) Employee benefits business (excluding	58 153 54 663	56 820 54 490	57 267 54 523	58 573 54 663	54 717 55 228	59 446 57 132
annuities) Investment with DPF business Investment business	2 862 17 228 272 410	2 861 17 212 272 410	2 862 17 221 272 410	2 867 17 227 272 413	2 866 17 228 272 410	2 999 17 384 274 761
<b>Subtotal</b> Cell captive and non-life business	405 316 1 189	403 793 1 181	404 283 1 186	405 743 1 155	402 449 1 174	411 722 1 191
Total	406 505	404 974	405 469	406 898	403 623	412 913
Company 2022 Insurance business Retail insurance business (excluding annuities) Annuities (retail and employee benefits) Employee benefits business (excluding annuities) Investment with DPF business Investment business	55 092 56 065 2 164 2 476 290 726	53 810 55 891 2 162 2 463 290 726	54 197 55 922 2 162 2 470 290 725	55 446 56 064 2 165 2 476 290 728	51 768 56 628 2 169 2 476 290 725	56 860 58 652 2 189 2 486 293 399
Total	406 523	405 052	405 476	406 879	403 766	413 586
Restated 2021 Insurance business Retail insurance business (excluding annuities)	58 153	56 820	57 267	58 573	54 717	59 446
Annuities (retail and employee benefits) Employee benefits business (excluding annuities) Investment with DPF business	54 663 3 013 17 228	54 490 3 012 17 212	54 523 3 012 17 221	54 663 3 017 17 227	55 228 3 016 17 228	57 132 3 149 17 384
Investment business	270 558	270 559	270 559	270 561	270 559	272 909
Total	403 615	402 093	402 582	404 041	400 748	410 020

For the year ended 30 June 2022

#### 11 CONTRACT HOLDER LIABILITIES - ASSUMPTIONS AND ESTIMATES CONTINUED

### Sensitivity analysis continued

The impact of the reduction in the assumed investment return includes the consequent change in projected bonus rates, discount rates and the assumed level of renewal expense inflation.

The sensitivities were chosen because they represent the main assumptions regarding future experience that the Group employs in determining its insurance liabilities. The magnitudes of the variances were chosen to be consistent with the sensitivities shown in the Group's published EV report and also to facilitate comparisons with similar sensitivities published by other insurance companies in South Africa.

It is not uncommon to experience one or more of the stated deviations in any given year. There might be some correlation between sensitivities; for instance, changes in investment returns are normally correlated with changes in discontinuance rates. The table on the previous page shows the impact of each sensitivity in isolation, without taking into account possible correlations.

The table does not show the financial impact of variances in lump sum mortality and morbidity claims in respect of employee benefits business because of the annually renewable nature of this class of insurance. An indication of the sensitivity of financial results to mortality and morbidity variances in this class of business can be obtained by noting that a 5% (2021: 5%) increase in mortality and morbidity lump sum benefits paid on employee benefits business in any given year will result in a reduction of R140 million (2021: R192 million) in the before-tax earnings of the Group.

It should be pointed out that the table shows only the sensitivity of liabilities to changes in valuation assumptions. It does not fully reflect the impact of the stated variances on the Group's financial position. In many instances, changes in the fair value of assets will accompany changes in liabilities. An example of this is the annuity portfolio, where assets and liabilities are closely matched. A change in annuitant liabilities following a change in long-term interest rates will be countered by an almost equal change in the value of assets backing these liabilities, resulting in a relatively modest overall change in net asset value.

#### 12 **FINANCIAL LIABILITIES**

Refer to note 47 para 11, 15 and 22 for the accounting policies relating to this note.

The Group classifies its financial liabilities into the following categories:

- Financial liabilities at fair value through profit and loss
- · Financial liabilities at amortised cost

The classification depends on the purpose for which the financial liabilities were acquired. Management determines the classification of its financial liabilities at initial recognition.

		Gro	oup	Company		
		2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm	
	The Group's financial liabilities are summarised below:					
12.1 12.2 12.3	Financial liabilities at fair value through profit and loss Financial liabilities at amortised cost Other payables (excluding premiums paid in advance	52 933 1 285	55 915 1 214	13 726 263	14 090 355	
	and deferred revenue liability)	13 145	11 585	10 866	10 413	
		67 363	68 714	24 855	24 858	
12.1	Financial liabilities at fair value through profit and loss					
	Collective investment scheme liabilities Subordinated call notes	35 725 5 327	34 700 4 429	- 5 327	- 4 429	
	Carry positions Derivative financial liabilities (refer to note 6.1) Preference Shares	7 723 3 039 294	11 692 3 962 313	5 529 2 870 -	6 696 2 965 -	
	Other borrowings	825	819	-	_	
		52 933	55 915	13 726	14 090	
	Current Non-current	45 190 7 743	48 038 7 877	6 918 6 808	7 360 6 730	
		52 933	55 915	13 726	14 090	

### 12 FINANCIAL LIABILITIES CONTINUED

## 12.1 Financial liabilities at fair value through profit and loss continued

- The change in the fair value of financial liabilities designated at fair value through profit and loss due to own credit risk amounted to a loss of R26 million (2021: a loss of R90 million). This was calculated by measuring the daily changes in the instrument's credit spreads against the equivalent risk-free assets and then accumulating the impact of the changes in the market value for the period. The difference between the fair value of the subordinated call notes and the contractually required amount to pay at maturity is R77 million (2021: R179 million). No subordinated debt was derecognised during the year.
- Collective investment scheme liabilities certain collective investment schemes have been classified as investments in subsidiaries. Consequently, scheme interests not held by the Group are classified as third-party liabilities as they represent demand deposit liabilities measured at fair value.
- Subordinated call notes (unsecured) the Prudential Authority (PA) granted approval for MML to raise debt issuances. MML has sufficient cash to cover the debt. On 25 May 2022, MML listed two new subordinated debt instruments to the combined value of R1 billion on the JSE Ltd. A fair value gain of R134 million (2021: R83 million fair value gain) was recognised in profit or loss. During the current year, R26 million fair value loss (2021: R90 million fair value loss) was recognised on the subordinated call notes which has been accounted for in other comprehensive income. These fair value losses were offset by other market factors. Refer to note 37 for more detail.
- Carry positions (secured) this relates to a carry position reported by the Group that represents a sale and repurchase of assets in specific group annuity portfolios. These carry positions are secured by government stock with a value of R8 491 million (2021: R9 492 million). Offsetting has not been applied.
- These instruments, excluding 'Other borrowings and derivatives', would have been disclosed as at amortised cost under IFRS 9 had they not been designated at fair value through profit and loss.
- Other borrowings include outstanding contingent consideration of R20 million (2021: R98 million) relating to the acquisition of Seneca in the current year (no interest rate risk).
   Other borrowings also include financed trades of R377 million and short positions in respect of government stock of R383 million recognised as a result of the Group's investment into Qualified Investor Hedge funds that, as a result of the requirements in IFRS 10 Consolidated Financial Statements, are consolidated (fair value interest rate risk).
- The preference shares issued by subsidiaries relate to senior variable rate cumulative redeemable preference shares issued to
  external parties by Amandla Renewable Energy Fund (Pty) Ltd, an asset holding entity. These preference shares are measured
  at fair value in order to eliminate an accounting mismatch. There is no recourse to the MMH Group in case of default on these
  preference shares.

		Gre	Group		pany
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
12.2	Financial liabilities at amortised cost				
	Term loans Lease liabilities Other	488 130 667	460 213 541	263 -	- 355 -
		1 285	1 214	263	355
	Current Non-current	526 759	241 973	79 184	127 228
		1 285	1 214	263	355

### 12.2.1 Term loans

Term loans include property development loans. Details of which are as follows:

- A R235 million (2021: R247 million) loan from FirstRand Bank Ltd in order to develop property held by a subsidiary, 102 Rivonia Road (Pty) Ltd. Interest on the loan is levied at 11.17%. The loan is secured by the underlying property and there is no recourse to MMH in case of default. (no interest rate risk)
- A R168 million (2021: R178 million) loan from Standard Bank Ltd in order to develop property held by a subsidiary, Momentum Metropolitan Umhlanga (Pty) Ltd. Interest on the loan is levied at JIBAR plus 1.90%. The loan is secured by the underlying property and there is no recourse to MMH in case of default. (cash flow interest rate risk)
- A R475 million loan from Standard Bank Ltd relates to a developed property held by a subsidiary, 129 Rivonia Road (Pty) Ltd. Interest on the loan is levied at three-month Johannesburg Interbank Average Rate (JIBAR) plus 1.85%. The loan is secured by the underlying property and there is no recourse to MMH in case of default. (cash flow interest rate risk)

	Group		Com	pany
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
12.2.2 Lease liabilities				
Carrying amount at beginning	213	232	355	378
Business combinations	_	3	-	_
Terminations of leases	(57)	-	(59)	_
New leases entered into	63	102	63	100
Interest expense	10	21	26	39
Payments	(102)	(150)	(125)	(170)
Modifications	3	8	3	8
Exchange Differences	_	(3)	-	_
Carrying amount at end	130	213	263	355

For the year ended 30 June 2022

	Group		Comp	Company		
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm		
FINANCIAL LIABILITIES CONTINUED						
Other payables						
Payables arising from insurance contracts and investment contracts with DPF	4 587	5 280	4 563	5 253		
Claims in process of settlement Insurance contracts Investment contracts with DPF Due to reinsurers	4 418 2 167	4 064 1 119 97	4 410 2 151	4 054 1 119 80		
Payables arising from investment contracts Loans due to subsidiaries and fellow MMH subsidiaries Financial instruments	3 093 141 5 324	1 742 95 4 468	3 093 152 3 058	1 742 103 3 315		
Unsettled trades Commission creditors Bank overdraft Other payables <sup>1</sup>	1 443 536 603 2 742	1 404 550 8 2 506	459 535 - 2 064	757 549 - 2 009		
Total included in financial liabilities Premiums paid in advance Deferred revenue liability	13 145 763 234	11 585 700 228	10 866 763 221	10 413 700 217		
Total other payables	14 142	12 513	11 850	11 330		
Current Non-current	13 647 495	11 000 1 513	11 489 361	10 817 513		
	14 142	12 513	11 850	11 330		
Other payables include expense accruals, output VAT and other sundry liabilities.  Reconciliation of deferred revenue liability Balance at beginning of year Deferred income relating to new business Amount recognised in income statement <sup>1</sup> Exchange Differences	228 85 (81) 2	232 74 (75) (3)	217 80 (76)	217 71 (71) -		
Balance at end of year	234	228	221	217		
Current Non-current 1 to 5 years 5 to 10 years	10 224 67 129	11 217 66 120	4 217 60 129	7 210 59 120		
> 10 years	28	31	28	31		
	234	228	221	217		

<sup>&</sup>lt;sup>1</sup> Materially all fees recognised in the current year, were included in the opening balance.

Refer to note 47 para 10 for the accounting policies relating to deferred revenue liability.

#### 12 FINANCIAL LIABILITIES CONTINUED

# 12.4 Financial liabilities measurement

	Fair value	through profit	and loss			
Financial liabilities summarised by measurement category in terms of IFRS 9	Mandatorily Rm	Designated Rm	Total fair value Rm	Amortised cost Rm	Not in scope of IFRS 9 Rm	Total Rm
Group						
2022 Investment contracts with DPF	_	_	_	_	2 476	2 476
Investment contracts designated at fair						
value through profit and loss Collective investment scheme liabilities	_	294 069	294 069	-	-	294 069
Subordinated call notes	_	35 725 5 327	35 725 5 327	_	_	35 725 5 327
Carry positions	_	7 723	7 723	-	-	7 723
Derivative financial liabilities	3 039	-	3 039	-	-	3 039
Preference shares Other borrowings	825	294	294 825	_	_	294 825
Financial liabilities at amortised cost	-	_	-	1 155	130	1 285
Other payables (excluding premiums in						
advance and deferred revenue liability)	-	-		8 558	4 587	13 145
Total financial liabilities	3 864	343 138	347 002	9 713	7 193	363 908
Restated 2021 Investment contracts with DPF					17,000	17.000
Investment contracts with DPF  Investment contracts designated at fair	_	_	_	_	17 228	17 228
value through profit and loss	_	273 916	273 916	_	-	273 916
Collective investment scheme liabilities	_	34 700	34 700	-	-	34 700
Subordinated call notes	_	4 429 11 692	4 429 11 692	_	_	4 429 11 692
Carry positions Derivative financial liabilities	3 962	11 092	3 962	_	_	3 962
Preference shares	-	313	313	_	-	313
Other borrowings	819	_	819	_	-	819
Financial liabilities at amortised cost	_	_	_	1 001	213	1 214
Other payables (excluding premiums in advance and deferred revenue liability)	_	_	_	6 305	5 280	11 585
Total financial liabilities	4 781	325 050	329 831	7 306	22 721	359 858
Company 2022						
Investment contracts with DPF	-	-	-	-	2 476	2 476
Investment contracts designated at fair value through profit and loss	_	290 726	290 726	_	_	290 726
Subordinated call notes	_	5 327	5 327	_	_	5 327
Carry positions	_	5 529	5 529	-	-	5 529
Derivative financial liabilities	2 870	-	2 870	-	-	2 870
Financial liabilities at amortised cost Other payables (excluding premiums in	_	-	_	_	263	263
advance and deferred revenue liability)	-	-	-	6 303	4 563	10 866
Total financial liabilities	2 870	301 582	304 452	6 303	7 302	318 057
Restated 2021						
Investment contracts with DPF	_	_	_	_	17 228	17 228
Investment contracts designated at fair value through profit and loss		270 558	270 558		_	270 558
Subordinated call notes	_	4 429	4 429	_	_	4 429
Carry positions	_	6 696	6 696	_	-	6 696
Derivative financial liabilities	2 965	_	2 965	_	-	2 965
Financial liabilities at amortised cost	_	_	_	_	355	355
Other payables (excluding premiums in advance and deferred revenue liability)	_	_	_	5 160	5 253	10 413
Total financial liabilities	2 965	281 683	284 648	5 160	22 836	312 644
					l	

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#### FINANCIAL LIABILITIES CONTINUED 12

# 12.5 Financial liabilities hierarchy

Refer to note 46 for the valuation techniques relating to this note.

The following liabilities are carried at fair value and have been split into a fair value hierarchy:

	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
Group 2022				
Investment contracts designated at fair value through profit				
and loss	-	294 059	10	294 069
Financial liabilities at fair value through profit and loss	36 519	16 086	328	52 933
Collective investment scheme liabilities	35 711	-	14	35 725 5 327
Subordinated call notes Carry positions		5 327 7 723	_	5 327 7 723
Derivative financial liabilities – held for trading	3	3 036	_	3 039
Preference shares	_	_	294	294
Other borrowings	805	_	20	825
	36 519	310 145	338	347 002
Restated 2021				
Investment contracts designated at fair value through profit		273 893	23	273 916
and loss Financial liabilities at fair value through profit and loss	35 404	273 893 20 082	23 429	55 915
Collective investment scheme liabilities	34 682		18	34 700
Subordinated call notes	-	4 429	-	4 429
Carry positions	_	11 692	_	11 692
Derivative financial liabilities – held for trading	1	3 961	_	3 962
Preference shares	701	_	313	313
Other borrowings	721		98	819
	35 404	293 975	452	329 831
Company				
2022 Investment contracts designated at fair value through profit				
and loss	_	290 716	10	290 726
Financial liabilities at fair value through profit and loss	-	13 726	-	13 726
Subordinated call notes	-	5 327	_	5 327
Carry positions	-	5 529	-	5 529
Derivative financial liabilities – held for trading	_	2 870		2 870
	-	304 442	10	304 452
2021				
Investment contracts designated at fair value through profit and loss	_	270 535	23	270 558
Financial liabilities at fair value through profit and loss	_	270 535 14 090	23 -	14 090
Subordinated call notes		4 429		4 429
Subordinated call notes Carry positions		4 429 6 696	_	6 696
Derivative financial liabilities – held for trading	_	2 965	_	2 965
	_	284 625	23	284 648
		20-1:020		20 1 0 10

There were no significant transfers between level 1 and level 2 liabilities for both the current and prior years.

#### 12 FINANCIAL LIABILITIES CONTINUED

# 12.5 Financial liabilities hierarchy continued

A reconciliation of the level 3 liabilities has been provided below:

	At fair value through profit and loss						
Group	Investment contracts designated at fair value through profit and loss Rm	Collective investment scheme liabilities Rm	Preference shares Rm	Other borrowings Rm	Total Rm		
2022							
Opening balance Total losses/(gains) in net realised and unrealised fair value gains in the income	23	18	313	98	452		
statement	_	_	_	_	_		
Realised gains	-	-	-	-	-		
Unrealised gain/(losses)	(2)	-	(12)	(17)	(31)		
Total losses in other comprehensive income	-	7	-	-	-		
Issues Sales	_	4	_	_	4		
Settlements	_	(4) (4)	(7)	(64)	(4) (75)		
Contract holder movements		(4)	(1)	(04)	(73)		
Benefits paid	(11)	_	_	_	(11)		
Investment return	`	-	-	-	`		
Transfers (to)/from other liability classes	-	-	-	-	-		
Exchange differences	-			3	3		
Closing balance	10	14	294	20	338		
2021							
Opening balance Total losses/(gains) in net realised and unrealised fair value gains in the income statement	26	36	_	_	62		
Realised gains		_	_	_			
Unrealised (losses)/gain	(3)	(21)	6	_	(18)		
Total losses in other comprehensive income Issues	_	3	323	107	433		
Sales	_	- -	323	107	433		
Settlements	_	_	(16)	_	(16)		
Contract holder movements			(.0)		()		
Benefits paid	_	_	_	_	-		
Investment return	-	_	_	_	-		
Exchange differences	_	_	_	(9)	(9)		
Closing balance	23	18	313	98	452		

Sensitivity: Increasing/decreasing the assets under management growth rate by 10% would decrease/increase the carrying amount of the contingent consideration, included in other borrowings, in level 3 by R1.1 million and R1.1 million (2021: R1 million and nil) respectively.

Transfers in and out of level 3 are deemed to have occurred at inception of the reporting period at fair value.

	Investment contracts designated at fair value through profit and loss	
Company	2022 Rm	2021 Rm
Opening Balance	23	26
Total losses/(gains) in net realised and unrealised fair value gains in the income statement		
Realised gains	- (0)	- (2)
Unrealised gains/(losses) Contract holder movements	(2)	(3)
Benefits paid	(11)	_
Investment return	\	-
Transfers (to)/from other liability classes	-	-
Closing Balance	10	23

 $Sensitivity: Increasing/decreasing \ the \ investment \ return \ by \ 10\% \ would \ decrease/increase \ the \ carrying \ amount \ of \ level \ 3 \ financial$ instrument liabilities by R1 million and R1 million (2021: R2.3 million and R2.3 million), respectively.

Transfers in and out of level 3 are deemed to have occurred at inception of the reporting period at fair value.

There were no level 3 movements recognised in other comprehensive income.

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#### FINANCIAL LIABILITIES CONTINUED 12

# 12.5 Financial liabilities hierarchy continued

The following table provides an analysis of the fair value of financial liabilities not carried at fair value in the statement of financial position:

	2022		Restated 2021	
	Carrying amount Rm	Fair value Rm	Carrying amount Rm	Fair value Rm
Group				
Financial liabilities at amortised cost	1 155	1 156	1 001	1 012
Other	1 155	1 156	1 001	1 012
Other payables (excluding premiums in advance and deferred revenue liability)	13 145	13 145	11 585	11 585
Payables arising from investment contracts Other	3 093 10 052	3 093 10 052	1 742 9 843	1 742 9 843
	14 300	14 301	12 586	12 597
Company Other payables (excluding premiums in advance and deferred revenue liability)	10 866	10 866	10 413	10 413
Payables arising from investment contracts Other	3 093 7 773	3 093 7 773	1 742 8 671	1 742 8 671
	10 866	10 866	10 413	10 413

Refer to note 48 for more information on the restatements.

### Calculation of fair value

For other payables and payables arising from investment contracts, the carrying amount approximates fair value due to their short-term nature.

For financial liabilities at amortised cost the carrying amount approximates fair value due to their short-term nature. Included in financial liabilities is a loan with a capital balance of R233 million which has a level 2 fair value of R234 million, the fair value is the discounted amount of the estimated future cash flows to be paid, based on monthly repayments of between 36 and 42 months. The expected cash flows are discounted using a discount factor derived from the relevant discount curves such as the ZAR nominal and ZAR swap curves.

	Gro	Group		Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm	
REINSURANCE CONTRACT LIABILITIES					
Refer to note 47 para 10 for the accounting policies relating to this note.					
Balance at beginning Change in liabilities under reinsurance agreements	414 (98)	562 (196)	-		
Change in estimates	(98)	(196)	_	_	
Sale of business Reinsurance ceded	_ 24	(2) 50	-		
Balance at end	340	414	-	_	
Current Non-current	7 333	105 309	-		
	340	414	-	-	

The reinsurance liability relates to a financial reinsurance agreement with registered reinsurers, whereby the reinsurer provided upfront funding to cells. The cells then repay this funding over an agreed term. The liability associated with this repayment is disclosed above.

Refer to note 11 for relevant assumptions and estimates applied in valuation of the reinsurance liabilities.

	Grou	p	Com	Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm	
DEFERRED INCOME TAX					
Refer to note 47 para 12 for the accounting policies relating to this note.					
Deferred tax asset Deferred tax liability	90 (1 270)	131 (1 267)	(1 051)	(999)	
	(1 180)	(1 136)	(1 051)	(999)	
Deferred tax is made up as follows:					
Accruals and provisions	8	14	(4)	4	
Accelerated wear and tear Revaluations of financial instruments and properties Deferred tax on intangible assets as a result of business	(84) (853)	(114) (896)	(718)	(784)	
combinations	(110)	(120)	(77)	(85)	
Tax losses Negative rand reserves	177 (254)	478 (395)	78 (254)	340 (395)	
Deferred acquisition costs	(19)	(17)	` -		
Prepayments Other	6 (51)	4 (90)	(76)	(79)	
	(1 180)	(1 136)	(1 051)	(999)	
Movement in deferred tax					
Balance at beginning	(1 136)	(968)	(999)	(981)	
Business combinations Sale of business	_	(26) (105)	_	_	
Charge to the income statement	(92)	(16)	(58)	(125)	
Change in tax rate <sup>1</sup>	8	- (6)	9 (10)	- (0)	
Accruals and provisions Accelerated wear and tear	(8) 29	(6) (14)	(10)	(9)	
Revaluations of financial instruments and properties Deferred tax movement on intangible assets as a result of	41	(474)	62	(597)	
past business combinations	8	50	5	52	
Tax losses	(298)	283 132	(258)	290 132	
Negative rand reserves Deferred acquisition costs	132	5	132	132	
Prepayments Other	2 (6)	5	- 2	- 7	
Charge to other comprehensive income	46	(21)	5	107	
Other	2	-	1		
Balance at end	(1 180)	(1 136)	(1 051)	(999)	
Unused tax losses for which no deferred tax has been recognised	333	616	-	_	

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<sup>1</sup> Included in the charge to other comprehensive income, is a R3 million decrease in the deferred tax liability relating to the change in tax rate.

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#### 14 **DEFERRED INCOME TAX CONTINUED**

### Creation of deferred tax assets and recognition of deferred tax liabilities

Deferred tax assets are raised for tax losses where their recoverability thereof was probable at year end. The deferred tax asset is generally raised to the extent it will be utilised within 3 - 5 years. Remaining balances are not recognised.

Potential tax benefits due to unused tax losses will expire should an entity cease to trade and no deferred tax asset is recognised.

No deferred tax liability is recognised on temporary differences of R369 million (2021: R352 million) relating to the unremitted earnings of international subsidiaries as the Group is able to control the timing of the reversal of these temporary differences and it is probable that they will not reverse in the foreseeable future.

During his budget speech on the 23rd of February 2022, the Minister of Finance announced a decrease in the corporate income tax rate from 28% to 27% for the years of assessment ending on or after 31 March 2023. IAS 12 requires that deferred tax assets and liabilities be measured at the tax rate applicable when the assets are realised or liabilities are settled, based on the tax rates that are enacted or substantively enacted at the end of the reporting period. It is expected that the 2022 Draft Rates and Monetary Amounts and Amendments of Revenue Laws Bill will be promulgated and therefore the rate change is regarded as substantively enacted. The deferred tax balances as at 30 June 2022 have been redetermined based on a rate of 27%.

### Critical accounting estimates and judgements

The Group is subject to direct taxation in a number of jurisdictions. There may be transactions and calculations where the ultimate taxation determination has an element of uncertainty during the ordinary course of business. The Group recognises liabilities based on objective estimates of the amount of taxation that may be due. Where the final taxation determination is different from the amounts that were initially recorded, such difference will impact earnings in the period in which such determination is made. Deferred tax assets are raised based on forecasts that are annually updated. Future taxable profits, on which the recognition of deferred tax assets are based, have been updated to consider the recovery post the Covid-19 pandemic. All business across the Group reviewed their bottom-up forecasted cash flows to account for the potential impact of the pandemic on its assumptions including revenue growth, claims experience, expenses, lapse rates inter alia.

		Group		Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
15	EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS				
	Refer to note 47 para 18 for the accounting policies relating to this note.				
15.1	Employee benefit obligations				
15.1.1		84	88	83	87
15.1.2	Cash-settled arrangements	145	220	131	198
	Other employee benefit obligations <sup>1</sup>	756	472	644	408
	Total employee benefit obligations	985	780	858	693
	Current	847	575	720	502
	Non-current	138	205	138	191
		985	780	858	693

Group Other employee benefit obligations relate to leave pay liability of R218 million (2021: R224 million) and staff and management bonuses of

Company Other employee benefit obligations relate to leave pay liability of R198 million (2021: R204 million) and staff and management bonuses of R446 million (2021: R205 million).

Employee benefit expenses are included in the income statement. Refer to note 25.

		Group		Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
15	EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS CONTINUED				
15.1	Employee benefit obligations continued				
15.1.1	Post-retirement medical benefits				
	Balance at beginning – unfunded Current service costs Interest expense Actuarial (gains)/loss – other comprehensive income Settlements Benefits paid and transferred	88 1 9 (7) (1) (6)	105 1 11 3 (26) (6)	87 1 9 (7) (1) (6)	105 1 11 3 (27) (6)
	Balance at end – unfunded	84	88	83	87
	Current Non-current	10 74	9 79	9 74	9 78
		84	88	83	87

# Valuation methodology

Liabilities for qualifying employees and current retirees are taken as the actuarial present value of all future medical contribution subsidies, using the long-term valuation assumptions. The current medical scheme contribution rates are projected into the future using the long-term healthcare inflation rate, while the value of the portion subsidised by the employer after retirement is discounted back to the valuation date using the valuation rate of interest. The projected unit credit method is used to calculate the liabilities.

For the year ended 30 June 2022

		Group		Company	
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
15	EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS CONTINUED				
15.1	Employee benefit obligations continued				
15.1.2	Cash-settled arrangements				
	Retention and remuneration schemes				
	Balance at beginning	220	306	198	267
	Additional provisions	41	126	32	103
	Benefits paid	(116)	(205)	(99)	(172)
	Other	_	(6)	_	-
	Exchange differences	-	(1)	-	_
	Balance at end	145	220	131	198
	Current	74	104	67	86
	Non-current	71	116	64	112
		145	220	131	198

### **Share schemes**

### Long-term Incentive Plan (LTIP)

Certain key senior staff members were identified as vital to the future success of the Company, and its ability to compete in an ever-changing environment. The purpose of the LTIP is to incentivise and retain these key senior staff members. The LTIP comprises three separate long-term incentives, the first being an award of performance units, the second being a grant of retention units and the third being a grant of deferred bonus units.

The performance units have performance criteria based on minimum hurdles related to the return on embedded value (ROEV) of the Company. The units will therefore vest after a period of three years, and the Company's performance will be averaged over the same period to determine whether the criteria have been met.

The retention units have no imposed performance criteria and therefore vest on the vesting date, subject to the employee remaining in the employ of the Company, and not being subject to disciplinary action during the period between the award date and the vesting date.

The deferred bonus units represent the deferred portion of short-term incentives above a threshold. These units vest subject to the employee remaining in the employ of the Company on the vesting date, and not being subject to disciplinary action during the period between the award date and the vesting date.

When the retention units, performance units and deferred bonus units have vested on the vesting date, they represent the right to receive a cash sum on the settlement date equal to the fair market price of an MMH share (average of 20 trading days before the settlement date).

# Share Appreciation Rights Scheme (SAR)

The SAR commenced in October 2018, and is a performance-based cash-settled option scheme in terms of which certain executives are allocated Share Appreciation Rights (SARs) in MMH shares. The SARs simulate "at-the-money" call options on MMH shares, meaning that the growth in the share price between the allocation date and the vesting date will accrue to the participant at the vesting date. The measurement of performance takes place after a period of four years, and vesting then takes place in equal thirds after four, five and six years at the ruling MMH share price based on the 20 day volume weighted average price (VWAP) up to payment date. Resignation before the vesting date results in the forfeiture of any unsettled units.

#### **EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS CONTINUED** 15

# **15.1 Employee benefit obligations** continued

# 15.1.2 Cash-settled arrangements continued

	LTIP			
	Performance units '000	Retention units '000	Deferred bonus units '000	SAR '000
Units in force at 1 July 2020 Units granted during year Units transferred from/(to) other Group companies during year Units exercised/released during year Market value of range at date of exercise/release (cents) Units cancelled/lapsed during year	16 978 8 658 (370) (1 135) 1 519 – 1 775 (6 423)	6 747 3 (87) (6 558) 1 519 - 1 775 (8)	8 639 3 500 (180) (3 553) 1 519 - 1 855 (64)	16 444 - - - - -
Units in force at 1 July 2021	17 708	97	8 342	16 444
Units granted during year Units transferred from/(to) other Group companies during year Units exercised/released during year Market value of range at date of exercise/release (cents) Units cancelled/lapsed during year	7 191 50 (2) 1 519 (2 661)		3 396 - (4 509) 1 519 - 2 076 (310)	(350) - - (1 342)
Units in force at 30 June 2022	22 286	-	6 919	14 752

Shares outstanding (by expiry date) for the LTIP and SAR are as follows:

	LTIP		SAR	
Group	Performance units '000	Retention units '000	Deferred bonus units '000	Total units '000
Financial year 2022/2023	2 519	-	3 732	4 917
Financial year 2023/2024	5 228	-	2 121	4 918
Financial year 2024/2025	7 429	_	1 066	4 917
Financial year 2025/2026	4 909	-	_	_
Financial year 2026/2027	2 201	-	-	-
Total outstanding shares	22 286	-	6 919	14 752

For the year ended 30 June 2022

#### 15 **EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS CONTINUED**

# **15.1** Employee benefit obligations continued

# **15.1.2 Cash-settled arrangements** continued

Inputs used in the valuation of the share schemes:

	Valuation assumptions include			
LTIP	Outstanding tranche period in months	Take-up rate on units outstanding	Current vesting rate	Share price at year end
Award date 01/10/2019 and vesting date 01/10/2022 and	months	Outstanding	vesting rate	at year end
settlement date 01/10/2022 - performance units	3	98%	41%	R14.26
Award date 01/10/2019 and vesting date 01/10/2022 and settlement date 01/10/2023 – performance units	15	93%	41%	R14.26
Award date 01/10/2019 and vesting date 01/10/2022 and settlement date 01/10/2024 – performance units	27	87%	41%	R14.26
Award date 01/10/2020 and vesting date 01/10/2023 and settlement date 01/10/2023 – performance units	15	93%	41%	R14.26
Award date 01/10/2020 and vesting date 01/10/2023 and settlement date 01/10/2024 – performance units	27	87%	41%	R14.26
Award date 01/10/2020 and vesting date 01/10/2023 and settlement date 01/10/2025 – performance units	39	82%	41%	R14.26
Award date 01/04/2021 and vesting date 01/04/2024 and settlement date 01/04/2024 – performance units	21	90%	41%	R14.26
Award date 01/04/2021 and vesting date 01/04/2024 and settlement date 01/04/2025 – performance units	33	84%	41%	R14.26
Award date 01/04/2021 and vesting date 01/04/2024 and settlement date 01/04/2026 – performance units	45	79%	41%	R14.26
Award date 01/10/2021 and vesting date 01/10/2024 and settlement date 01/04/2024 -performance units	21	90%	17%	R14.26
Award date 01/10/2021 and vesting date 01/10/2024 and settlement date 01/04/2025 – performance units	33	84%	17%	R14.26
Award date 01/10/2021 and vesting date 01/10/2024 and settlement date 01/04/2026 – performance units	45	79%	17%	R14.26
Award date 01/04/2022 and vesting date 01/04/2025 and settlement date 01/04/2025 – performance units	33	84%	17%	R14.26
Award date 01/04/2022 and vesting date 01/04/2025 and settlement date 01/04/2026 – performance units	45	79%	17%	R14.26
Award date 01/04/2022 and vesting date 01/04/2025 and settlement date 01/04/2027 – performance units	57	75%	17%	R14.26
Award date 01/10/2019 and vesting date 01/10/2022 – deferred bonus units	3	98%	100%	R14.26
Award date 01/04/2020 and vesting date 01/04/2023 – deferred bonus units	9	95%	100%	R14.26
Award date 01/10/2020 and vesting date 01/10/2022 – deferred bonus units	3	98%	100%	R14.26
Award date 01/10/2020 and vesting date 01/10/2023 – deferred bonus units	15	93%	100%	R14.26
Award date 01/05/2021 and vesting date 01/05/2023 – deferred bonus units	10	95%	100%	R14.26
Award date 01/05/2021 and vesting date 01/05/2024 – deferred bonus units	22	89%	100%	R14.26
Award date 30/09/2021 and vesting date 30/09/2022 – deferred bonus units	3	98%	100%	R14.26
Award date 30/09/2021 and vesting date 30/09/2023 – deferred bonus units	15	93%	100%	R14.26
Award date 30/09/2021 and vesting date 30/09/2024 – deferred bonus units	27	87%	100%	R14.26
Award date 01/10/2021 and vesting date 01/10/2022 – deferred bonus units	3	98%	100%	R14.26
Award date 01/10/2021 and vesting date 01/10/2023 – deferred bonus units	15	93%	100%	R14.26
Award date 01/10/2021 and vesting date 01/10/2024 – deferred bonus units	27	87%	100%	R14.26

### 15 EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS CONTINUED

## 15.1 Employee benefit obligations continued

# 15.1.2 Cash-settled arrangements continued

Inputs used in the valuation of the share schemes: continued

SAR	Outstanding tranche period in months	Take-up rate on units outstanding	Current vesting rate	Share price at year end
Award date 01/10/2018 and vesting date 01/10/2022 and settlement date 01/10/2022 – performance units	3	99%	59%	R14.26
Award date 01/10/2018 and vesting date 01/10/2022 and settlement date 01/10/2023 – performance units	15	97%	59%	R14.26
Award date 01/10/2018 and vesting date 01/10/2022 and settlement date 01/10/2024 – performance units	27	95%	59%	R14.26

### Vesting rate assumptions regarding performance units in the previous tables

### Long-term Incentive Plan (LTIP)

There are currently two generations of LTIPs in issue, the old LTIPs awarded up to October 2018 and the latest LTIP tranche awarded in October 2019 and October 2020 and the latest LTIP tranche issues in October 2021.

The October 2019 LTIP tranche's performance criteria are weighted 50% to business unit specific targets and 50% to Group level targets. The Group level targets have three components, of which two are linked to normalised headline earnings growth over the vesting period, while the third is linked to MMH's Total Shareholder Returns (TSR) relative to its listed peers. Similarly, for business units, two of the three vesting conditions are based on cumulative Normalised Headline Earnings (NHE) over the vesting period, while a third component is based on a business unit specific financial measure. The LTIP liability for the October 2019 LTIP tranche as at 30 June 2022 was calculated assuming 41% of units issued in 2019 (vesting in 2022 with settlement dates in 2022, 2023 and 2024) will vest. This follows a recalibration of the performance criteria applicable to this tranche during F2020 in light of the adverse impact of Covid-19 and experience to date.

The October 2020 LTIP tranche's performance criteria are weighted 50% to business unit specific targets and 50% to Group level targets. The Group level targets have four components, of which two are linked to NHE growth over the vesting period, while the third is linked to Return on Equity (ROE) and the fourth is linked to MMH's TSR relative to its listed peers. Similarly, for business units, two of the four vesting conditions are based on cumulative NHE over the vesting period while the third component is liked to a business unit specific financial measure. Where applicable, business units have been given a ROE target for June 2023. The LTIP liability for the October 2020 LTIP tranche as at 30 June 2022 was calculated assuming 41% of units issued in October 2020 (vesting in 2023 with settlement dates in 2023, 2024 and 2025) will vest.

The latest LTIP tranche was issued in October 2021. Performance criteria are 100% weighted to the Group's total shareholder return outperforming an equally weighted basket of listed peers (Discovery, Old Mutual and Sanlam). As at 30 June 2022 the LTIP liability for October 2021 was calculated assuming 17% of units issued in October 2021 (vesting in 2024 with settlement dates in 2024,2025,2026) will vest.

# Share Appreciation Rights Scheme (SAR)

The SAR features three performance criteria measured over the vesting period. One third of the scheme will vest for each performance criterion that is met or exceeded.

Following the adverse impact of Covid-19, the Board Remuneration Committee agreed to extend the original vesting date and performance measurement period by 12 months, and to recalibrate the original vesting conditions during F2020. The scheme will now vest in 2022 (as opposed to 2021) with settlement dates in 2022, 2023 and 2024. The approved performance criteria are:

- · Normalised headline earnings in F2022 must meet or exceed R3 200m.
- · Average ROEV over the vesting period to exceed the 10-year SA Government Bond rate (the risk-free rate) plus 3%.
- Total Shareholder Return (TSR) over the vesting period to exceed the TSR of an equal-weighted index of MMH's main listed peers.

For the ROEV performance condition, the Remuneration Committee will retain the right to choose the exact methodology to allow for the adverse impact of Covid-19. Given that TSR measures relative performance against listed peers, there was no change made to the performance criteria other than the 12-month extension to the measurement period.

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#### 15 **EMPLOYEE BENEFIT ASSETS AND OBLIGATIONS CONTINUED**

# **15.1** Employee benefit obligations continued

# 15.1.2 Cash-settled arrangements continued

Vesting rate assumptions regarding performance units in the previous tables continued

### Share Appreciation Rights Scheme (SAR) continued

The SAR award specifies a strike price, which will determine the value of vested SARs as at the vesting date. A vested SAR is worth the greater of zero and the amount by which the MMH share price exceeds the strike price.

The SAR liability as at 30 June 2022 was calculated on an assumption that 59% of units issued in 2018 will vest.

### Share scheme

# Momentum Sales Phantom Scheme (MSPS)

In November 2013, Momentum Sales began issuing phantom shares to sales staff. Allocations made will vest in three equal tranches on the third, fourth and fifth anniversary, after the grant date. When the shares vest, the Company will make a cash payment to the employee to the value of the share price on vesting date. No shares are issued by the Company and therefore the scheme is cash-settled.

Reconciliation of units/options in force:

	MSPS '000
Units/Options in force at 01 July 2020	2 901
Granted at prices ranging between (cents)	1 427 – 2 438
Units/Options granted during year	630
Granted at prices ranging between (cents)	1 427 – 1 427
Units/Options exercised/released during year	(807)
Market value of range at date of exercise/release	1 427 – 1 822
Units/Options cancelled/lapsed during year	(79)
Granted at prices ranging between (cents)	1 427 – 2 438
Units/Options in force at 30 June 2021	2 645
Granted at prices ranging between (cents)	1 427 - 2 079
Units/Options granted during year	562
Granted at prices ranging between (cents)	1 427 - 1 427
Units/Options exercised/released during year	(746)
Market value of range at date of exercise/release	1 427 – 1 966
Units/Options cancelled/lapsed during year	(128)
Granted at prices ranging between (cents)	1 427 – 2 079
Units/Options in force at 30 June 2022	2 333

Shares outstanding (by expiry date) for the MSPS are as follows:

2022	MSPS '000
Financial year 2022/2023	631
Financial year 2023/2024	570
Financial year 2024/2025	567
Financial year 2025/2026	379
Financial year 2026/2027	186
Total outstanding shares	2 333

Valuation assumptions:

Assumptions	2022	2021
Share price Forfeiture rate	1 427 - 2 079 5.0%	1 427 – 2 196 5.0%

# Share-based payment expense

The share-based payment expense relating to cash settled schemes is R41 million (2021: R126 million) for the Group and R32 million (2021: R103 million) for the Company and is disclosed under employee benefit expenses in note 25.

#### 16 **SHARE CAPITAL AND SHARE PREMIUM**

Refer to note 47 para 20 for the accounting policies relating to this note.

# **Authorised share capital of MML**

• 225 million ordinary shares of 5 cents each.

# Issued share capital

The issued share capital of the Group reflects the issued share capital of MML.

	Gro	Group		ipany
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
Balance at beginning	1 041	1 041	1 041	1 041
	1 041	1 041	1 041	1 041
Share capital Share premium	9 1 032	9 1 032	9 1 032	9 1 032
	1 041	1 041	1 041	1 041

MML had 190 million ordinary shares in issue at 30 June 2022 (2021: 190 million).

# **Dividends**

For detail of dividends declared and paid during the year, refer to the directors' report and to note 32.5 on related party transactions.

		Grou	ıp	Comp	oany
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
17	OTHER COMPONENTS OF EQUITY				
17.1	Land and building revaluation reserve	275	376	109	109
17.2	Foreign currency translation reserve	83	66	-	-
17.3 17.4	Non-distributable reserve	(13)	(13)	-	- 01
17.4	Employee benefit revaluation reserve Common Control Reserve	18 4 729	81 4 729	18 4 729	81 4 729
17.6	Revaluation of subsidiaries reserve	- 729	-	(709)	405
17.7	Equity-settled share-based payment arrangements	44	15	44	15
		5 136	5 254	4 191	5 339
	Movements in other reserves				
17.1	Land and building revaluation reserve				
	Refer to note 47 para 5				
	Balance at beginning	376	509	109 15	427 152
	Earnings directly attributable to other components of equity  Revaluation	(95)	(36)	10	46
	Deferred tax on revaluation	(141) 46	(15) (21)	5	106
	Transfer to retained earnings	(6)	(97)	(15)	(470)
	Balance at end	275	376	109	109
17.2	Foreign currency translation reserve				
	Refer to note 47 para 3				
	Balance at beginning	66	131	-	_
	Transfer to retained earnings Currency translation differences	5 17	(12) (53)	_	_
	Other	(5)	-	-	-
	Balance at end	83	66	-	-
17.3	Non-distributable reserve				
	Balance at beginning	(13)	(11)	_	_
	Transfer to retained earnings		(2)	-	-
	Other	-		-	_
	Balance at end	(13)	(13)	-	_

For the year ended 30 June 2022

		Gro	oup	Com	pany
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
17 17.4	OTHER COMPONENTS OF EQUITY CONTINUED  Employee benefit revaluation reserve				
	Refer to note 47 para 18 Balance at beginning Remeasurement of post-employment benefit obligations Transferred to Retained Earnings Other	81 (9) (54)	260 (179) – –	81 (9) (54)	260 (179) – –
	Balance at end	18	81	18	81
	During the current year, the Metropolitan Staff Pension Fund was liquidated and R54 million was transferred from the Employee Benefit Fund Reserve to Retained earnings				
17.5	Common Control Reserve				
	Balance at beginning	4 729	4 729	4 729	4 729
	Balance at end	4 729	4 729	4 729	4 729
	The Group acquired the long-term insurance business of Metropolitan Life Ltd with effect from 31 May 2013. This reserve reflects the difference between the purchase consideration and the book value of the assets and liabilities of a common control business combination.				
17.6	Revaluation of subsidiaries reserve				
	Balance at beginning Fair value movement Transfer from retained earnings <sup>1</sup>	- - -	- - -	405 (1 114) –	65 (479) 819
	Balance at end	-	_	(709)	405
	There is no deferred tax consequences relating to the revaluation of the subsidiaries classified as fair value through other comprehensive income. The Company does not provide for deferred taxation where the timing of the reversal of temporary differences are controlled by the Company and it is probable that the temporary difference will not reverse in the foreseeable future. As the Company does not foresee the subsidiaries held as available for sale to be disposed of in the foreseeable future, no deferred tax is raised on the revaluation thereof.				
17.7	Equity-settled share-based payment arrangements				
	B-BBEE share-based payment reserve Balance at beginning Transfer to retained earnings Share schemes – value of services provided	15 - 29	- - - 15	15 - 29	_ _ _ _ 15
	Balance at end	44	15	44	15

<sup>&</sup>lt;sup>1</sup> Transfers out of the revaluation surplus relates to the sale of subsidiaries.

## iSabelo Trust

To achieve our long-term strategic business objectives and to strengthen our Broad-Based Black Economic Empowerment ownership (B-BBEE) ownership, Momentum Metropolitan has made available an employee share ownership plan to its employees. iSabelo is structured to benefit all permanent employed South African based employees to promote inclusivity.

Units were granted to all permanent Momentum Metropolitan employees based in South Africa who were employed by the Group as at 28 February 2021. The units were granted to these eligible employees during April 2021.

These units are allocated on a deferred delivery basis over a seven-year period. All units need to be held for an initial period of ten years (lock in period) before they can be redeemed for Momentum Metropolitan shares. At the end of the lock in period, the iSabelo Trust will exchange the units for MMH shares.

Employees will retain the proportional vesting of units for the portion of the seven years the employee was employed by Momentum Metropolitan, however if an employee leaves within the first year of the scheme, the employee will forfeit their entire allocation. Units will be granted annually to new permanent South African based employees of the Group who have joined between the period of 1 March 2021 to 30 April 2026, under the same terms as above. No further units will be allocated to any new employees after April 2026. Units were granted to new employees on 28 April 2022.

#### 17 **OTHER COMPONENTS OF EQUITY CONTINUED**

#### 17.7 Equity-settled share-based payment arrangements continued

The fair value used in determining the allocation is based on the unit price on grant date, adjusted for various variables, refer to note 46 for more details regarding the valuation assumptions. The total unit allocation costs relating to the current year for the iSabelo Trust amounting to R29 million has been included in the income statement. Refer to note 25. There were no modifications to the scheme in the current period.

The valuation model used to determine the grant date fair value at June 2021 has been refined during F2022. The following refinements were incorporated:

- Refined the share price projection to reference the risk-free rate (i.e. a risk-neutral projection)
- Refined the dividend yield assumption to a constant rate of 4% over the projection period
- Semi-annual time steps to match the coupon payments of the debt instruments
- A z-spread roll-up basis was used to model future coupon obligations beyond the contractual terms of the debt instruments to more accurately allow for the upward sloping nature of the yield curve.
- Allowance for term-dependent discount rates over the projection period
- Updated the volatility assumption to our best estimate of long-term option volatilities based on the duration of the scheme.

Refer to note 46 for valuation assumptions relating to this scheme:

	Grant date	Redemption date	Weighted average remaining contractual life	Grant date fair value <sup>3</sup>	Number of units '000
Units awarded F2021	22/04/20211	12-Apr-31	8.8 years	64	248 158
Units awarded F2022	29/04/2022 <sup>2</sup>	28-Apr-32	9.8 years	48	56 733

	Average price	'000
Movements during the year:		
As at 1 July 2021	_	-
Units awarded	64	248 158
Awarded units lapsed due to resignation	64	(11 988)
As at 30 June 2021		236 170
Units awarded	48	56 733
Awarded units lapsed due to resignation	63	(56 126)
Units Transferred from/to another group company	63	1 117
As at 30 June 2022		237 894

Units were allocated to employees on 12 April 2021. The IFRS 2 grant date for employees is 22 April 2021 as at this date there was a shared understanding of the terms and conditions of the arrangement.

Reinter-

10	2022	mediation provision <sup>1</sup> Rm	Other Rm	Total Rm
18	PROVISIONS			
	Group Balance at beginning Paid/utilised during year Unutilised amounts reversed Additional provisions Increases arising due to the passage of time and the effect of changes in the discount rate	245 - (26) 12	10 (5) - 20	255 (5) (26) 32
	Exchange differences	_	1	1
	Balance at end	237	26	263

There is an obligation to reintermediate clients that are not linked to a financial adviser. A provision was made to provide for the expenses that will be incurred to reintermediate these clients with in-force policies to a financial adviser. It is expected that the provision will be utilised over the next five years, but there is uncertainty about the number of advisors and clients that will participate in this reintermediation programme, as well as the timing, which impacts the amount of the provision and timing of the utilisation. The provision is re-assessed annually and adjusted as required based on the actual experience associated with the number of financial advisors and clients that will participate in this reintermediation programme.

Units were allocated to employees on 28 April 2022. The IFRS 2 grant date for employees is 29 April 2022 as at this date there was a shared understanding of the terms and conditions of the arrangement.

It was noted that the valuation model used at June 2021 was a simplified approximation of the grant date fair value. The model has been refined in the current year and as a result the 2021 grant date fair value for units awarded in June 2021 has been corrected from 89 cents to 64 cents. The correction of the 2021 grant date fair value has been recognised as a prospective change in the current year, as it did not give rise to a material difference in the prior year. As such, the Share-based payment expense related to equity settled arrangements (included within employee benefit expenses - refer to note 25), has been revised for June 2022 to counter the overstatement recognised in the June 2021 financial year. The revised expense recognised in the current year ensures that the appropriate closing balance is disclosed and recognised in line with the refined valuation model. Refer above for details of how the valuation model has been refined.

For the year ended 30 June 2022

2022	Reinter- mediation provision <sup>1</sup> Rm	Other Rm	Total Rm
PROVISIONS CONTINUED			
Company Balance at beginning Paid/utilised during year Unutilised amounts reversed Additional provisions Increases arising due to the passage of time and the effect of changes in the	245 - (26) 12	- (5) (6) 18	245 (5) (32) 30
discount rate Exchange differences	6 -	_	6 –
Balance at end	237	7	244

There is an obligation to reintermediate clients that are not linked to a financial adviser. A provision was made to provide for the expenses that will be incurred to reintermediate these clients with in-force policies to a financial adviser. It is expected that the provision will be utilised over the next five years, but there is uncertainty about the number of advisors and clients that will participate in this reintermediation programme, as well as the timing, which impacts the amount of the provision and timing of the utilisation. The provision is reassessed annually and adjusted as required based on the actual experience associated with the number of financial advisors and clients that will participate in this reintermediation programme.

	Grou	)	Company	
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
NET INSURANCE PREMIUMS				
Refer to note 47 para 10 for the accounting policies relating to this note.  Premiums received	27 833	28 507	27 429	27 328
Long-term insurance contracts	27 333	26 237	26 929	25 864
Non-life insurance contracts Investment contracts with DPF Related party – Premiums received	- 406 94	806 1 392 72	- 406 94	- 1 392 72
Premiums received ceded to reinsurers	(3 535)	(3 084)	(3 251)	(2 800
	24 298	25 423	24 178	24 528
Included in the above is the following relating to cell captives:				
Long-term insurance contracts	404	373	-	_
Premiums received ceded to reinsurers	(275)	(265)	-	-
	129	108	-	-
FEE INCOME				
Refer to note 47 para 23 for the accounting policies relating to this note.  Contract administration	3 366	2 997	3 358	2 99 <sup>-</sup>
Investment contract administration	3 285	2 922	3 282	2 99
Release of deferred front-end fees	81	75	76	7
Health administration	-	-	-	-
Trust and fiduciary services	1 065	970	427	41
Asset management Retirement fund administration Asset administration	606 427 32	508 418 44	427 -	41
Other fee income	657	647	104	110
Momentum Multiply fee income Administration fees received	166 3 4	175 3 6	-	-
Scrip lending fees Related party fees received Other	325 159	290 173	4 - 100	10-
	5 088	4 614	3 889	3 519

Refer to note 48 for more information on the restatements.

# Revenue disaggregation

Revenue from contracts with customers is disaggregated by type of revenue and also split per the Group's reporting segments. This most accurately depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

	Gro	up	Com	pany
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
INVESTMENT INCOME				
Refer to note 47 para 23 for the accounting policies relating to this note.				
Interest income	16 112	14 041	12 847	11 520
At fair value through profit and loss At amortised cost using the effective interest rate method	15 120	13 283	12 224	10 997
Cash and cash equivalents	891	670	559	462
Financial assets at amortised cost Non-financial assets	98	88 –	61 3	61 –
At fair value through profit and loss	6 191	4 387	4 812	3 523
Dividend income – listed	3 203	2 309	2 038	1 565
Dividend income – unlisted	2 954	2 067	2 770	1 955
Dividends on Preference Shares – Unlisted Dividends on Preference Shares – Listed	25 9	3	4	2
Rental income	1 165	1 167	972	955
Investment properties <sup>2</sup>	1 161	1 162	968	950
Owner-occupied properties	4	5	4	5
Related party – Investment income Dividends received from subsidiary and fellow subsidiary	-	3	230	219
companies <sup>1</sup>	14	35	1 103	186
Other income	2	2	-	_
	23 484	19 635	19 964	16 403

<sup>1</sup> Consists of dividends received from subsidiaries of R254 million (2021: R151 million) and dividends from fellow subsidiaries of R15 million (2021: R35 million).

Refer to note 48 for more information on the restatements.

	Group	o	Compa	any
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
NET REALISED AND UNREALISED FAIR VALUE GAINS/(LOSSES)				
Refer to Note 47 para 6, 7 and 11 for the accounting policies relating to this note.				
Financial assets	(4 399)	39 384	(5 092)	16 446
Designated at fair value through profit and loss Mandatorily at fair value through profit and loss Derivative financial instruments Net realised and unrealised foreign exchange differences on	(76) (4 556) 267	(6 922) 45 160 1 162	(3 001) (2 207) 86	2 706 13 056 721
financial instruments not at fair value through profit and loss	(34)	(16)	30	(37)
Investment property	(97)	(427)	15	(295)
Valuation (losses)/gains Change in accelerated rental income	(90) (7)	(406) (21)	28 (13)	(272) (23)
Financial liabilities	194	77	134	83
Designated at fair value through profit and loss	194	77	134	83
Investments in subsidiaries at fair value through profit and loss	-	-	2 021	20 605
Subsidiary companies Collective investment schemes	_ _	-	(31) 2 052	(13) 20 618
Loss on sale of subsidiaries Other investments	- 17	(11) (36)	- 13	- 6
	(4 285)	38 987	(2 909)	36 845

<sup>&</sup>lt;sup>2</sup> Refer to note 47 for disclosure on the nature of the Group's leasing activities and risk management associated with investment properties.

For the year ended 30 June 2022

	Group		Company	
	2022 Rm	2021 Rm	2022 Rm	202 R
NET INSURANCE BENEFITS AND CLAIMS				
Refer to note 47 para 10 for the accounting policies relating to this note.				
Long-term insurance contracts	26 150	25 498	26 055	25 4
Death and disability claims	15 126	14 799	15 031	147
Maturity claims Annuities	3 742	3 871	3 742	38
Surrenders	5 187 1 895	4 749 1 917	5 187 1 895	4 7 1 9
Terminations, disinvestments and withdrawal benefits	-	5	-	
Other <sup>1</sup>	200	157	200	1
Non-life insurance benefits incurred Investment contracts with DPF <sup>2</sup>	- 527	444	- 527	2.0
Terminations, disinvestments and withdrawal benefits	1	3 084	1	3 0
Maturity claims	278	664	278	14
Surrenders	147	832	147	8
Annuities	79	94	79	
Death and disability claims Other	22	77	22	
Related Party – Claims paid	200	90	201	
Non-life insurance change in provision for outstanding claims	-	54	-	
Amounts recovered from reinsurers	26 877 (4 777)	29 170 (4 011)	26 783 (4 682)	28 5 (3 9
	22 100	25 159	22 101	24 6
contracts designated at FVPL. Refer to note 10.2 for more information on the reclassification.  DEPRECIATION, AMORTISATION AND IMPAIRMENT EXPENSES				
Refer to note 47 para 4, 5 and 7 for the accounting policies relating to this note.				
Depreciation	201	227	187	2
Owner-occupied properties (refer to note 3.1)	34	38	17	
Equipment	95	116	85	1
Right-of-use assets (refer to note 3.2)	72	73	85	
Amortisation (refer to note 2)	68	115	46	
Value of in-force business acquired Customer relationships	27 10	40	27	
Broker Network	2	1	_	
Computer software	27	52	17	
Right-of-use assets (refer to note 2.7)	2	13	2	
Impairment of intangible assets (refer to note 2)	(8)	145	(8)	1
Value of in-force business acquired	(10)	144	(10)	1
Customer relationships Computer software	2	1	2	
Impairment of owner-occupied properties (refer note 3.1)	(9)	49	(16)	
Impairment (reversal)/charges of financial assets (refer		77	(10)	
to note 6.2)	(19)	50	(121)	1
Financial assets at amortised cost	(19)	50	(121)	1
	233	586	88	5

	Gro	ир	Com	Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm	
EMPLOYEE BENEFIT EXPENSES					
Refer to note 47 para 18 for the accounting policies relating to this note.					
Salaries Defined contribution retirement fund Contributions to medical aid funds	3 794 251 137	3 478 253 144	3 334 224 125	2 908 214 124	
Share-based payment expenses – Cash-settled arrangements (refer to note 15.1.2) Training costs Retirement fund assets	41 69 (42)	126 57 (56)	32 61 (42)	103 48 (56)	
Share-based payment expenses – Equity-settled arrangements (refer to note 17.7) Post-retirement medical benefits Other	29 11 26	15 13 31	29 11 4	15 13 11	
	4 316	4 061	3 778	3 380	
For detail of directors' and prescribed officers' remuneration, refer to note 45.					
SALES REMUNERATION					
Refer to note 47 para 10 for the accounting policies relating to this note.					
Commission incurred for the acquisition of insurance contracts Commission incurred for the acquisition of investment	2 404	2 335	2 282	2 172	
contracts with DPF Commission incurred for the acquisition of investment contracts Amortisation of deferred acquisition costs (short-term) Life DAC-acquisition cost incurred	18 1 178 - 372	23 997 27 388	18 1 178 - 330	23 997 - 339	
Net movement DAC (long-term) Additions per note 2.5	12 360	25 363	16 314	14 325	
Impairment of amounts due from agents, brokers and intermediaries (refer to note 6.2) Impairment of Deferred Acquisition Costs	7 (9)	(10) 9	7 -	(10)	
Related party - Commission	(37)	(33)	(60)	(51)	
	3 933	3 736	3 755	3 470	

For the year ended 30 June 2022

	Grou	ıp qı	Comp	any
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
OTHER EXPENSES				
Refer to note 47 para 24 for the accounting policies relating to this note.				
Asset management fees Consulting fees	1 291 364	1 038 407	870 255	748 295
Information technology expenses	303 509	556	126	452 410
Direct property operating expenses on investment property Office costs	319	520 282	384 299	274
Marketing costs	324	331	300	27
Other indirect taxes	337	318	335	31
Momentum Multiply benefit payments	53	66	-	-
Travel expenses	91	48	83	4.
Auditors' remuneration	58	71	42	4
Audit fees	55	69	39	4
Fees for other services	3	2	3	
Bank charges	51	56	36	4
Bad debts written off	1	1		
Lease charges <sup>1</sup>	20 70	25	14	1
Policy services Other expenses	70 153	54 113	70 85	5 4
Regulatory fees	41	51	36	3
Insurance expenses	30	24	28	2
Expenses recovered from subsidiaries and fellow MMH				
subsidiaries	(47)	(419)	(325)	(73
	3 968	3 542	2 638	2 34

Group: Included in Lease charges are R12 million (2021: R12 million) relating to short-term leases, Rnil (2021: R1 million) relating to leases of low-value assets, and R8 million (2021: R12 million) relating to variable lease payments.

Company: Included in Lease charges are R10 million (2021: R11 million) relating to short-term leases, Rnil (2021: R1 million) relating to leases of low-value assets, and R4 million (2021: R7 million) relating to variable lease payments.

<sup>&</sup>lt;sup>2</sup> Refer to note 48 for more information on the restatements.

	Grou	ıp	Comp	any
	2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
FINANCE COSTS				
Refer to note 47 para 24 for the accounting policies relating to this note.				
Interest expense on financial liabilities Unsecured subordinated call notes Cost of carry positions Lease liabilities Preference shares Cost of trading positions Other <sup>1</sup>	345 307 10 26 1 289 147	353 190 21 9 748 120	345 219 26 - - 57	353 190 39 - - 40
	2 124	1 441	647	622
Designated at fair value through profit and loss Amortised cost	652 1 472	543 898	564 83	543 79
	2 124	1 441	647	622
<ol> <li>Included in other, is interest on a term loan with Standard bank of R28 million (2021: R17 million).</li> <li>Refer to note 48 for more information on the restatements.</li> </ol> INCOME TAX EXPENSE				
Refer to note 47 para 13 for the accounting policies relating to this note.				
Income tax expenses/(credits) Current taxation	1 999	854	1 830	658
Shareholder tax South African normal tax – current year South African normal tax – prior year Foreign countries – normal tax Foreign withholding tax	1 206 1 9 129	398 3 27 118	1 191 1 - -	364 2 - -
Contract holder tax Tax on contract holder funds – current year South African normal tax – prior year Tax attributable to cell captive owners	625 13 16	276 16 16	625 13 -	276 16 -
Deferred tax	92	16	58	125
Shareholder tax South African normal tax – current year South African normal tax – prior year Foreign countries – normal tax Contract holder tax	198 - 7	(583)	171 - - (112)	(474) - -
Tax on contract holder funds – current year Tax attributable to cell captive owners	(113)	599 -	(113)	599 -
	2 091	870	1 888	783

	Gro	oup	Company	
Tax rate reconciliation	2022	2021 %	2022	<b>2021</b> %
	/6	/6	/6	/6
Tax calculated at standard rate of South African tax on				
earnings	28.0	28.0	28.0	28.0
Change in tax rate	(0.1)	_	(0.1)	-
Prior year adjustments	(0.2)	2.8		1.8
Taxation on contract holder funds	11.0	145.9	8.0	81.7
Foreign taxes differential due to different statutory rates	(0.5)	(4.7)	_	_
Capital gains tax	0.3	1.1	(0.3)	0.6
Non-taxable income <sup>1</sup>	(3.7)	(79.5)	(7.5)	(52.4)
Non-deductible expenses <sup>2</sup>	1.0	42.6	0.6	13.5
Deferred tax asset not recognised	1.3	4.1	_	_
Deferred tax asset raised on prior year losses	_	(9.4)	_	_
Cell captive tax – to be recovered from cell owners	0.3	1.6	_	-
Effective rate	37.5	132.5	28.7	73.2

 $<sup>^{\</sup>mbox{\scriptsize 1}}$   $\,$  Non-taxable income mainly comprises dividend income which is not taxable.

Non-deductible expenses comprise Shareholder expenses which are not directly attributable to an income generating unit, including depreciation and impairments, and are thus not deductible for tax purposes.

For the year ended 30 June 2022

		Gro	up	Comp	any
		2022 Rm	Restated 2021 Rm	2022 Rm	Restated 2021 Rm
30	CASH FLOW FROM OPERATING ACTIVITIES				
30.1	Cash utilised in operations				
	Profit before tax Adjusted for Items disclosed separately	5 574	654	6 587	1 070
	Dividend income Interest income Finance costs	(6 205) (16 112) 2 124	(4 422) (14 043) 1 441	(5 915) (13 077) 647	(3 709) (11 739) 622
	Adjustments to reconcile profit before tax to net cash flows Share of (profits)/losses of associates and joint ventures	(8)	(1)	-	_
	Loss on sale of subsidiary Depreciation and amortisation expenses	269	11   342	233	286
	Impairment charges Revaluation of investment in subsidiary Gains and losses on foreign exchange differences and fair value gains and losses relating to investing and financing	(17)	194 -	(24)	183 13
	and forex movements on cash and cash equivalents Equity settled share based payment expense Changes in operating assets and liabilities	(659) 29	555 15	(497) 29	352 15
	Net insurance and investment liabilities Deferred Acquisition Costs	2 990	43 148 57	2 908 16	41 956 14
	Financial assets at amortised cost Insurance and other receivables Reinsurance assets and liabilities Employee benefit assets and obligations	647 (256) (775) 464	(1 164) (712) (308) (127)	326 (281) (701) 434	707 (659) (156) (124)
	Investment property Other operating liabilities Financial assets and liabilities Investment in subsidiaries CIS	127 1 637 (9 297)	40 582 (34 966) -	34 519 (8 517) (1 924)	205 217 (23 453) (15 778)
	Cash utilised in operations	(19 465)	(8 704)	(19 172)	(9 978)
30.2	Income tax paid				
	Receivable/(due) at beginning Charged to income statement Other	319 (1 999) 1	(47) (854) 4	336 (1 830)	(41) (658)
	(Receivable)/due at end	53	(319)	50	(336)
		(1 626)	(1 216)	(1 444)	(1 035)
30.3	Interest paid				
	Unsecured subordinated call notes Cost of carry positions	252 307	362 190	252 219	362 190
	Lease liabilities Preference shares	10 26	21	26 -	39
	Cost of trading positions Other	1 289 147	748 120	- 57	- 40
		2 031	1 450	554	631

Refer to note 48 for more information on the restatements.

		Gro	oup	Com	pany
		0000	Restated	2000	2004
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
30	CASH FLOW FROM OPERATING ACTIVITIES				
	CONTINUED				
30.4	Liabilities arising from financing activities				
	Subordinated call notes Carry positions	5 327 7 723	4 429 11 692	5 327 5 529	4 429 6 696
30.4.3	Preference Shares	294	313	-	-
30.4.4	Financial liabilities at fair value through profit and loss: Other borrowings	825	819	_	_
30.4.5	Financial liabilities at amortised cost	1 285	1 214	263	355
20.4.1	Subordinated call notes	15 454	18 467	11 119	11 480
30.4.1	Due at beginning	4 429	4 431	4 429	4 431
	Subordinated call notes issued Accrued interest	1 000 345	750 353	1 000 345	750 353
	Interest paid	(252)	(362)	(252)	(362)
	Subordinated call notes repaid Fair value movement	(87)	(750) (83)	(87)	(750)
	Own credit loss included in other comprehensive income	(134) 26	90	(134) 26	(83) 90
	Due at end	5 327	4 429	5 327	4 429
30.4.2	Carry positions				
	Due at beginning Proceeds from carry positions	11 692 5 647	11 094 8 042	6 696 5 529	6 313 6 696
	Repayment of carry positions	(9 568)	(7 444)	(6 696)	(6 313)
	Accrued interest	307	190	219	190
	Interest paid Fair value movement	(307) (48)	(190)	(219)	(190)
	Due at end	7 723	11 692	5 529	6 696
30.4.3	Preference Shares				
	Due at beginning	313	_	-	-
	Preference shares proceeds Preference shares repaid	(6)	329 (23)	_	_
	Accrued interest	26	9	-	-
	Interest paid Fair value movement	(26) (13)	(9)	_	_
	Due at end	294	313	_	
30.4.4	Financial liabilities at fair value through profit and loss:	277	010		
	Other borrowings				
	Due at beginning Proceeds from other borrowings	819 85	721	_	_
	Repayment of other borrowings	(64)	_	_	_
	Business combinations		103	-	-
	Fair value movement Exchange differences	(18)	(5)	_	_
	Due at end	825	819	_	_
30.4.5	Financial liabilities at amortised cost		3.3		
	Due at beginning	1 214	1 686	355	378
	Business combinations relating to leases Terminations of leases	(57)	3 -	(59)	_
	New leases entered into	63	102	63	100
	Accrued interest on leases Interest paid on leases	10 (10)	21 (21)	26 (26)	39 (39)
	Payment of principal portion of lease liability	(92)	(129)	(99)	(131)
	Modifications	` 3	8	` 3´	8
	Exchange differences on leases Proceeds from other borrowings	- 186	(3)	- (6)	_
	Repayment of capital portion of term loans	(23)	(19)	(0)	_
	Repayment of other borrowings	(11)	(304)	-	-
	Business combinations relating to other borrowings Accrued interest on other borrowings	- 58	(30) 100	_	_
	Interest paid on other borrowings	(58)	(200)	-	-
	Exchange differences on other borrowings Other	(3) 5		- 6	_
	Due at end	1 285	1 214	263	355
		. 200	1 2 1 7		889

For the year ended 30 June 2022

CASH FLOW FROM OPERATING ACTIVITIES CONTINUED  5 Disposal of subsidiaries recon In the prior year the Group disposed the following subsidiaries:  - Momentum Structured Insurance Ltd (MSI)  - MMI Short Term Insurance Company Limited (MSTI)  - MMI Short Term Insurance Administration (Pty) Ltd (MMISTIA)  - SASAII  The sale of MSI was for cash, whereas the sale of MSTI and MMISTIA was non-cash. Control was lost as a result of a share issue by SASAII, and that a 30% holding has been retained, which gives MML significant influence.  Assets/(liabilities) disposed of: Intangible Assets Owner-Occupied Properties		Gro	oup	Com	Company	
CONTINUED  Disposal of subsidiaries recon In the prior year the Group disposed the following subsidiaries:  - Momentum Structured Insurance Ltd (MSI)  - Momentum Short Term Insurance Company Limited (MSTI)  - MMI Short Term Insurance Administration (Pty) Ltd (MMISTIA)  - SASAII  The sale of MSI was for cash, whereas the sale of MSTI and MMISTIA was non-cash. Control was lost as a result of a share issue by SASAII, and that a 30% holding has been retained, which gives MML significant influence.  Assets/(liabilities) disposed of: Intangible Assets  - 170 - Owner-Occupied Properties - 25 - Investment Properties - 174 - Plant and Equipment - 11 - Financial instruments – assets - 870 - Reinsurance Contracts - 7 - Deferred Income Tax Assets - 109 - Insurance and Other Receivables - 32 - Cash and Cash Equivalents - 76 - 104 - 105 - 105 - 105 - 106 - 106 - 106 - 107			2021		202 Rn	
In the prior year the Group disposed the following subsidiaries:  - Momentum Short Term Insurance Company Limited (MSTI)  - MMI Short Term Insurance Company Limited (MSTI)  - MMI Short Term Insurance Administration (Pty) Ltd (MMISTIA)  - SASAII  The sale of MSI was for cash, whereas the sale of MSTI and MMISTIA was non-cash. Control was lost as a result of a share issue by SASAII, and that a 30% holding has been retained, which gives MMI. significant influence.  Assets/(liabilities) disposed of: Intangible Assets  Owner-Occupied Properties  Investment Properties  Investment Properties  Investment Properties  In 11  - Financial instruments – assets  Reinsurance Contracts  Peferred Income Tax Assets  Deferred Income Tax Assets  Insurance and Other Receivables  Cash and Cash Equivalents  Other liabilities  Insurance Contract Liabilities  Insurance Contract Liabilities  Insurance Contract Liabilities  Insurance contract Liabilities  Reinsurance contract Liabilities  Insurance contract Liabilities  Reinsurance contract Liabilities  Insurance c						
MMISTIA was non-cash. Control was lost as a result of a share issue by SASAII, and that a 30% holding has been retained, which gives MML significant influence.  Assets/(liabilities) disposed of: Intangible Assets	Disposal of subsidiaries recon In the prior year the Group disposed the following subsidiaries:  - Momentum Structured Insurance Ltd (MSI)  - Momentum Short Term Insurance Company Limited (MSTI)  - MMI Short Term Insurance Administration (Pty) Ltd (MMISTIA)					
Intangible Assets	MMISTIA was non-cash. Control was lost as a result of a share issue by SASAII, and that a 30% holding has been retained, which					
Loss on sale of subsidiary  Loans to related parties  Loan to associate  Investment in associate recognised  Cash flow from sale of subsidiary  Cash proceeds on sale of subsidiary  - (11)  - 754  - 38  - 18  - 16  - 16	Intangible Assets Owner-Occupied Properties Investment Properties Plant and Equipment Financial instruments – assets Reinsurance Contracts Deferred Income Tax Assets Insurance and Other Receivables Cash and Cash Equivalents Other liabilities Insurance Contract Liabilities Financial Instruments – liabilities Reinsurance contract liabilities Employee Benefit Obligations Other payables Provisions	-	25 174 11 870 7 109 32 76 (2) (340) (136) (2) (24) (129) (3)			
Cash proceeds on sale of subsidiary – 16 –	Loss on sale of subsidiary Loans to related parties Loan to associate	-	(11) 754 38	- - -		
	Cash flow from sale of subsidiary	-	16	-		
Net cash on disposal - (60) -	Cash and cash equivalents disposed of	_	(76)	-		

#### 31 **BUSINESS COMBINATIONS**

## Business combinations for the year ended 30 June 2022

There were no business combinations in the current year.

### Business combinations for the year ended 30 June 2021

On 30 November 2020, MML Group, through its subsidiary Momentum Global Investment Limited ("MGIM"), acquired 100% of the issued share capital of Seneca Investment Managers Limited ("SIML" or the "Company") from Seneca Asset Managers Limited ("SAML" or the "Seller").

The purchase price consideration, the net assets acquired and any relevant goodwill relating to the above transaction were as follows:

	Gro	oup
	2022 Rm	2021 Rm
Investment property	-	-
Intangible assets	_	138
Plant and equipment	_	1
Financial instrument assets	_	10
Cash and cash equivalents		26
Total Assets	-	175
Deferred tax		26
Trade and other payables		5
Total liabilities	_	31
Net asset value	_	144
Non-controlling interest arising on acquisition	-	_
Acquisition price	_	283
Contingent consideration liability	_	107
Purchase consideration in cash	_	176
Goodwill	-	139
Cash in subsidiary	_	26
Less purchase consideration in cash	_	176
Net cash as a result of business combination	_	(150)
Revenue since acquisition	_	26
Earnings since acquisition	_	4

In the current year the first contingent payment of R64 million was paid in relation to the acquisition of Seneca. In the prior year, the above acquisitions resulted in a total of R139 million goodwill being recognised, attributable to certain anticipated operating synergies. The goodwill is not deductible for tax purposes.

For the year ended 30 June 2022

#### 32 RELATED PARTY TRANSACTIONS

#### **Major shareholders and Group companies** 32.1

The holding company of Momentum Metropolitan Life Limited is Momentum Metropolitan Holdings Limited (MMH). Rand Merchant Investment Limited (RMI) previously had significant influence over MMH by virtue of its shareholding of 26.3% in MMH, however as a result of RMI unbundling its shareholding in MMH on 25 April 2022, RMI is no longer a related party as of that date.

The most significant related parties of the company are Momentum Asset Management (Pty) Ltd, Momentum Global Investment Management Company Ltd, Momentum Multiply (Pty) Ltd, 102 Rivonia Road (Pty) Ltd, 129 Rivonia Road (Pty) Ltd, Momentum Wealth International Ltd, Momentum Wealth (Pty) Ltd, Momentum Ability Ltd and Momentum Alternative Investments (Pty) Ltd, all subsidiaries of the company. Subsidiaries and associated companies of these companies are also related parties.

Significant subsidiaries of the Company are listed in note 5, along with loans due to or from these entities.

Various collective investment schemes in which the Group invests are defined as subsidiaries as the Group controls them in terms of IFRS 10; these are listed in note 43. Collective investment schemes over which the Group has significant influence but not control are classified as investments in associates carried at fair value; details are included in note 44.

Other related parties include directors, key management personnel and their families. Key management personnel for the Group are defined as the executive and non-executive directors. It is not considered necessary to disclose details of key management family members and the separate entities that they influence or control. To the extent that specific transactions have occurred between the Group and these related parties (as defined in IAS 24) the details are included in the aggregate disclosure contained below under key management, where full details of all relationships and terms of the transactions are provided.

#### 32.2 Transactions with entities in the MMH Group

On 28 September 2021, 129 Rivonia Road, a subsidiary issued shares of R350 million, which MML invested in by converting part of an existing loan to equity.

On 17 November 2021, MML invested an additional R140 million into Momentum Wealth (Pty) Ltd, an existing subsidiary of MML.

In May 2022 MML issued a sinking fund policy to Momentum Health Solutions (Pty) Ltd, a fellow subsidiary of the MMH Group. The value of the policy at 30 June 2022 was R73 million. In the current year, a policy loan was taken out on this policy to the value of R84 million.

## 32.3 Transactions with directors and key management personnel and their families

Remuneration is paid to executive directors and key management personnel of the Group, as well as to non-executive directors (in the form of fees). Remuneration paid to directors is disclosed in note 45.

The aggregate compensation paid by the Group or on behalf of the Group to key management for services rendered to the Group is:

	2022 Rm	2021 Rm
Salaries and other short-term employee benefits	27	26
Post-employment benefits	1	-
Share-based payments	2	5
Directors' fees	19	17
	49	48

The Group's executive directors are members of the staff pension schemes.

The executive directors participate in the Group's long-term retention schemes, the details of which are in note 15.1.2.

Aggregate details of insurance and investment transactions between the Company (including any subsidiary) and key management personnel and their families are as follows:

	202	22	202	21
	Insurance Rm	Investment Rm	Insurance Rm	Investment Rm
Fund value (at 30 June 2022)	-	69	1	269
Aggregate life and disability cover (at 30 June 2022)	30	-	57	-
Deposits/premiums for the year (for 12 months to June 2022)	_	1	1	25
Withdrawals/claims for the year (for 12 months to June 2022)	(5)	(1)	(4)	(2)

In aggregate, the Group earned fees and charges totalling R4.3 million (2021: R1.3 million) on the insurance and investment products set out above.

#### 32 **RELATED PARTY TRANSACTIONS CONTINUED**

#### 32.4 **Contract administration**

Certain companies in the Group carry out third-party contract and other administration activities for other related companies in the Group. These transactions are entered into at market-related rates. These fees are eliminated on consolidation.

Refer to note 32.7 for details on related party transactions.

## 32.5 Transactions with significant shareholders

MML dividend declarations:

MML declared a R1 700 million final ordinary cash dividend to Momentum Metropolitan Holdings Limited for the year ended 30 June 2022. This dividend declaration is an increase from the nil final ordinary dividend for the year ended 30 June 2021.

An interim cash dividend of R700 million was declared in March 2022 (2021: R1 030 million) being R3.69 (2021: R5.43) per ordinary share to Momentum Metropolitan Holdings Limited.

## 32.6 Post-employment benefit plans

Refer to note 15 for details of the Group's employee benefit plans.

		Gro	oup	Com	pany
		2022 Rm	2021 Rm	2022 Rm	2021 Rm
32.7	Summary of related party transactions				
	<b>Transactions with holding company</b> Dividend expense	700	1 030	700	1 030
	Transactions with subsidiaries Fee income for administrative functions Dividend income Interest income Sales remuneration recoveries Fee expenses for administrative functions Owner-occupied property sold	-	- - - - -	284 1 089 298 23 (150)	267 151 216 18 (287) 656
	Transactions with fellow subsidiaries Insurance premium income Fee income for administrative functions Dividend income Interest income Rental income Reinsurance claims income Insurance claims expense Reinsurance premiums expense Sales remuneration recoveries Fee expense for administrative functions Subsidiaries sold <sup>1</sup>	94 1 133 14 - - 2 (201) (9) 37 (1 322)	72 1 077 35 3 11 2 (90) (7) 33 (691) 772	94 728 14 - - (201) - 37 (1 127)	72 714 35 3 - - (90) - 33 (463) 772

Please refer to note 5 for more detail.

For the year ended 30 June 2022

	Gro	oup	Com	Company	
	2022	2021	2022	20	
	Rm	Rm	Rm		
CAPITAL AND LEASE COMMITMENTS					
Capital commitments					
Authorised but not contracted	14	_	14		
Authorised and contracted	-	40	-		
	14	40	14		
The above commitment, which is in respect of building					
refurbishments of R14 million will be financed from internal					
sources.					
Sources.					
Lease commitments					
The minimum future lease payments payable under non-cancellable					
short-term leases on property and equipment:					
Less than 1 year	1	1	1		
Between 1 and 5 years	-	_	-		
More than 5 years	-	-	-		
	1	1	1		
The minimum future lease payments receivable under non-					
cancellable operating leases on investment properties:					
cancendate operating reases on investment properties.					
Less than 1 year	413	492	324		
Between 1 and 2 years	351	363	254		
Between 2 and 3 years	310	316	202		
Between 3 and 4 years	294	219	175		
Between 4 and 5 years	283	145	157		
More than 5 years	749	867	720		
	2 400	2 402	1 832	2	

#### 34 **CONTINGENT LIABILITIES**

Refer to note 47 para 17 for the accounting policies relating to this note.

The Group is party to legal proceedings in the normal course of business and appropriate provisions are made when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

The Group does not have any material contingent liabilities at 30 June 2022 (2021: nil).

#### 35 **EVENTS AFTER THE REPORTING PERIOD**

On 25 August 2022, the Competition Commission released a media statement that it was conducting search and seizure operations at the premises of eight insurance companies in South Africa, including Momentum, a division of MMH. In the statement, the Commission indicated that it has grounds to suspect that the insurers under investigation have contravened the Competition Act by engaging in collusive practices to fix prices and/or trading conditions in respect of fees for investment products and premiums for risk-related life.

At the time of the approval of these financial statements, the directors have assessed that the scope of the Commission's investigation does not extend beyond the kinds of investment and risk-related life products reported in the Commission's media statement. In addition, the directors have concluded that the impact to MMH group entities would be unclear until such time as the Commission concludes its investigation and decides formally to refer a case to the Competition Tribunal for adjudication. Accordingly, given the preliminary stage of the Commission's investigation, these financial statements do not make provision for the Commission's allegations relating to contraventions of the Competition Act to the extent that they remain subject to further investigation, assessment and determination.

No other material events occurred between the reporting date and the date of approval of these results.

#### 36 FINANCIAL RISK MANAGEMENT

The risk philosophy, structures and management processes of the Group recognise that managing risk is an integral part of generating sustainable shareholder value while at the same time enhancing the interests of all stakeholders. The importance of maintaining an appropriate balance between entrepreneurial endeavours and sound risk management practice is also taken into account. While striving to create a competitive long-term advantage by managing risk as an enabler, the Group simultaneously seeks to achieve higher levels of responsibility to all stakeholders. The material risk factors applicable to the Group can be found in the MMH Integrated Report which is available in print and online in PDF format at https://www.momentummetropolitan.co.za. The Group is currently exposed to the following financial risks:

Long-term insurance risk: Long-term insurance risk is the risk of loss or adverse change in the value of long-term (life) insurance contracts resulting from changes in current or expected future risk claims or policyholder persistency. This can be through the realisation of an operating experience loss or the change in insurance liabilities. The value of life insurance contracts is the expectation in the pricing and/or liability of the underlying contract where insurance liabilities are determined using an economic boundary. It therefore relates to risk exposures across mortality, morbidity/disability, retrenchment, longevity, life catastrophes, lapse and persistency. The Group also has exposure to health insurance risk in its African subsidiaries outside South Africa.

Non-life insurance risk: Non-life insurance risk is the risk of unexpected underwriting losses in respect of existing non-life insurance business as well as the new business expected to be written over the next 12 months. Underwriting losses could result from adverse claims, increased expenses, insufficient pricing, inadequate reserving, or through inefficient mitigation strategies like inadequate or non-adherence to underwriting guidelines. It covers premium, reserve, lapse and catastrophe risk exposures.

Liquidity risk: Liquidity risk is the risk that the Group, although solvent, has inadequate cash resources to meet its financial obligations when due, or can only secure these resources at excessive cost. The Group differentiates between funding liquidity risk (the risk of losses arising from difficulty in raising funding to meet obligations when they become due) and market liquidity risk (the risk of losses arising when engaging in financial instrument transactions due to inadequate market depth or market disruptions).

Market risk: Market risk is the risk of financial loss due to adverse movements in the market value of assets supporting liabilities relative to the value of those liabilities, or due to a decrease in the net asset value, as a consequence of changes in market conditions or as a result of the performance of investments held. This includes exposure to equities, interest rates, credit spreads, property, price inflation and currencies.

Credit risk: Credit risk is the risk of losses arising from the potential that a counterparty will fail to meet its obligations in accordance with agreed terms. It arises from investment and non-investment activities, such as reinsurance credit risk, amounts due from intermediaries and policy loans.

The sections that follow provide information on the processes in place to manage and mitigate the financial and insurance risks inherent in the contracts issued by the Group.

For the year ended 30 June 2022

#### 37 CAPITAL MANAGEMENT

### 37.1 Capital management objectives

The Board has the ultimate responsibility for the efficient management of capital within the Group. The Balance Sheet Management function is responsible for the day-to-day activities relating to capital management and to make timely, prudent recommendations to the relevant governance committee.

The key objectives of the Group's capital management programme are to maintain compliance with minimum regulatory Solvency Capital Requirements (SCR) as well as the target SCR cover ratios as approved as part of the Group's risk appetite framework. The focus on maintaining an optimal solvency position will always be balanced with the aim of not retaining excessive surplus capital on the statement of financial position. In order to do this the Group continues to focus on optimising capital consumption, the Group capital structure, capital deployment and capital distribution. When these activities are combined, capital management drives value creation within the Group. The capital management programme is underpinned by appropriate links to the Group's risk appetite framework and governance processes while focusing on effective implementation and execution of the principles.

#### 37.2 Capital management framework

The Group's capital management framework rests on the following key principles:

- Capital requirements and definition of capital: The risks inherent in the business activities of the Group drive the need to hold sufficient capital reserves to protect the business against the adverse impacts of unexpected risk events. This is the primary aim for holding capital on the balance sheet. In addition to this, holding capital on the balance sheet enables the Group to support its business strategy. Within the Group, capital is measured and monitored on both the IFRS and regulatory basis. On the IFRS basis, capital is defined as the total equity plus subordinated debt. On the regulatory basis, capital is defined as the total eligible own funds calculated in line with the technical specifications of the Prudential Standards together with any applicable approvals obtained. Regulatory capital coverage is determined as the ratio of own funds to the solvency capital requirement. The calculation of the own funds and SCR are in accordance with the technical specifications of the Prudential Standards applicable to all of the Group's local insurance entities.
- Own Funds and Solvency Capital Requirements: The regulatory capital coverage is determined as the ratio of own funds to the SCR. The calculation of the own funds and SCR are in accordance with the technical specifications of the Prudential Standards applicable to all of the Group's local insurance entities.
- **Capital coverage:** The Group specifies capital coverage ratios and ranges for the Group and its regulated insurance entities, which are defined under its risk appetite framework.
- Capital allocation: As a general principle, subsidiaries are capitalised to ensure medium-term regulatory solvency while additional capital is held centrally to support the long-term regulatory solvency of the entities. The Company houses MMH's shareholder assets, therefore, the Company is capitalised in excess of what its own covered business requires.
- Investment of assets backing shareholder capital: The assets held in the shareholder capital portfolios, housed within the
  Company, are financial assets that are in excess of the assets required to meet policyholder obligations and are directly
  attributable to the Group's shareholders. These assets back the Group's minimum required capital, approved capital buffers,
  the subordinated debt programme, as well as discretionary capital. The assets backing shareholder capital portfolios are
  invested in line with approved risk appetite and mandates.
- Capital planning process: The Group's capital planning process facilitates value creation by aligning corporate strategy, capital
  allocation and performance measurement. This process is conducted on a forward-looking basis through regular solvency and
  liquidity projections that take into account capital sourcing requirements, strategic capital deployment and subsidiary capital
  requirements.
- **Dividends:** The Group's dividend policy is to grow dividends in line with normalised headline earnings growth. The Group targets a 2.5x normalised headline earnings dividend cover with a 2.0x to 3.0x target coverage range. This implies a pay-out ratio of c.40% to c.50% of diluted normalised headline earnings per annum.

## 37.3 Overview of capital management developments

## 37.3.1 Regulatory capital developments

The Financial Sector Regulation Act of 2017 became effective on 1 April 2018, introducing the Twin Peaks model of regulating financial institutions. The Insurance Act 18 of 2017 took effect on 1 July 2018. The PA has confirmed the conversion of MML's registration in terms of item 6(2) of Schedule 3 to the Insurance Act. In addition, the PA has confirmed the designation of Momentum Metropolitan as an insurance group as well as the licensing of Momentum Metropolitan Holdings as the controlling company of the Group. The capital management information in this report reflects the requirements of the applicable Prudential Standards.

## 37.3.2 Changes in capital structure

### Subordinated debt raising

On 25 May 2022, Momentum Metropolitan Life Limited (MML) successfully auctioned two unsecured subordinated debt instruments, a R865 million MML05 bond and a R135 million MML06 bond, with a total amount of R1 000 million. The MML05 bond is a 5 year floating rate note maturing on 25 May 2027 and the MML06 bond is a 7 year fixed rate note maturing on 25 May 2029. The proceeds of the issuance were used to refinance the subordinated debt instrument MMIG05 that became callable on 12 August 2022.

#### 37 **CAPITAL MANAGEMENT CONTINUED**

#### 37.3 Overview of capital management developments continued

#### 37.3.3 Subordinated debt profile

The table below shows a summary of the Company subordinated debt profile, which relates to unsecured callable notes currently in issue at 30 June 2022:

Instrument code	Amount issued (Rm)	Tenor	Date issued	Coupon rate	Interest rate type
MMIG05	980	7 years	Aug 2015	10.86%	Fixed
MMIG04	270	10 years	Aug 2015	11.30%	Fixed
MMIG06	750	6 years	Oct 2017	JIB03+220bps	Floating
MMIG07	750	5.5 years	Mar 2019	JIB03+175bps	Floating
MML01	290	7 years	Dec 2019	JIB03+175bps	Floating
MML02	460	7 years	Dec 2019	9.29%	Fixed
MML03	300	7.1 years	Feb 2021	JIB03+194bps	Floating
MML04	450	7.1 years	Feb 2021	7.89%	Fixed
MML05	865	5 years	May 2022	JIB03+160bps	Floating
MML06	135	7 years	May 2022	10.01%	Fixed

The Group believes that the current capital mix is adequate and will continue to pursue strategies to further optimise the capital mix within the Prudential Standards.

The table below shows the maturity profile of Momentum Metropolitan's subordinated debt at 30 June 2022:

Instrument code	Amount issued (Rm)	Date issued	Outstanding tenor	Maturity/First call year
MMIG05	980	Aug 2015	0.1 years	2022
MMIG04	270	Aug 2015	3.1 years	2025
MMIG06	750	Oct 2017	1.3 years	2023
MMIG07	750	Mar 2019	2.2 years	2024
MML01	290	Dec 2019	4.4 years	2026
MML02	460	Dec 2019	4.4 years	2026
MML03	300	Feb 2021	5.7 years	2028
MML04	450	Feb 2021	5.7 years	2028
MML05	865	May 2022	4.9 years	2027
MML06	135	May 2022	6.9 years	2029

#### 37.4 Capital Coverage

MML has adopted a target range for regulatory solvency cover of 1.6 to 2.0 times the SCR. This makes allowance for the capital required to support the covered business against a range of severe but plausible scenarios, as well as the wider strategic investments. The Solvency Capital Requirements (SCR) requirements of MML were met at 30 June 2022 and throughout the financial year.

The PA has designated Momentum Metropolitan as an insurance group and approval for the licensing of MMH as the controlling company of the insurance group was received in August 2021. The Group has received approval to calculate its group solvency position using the Accounting Consolidation method, as well as certain additional methodology approvals that have a minor impact on group solvency.

The Group targets an SCR cover range of 1.4 to 1.7 times SCR. The Group's solvency position is determined by aggregating the adjusted own funds and SCR under the regulatory framework of all the underlying entities, after elimination of intra-group arrangements. The prescribed Deduction and Aggregation method is applied in aggregating the adjusted solo own funds and solo SCRs of the controlling company and its participations. For entities for which approval has been received for inclusion in the Accounting Consolidation group, the eligible own funds and SCR are calculated using a consolidated balance sheet approach as required by the Framework for Financial Soundness of Insurance Groups.

#### 37.5 Credit ratings

In April 2022, Moody's updated their credit opinion for MML. In those credit opinion reports, Moody's affirmed the MML credit ratings and changed the credit rating outlook from negative to stable. The table below shows the relevant Momentum Metropolitan entity credit ratings as at 30 June 2022.

		Nationa	al scale	Global		
Entity	Туре	2022	2021	2022	2021	Outlook
MML	Insurer Financial Strength	Aaa.za (AAA)	Aaa.za (AAA)	Ba1 (BB+)	Ba1 (BB+)	Stable
MML	Issuer rating	Aa1 .za (AA+)	Aa1.za (AAA)	Ba2 (BB)	Ba2 (BB)	Stable
Subordinated debt	N/A	Aa3.za (AA-)	Aa3.za (AA)	Ba3 (BB-)	Ba3 (BB-)	Stable

On the April 2022 report, Moody's commented that "Momentum Metropolitan Life Limited's (MML) Ba1 global scale and Aaa.za national scale, Insurance Financial Strength (IFS) ratings reflect the insurer's top tier market position in South Africa, its solid capital position and its flexible product characteristics which serve to reduce the impact on the Group from stress related to credit pressures at the sovereign level. MML's solvency cover ratio declined to 1.73x at 30 June 2021 from 1.85x at 30 June 2020 largely due to high coronavirus-related mortality claims and additional provisions established over the year. However, the Group remains well-capitalised - MML's solvency cover ratio improved to 1.77x at H1 FY22 - and within its stated solvency target ranges. These strengths are partially offset by the group's exposure to South Africa, both in the form of its invested assets and revenues. These are susceptible to the pressure on the domestic economy and the effects of coronavirus which has significantly impacted earnings via high mortality claims and additional life insurance provisions, thus hampering the group's ability to achieve its previous "Reset and Grow" profitability target."

For the year ended 30 June 2022

#### 38 **INSURANCE AND INVESTMENT BUSINESS**

The table below reconciles the contract holder liabilities for each category to the total liability in the statement of financial position.  $\label{thm:category} \text{ Each category represents distinct financial risks. Some categories may include both insurance and investment contracts.}$ 

Group	Insurance Rm	Investment with DPF Rm	Investment Rm	Total Rm
2022				
Individual contracts with Market Exposure	47 195	2 439	187 529	237 163
Market-related business	15 365	1 040	185 117	201 522
Smoothed bonus business	22 426	568	735	23 729
Smoothed bonus – fully vesting		831	1 677	2 508
Conventional with-profit business	9 404			9 404
Group contracts with Market Exposure	11 640	_	99 509	111 149
Market-related business	(6)	_	87 249	87 243
Smoothed bonus business	]	-	11 632	11 632
Smoothed bonus – fully vesting		-	628	628
With-profit annuity business	11 646			11 646
Other business	54 356	37	5 489	59 882
Non-profit annuity business	44 418	_	1 630	46 048
Guaranteed endowments	_	-	3 786	3 786
Structured products	_	-	-	-
Other non-profit business	9 938	37	73	10 048
<b>Subtotal</b> Liabilities in cell captive and non-life business	113 191 (241)	2 476 –	292 527 1 542	408 194 1 301
Total contract holder liabilities	112 950	2 476	294 069	409 495
Restated 2021				
Individual contracts with Market Exposure	49 386	2 519	180 714	232 619
Market-related business	16 511	1 023	178 230	195 764
Smoothed bonus business	23 390	606	800	24 796
Smoothed bonus – fully vesting Conventional with-profit business	9 485	890	1 684	2 574 9 485
Conventional with-profit business	9 400			9 400
Group contracts with Market Exposure	12 553	14 560	85 118	112 231
Market-related business	(14)	_	85 074	85 060
Smoothed bonus business	(41)	13 912	_	13 871
Smoothed bonus – fully vesting	-	618	_	618
With-profit annuity business	12 608	30	44	12 682
Other business	53 739	149	6 578	60 466
Non-profit annuity business	42 055	_	1 323	43 378
Guaranteed endowments	3	_	5 255	5 258
Structured products		_	_	_
Other non-profit business	11 681	149		11 830
<b>Subtotal</b> Liabilities in cell captive and non-life business	115 678 (317)	17 228 -	272 410 1 506	405 316 1 189
Total contract holder liabilities	115 361	17 228	273 916	406 505

#### 38 INSURANCE AND INVESTMENT BUSINESS CONTINUED

Company	Insurance Rm	Investment with DPF Rm	Investment Rm	Total Rm
2022				
Individual contracts with Market Exposure	47 196	2 439	185 636	235 271
Market-related business	15 366	1 041	183 224	199 631
Smoothed bonus business	22 426	568	735	23 729
Smoothed bonus – fully vesting	-	830	1 677	2 507
Conventional with-profit business	9 404			9 404
Group contracts with Market Exposure	11 640	_	99 602	111 242
Market-related business	(6)	_	87 342	87 336
Smoothed bonus business		-	11 632	11 632
Smoothed bonus – fully vesting		-	628	628
With-profit annuity business	11 646			11 646
Other business	54 485	37	5 488	60 010
Non-profit annuity business	44 419	_	1 629	46 048
Guaranteed endowments	_	_	3 786	3 786
Structured products	_	-	-	-
Other non-profit business	10 066	37	73	10 176
Total contract holder liabilities	113 321	2 476	290 726	406 523
Restated 2021				
Individual contracts with Market Exposure	49 386	2 519	178 757	230 662
Market-related business	16 511	1 023	176 273	193 807
Smoothed bonus business	23 390	606	800	24 796
Smoothed bonus – fully vesting Conventional with-profit business	9 485	890	1 684	2 574 9 485
Conventional with-profit business	9 400			9 400
Group contracts with Market Exposure	12 553	14 560	85 224	112 337
Market-related business	(14)	_	85 180	85 166
Smoothed bonus business	(41)	13 912	_	13 871
Smoothed bonus – fully vesting	-	618	_	618
With-profit annuity business	12 608	30	44	12 682
Other business	53 890	149	6 577	60 616
Non-profit annuity business	42 056	_	1 322	43 378
Guaranteed endowments	3	_	5 255	5 258
Structured products	_	_	_	_
Other and a second it leaves in a second	11 831	149	_	11 980
Other non-profit business				

For the year ended 30 June 2022

#### 38 **INSURANCE AND INVESTMENT BUSINESS CONTINUED**

#### 38.1 Classes of long-term insurance and investment business

The different classes of business are discussed below:

#### Individual and Group contracts with market exposure: Market-related business

Market-related or unit-linked contracts are those invested in portfolios where there is a direct relationship between the returns earned on the underlying portfolio and the returns credited to the contract. These may be investment contracts or insurance contracts, and include universal life contracts that also provide cover on death or disability.

- · The Group holds the assets on which unit prices are based in accordance with policy terms and conditions.
- · Policyholders carry the investment risk; however, the Group carries a risk of reduced income from fees where these are based on investment returns or the underlying fund value, or where investment conditions affect its ability to recoup expenses incurred. Furthermore, there is also the reputational risk if actual investment performance is not in line with policyholder expectations. These risks are managed through the rigorous investment research process applied by the Group's investment managers, which is supported by technical as well as fundamental analysis.
- The shareholders earn management fees as a percentage of the fair value of the asset portfolio. To the extent that these assets are subject to interest rate and market price risk, these fees are volatile, although always positive. In addition, shareholders earn fees as a percentage of the investment return on certain asset portfolios over the period. Due to fluctuations in investment returns over periods, these fees are volatile and can be negative.
- The liabilities originating from market-related investment contracts are measured with reference to their respective underlying assets. Changes in the credit risk of the underlying assets impact the measurement of these liabilities.

### Individual and Group contracts with market exposure: Discretionary participation business

Discretionary participation business includes traditional smoothed bonus business, conventional with-profit business and group with-profit annuities. These may be insurance contracts or investment with DPF contracts and include universal life contracts that also provide cover on death or disability.

- · Bonuses are declared taking into account a number of factors, including actual investment returns, previous bonus rates declared and contract holders' reasonable expectations. Bonuses are generally designated as vesting bonuses, which cannot be removed or reduced on death or maturity, or non-vesting bonuses, which can be removed or reduced. Declared bonuses are usually a combination of both vesting and non-vesting bonuses, although for certain classes of business declared bonuses are fully vesting or fully non-vesting.
- · Bonuses are subject to approval by the MMH Actuarial Committee which performs an oversight and approval role on behalf of the boards of the life insurers.
- · All long-term insurers that write discretionary participation business are required to define, and make publicly available, the principles and practices of financial management (PPFM) that they apply in the management of their discretionary participation business. In accordance with this, MML has issued PPFM for all discretionary participation portfolios detailing the investment strategies and bonus philosophies of the portfolios. In addition, management reports to the discretionary participation committee (a subcommittee of the MMH Board) on an annual basis regarding compliance with the PPFM.
- BSAs are held equal to the difference between the fund accounts, or the discounted value of projected future benefit payments for conventional with-profit and with-profit annuity business, and the market value of the underlying assets. A positive BSA is the undistributed surplus in the asset portfolio that is earmarked for future distribution to contract holders. A positive BSA is recognised as a liability.
- · If the smoothing process has resulted in a negative BSA because of a downward fluctuation in the market value of the backing assets, the liabilities are reduced by the amount that can reasonably be expected to be recovered through under-distribution of bonuses during the ensuing three years, provided that the Board is satisfied that, if the market values of assets do not recover, future bonuses will be reduced to the extent necessary. The Group is exposed to market and liquidity risk to the extent that a negative BSA cannot reasonably be expected to be recovered through under-distribution of bonuses during the ensuing
- Short-term derivative hedging strategies may be utilised at times to protect the funding level of the discretionary participation portfolios against significant negative market movements. These strategies would be implemented by the underlying asset managers in consultation with management.
- The shareholders earn management fees as a percentage of the fair value of the asset portfolio. To the extent that the assets are subject to interest rate and market price risk, these fees are volatile, although always positive. In addition, shareholders earn fees as a percentage of the investment return on certain asset portfolios over the period. Due to fluctuations in investment returns over periods, these fees are volatile and can be negative.

#### 38 **INSURANCE AND INVESTMENT BUSINESS CONTINUED**

#### 38.1 Classes of long-term insurance and investment business continued

- · The major classes of smoothed bonus business are:
  - Metropolitan Life individual smoothed bonus business (open to new business).
  - Momentum Corporate smoothed bonus business (open to new business).
  - Momentum Corporate with-profit annuity business (open to new business).
  - Momentum Life traditional smoothed bonus business sold on an individual life basis as part of universal life investment option, with annual bonuses declared in arrears (closed to new business).
  - Momentum Life traditional smoothed bonus business sold on an individual life basis as investment options on the Investo and Wealth platforms, with annual bonuses declared in arrears (open to new business).
  - Momentum Life fully vesting smoothed bonus business sold on both an individual and an institutional basis, with monthly bonuses declared in advance (open to new business).

#### Non-profit annuity business

- Benefit payments on non-profit annuities are generally fixed in nominal or inflation-adjusted terms and guaranteed at inception (except to the extent that they are exposed to mortality insurance risk).
- Payments normally cease on death of the insured life or lives, but different options, such as quaranteed payment periods and maximum payment terms, are offered to policyholders.
- In order to reduce market risk, projected liability outflows on annuity business are closely matched by an actively managed combination of bonds of appropriate duration and interest rate derivatives. Any residual mismatch profit or loss as well as any credit risk for these policies is borne by the shareholder.

#### Guaranteed endowments (insurance and financial instrument business)

#### Insurance

- Guaranteed endowments are typically five-year term contracts with fixed benefit payments that are guaranteed at inception. The benefit on death is the greater of the initial investment amount and the market value of the underlying assets. The guaranteed benefits are closely matched from inception by instruments of appropriate nature and duration.
- · Credit risk for these policies is borne by the shareholder. In cases where structured assets back this business, they will have a credit rating that corresponds to senior bank debt, equivalent to a long-term national scale rating of A+.

#### Other non-profit business

- These include long-term regular premium insurance contracts of varying duration.
- The market risk on these contracts is mitigated through an actively managed combination of interest rate securities and interest rate derivatives. Any residual mismatch profit or loss as well as any credit risk for these policies is borne by the shareholder.

### **Investment guarantees**

- A minimum guaranteed maturity value is attached to the majority of the individual discretionary participation business and some of the individual market-related business. Some products also provide minimum benefits on early duration deaths and on early terminations.
- · In addition, all discretionary participation business has a minimum death or maturity value equal to the vested benefits.
- Some older blocks of retirement annuity business have attaching guaranteed annuity options on maturity. These give contract holders the right to purchase conventional annuity contracts at guaranteed rates specified at the inception dates of the retirement annuity contracts. The liabilities in respect of these types of guarantees are much less significant than the liabilities in respect of minimum guaranteed maturity values and minimum vested benefits.
- On inflation-linked annuities a minimum annual increase rate is generally applicable, for instance as a consequence of regulatory requirements whereby pension income cannot reduce in nominal terms.
- The liabilities in respect of investment guarantees are sensitive to interest rate and equity price movements as well as marketimplied volatilities and are valued using accepted proprietary models in accordance with market-consistent valuation techniques as set out in professional guidance note APN 110 - Allowance for Embedded Investment Derivatives. Refer to note 11.
- Currently certain structures are in place to partially match movements in this liability. However, it is not possible to fully match these guarantees due to the long-term nature of the guarantees provided and the lack of corresponding financial instruments in the market with similar durations.

For the year ended 30 June 2022

#### 38 INSURANCE AND INVESTMENT BUSINESS CONTINUED

#### 38.2 Long-term insurance risk

Long-term insurance risk is the risk of loss or adverse change in the value of long-term (life) insurance contracts resulting from changes in current or expected future risk claims or policyholder persistency. This can be through the realisation of an operating experience loss or the change in insurance liabilities. The value of insurance contracts is the expectation in the pricing and/or liability of the underlying contract where insurance liabilities are determined using an economic boundary. Insured events are random and the actual number and amount of claims and benefits will vary from year to year. Statistically, the larger the portfolio of similar insurance contracts, the smaller the relative variability around the expected outcome will be. Similarly, diversification of the portfolio with respect to risk factors reduces insurance risk.

#### Long-term insurance risk management

The Head of the Actuarial Function (HAF)has a duty under the Insurance Act 2017 and its associated prudential guidelines to evaluate and provide advice to the Board of directors and management on the financial soundness of the insurer, including the accuracy of the calculations and the appropriateness of the assumptions underlying the valuation of the insurer's technical provisions and calculation of the insurer's capital requirements. The HAF reports on these matters to the Board, Actuarial Committee and the Prudential Authority. The Actuarial Committee supports the HAF in his responsibility for the oversight of insurance risk. The Actuarial Committee has been appointed by the Board to ensure that the technical actuarial aspects specific to insurance companies are debated and reviewed independently.

In determining the value of insurance liabilities, assumptions need to be made regarding future rates of mortality and morbidity, termination rates, retrenchment rates, expenses and investment performance. The uncertainty of these rates may result in actual experience being different from that assumed and hence actual cash flows being different from those projected. In adverse circumstances, actual claims and benefits may exceed the liabilities held. The financial risk is partially mitigated through the addition of margins, especially where there is evidence of moderate or extreme variation in experience.

Reinsurance agreements are used as a primary risk mitigation tool, particularly in terms of insurance risks that are not well understood or fall outside the Group's risk appetite.

The main insurance risks, as well as the Group's approach to the management of these risks, are set out below.

#### 38.2.1 Demographic risks

The risk of adverse change in the value of insurance contracts arising from changes in the level, trend, or volatility of demographic rates in respect of insurance obligations where a change in demographic rates lead to an increase in the value of insurance liabilities or claims. Underwriting processes are in place to manage exposure to these risks. The most significant measures are:

- The HAFs are required to evaluate and provide advice to the Board on the actuarial soundness of the terms and conditions of insurance contracts (Insurance Act, 18 of 2017, GOI 3).
- · Regular experience investigations are conducted and used to set premium rates and valuation assumptions.
- Reinsurance arrangements are negotiated in order to limit the risk from any individual contract or aggregation of contracts. These include companywide catastrophe reinsurance. MML's catastrophe reinsurance cover for the current financial year is R1 billion (2021: R750 million) in excess of R20 million of the total retained sum assured for any single event involving three or more lives.

The nature of risks varies depending on the class of business. The material classes of business most affected by these risks are discussed below.

## Individual insurance business

- These are contracts providing benefits on death, disability, accident, medical events and survival that are sold directly to individuals. These contracts may also bear significant financial risk.
- Factors affecting demographic risks for individual insurance business:
  - The most significant factors that could substantially change the frequency of claims are epidemics or widespread changes in lifestyle (smoking, exercise, eating), resulting in more or earlier claims.
  - Economic conditions can potentially affect retrenchment claims as well as morbidity claims where benefits are determined in terms of the ability to perform an occupation.
  - Medical advances can potentially affect the size and severity of medical claims (including critical illness claims).
  - Anti-selection, such as where a client who has a pre-existing condition or disease purchases a product where a benefit will be paid on death or in the event of contracting such a disease.
  - The effect of selective terminations, which means policyholders are less likely to terminate voluntarily if the cover is more likely to be needed in the foreseeable future.
  - Concentration risk, which is the risk of a large number of claims from a single event or in a particular geographical area.

#### 38 **INSURANCE AND INVESTMENT BUSINESS CONTINUED**

#### **38.2** Long-term insurance risk continued

### 38.2.1 Demographic risks continued

Demographic risks are managed as follows:

- · Risk premiums on most smoothed bonus and market-related contracts may be adjusted within the terms and conditions of the contracts. The ability of the Group to adjust these charges so that on average they reflect actual mortality experience reduces mortality risk. There is residual mortality risk resulting from delays in identifying worsening experience and adjusting charges as well as marketing pressures and client expectation management.
- To reduce cross-subsidisation of risks and the possibility of anti-selection, premium rates differentiate on the basis of some or all of age, gender, occupation, smoker status, education, income level, geographic region and the results of underwriting investigations. Experience investigations have shown that these are reliable indicators of the risk exposure.
- · A guarantee period shorter than the policy term applies to most risk business, and enables the Group to review premium rates on in-force contracts during the life of the contracts. The guarantee period on whole-life products is generally within the range of 10 to 15 years.
- · All policy applications are subject to underwriting rules. Applications for risk cover above certain limits are reviewed by experienced underwriters and evaluated against established standards.
- Compulsory testing for HIV is carried out in all cases where the applications for risk cover exceed limits specified for a product. Where HIV tests are not required, this is fully reflected in the pricing and experience is closely monitored.
- Underwriting is done to identify non-traditional risks and take appropriate action, such as applying additional premium loadings or altering benefit terms.
- Additional provisions are held in respect of the potential deterioration of the mortality experience of supplementary benefits and direct marketing business.
- Reinsurance agreements are used to limit the risk on any single policy and aggregation of policies. Sums assured above a negotiated retention level are reinsured on a risk premium basis. Facultative arrangements are used for substandard lives and
- Momentum Life and Investments typically retain 85% of the risk on amounts of cover not exceeding R5 million on individual lives that are medically underwritten and that are not members of employee benefit schemes. Amounts of cover in excess of R5 million are typically fully reinsured.
- Metropolitan Life has a number of different reinsurance structures in place, depending on the type of product, the size of the risks involved and the experience in this type of business. The structures mostly used are surplus retention where, generally, amounts of up to R1 million are retained with the full amount above that reinsured, risk premium reinsurance on a constant retention basis up to a maximum retention limit of R400 000 and a quota share structure with 60% retention. Reinsurance is in place on existing and new business for both fully underwritten and limited underwritten products still actively sold in the market. There is no reinsurance in place for funeral products.
- Concentration risk is reduced by diversification of business over a large number of uncorrelated risks and several classes of insurance, as well as by company-wide catastrophe reinsurance.

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#### 38 **INSURANCE AND INVESTMENT BUSINESS CONTINUED**

#### 38.2 Long-term insurance risk continued

### 38.2.1 Demographic risks continued

The table below shows the concentration of individual insurance contract benefits (gross and net of reinsurance) by sum insured at risk:

		2022 2021			2021		
Sum insured per benefit (rands)	Number of benefits	Amount (gross) Rm	Amount (net) Rm	Number of benefits	Amount (gross) Rm	Amount (net) Rm	
0 - 20 000	3 088 911	27 753	27 336	2 917 063	26 795	26 395	
20 001 - 50 000	788 462	43 634	42 837	805 740	43 476	42 663	
50 001 - 100 000	332 787	37 236	35 090	327 187	35 837	33 507	
100 001 - 200 000	106 326	17 108	13 243	109 851	18 341	13 653	
200 001 - 500 000	175 628	61 874	42 651	176 481	61 676	41 879	
500 001 - 1 000 000	210 401	119 305	88 549	210 722	117 188	86 836	
> 1 000 000	494 036	1 137 688	621 574	483 574	1 082 943	607 439	
Subtotal	5 196 551	1 444 598	871 280	5 030 618	1 386 256	852 372	
Cell captive business	89 973	51 194	10 239	80 396	48 746	9 749	
Total	5 286 524	1 495 792	881 519	5 111 014	1 435 002	862 121	

#### Group insurance business

- These are contracts that provide life and/or disability cover to members of a group (e.g. clients or employees of a specific company).
- - Life insurance (mostly lump sum, but including some children and spouse's annuities)
  - Disability insurance (lump sum and income protection)
  - Dread disease cover
  - Continuation of insurance option.
- · Factors affecting these risks and how they are managed:
  - Contracts are similar to individual insurance contracts but there is greater risk of correlation between claims on group schemes because the assured lives live in the same geographical location or work in the same industry; hence a higher degree of concentration risk exists.
  - The products are mostly simple designs with a one-year renewable term. In most cases the products are compulsory for all employees although it has become more common recently to provide members with a degree of choice when selecting risk benefits.
  - Underwriting on group business is much less stringent than for individual business as there is typically less scope for anti-selection. The main reason for this is that participation in the Group's insurance programmes is normally compulsory, and as a rule members have limited choice in the level of benefits. Where choice in benefits and levels is offered, this is accompanied by an increase in the level of underwriting to limit anti-selection.
  - Groups are priced using standard mortality and morbidity tables. The price for an individual scheme is adjusted for the following risk factors:
    - o Region
    - o Salary structure
    - o Gender structure
  - For large schemes (typically 400 or more members), a scheme's past experience is an important input in setting rates for the scheme. The larger the scheme, the more weight is given to the scheme's past experience.
  - AIDS risk is no longer material, given the impact of anti-retrovirals and the reduction in AIDS cases.
  - To manage the risk of anti-selection, there is an "actively at work" clause, which requires members to be actively at work and attending to their normal duties for cover to take effect. This could be waived if the Group takes over a scheme from another insurer for all existing members. In addition, a pre-existing clause may apply, which states that no disability benefit will be payable if a member knew about a disabling condition within a defined period before the cover commenced and the event takes place within a defined period after cover has commenced.
  - There is a standard reinsurance treaty in place covering group business. Group life and lump sum disability sum benefits in excess of R5 million and disability income benefits above R50 000 per month are reinsured. There are also some facultative arrangements in place on some schemes that are particularly large and can have a significant impact on profit and loss. The number of facultative arrangements was increased in 2021 in order to reduce exposure to Covid-19 death claims. These arrangements are being reviewed given the reduced impact of Covid-19.
  - Furthermore, there is a company-wide catastrophe reinsurance treaty in place. The catastrophe reinsurance is particularly important for group risk business as there are considerably more concentrations of risks compared to individual business.

#### 38 **INSURANCE AND INVESTMENT BUSINESS CONTINUED**

#### 38.2 Long-term insurance risk continued

### 38.2.1 Demographic risks continued

#### Group insurance business continued

The table below shows the concentration of group schemes by scheme size (as determined by the number of lives covered).

Lives covered by scheme	2022	2021
0 - 1 000 1 001 - 5 000 > 5 000	7 229 338 218	7 166 220 130
Subtotal	7 785	7 516
Cell captive business	1	1
Total	7 786	7 517

#### Annuity business

- · Annuity contracts provide a specified regular income in return for a lump sum consideration. The income is normally provided for the life of the annuitant. In the case of a joint-life annuity, the income is payable until the death of the last survivor. The income may furthermore be paid for a minimum guaranteed period and may be fixed or increased at a fixed rate or in line with inflation. With-profit annuities are also offered whereby the policyholder shares in the experience of a pre-defined group of policyholders. The longevity risk in this case is that the annuitants may live longer than assumed in the pricing of the contract.
- · Factors affecting these risks:
  - Increased longevity due to medical advances and improvement in social conditions.
  - Selection bias individuals purchasing annuities are in better health and therefore live longer than assumed in the pricing basis.
- How risks are managed:
  - Mortality on non-profit annuities is monitored and future mortality improvements are allowed for in the pricing.
  - Annuity products are sometimes sold in combination with whole life cover, which provides a natural hedge against longevity and mortality risk.
  - Premium rates differentiate on the basis of age and sex.

The following table shows the distribution of number of annuitants by total amount per year:

	20	)22	2021		
Annuity amount per annum (Rands)	Number of annuitants	Total amount per annum Rm	Number of annuitants	Total amount per annum Rm	
0 - 10 000 10 001 - 50 000 50 001 - 100 000 100 001 - 200 000 > 200 000	54 141 40 492 11 808 7 731 6 188	243 966 831 1 080 2 427	64 359 44 175 11 073 6 534 4 636	284 1 041 779 906 1 838	
Subtotal	120 360	5 547	130 777	4 848	
Cell captive business	92	28	105	29	
Total	120 452	5 575	130 882	4 877	

## Permanent health insurance business

The Group also pays permanent health insurance (PHI) income to disabled employees, the bulk of which is from employee benefit insured schemes. The income payments continue to the earlier of death, recovery or retirement of the disabled employee. There is, therefore, the risk of lower recovery rates or lower mortality rates than assumed, resulting in claims being paid for longer periods. Claims are reviewed at inception to determine eligibility. Ongoing claims in payment are also reviewed regularly to ensure claimants still qualify and rehabilitation is managed and encouraged.

For the year ended 30 June 2022

#### 38 INSURANCE AND INVESTMENT BUSINESS CONTINUED

#### 38.2 Long-term insurance risk continued

### 38.2.2 Contract persistency risk

- Persistency risk is the risk of adverse change in the value of insurance contracts due to adverse lapse, surrender and paid-up
  experience, or to a change in the expected exercise rates of such policyholder options.
- Expenses such as commission and acquisition costs are largely incurred at outset of the contract. These upfront costs are expected to be recouped over the term of a contract from fees and charges in respect of the contract. Therefore, if the contract or premiums are terminated before the contractual date, expenses might not have been fully recovered, resulting in losses being incurred. As a result, any amount payable on withdrawal normally makes provision for recouping outstanding expenses from intermediaries. However, losses may still occur if the expenses incurred exceed the expected recoveries, which is usually the case for risk policies and normally happens early on in the term of recurring premium savings policies, or where the withdrawal amount does not fully allow for the recovery of all unrecouped expenses. This may either be due to a regulatory minimum applying, or to product design.
- Terminations can have the effect of increasing insurance risk, e.g. contract holders whose health has deteriorated are less likely on average to terminate a contract providing medical, disability or death benefits. Also, for these types of policies, the risk at later durations is that terminations are less than assumed when pricing and valuing policies because upfront costs have largely been recouped and a termination at that stage releases a liability.

### Factors affecting the risk:

Economic conditions – economic hardship can cause an increase in terminations due to a reduced ability to afford premiums
or a need for funds.

### How risks are managed:

- In addition to setting realistic assumptions with regard to termination rates (rates of lapse, surrender and paid-up experience) based on the Group's actual experience, capital is set aside to cover the expected cost of any lost charges when policyholders cease their premiums or terminate their contracts. In addition, customer retention programmes are in place to actively retain customers at risk of departure due to a lapse, surrender or maturity.
- Where withdrawal benefits are payable on termination, these can be adjusted to recover certain expenses. However, market and legislative forces may restrict the extent to which this may be done in future.
- Persistency rates are measured on a monthly basis by a variety of factors and retention strategies are implemented on an
  ongoing basis based on this information.
- Commission paid on many products is closely aligned to premium collection and the terms of the contract, therefore reducing the risk of non-recovery of commission on new policies subsequently cancelled or paid up, which may improve persistency.

#### 38.2.3 Retrenchment risk

Retrenchment risk is the risk of loss, or of adverse changes in the value of insurance contracts, resulting from changes in the level, trend or volatility of retrenchment inception rates used in pricing and valuing retrenchment benefits provided under policies. The Group has limited exposure to retrenchment risk and will consider future opportunities which provide adequate risk-adjusted return and can be appropriately mitigated. The risk is seen as an enabler to get more exposure to other risks to which the Group has a risk seeking attitude. When writing retrenchment risk, the Group carefully considers the design of benefits, benefit term, premium guarantees as well as the expected diversification across employers and industries.

## 38.2.4 Expense risk

There is a risk that the Group may experience a loss due to actual expenses being higher than that assumed when pricing and valuing policies. This may be due to inefficiencies, higher than expected inflation, lower than expected volumes of new business or higher than expected terminations resulting in a smaller in-force book size.

Budget controls are in place to mitigate this risk. The Group performs expense investigations annually and sets pricing and valuation assumptions to be in line with actual experience and budgets, with allowance for inflation. The inflation assumption furthermore allows for the expected gradual shrinking of the number of policies arising from the run-off of certain books that are closed to new business.

#### 38.2.5 Business volume risk

There is a risk that the Group may not sell sufficient volumes of new business to meet the expenses associated with distribution and administration. A significant portion of the new business acquisition costs is variable and relates directly to sales volumes. The fixed cost component can be scaled down if there is an indication of a permanent decline in business volumes, but this will happen over a period of time. A further mitigating factor is that the distribution channels used to generate new insurance and investment business are used to distribute a range of product lines within the Group, such as health insurance and non-life insurance.

#### 38.3 Non-life insurance risk

Non-life insurance risk is the risk of unexpected underwriting losses in respect of existing business as well as new business expected to be written over the following 12 months. Underwriting losses could result from adverse claims, expenses, insufficient pricing, inadequate reserving, or through inefficient mitigation strategies like inadequate or non-adherence to underwriting guidelines.

#### FINANCIAL RISK INHERENT IN CONSOLIDATED COLLECTIVE INVESTMENT SCHEMES AND OTHER 39 **INVESTMENT PRODUCTS**

The Group consolidates a number of collective investment schemes and other investment products. Refer to note 43 for information on the schemes consolidated.

As a result of exercising control over these schemes and other investment products, the Group's risk management framework is applicable to the risk management of these portfolios.

Because of the specific nature of this type of business, the risk management principles may be applied differently to managing the risks relevant to them. This section describes how the financial risk management of the schemes differs from the overall financial risk management.

The management company has a dedicated independent risk unit that continuously monitors the overall risk of the portfolios against stated mandate limits and the portfolio risk appetites over time. To avoid conflicts of interest, the unit is separate from the investment team and reports directly to the Chief Risk Officer of the management company.

When considering any new investment for a portfolio, the risks and expected returns are critical elements in the investment decision. Before an instrument is included in a portfolio, risks are carefully considered at instrument and portfolio level. The portfolios' mandate is also assessed.

A portfolio's market risk appetite is measured as a function of current market conditions and its investment objective and mandate in conjunction with its relevant benchmark.

Credit and liquidity risk are mitigated through diversification of issuers in line with credit policy. All amounts disclosed include amounts attributable to the consolidated collective investment portfolios.

The collective investment schemes and other investment products not consolidated are included in note 44 as Collective investment schemes and Investments in associates. These are designated at fair value through profit and loss.

#### 40 **LIQUIDITY RISK**

Liquidity risk is the risk that the Group, although solvent, has inadequate cash resources to meet its financial obligations when due, or can only secure these resources at excessive cost. The Group differentiates between funding liquidity risk (the risk of losses arising from difficulty in raising funding to meet obligations when they become due) and market liquidity risk (the risk of losses arising when engaging in financial instrument transactions due to inadequate market depth or market disruptions).

#### Liquidity risk governance

Liquidity risk for the Group is managed in terms of the Group liquidity risk management policy, which is a policy of the Group enterprise risk management function.

The Capital and Investment Committee is responsible for the Group's liquidity and funding risk management with the Board Risk Capital and Compliance Committee providing oversight for funding and liquidity risk assumed in the Group's statement of financial position on behalf of shareholders. This includes the funding and liquidity risk on guaranteed and non-profit policyholder liabilities and shareholder portfolios.

#### Liquidity risk management

The principal risk relating to liquidity comprises the Group's exposure to policyholder behaviour, e.g. unanticipated benefit withdrawals or risk-related claims. The insurance and investment contract liabilities comprise 85% (2021: 85%) of the liabilities of the Group and 94% (2021: 94%) of the liabilities of the Company. Management of the liquidity risk thereof is described below in terms of policyholder benefits.

For the year ended 30 June 2022

#### 40 **LIQUIDITY RISK CONTINUED**

#### Policyholder liabilities

### Guaranteed endowment and structured product benefits

Guaranteed endowments and structured products have very specific guaranteed repayment profiles. The expected liability outflow is matched by assets that provide the required cash flows as and when the liabilities become payable.

### Non-profit annuity policyholder benefits

These contracts provide guaranteed annuity benefits and all liquidity risks arising from these contracts are borne by the shareholders. The expected liability outflow is matched as closely as possible with assets of an appropriate nature and term in order to match the duration and convexity of the portfolio and thus mitigate the interest rate risk exposure. The liquidity risk is mitigated by ensuring that expected liability cash flows are matched with sufficiently liquid assets of appropriate nature and term. The asset portfolio is a diversified portfolio of liquid cash and fixed-interest instruments (government bonds, corporate bonds, interest rate swaps and promissory notes) that closely matches the liquidity profile of the liability cash flow.

#### Conventional with-profit and smoothed bonus policyholder benefits

These benefits are determined mainly by reference to the policy fund values which reflect past contributions plus declared bonuses or the initial sum assured plus declared bonuses. The policy values, over time, move broadly in line with the value of underlying assets. Upon a contractual claim, assets are disposed of in the market, but only to the extent that cash flows into the fund are insufficient to cover the outflow. Assets are generally easy to realise as they consist mainly of large listed equity securities, government stock or funds on deposit.

The investment policy and mandates take the expected liability cash flow into account. By limiting the cash flow mismatch, the risk of premature realisation of assets or reinvestment of excess cash is mitigated. In addition, investment guidelines and limits are used to limit exposure to illiquid assets.

Maturity dates are normally known in advance and contractual claims are projected. Cash flow projections are performed to aid in portfolio and cash flow management. Where the product design allows for the payment of an early termination value (i.e. a benefit payment before the contract maturity date), such value is not normally guaranteed but is determined at the Group's discretion (subject to certain minima prescribed by legislation). This limits the loss on early termination. If underlying assets are illiquid, the terms of the policy contracts normally allow for a staggered approach to early termination benefit payments. Examples of the latter are contracts that invest in unlisted equity and certain property funds.

When a particular policyholder fund is shrinking (i.e. outflows exceed inflows), care is taken to ensure that the investment strategy and unit pricing structure of the fund are appropriate to meet liquidity requirements (as determined by cash flow projections). In practice, such a fund is often merged with cash flow positive funds to avoid unnecessary constraints on investment freedom.

## Linked and market-related policyholder benefits

Market-related or unit-linked contracts are those invested in portfolios where there is a direct relationship between the returns earned on the underlying portfolio and the returns credited to the contract. These contracts do not expose the Group to significant liquidity risk because the risk of liquidity losses, except those that relate to investment guarantees and risk benefit claims, is largely borne by the policyholders. The investment policy and mandates take the expected liability cash flow into account. By limiting the cash flow mismatch, the risk of premature realisation of assets or reinvestment of excess cash is mitigated. In addition, investment guidelines and limits are used to limit exposure to illiquid assets.

## Other policyholder benefits

The liquidity risk arising from the liabilities in respect of embedded investment guarantees is managed by backing these liabilities with sufficiently liquid financial instruments.

Policyholder contracts that provide mostly lump sum risk benefits do not normally give rise to significant liquidity risks compared to policies that provide mostly savings benefits. Funds supporting risk benefits normally have substantial cash inflows from which claims can be paid. Accrued liabilities are matched by liquid assets to meet cash outflows in excess of expected inflows.

On certain large corporate policy contracts, the terms of each individual policy contract take into account the relevant liquidity requirements. Examples of such contractual provisions include the payment of benefits in specie, or a provision for sufficient lag times between the termination notification and the payment of benefits.

For these contracts providing guaranteed annuity benefits all the liquidity risk that arises is borne by the shareholders. The liquidity risk is mitigated by ensuring that expected liability cash flows are matched with sufficiently liquid assets of appropriate nature and term.

#### 40 **LIQUIDITY RISK CONTINUED**

#### Shareholder funds

The significant shareholder liabilities of the Group are the carry positions and the subordinated call notes.

The Group holds sufficient cash and liquid marketable financial instruments in its shareholders' funds to meet its commitments as and when they fall due. The investment assets backing the shareholder funds are invested in a diversified portfolio of liquid cash, floating rate instruments and interests in subsidiaries and or related entities. The investment mandate and guidelines that govern the investment of shareholder funds restrict exposure to high-quality assets.

The projected liquidity requirements of the shareholder portfolio are identified, measured and reported on a regular basis to the Capital and Investment Committee. The regular reports take the expected shareholder cash flows (e.g. committed mergers and acquisition activity and liquidity needs of related entities) into account in order to identify material funding liquidity gaps early. By determining the potential liquidity gaps, the funding liquidity and market liquidity risks of the shareholder portfolios are mitigated.

#### Liquidity profile of assets

The following table illustrates that the Group's assets are fairly liquid in order to meet the liquidity needs of obligations if the Group should be required to settle earlier than expected:

	Group				Company			
Financial asset liquidity	20	22 Rm	Rest 20 %		20 %	22 Rm	20 %	21 Rm
High¹ Medium² Low/illiquid³ Other assets not included above – Employee benefit assets – Deferred income tax – Accelerated rental income – Assets relating to disposal groups held for sale	76 21 3	374 972 104 780 13 626 458 90 335	76 21 3	369 722 105 114 13 583 695 131 332	79 19 2	355 547 82 767 9 929 457 - 218	79 19 2	350 047 81 502 9 422 695 - 209
Total assets		494 261		489 706		448 918		442 811

Highly liquid assets are those that are considered to be realisable within one month (e.g. level 1 financial assets at fair value, including funds on deposit and other money market instruments > 90 days, cash and cash equivalents), the current values of which might not be realised if a substantial short-term liquidation were to occur due to demand-supply principles.

Medium liquid assets are those that are considered to be realisable within six months (e.g. level 2 and level 3 financial assets at fair value, except for funds on deposit and other money market instruments > 90 days, loans at amortised cost, insurance receivables, reinsurance contracts).

Low/illiquid assets are those that are considered to be realisable in excess of six months (e.g. intangible assets, investment and owner-occupied properties, property and equipment, equity-accounted associates)

For the year ended 30 June 2022

#### 40 **LIQUIDITY RISK** CONTINUED

### Maturity profile of liabilities

The cash flows (either expected or contractual) for these liabilities are disclosed in the maturity analysis below:

Grou	þ
2022	2

2022 R million	Carrying amount	Total	Open- ended <sup>1</sup>	0 to 1 year	1 to 5 years	5 to 10 years	> 10 years
Insurance contracts (DCFs) <sup>2</sup> Market-related business	113 191	113 191	18 714	12 934	29 115	21 077	31 351
Individual Employee benefits	15 365 (6)	15 365 (6)	2 209 -	1 456 (1)	3 668 (2)	3 298 (3)	4 734 -
Smoothed bonus business Individual Employee benefits	22 426	22 426	1 010	2 205	7 563	5 049	6 599
Conventional with-profit business Guaranteed endowments	9 404	9 404	6 119	286	238	129 –	2 632
Non-profit business Individual	7 896	7 896	679	1 135	910	454	4 718
Employee benefits Annuity business	2 042 56 064	2 042 56 064	7 8 690	1 126 6 727	278 16 460	170 11 980	461 12 207
Investment contracts with DPF (DCFs) <sup>2</sup>	2 476	2 476	886	151	625	355	459
Market-related business Individual	1 040	1 040	9	91	409	247	284
Employee benefits Smoothed bonus business Individual	568	568	9	60	216	108	175
Employee benefits Smoothed bonus – fully vesting	-	_	-	-	-	-	-
Individual Employee benefits	831 -	831 -	831 -			-	-
Conventional with-profit business Non-profit business Individual	-	-	-	-	-	-	-
Employee benefits Annuity business	37	37	37	-	-	-	-
Investment contracts (undiscounted cash flows)	292 527	294 072	285 202	2 292	3 518	558	2 503
Linked (market-related) business Individual	185 117	185 117	185 010	_	23	75	9
Employee benefits Smoothed bonus business	87 249	87 249	85 446	24	107	166	1 506
Individual Employee benefits	735 11 632	735 11 632	735 11 632	-	-	-	-
Smoothed bonus – fully vesting Individual Employee benefits	1 677 628	1 677 628	1 677 628	-	-	-	-
Guaranteed endowments Non-profit business	3 786	4 075	-	1 628	2 447	-	-
Individual Employee benefits	73	73	73	-	-	-	-
Annuity business  Subtotal policyholder liabilities	1 630	2 887	1	640	941	317	988
under insurance and investment contracts	408 194	409 740	304 802	15 377	33 258	21 990	34 313
Cell captive business  Total policyholder liabilities under	1 301	1 301	124	460	(316)	(1)	1 034
insurance and investment contracts	409 495	411 041	304 926	15 837	32 942	21 989	35 347

#### **LIQUIDITY RISK CONTINUED** 40

Maturity profile of liabilities continued

## Group

Group							
2022 R million	Carrying amount	Total	Open- ended <sup>1</sup>	0 to 1 year	1 to 5 years	5 to 10 years	> 10 years
Financial liabilities at fair value through profit and loss	52 933	51 762	35 748	9 586	5 108	1 099	221
Collective investment scheme liabilities Subordinated call notes Carry positions Derivative financial liabilities <sup>3</sup> Preference shares	35 725 5 327 7 723 3 039 294	35 725 6 892 7 723 439	35 725 - - -	1 393 7 723	- 4 525 - 90	- 974 - 117	- - - 197
Other borrowings  Financial liabilities at amortised cost	825 1 285	983 1 509	23	435 551	493 911	8 5	24 42
Lease liabilities Term loans Other	130 488 667	176 595 738	-	47 50 454	83 545 283	4 - 1	42 - -
Other payables <sup>4</sup> Reinsurance contract liabilities Other liabilities <sup>5</sup>	13 145 340 3 574	12 994 340	99 -	12 846 6	49 215	_ 45	- 74
Total liabilities	480 772	477 646	340 773	38 826	39 225	23 138	35 684

- Open-ended liabilities are defined as:
  - policies where the policyholder is entitled to the benefit at any future point (benefits are contractually available on demand); or
  - where policies do not have a specified contract term.
- The cash flows for insurance and investment contracts with DPF liabilities are calculated using discounted expected cash flows. All other values are based
- Cash flows for derivative financial instruments have been disclosed on a net basis below.
- Other payables exclude premiums paid in advance and deferred revenue liabilities.
- Other liabilities are considered to be excluded from the scope of IFRS 9 and IFRS 7; therefore no cash flows are provided for those liabilities.

Cash flows relating to policyholder liabilities under insurance and investment contracts (current in-force book) have been apportioned between future time periods in the following manner:

- · In general, the earliest contractual maturity date is used for all liabilities.
- For investment contracts, the contractually required cash flows for policies that can be surrendered are the surrender values of such policies (after deduction of surrender penalties). It is assumed that surrender values are contractually available on demand and therefore these policies are disclosed as open-ended.
- For policies with no surrender value, the estimated contractual cash flow is disclosed.
- Contractual undiscounted cash flows are disclosed for investment contract liabilities designated at fair value through profit and
- Expected DCFs, i.e. the estimated timing of repayment of the amounts recognised in the statement of financial position, are disclosed for insurance contract liabilities and investment contracts with DPF liabilities. The assumptions used to calculate the statement of financial position value of these liabilities are disclosed in note 11.
- For investment contracts with DPF liabilities, the discretionary component of the liability has been allocated in line with the underlying expected benefits payable to policyholders.

Financial liabilities at fair value through profit and loss:

- · Collective investment scheme liabilities represent demand liabilities of scheme interests not held by the Group arising as a result of consolidation.
- The cash flows relating to the subordinated call notes have been allocated to the earliest period in which they are callable by the Company. They will be funded from cash resources at that time. The shareholder funds include sufficient cash resources to fund the coupon payments under these call notes.
- Carry positions have a one-month rolling period and the funding thereof forms part of the general portfolio management.

For the year ended 30 June 2022

## 40 LIQUIDITY RISK CONTINUED

Maturity profile of liabilities continued

Group

Restated 2021 R million	Carrying amount	Total	Open- ended	0 to 1 year	1 to 5 years	5 to 10 years	> 10 years
Insurance contracts (DCFs)	115 678	115 678	19 682	14 974	28 590	21 680	30 752
Linked (market-related) business Individual Employee benefits	16 511 (14)	16 511 (14)	2 468 -	1 278 (1)	3 880 (6)	3 810 (7)	5 075 -
Smoothed bonus business Individual Employee benefits	23 390 (41)	23 390 (41)	1 637 (41)	2 666	7 058	5 297 –	6 732
Conventional with-profit business Guaranteed endowments	9 485	9 485	5 997	361 3	282 -	149 -	2 696 -
Non-profit business Individual	8 763 2 918	8 763 2 918	966 142	1 917 2 105	995 233	496	4 389 296
Employee benefits Annuity business	54 663	54 663	8 513	6 645	233 16 148	142 11 793	11 564
Investment contracts with DPF (DCFs)	17 228	17 228	15 629	207	595	337	460
Linked (market-related) business Individual	1 023	1 023	13	125	378	222	285
Employee benefits Smoothed bonus business Individual	606	606	- 17	82	217	- 115	175
Employee benefits Smoothed bonus – fully vesting	13 912	13 912	13 912	-	_	-	-
Individual Employee benefits	890 618	890 618	890 618	_	_	_	_
Conventional with-profit business Non-profit business Individual		- 1	- 1	_	_	_	_
Employee benefits Annuity business	148	148 30	148 30		_	_ _	- -
Investment contracts (undiscounted cash flows)*	272 410	272 940	261 941	2 322	5 018	722	2 937
Linked (market-related) business Individual Employee benefits Smoothed bonus business	178 230 85 074	178 231 85 074	176 083 83 364	1 19	30 90	571 151	1 546 1 450
Individual Employee benefits	800	800	800			_	
Smoothed bonus – fully vesting Individual	1 684	1 684	1 684	_	_	_	-
Employee benefits Guaranteed endowments Non-profit business	5 255	5 683	_	1 724	3 959	_	_
Individual Employee benefits	- -		- -	_ _		_ _	- -
Annuity business	1 367	1 468	10	578	939		(59)
Subtotal policyholder liabilities under insurance and investment contracts	405 316	405 846	164 543	17 925	36 209	48 408	138 761
Cell captive and non-life business  Total policyholder liabilities under insurance and investment contracts	1 189 406 505	1 189 407 035	119 164 662	457 18 382	(307)	70 48 478	850 139 611

#### 40 **LIQUIDITY RISK** CONTINUED

Maturity profile of liabilities continued

## Group

Restated 2021 R million	Carrying amount	Total	Open- ended	0 to 1 year	1 to 5 years	5 to 10 years	> 10 years
Financial liabilities at fair value through profit and loss	55 915	53 621	34 700	12 619	3 818	1 900	584
Collective investment scheme liabilities Subordinated call notes Carry positions Derivative financial liabilities	34 700 4 429 11 692 3 962	34 700 5 641 11 692	34 700 - -	- 344 11 692	- 3 636 -	- 1 661 -	- - -
Preference shares Other borrowings	313 819	439 1 149	-	35 548	90 92	117 122	197 387
Financial liabilities at amortised cost	1 214	1 840		206	1 585	6	43
Lease liabilities Term loans Other	213 425 576	534 593 713	_ _ _	128 78 -	358 515 712	5 - 1	43 _ _
Other payables Reinsurance contract liabilities Other liabilities	11 585 414 3 252	11 488 414	1 –	11 470 105	17 267	- 42	-
Total liabilities	478 885	474 398	199 363	42 782	41 589	50 426	140 238

The prior year maturity profiles on individual investment policies were based on the outstanding policy term. These were restated to correctly reflect cashflows as open-ended since policyholders have immediate access to their funds.

Refer to note 48 for more information on the restatements.

## Company

Carrying						
	Total	Open-	0 to 1	1 to 5	5 to 10	> 10
amount	Iotai	ended <sup>1</sup>	year	years	years	years
113 321	113 320	18 843	12 935	29 116	21 076	31 350
		2 209				4 734
(6)	(6)	-	(1)	(2)	(3)	-
22 426	22 426	1 011	2 204	7 563	5 049	6 599
_	-	_	_	_	-	-
_	_	_	-	_	_	_
0.404	- 404	-	-	-	-	
9 404	9 404	6 1 1 9	287	238	128	2 632
_	_	_	_	_	_	_
7 906	7 906	670	1 125	010	454	4 718
						4 / 10
						12 207
30 003	30 004	0 0 7 0	0 / 2 /	10 400	11 700	12 207
0.476	0.476	005	454		255	450
24/6	24/6	885	151	020	355	459
1 041	1 041	9	91	410	247	284
_	_	_	_	_	_	_
F.60	540			044	400	475
568	568	9	60	216	108	175
_	_	_	_	_	_	_
020	020	020				
830	830	630	_	_	_	_
					_	_
	_	_	_	_	_	_
_	_	_	_	_	_	_
37	37	37	_	_	_	_
_	_	-	_	_	_	_
		15 366 (6) (6)  22 426 22 426  9 404 9 404  7 896 7 896 2 170 2 170 56 065 56 064  2 476 2 476  1 041 1 041  568 568  830 830 37 37	15 366	15 366	15 366       15 366       2 209       1 457       3 668         (6)       (6)       -       (1)       (2)         22 426       22 426       1 011       2 204       7 563         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         9 404       9 404       6 119       287       238         -       -       -       -       -         7 896       7 896       679       1 135       910         2 170       2 170       135       1 126       279         56 065       56 064       8 690       6 727       16 460         2 476       2 476       885       151       626         1 041       1 041       9       91       410         -       -       -       -       -         568       568       9       60       216         -       -       -       -       -         -       -       -       -       -         -       -       -       -       - <tr< td=""><td>15 366</td></tr<>	15 366

For the year ended 30 June 2022

## 40 LIQUIDITY RISK CONTINUED

Maturity profile of liabilities continued

## Company

<b>2022</b> Rm	Carrying amount	Total	Open- ended <sup>1</sup>	0 to 1 year	1 to 5 years	5 to 10 years	> 10 years
Investment contracts (undiscounted cash flows)	290 726	292 274	283 397	2 297	3 518	559	2 503
`	290 720	272 274	203 377	2 291	3 3 1 0	339	2 303
Linked (Market-related) business Individual	183 224	183 224	183 112	5	23	75	9
Employee benefits	87 342	87 342	85 539	24	107	166	1 506
Smoothed bonus business							
Individual	735	735	735	-	-	-	-
Employee benefits	11 632	11 632	11 632	-	-	-	-
Smoothed bonus – fully vesting							
Individual	1 677	1 677	1 677	-	-	-	-
Employee benefits	628	628	628	_	_	_	-
Conventional with-profit business	2.706	4.075	_	1 600	- 0.447	_	-
Guaranteed endowments Non-profit business	3 786	4 075	-	1 628	2 447	_	-
Individual	_	_	_	_	_	_	_
Employee benefits	73	73	73	_	_	_	_
Annuity business	1 629	2 888	1	640	941	318	988
Total policyholder liabilities under							
insurance and investment contracts Financial liabilities at fair value	406 523	408 070	303 125	15 383	33 260	21 990	34 312
through profit and loss	13 726	12 421	-	6 922	4 525	974	-
Subordinated call notes	5 327	6 892	_	1 393	4 525	974	_
Carry positions	5 529	5 529	-	5 529	-	-	-
Derivative financial liabilities <sup>3</sup>	2 870						
Financial liabilities at amortised							
cost - lease liabilities	263	317	-	75	242	-	-
Other payables <sup>4</sup>	10 866	10 714	98	10 616	-	-	_
Other liabilities <sup>5</sup>	3 187						
Total liabilities	434 565	431 522	303 223	32 996	38 027	22 964	34 312

### Company

Restated 2021 Rm	Carrying amount	Total	Open- ended <sup>1</sup>	0 to 1 year	1 to 5 years	5 to 10 years	> 10 years
Insurance contracts (discounted cash flows) <sup>2</sup>	115 829	115 828	19 833	14 974	28 589	21 680	30 752
Market-related business Individual Employee benefits Smoothed bonus business	16 511 (14)	16 511 (14)	2 468	1 278 (1)	3 880 (6)	3 810 (7)	5 075
Individual Employee benefits Smoothed bonus – fully vesting	23 390 (41)	23 389 (41)	1 637 (41)	2 666 -	7 057 –	5 297 -	6 732 –
Individual Employee benefits		- -	- -	- -		- -	_
Conventional with-profit business Guaranteed endowments Non-profit business	9 485	9 485 3	5 997 -	361 3	282	149 -	2 696 -
Individual Employee benefits Annuity business	8 763 3 068 54 664	8 763 3 069 54 663	966 293 8 513	1 917 2 105 6 645	995 233 16 148	496 142 11 793	4 389 296 11 564

#### 40 **LIQUIDITY RISK CONTINUED**

### Maturity profile of liabilities continued

## Company

Company	I						
Restated							
2021	Carrying		Open-	0 to 1	1 to 5	5 to 10	> 10
Rm	amount	Total	ended <sup>1</sup>	year	years	years	years
Investment contracts with DPF							
(discounted cash flows) <sup>2</sup>	17 228	17 228	15 629	207	595	337	460
Market-related business							
Individual	1 023	1 023	13	125	378	222	285
Employee benefits	-	_	_	_	_	_	_
Smoothed bonus business							
Individual	606	606	17	82	217	115	175
Employee benefits	13 912	13 912	13 912	_	_	_	-
Smoothed bonus – fully vesting							
Individual	890	890	890	_	_	_	-
Employee benefits	618	618	618	_	_	_	_
Conventional with-profit business	_	_	_	_	_	_	_
Guaranteed endowments	_	_	_	_	_	_	-
Non-profit business		-					
Individual	1	1 10	1	_	_	_	_
Employee benefits	148	148	148	_	_	_	_
Annuity business	30	30	30				
Investment contracts (undiscounted							
cash flows)#	270 558	271 088	262 046	2 321	4 988	341	1 391
Market-related business							
Individual	176 273	176 273	176 083	_	_	190	-
Employee benefits	85 180	85 179	83 469	19	90	151	1 450
Smoothed bonus business							
Individual	800	800	800	_	_	_	_
Employee benefits	-	_	_	_	_	_	-
Smoothed bonus – fully vesting	1.604	1.604	1.604				
Individual	1 684	1 684	1 684	_	_	_	_
Employee benefits	_	_	_	_	_	_	_
Conventional with-profit business		F (00	_	1 704	2.050	_	_
Guaranteed endowments Non-profit business	5 255	5 683	_	1 724	3 959	_	_
Individual	_	_	_	_	_	_	_
Employee benefits	_	_	_	_	_	_	_
Annuity business	1 366	1 468	10	578	939	_	(59)
	1 300	1 +00	10	370			(0)
Total policyholder liabilities under	400.615	101111	164700	17.004	06 170	10.007	107.016
<b>insurance and investment contracts</b> Financial liabilities at fair value	403 615	404 144	164 799	17 924	36 178	48 027	137 216
through profit and loss	14 090	12 337	_	7 040	3 636	1 661	
Subordinated call notes	4 429	5 641	_	344	3 636	1 661	_
Carry positions	6 696	6 696	_	6 696	_	_	_
Derivative financial liabilities <sup>3</sup>	2 965						
Financial liabilities at amortised cost							
- lease liabilities	355	447	_	118	329	_	_
Other payables <sup>4</sup>	10 413	10 413	_	10 413	_	_	_
Other liabilities <sup>5</sup>	2 854						
Total liabilities	431 327	427 341	164 799	35 495	40 143	49 688	137 216

Open-ended liabilities are defined as:

policies where the policyholder is entitled to the benefit at any future point (benefits are contractually available on demand); or

where policies do not have a specified contract term.

The cash flows for insurance and investment contracts with DPF liabilities are calculated using discounted expected cash flows. All other values are based on contractual undiscounted cash flows.

Cash flows for derivative financial instruments have been disclosed on a net basis below.

Other payables exclude premiums paid in advance and deferred revenue liabilities.

Other liabilities are considered to be excluded from the scope of IFRS 9 and IFRS 7; therefore no cash flows are provided for those liabilities.

The prior year maturity profiles on individual investment policies were based on the outstanding policy term. These were restated to correctly reflect cashflows as open-ended since policyholders have immediate access to their funds.

For the year ended 30 June 2022

#### **LIQUIDITY RISK CONTINUED** 40

### Maturity profile of derivative financial instruments

Contractual maturities are assessed to be essential for an understanding of all derivatives presented in the consolidated statement of financial position. The following table indicates the expiry of derivative financial assets and liabilities, based on net undiscounted cash flow projections. When the amount payable is not fixed, the amount disclosed is determined by reference to conditions existing at the reporting date.

Some of the Group's derivatives are subject to collateral requirements. Cash flows for those derivatives could occur earlier than the contractual maturity date.

Group					
Rm	Carrying amount	Total	0 to 1 year	1 to 5 years	> 5 years
2022					
Derivatives held for trading					
Equity derivatives	(31)	(77)	(77)	-	-
Interest rate derivatives	(379)	(331)	(336)	197	(192)
Bond derivatives	(137)	(178)	(178)		
Credit derivatives	(16)	(1)	6	(3)	(4)
Currency derivatives	(736)	(675)	45	(335)	(385)
Total net undiscounted cash flow projections	(1 299)	(1 262)	(540)	(141)	(581)
Derivative financial instruments					
Assets	1 740				
Liabilities	(3 039)				
	(1 299)				
Restated 2021					
Derivatives held for trading					
Equity derivatives	12	9	9	_	_
Interest rate derivatives	(913)	(754)	160	(2)	(912)
Bond derivatives	40	60	(60)	120	_
Credit derivatives	26	27	(11)	37	1
Currency derivatives	(577)	(352)	(51)	157	(458)
Total net undiscounted cash flow projections	(1 412)	(1 010)	47	312	(1 369)
Derivative financial instruments					
Assets	2 550				
Liabilities	(3 962)				
	(1 412)				

## 40 LIQUIDITY RISK CONTINUED

Maturity profile of derivative financial instruments continued

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Rm	Carrying amount	Total	0 to 1 year	1 to 5 years	> 5 years
2022					
Derivatives held for trading					
Equity derivatives	(35)	(77)	(77)	-	-
Interest rate derivatives	(488)	(389)	(255)	97	(231)
Bond derivatives	(139)	(178)	(178)	-	_
Credit derivatives	(16)	(1)	6	(3)	(4)
Currency derivatives	(724)	(675)	45	(335)	(385)
Total net undiscounted cash flow projections	(1 402)	(1 320)	(459)	(241)	(620)
Derivative financial instruments					
Assets	1 468				
Liabilities	(2 870)				
	(1 402)				
2021					
Derivatives held for trading					
Equity derivatives	11	(9)	9	(18)	_
Interest rate derivatives	(952)	(1 329)	61	(332)	(1 058)
Bond derivatives	40	60	(60)	120	_
Credit derivatives	26	27	(11)	37	1
Currency derivatives	(534)	(352)	(51)	157	(458)
Total net undiscounted cash flow projections	(1 409)	(1 603)	(52)	(36)	(1 515)
Derivative financial instruments					
Assets	1 556				
Liabilities	(2 965)				
	(1 409)				

For the year ended 30 June 2022

#### 41 MARKET RISK

Market risk is the risk of financial loss due to adverse movements in the market value of assets supporting liabilities relative to the value of those liabilities, or due to a decrease in the net asset value, as a consequence of changes in market conditions or as a result of the performance of investments held. This includes exposure to equities, interest rates, credit spreads, property, price inflation and currencies.

Financial instruments held by the Group are subject to the components of market risk as follows:

	Carrying	amount			
Group	2022 Rm	Restated 2021 Rm	Market price risk	Interest rate risk	Currency risk
Assets			,	'	
Carried at fair value through profit and loss					
Unit-linked investments	177 111	172 399	$\checkmark\checkmark$	✓	✓
Debt securities	147 096	135 501	✓	$\checkmark\checkmark$	✓
Equity securities	95 970	104 682	$\checkmark\checkmark$		✓
Funds on deposit and other money market					
instruments	23 204	14 760	✓	$\checkmark\checkmark$	✓
Carry positions	1 124	4 461	✓	$\checkmark\checkmark$	
Derivative financial assets	1 741	2 550	<b>✓</b> ✓	$\checkmark\checkmark$	✓
Carried at amortised cost					
Unsettled trades	1 896	1 844			✓
Accounts receivable	1 712	1 634		✓	✓
Loans	3 403	3 838		$\checkmark\checkmark$	✓
Funds on deposit and other money market					
instruments	113	194		$\checkmark\checkmark$	✓✓
Insurance and other receivables					
Receivables arising from insurance contracts,					
investment contracts with DPF and					
reinsurance contracts	3 438	3 169		✓	✓
Cash and cash equivalents	19 815	27 024		$\checkmark\checkmark$	✓
Other non-financial assets	17 639	17 650	N/A	N/A	N/A
Total assets	494 262	489 706	,	,	,
Liabilities Carried at fair value through profit and loss Investment contracts					
Designated at fair value through profit					
and loss	294 069	273 916	<b>✓</b> ✓	<b>√</b> √	✓
Collective investment scheme liabilities	35 725	34 700	<b>✓</b> ✓	✓	✓
Subordinated call notes	5 327	4 429	<b>√</b>	<b>/</b> /	
Carry positions	7 723	11 692	<b>√</b>	<b>//</b>	
Derivative financial liabilities	3 039	3 962	$\checkmark\checkmark$	<b>//</b>	<b>√</b>
Preference Shares	294	313		<b>√</b>	<b>√</b>
Other borrowings	825	819		✓	✓
Carried at amortised cost	100	010			
Lease liabilities	130	213		/ /	
Other	1 155	1 001		<b>/</b> /	
Other payables (excluding premiums received					
in advance and deferred revenue liabilities)					
Payables arising from insurance contracts	4 507	F 000			
and investment contracts with DPF	4 587	5 280			<b>√</b>
Payables arising from investment contracts	3 093	1 742			· /
Unsettled trades Commission creditors	1 443	1 404		✓	v /
	536	550		<b>√</b>	v /
Other	3 486	2 609	*	*	v .
Insurance contract liabilities	112 950	115 361	, //	, //	√ √
Investment contracts with DPF liabilities Other non-financial liabilities	2 476 3 914	17 228			
		3 666	N/A	N/A	N/A
Total liabilities	480 772	478 885			

<sup>✓✓</sup> High exposure

<sup>✓</sup> Medium/low exposure

<sup>\*</sup> These liabilities are not financial instruments and the risks to which they are subject to are explained in note 38.

#### 41 **MARKET RISK CONTINUED**

	Carrying	amount			
Company	2022 Rm	Restated 2021 Rm	Market price risk	Interest rate risk	Currency risk
Assets			-		
Carried at fair value through profit and loss					
Equity securities	37 037	42 619	<b>✓</b> ✓		✓
Debt securities	104 472	98 137	✓	$\checkmark\checkmark$	✓
Funds on deposit and other money market					
instruments	11 471	6 691	✓	$\checkmark\checkmark$	✓
Unit-linked investments	165 756	161 734	<b>√</b> √	$\checkmark$	✓
Carry positions	-	860	✓	$\checkmark\checkmark$	
Derivative financial assets	1 468	1 556	$\checkmark\checkmark$	$\checkmark\checkmark$	✓
Interest in subsidiaries	94 143	92 040			✓
Carried at amortised cost					
Financial assets at amortised cost					
Accounts receivable	1 184	1 001		✓	✓
Unsettled trades	512	642			✓ .
Loans	3 309	3 760		<b>√</b> √	✓
Funds on deposit and other money market		0.7			
instruments	55	97		<b>/ /</b>	<b>√</b> √
Insurance and other receivables Receivables arising from insurance contracts, investment contracts with DPF and					
reinsurance contracts	3 416	3 148		<b>√</b>	✓ .
Cash and cash equivalents	12 386	16 864		<b>√</b> √	√ 
Other non-financial assets	13 709	13 662	N/A	N/A	N/A
Total assets	448 918	442 811			
Liabilities					
Carried at fair value through profit and loss					
Investment contracts					
Designated at fair value through profit and loss	290 726	270 558	<b>√</b> √	<b>√</b> √	✓
At fair value through profit and loss	F 007	4 400			
Subordinated call notes	5 327	4 429	<b>√</b>	√ √ √ √	
Carry positions Derivative financial liabilities	5 529 2 870	6 696 2 965	√ √√	<b>√</b> √	✓
Carried at amortised cost	2870	2 900	V V	V V	<b>v</b>
Financial liabilities at amortised cost	263	355			
Other payables (excluding premiums in advance	203	333			
and deferred revenue liability)					
Payables arising from insurance contracts and					
investment contracts with DPF	4 412	5 173			✓
Payables arising from investment contracts	3 093	1 742			✓
Commission creditors	535	549		✓	✓
Unsettled trades	459	757			✓
Other	2 367	2 192		✓	✓
Insurance contract liabilities	113 321	115 829	*	*	*
Investment contracts with DPF	2 476	17 228	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$
Other nen finencial lightlities	3 187	2 854	N/A	N/A	N/A
Other non-financial liabilities	3 107	2 00 1	14//	14//	14//1

<sup>✓✓</sup> High exposure

For discretionary participation business, market-related contracts or unit-linked contracts:

- the policyholder carries the majority of the market risk; while
- the Group carries the risk of investment guarantees provided and of a reduced income from fees where these are based on investment returns or the underlying fund value or where investment conditions affect its ability to recoup expenses incurred.

Furthermore, the Group is also exposed to reputational risk if actual investment performance is not in line with policyholder expectations.

For non-profit business (including annuities) and in respect of the net asset value, shareholders carry the market risk.

<sup>✓</sup> Medium/low exposure

<sup>\*</sup> These liabilities are not financial instruments and the risks to which they are subject to are explained in note 38.

For the year ended 30 June 2022

#### 41 **MARKET RISK CONTINUED**

## Market risk governance

Shareholder market risk is managed according to the Momentum Metropolitan Shareholder Market Risk Policy while the Client Investment Policy governs the management of policyholder market risk.

The Momentum Metropolitan Capital and Investment Committee is also responsible for the Group's market risk management, with the Board Risk Capital and Compliance Committee providing oversight over market risks assumed on behalf of shareholders.

The Momentum Metropolitan Product Management Committee provides oversight over the management of policyholder market risk. Policyholder market risk is managed through various management-level governance committees established for this purpose. These committees monitor the performance of investment portfolios against client outcome requirements. This includes consideration of the appropriateness of the matching of assets and liabilities of the various policyholder portfolios where policyholder benefits are impacted by investment returns.

For contract holder liabilities, the financial instruments backing each major line of business are segregated to ensure that they are used exclusively to provide benefits for the relevant contract holders. The valuation of these financial instruments is subject to various market risks, particularly interest rate and price risk. Each portfolio consists of an asset mix deemed appropriate for the specific product. These risks and the Group's exposure to equity, interest rate, currency and property price risks are discussed and disclosed in this note.

#### Market risk management per product

### Market-related/unit-linked business

Market-related or unit-linked contracts are those invested in portfolios where there is a direct relationship between the returns earned on the underlying portfolio and the returns credited to the contract. These may be investment contracts or insurance contracts and include universal life contracts which also provide cover on death or disability.

Policyholders carry the investment risk; however, the Group carries a risk of reduced income from fees where these are based on investment returns or the underlying fund value, or where investment conditions affect its ability to recoup expenses incurred. Furthermore, there is also reputational risk if actual investment performance is not in line with policyholder expectations. These risks are managed through the rigorous investment research process applied by the Group's investment managers.

#### Individual and group contracts with DPF

Assets are invested in line with specified mandates in equities, fixed-interest assets, property and cash, both globally and locally, according to the asset manager's best investment view. Separate investment portfolios are managed for each product.

The investment return earned on the underlying assets, after tax and charges, is distributed to policyholders in the form of bonuses in line with product design, reasonable policyholder expectations, affordability and management discretion. The use of bonuses is a mechanism to smooth returns to policyholders in order to reduce the risk of volatile investment performance. Any returns not yet distributed are retained in a BSA for future distribution to policyholders.

In the event of adverse investment performance, such as a sudden or sustained fall in the market value of assets backing smoothed bonus business, the BSA may be negative. In such an event, there are the following options:

- · In valuing the liabilities it is assumed that lower bonuses will be declared in future.
- · Lower bonuses are actually declared.
- · For those contracts where a portion of bonuses declared is not vested, the Group has the right to remove previously declared non-vested bonuses in the event of a fall in the market value of assets. This will only be done if the BSA is negative and it is believed that markets will not recover in the short term.
- · A market value adjuster may be applied in the event of voluntary withdrawal in cases where the withdrawal benefit exceeds the market value. For group contracts, an alternative option is to pay out the termination value over an extended term (usually 10 years). These measures are primarily to protect the remaining policyholders.
- · Short-term derivative hedging or other partial derisking strategies can be used to protect the funding level against further deterioration due to poor investment performance.
- · In very extreme circumstances, funds may be transferred from the shareholder portfolio into the BSA on a temporary or permanent basis.

#### 41 MARKET RISK CONTINUED

## Market risk management per product continued

## Individual and group contracts with DPF and continuous guarantees

Certain portfolios provide a continuous quarantee on capital and declared bonuses. Bonuses are fully vesting and are declared monthly in advance.

No market value adjuster applies but for group contracts, allowance is made for the payment of benefits over a period of up to 12 months if large collective outflows may prejudice remaining investors. Derivative instruments are used to minimise downside market risk in these portfolios.

### Individual contracts offering investment guarantees

The Group has books of universal life business that offer minimum maturity values, based on a specified rate of investment return. These guaranteed rates range from 0% to 4.5% p.a. for the bulk of business. This applies to smoothed bonus portfolios as well as certain market-linked portfolios (the latter mostly closed to new business). On some smoothed bonus portfolios, there is also a guarantee to policyholders that the average annual bonus rate, measured over the lifetime of the contract, will not be less than a contractual minimum (around 4.5% p.a.).

The Group also carries conventional business that offers minimum guarantees on maturity, surrender and death, with different forms of guarantees that apply in each event.

On some closed funds policyholders have the option to purchase a minimum guaranteed return of up to 5% p.a. The guarantee charge for these policies is set at a level that will cover the expected cost of guarantees, including the opportunity cost of additional capital held in respect of these guarantees. Only selected portfolios qualify for this guarantee and the guarantee also applies only to specific terms.

On inflation-linked annuities a minimum annual increase rate is generally applicable, for instance as a consequence of regulatory requirements whereby pension income cannot reduce in nominal terms. The minimum increase represents an inflation-related embedded financial guarantee.

## **Investment Guarantee risk management**

The risk of being unable to meet quarantees is managed by holding a specific liability, as well as additional statutory capital, for minimum maturity values and other guaranteed benefits, in accordance with actuarial guidance (APN 110). Stochastic modelling is used to quantify the reserves and capital required to finance possible shortfalls in respect of minimum maturity values and other guaranteed benefits. The stochastic model is calibrated to market data. The shareholders' exposure to fluctuations in this liability is mitigated by the use of hedging strategies, subject to available instruments and the overall risk profile of the business.

## Non-profit annuity business

An annuity policy pays an income to the annuitant in return for a lump sum consideration paid on origination of the annuity policy. The income may be fixed or increase at a fixed rate or in line with inflation.

This income is guaranteed and the value of the liability is, therefore, subject to interest rate risk, in addition to the risk of longer than anticipated life expectancy. In order to hedge against the interest rate risk, the Group invests in an actively managed portfolio of government and corporate bonds, promissory notes from banks, swaps and other interest rate derivatives which provide a high degree of matching to the interest risk profile of the liabilities. The mismatch risk is managed on a dedicated risk management system that includes daily monitoring of Board-approved limits. Index-linked annuities, which provide increases in line with inflation, are generally matched with index-linked bonds or bank-issued matching structures. Where cash flow matching is not possible, or not desirable from an overall risk profile perspective, interest rate risk is minimised by ensuring the values of assets and liabilities respond similarly to small changes in interest rates.

The impact of a 1% reduction in yields on the annuity portfolio will generate a mismatch loss of R24 million (2021: R35 million) for MML.

The calculation for MML is based on the risk-free yield curve. The average rate that produces the same result is 8.8% (2021: 10.3%).

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#### 41 MARKET RISK CONTINUED

## Market risk management per product continued

## Guaranteed endowments and structured products

The Group issues guaranteed endowment policies. The majority of these contracts are five-year single premium endowment policies providing guaranteed maturity values. In terms of these contracts, policyholders are not entitled to receive more than the guaranteed maturity value as assured at inception. The interest rate exposure on these policies is hedged through appropriate interest sensitive instruments.

A variation on guaranteed endowment policies is contracts where the capital guarantee is combined with a guaranteed return linked to the returns on local and offshore market indices. The risk associated with the guarantee on these contracts is managed through the purchase of appropriate assets including equity-linked notes issued by banks. In addition to these hedging strategies, a portion of the guaranteed endowment policies is reinsured with reinsurers in terms of the Group's reinsurance policies.

## Other non-profit business

These policies mainly represent whole life and term assurance contracts that provide lump sum benefits on death and disability. In addition to mortality risk, morbidity risk, expense risk and persistency risk, there is also the risk that investment return experienced may be different to that assumed when the price of insurance business was determined. The market risk on these contracts is mitigated through appropriate interest rate instruments as well as contractual rights to review regular premium rates charged to clients

## Shareholder cash flows in respect of individual contracts with investment components

The expected future charges, expense outgo and risk benefit payments (including margins) on individual contracts with investment components are capitalised using long-term interest rates. The resultant discounted value is added to liabilities (an offset to liabilities when negative). The Group is therefore subject to interest rate risk as any changes in long-term interest rates will result in a change in the value of liabilities. This risk is mitigated through hedging as well as diversification against other interest rate risks.

## 41.1 Market risk management per risk factor

## **Equity risk**

Equity risk is the risk of financial loss as a result of adverse movements in the market value of equities, implied volatility and/or income from equities.

Equities (listed and unlisted) are reflected at market values, which are susceptible to fluctuations. The risks from these fluctuations can be separated into systematic risk (affecting all equity instruments) and specific risk (affecting individual securities). In general, specific risk can be reduced through diversification, while systematic risk cannot.

The Group manages its listed equity risk by employing the following procedures:

- mandating specialist equity fund managers to invest in listed equities where there is an active market and where there is access to a broad spectrum of financial information relating to the companies invested in;
- · diversifying across many securities to reduce specific risk; and
- considering the risk-reward profile of holding equities and assuming appropriate risk in order to obtain higher expected returns on assets.

Unlisted equity investment risks are managed as follows:

- mandating asset managers and specialist alternative investment boutiques to invest in diversified pools of private equity partnerships and other unlisted equity investments;
- · achieving diversification across sector, stage, vintage and geography;
- all investments are subject to prudential limits stipulated by the Momentum Metropolitan Private Equity Investments
   Committee, represented by specialist investment professionals and independent Momentum Metropolitan
   representatives; and
- mitigating the risk of potential subjective valuation due to the nature of unlisted investments by utilising the guideline
  developed by the South African Venture Capital and Private Equity Association (SAVCA) to provide a framework for valuation
  and disclosure in this regard. This framework is consistent with best practice exercised and recommended by the European
  Venture Capital and Private Equity Association.

Refer to the sensitivity analysis in note 41.5.

#### 41 **MARKET RISK CONTINUED**

#### 41.2 Interest rate risk

Interest rate risk is the risk that the value and/or future cash flows of financial instruments held will fluctuate relative to those of liabilities issued, as a result of changes in interest rates.

## **Exposure of financial instruments to interest rates**

Changes in market interest rates have a direct effect on the contractually determined cash flows associated with floating rate financial assets and financial liabilities, and on the fair value of other investments. Fair values of fixed maturity investments included in the Group's investment portfolios are subject to changes in prevailing market interest rates. The table overleaf provides a split of interest-bearing assets that are exposed to cash flow interest rate risk and those that are exposed to fair value interest rate risk. Debt securities with no interest rate risk exposure are securities where the valuation is driven by factors other than interest rates, such as capital structured notes where the valuation is derived from the underlying investments. Financial assets at amortised cost with short-term cash flows are considered not to have any interest rate risk since the effect of interest rate risk on these balances is not considered significant. In addition to the information disclosed below the Group holds investments in non-subsidiary unit-linked investments for which disclosures are not provided, as the Group does not manage these assets in a manner that considers risk from changes in interest rates.

12	ra	 •
v		

Instrument class	Carrying amount Rm	Cash flow interest rate risk Rm	Fair value interest rate risk Rm	No interest rate risk Rm	Weighted average rate %
2022					
At fair value through profit and loss Debt securities Funds on deposit and other money market	147 096	53 209	91 223	2 664	9%
instruments Derivative financial assets	23 204 1 741	15 302 -	7 890 1 741	12 -	6% N/A
Carry positions Derivative financial liabilities	1 124 (3 039)	_	(3 039)	1 124 -	N/A
At amortised cost Debt securities Funds on deposit and other money market	-	-	-	-	-
instruments	113	_	_	113	N/A
Loans and receivables at amortised cost	7 011	1 646	_	5 365	9%
Cash and cash equivalents	19 815	19 045	-	770	4%
Insurance and other receivables Receivables arising from insurance contracts, investment contracts with DPF and					
reinsurance contracts	3 438	_	_	3 438	N/A
	200 503	89 202	97 815	13 486	
Restated 2021					
At fair value through profit and loss					
Debt securities	135 501	47 698	85 589	2 214	8%
Funds on deposit and other money market					
instruments	14 760	9 332	5 418	10	5%
Derivative financial assets	2 550	_	2 550	_	N/A
Carry positions	4 461	_	_	4 461	-
Derivative financial liabilities	(3 962)	_	(3 962)	_	N/A
At amortised cost					
Debt securities	_	_	_	_	-
Funds on deposit and other money market					
instruments	194		_	194	N/A
Loans and receivables at amortised cost	7 316	1 594	_	5 722	8%
Cash and cash equivalents	27 024	25 262	_	1 762	4%
Insurance and other receivables					
Receivables arising from insurance contracts,					
investment contracts with DPF and	0.4.5			0.4.5	
reinsurance contracts	3 169			3 169	N/A
	191 013	83 886	89 595	17 532	

Liability exposure to interest rates is reflected in note 12.

For the year ended 30 June 2022

#### 41 **MARKET RISK CONTINUED**

### 41.2 Interest rate risk continued

Exposure of financial instruments to interest rates continued

Company

Instrument class	Carrying amount Rm	Cash flow interest rate risk Rm	Fair value interest rate risk Rm	No interest rate risk Rm	Weighted average rate %
2022					
At fair value through profit and loss					
Debt securities	104 472	30 083	66 859	7 530	9%
Funds on deposit and other money market					
instruments	11 471	9 341	2 118	12	6%
Derivative financial assets	1 468	-	1 468	-	N/A
Derivative financial liabilities	(2 870)	-	(2 870)	-	N/A
At amortised cost	F 00F	1.040		0.057	004
Loans and receivables at amortised cost Cash and cash equivalents	5 005 12 386	1 048 12 389	_	3 957 (3)	9% 4%
Funds on deposit and other money market	12 300	12 309	_	(3)	4 /0
instruments	55	_	_	55	N/A
Insurance and other receivables				00	14/14
Receivables arising from insurance contracts,					
investment contracts with					
DPF and reinsurance contracts	3 416	-	-	3 416	N/A
	135 403	52 861	67 575	14 967	
Restated 2021					
At fair value through profit and loss					
Debt securities	98 137	26 361	64 850	6 926	8%
Funds on deposit and other money market					
instruments	6 691	4 180	2 501	10	5%
Derivative financial assets	1 556	_	1 556	_	N/A
Carry positions	860	_	_	860	_
Derivative financial liabilities	(2 965)	_	(2 965)	_	N/A
At amortised cost					
Loans and receivables at amortised cost	5 403	1 136	_	4 267	8%
Cash and cash equivalents	16 864	16 423	_	441	4%
Funds on deposit and other money market instruments	97			97	Ν1/Λ
Instruments Insurance and other receivables	97	_	_	9/	N/A
Receivables arising from insurance contracts,					
investment contracts with DPF and					
	3 148	_	_	3 148	N/A
reinsurance contracts	3 140			0 170	1 1/ / 1

## 41.3 Currency risk

Currency risk is the risk that the rand value and/or future cash flows of financial assets and liabilities will fluctuate due to changes in foreign exchange rates. Currency risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations.

The majority of the Group's currency exposure results from the offshore assets held by policyholder portfolios. These investments were made for the purpose of obtaining a favourable international exposure to foreign currency and to investment value fluctuations in terms of investment mandates, subject to limitations imposed by the South African Reserve Bank.

To the extent that offshore assets are held in respect of contracts where the contract holder benefits are a function of the returns on the underlying assets, currency risk is minimised.

Details of currency risk contained in investments in local collective investment schemes that are not subsidiaries have not been included in the table below as the look-through principle was not applied.

Assets and liabilities denominated in Namibian dollar and Lesotho maloti currencies that are pegged to the South African rand on a 1:1 basis do not represent significant currency risk for the Group. The geographical area of Africa also includes Botswana, Ghana, Kenya, Mozambique and Uganda.

#### 41 **MARKET RISK CONTINUED**

# 41.3 Currency risk continued

The following assets, denominated in foreign currencies, where the currency risk (including translation risk) resides with the Group, are included in the Group's statement of financial position at 30 June:

Group

Group					Asian		1
	Africa Rm	UK Rm	US Rm	Euro Rm	Pacific Rm	Other Rm	Total Rm
2022							
Closing exchange rate		19.9009	16.3864	17.1352			
Investment securities							
At fair value through profit and loss							
Unit-linked investments	-	6 802	28 930	646	8	85	36 471
Equity securities	-	1 756	21 600	3 469	4 645	3 276	34 746
Debt securities	_	79	2 541	317	149	126	3 212
Funds on deposit and other money							
market instruments	-	1	197	_	_	_	198
Derivative financial assets	_	1	50	1	1	3	56
At amortised cost							
Debt securities	_	_	_	_	_	_	-
Funds on deposit and other money							
market instruments	_	-	757	_	-	_	- 070
Loans and accounts receivable	4	81	757 2 471	8	16	6	872
Cash and cash equivalents Insurance and other receivables	_	403	24/1	110	61	39	3 084
insurance and other receivables							
	4	9 123	56 546	4 551	4 880	3 535	78 639
Restated 2021							
Closing exchange rate		19.7158	14.2723	16.9264			
Investment securities							
At fair value through profit and loss							
Unit-linked investments	_	5 442	28 889	857	100	81	35 369
Equity securities	_	1 874	21 514	3 735	5 489	2 975	35 587
Debt securities	_	226	2 242	417	229	53	3 167
Funds on deposit and other money							
market instruments	_	1	_	_	_	_	1
Derivative financial assets	_	8	8	1	3	2	22
At amortised cost							
Debt securities	_	_	_	_	_	_	-
Funds on deposit and other money							
market instruments	_	_		_	_	_	
Loans and accounts receivable	_	40	505	13	22	10	590
Cash and cash equivalents	_	294	2 497	122	43	26	2 982
Insurance and other receivables	_	_	_	_	_	_	_
	_	7 885	55 655	5 145	5 886	3 147	77 718

The assets above generally back policyholder liabilities, reducing the currency risk exposure for shareholders.

For the year ended 30 June 2022

## 41 MARKET RISK CONTINUED

## 41.3 Currency risk continued

African exchange rates representing material balances above are:

Closing exchange rate	Botswana	Ghana	Kenya	Nigeria
2022	1.3183	2.0314	0.1390	0.0389
2021	1.3088	2.4334	0.1322	0.0348

Company							
	A 6-1	1117	110	<b>F</b>	Asian	Other	Tabel
	Africa Rm	UK Rm	US Rm	Euro Rm	Pacific Rm	Other Rm	Total Rm
	Kili				KIII	KIII	KIII
2022		19.9009	16.3864	17.1352			
Closing exchange rate Investment securities							
At fair value through profit and loss		242	3 126	337	64	124	3 893
Equity securities  Debt securities	_	15	1 612	2	04	124	1 629
	_	15	1012	2	_	_	1 029
Funds on deposits and other money market instruments	_	1	197	_	_	_	198
Unit-linked investments		4 051	22 927	402	6	70	27 456
Derivative financial assets		4 03 1	42	402	-	70	42
Interest in subsidiaries	23	1 234	42		_		1 257
At amortised cost	23	1 234					1 237
Loans and accounts receivable	_	28	14	_	2	_	44
Cash and cash equivalents	_	74	972	80	2	12	1 140
- Casir and Casir equivalents							
	23	5 645	28 890	821	74	206	35 659
Restated 2021							
Closing exchange rate		19.7158	14.2723	16.9264			
Investment securities							
At fair value through profit and loss							
Equity securities	_	232	2 706	277	88	93	3 396
Debt securities	-	17	1 306	4	_	_	1 327
Unit-linked investments	-	4 297	21 377	377	19	63	26 133
Derivative financial assets	-	9	5	_	_	1	15
Interest in subsidiaries	23	500	_	_	_	_	523
At amortised cost							
Loans and accounts receivable	_	_	208	_	_	_	208
Cash and cash equivalents	_	40	1 382	56	1	5	1 484
	23	5 095	26 984	714	108	162	33 086

The assets above generally back policyholder liabilities, reducing the currency risk exposure for shareholders.

## 41.4 Property risk

Property risk is the risk that the value of investment properties, owner-occupied properties and properties under development, as well as participatory interest in property collective investment schemes, will fluctuate as a result of changes in rental income and interest rates.

Property investments are made on behalf of policyholders, shareholders and other investment clients and are reflected at market value. Diversification in property type, geographical location and tenant exposure are all used to reduce the risk exposure.

The Group's exposure to property holdings at 30 June is as follows:

	Group		Company	
	2022 Rm	2021 Rm	2022 Rm	2021 Rm
Investment properties Owner-occupied properties Collective investment schemes property exposure (refer to note 44)	8 928 1 822 4 881	8 896 1 792 2 242	6 662 889 6 505	5 656 995 6 747
	15 631	12 930	14 056	13 398
Percentage of total assets	3.2%	2.6%	3.1%	3.0%

#### 41 **MARKET RISK CONTINUED**

#### 41.4 Property risk continued

Refer to note 4 for the concentration risk regarding types of properties relating to investment properties. Owner-occupied properties mainly comprise office buildings.

The Group is also exposed to tenant default and unlet space within the investment property portfolio. There were long outstanding debtors relating to tenants at 30 June 2022 of R39 million for the Group (2021: R85 million) and R37 million for the Company (2021: R81 million). The carrying amount of unlet and vacant investment property as at 30 June 2022 was R1 197 million (2021: R1 489 million) for the Group and R862 million (2021: R1 037 million) for the Company.

## 41.5 Sensitivity to market risk

The Group's earnings and net asset value are exposed to market risks. The Group has identified that changes in equity prices and interest rates are the market risk elements with the most significant effect on earnings and equity. The table below provides the sensitivity to a change in equity prices by 10% and a change to long-term interest rates by 100 basis points:

	Equity	Equity prices		t rates
	Increase by 10% Rm	Decrease by 10% Rm	Increase by 100 bps Rm	Decrease by 100 bps Rm
Group 2022 Increase/(decrease) in earnings and equity	369	(367)	540	(352)
2021 Increase/(decrease) in earnings and equity	401	(408)	63	(126)
Company 2022 Increase/(decrease) in earnings per income statement Increase/(decrease) in equity	212 657	(210) (556)	536 (30)	(348)
2021 Increase/(decrease) in earnings per income statement Increase/(decrease) in equity	247 567	(253) (487)	77 (42)	(141) 44

# Sensitivity ranges

· The upper and lower limits of the sensitivity ranges are management's best judgement of the range of probable changes within a 12-month period from the reporting date. Extreme or irregular events that occur sporadically, i.e. not on an annual basis, have been ignored as they are, by nature, not predictable in terms of timing.

## Methods and assumptions used in preparing the sensitivity analysis

- The impacts were produced using 31 March 2022 policy and economic data, but adjusted for differences in the Group's investment stabilisation reserve at balance sheet date.
- The liability valuation includes allowance for management actions relating to the review of premiums for whole life risk contracts in response to enduring interest rate risk in accordance with policy conditions and fair treatment of customers. Allowance for premium reviews amounting to R487 million in the interest rate decrease scenario (2021: R0 million) is included in the results presented.
- · In line with the Group's current practice and accounting policy, the investment variances from insurance contracts were stabilised. As at 30 June 2022, the Group's investment stabilisation reserve had a balance of R179 million (2021: R187 million).
- · The change in equity prices was assumed to be a permanent change.
- Future dividend yields were assumed to remain unchanged.
- No change was assumed in expected future returns and discount rates used in valuing liabilities as a result of changes in equity prices.
- The expected future real rates of return were assumed to remain unchanged.
- · Future inflation rates were assumed to change in line with interest rates.
- Sensitivities on expected taxation have not been provided.

For the year ended 30 June 2022

#### 41 **MARKET RISK CONTINUED**

#### Sensitivity to market risk continued 41.5

Hedging strategies using derivatives and other structures are implemented to reduce equity and interest rate risk on shareholder exposures in accordance with risk appetite requirements. These structures and other ways of reducing this risk are assessed, investigated and implemented on an ongoing basis by management with consideration of the market conditions at any given time.

The impact of the change in interest rates is addressed by ensuring that contract holder liabilities and assets are matched within approved risk limits and tolerances and continuously monitored to ensure that no significant mismatching losses will arise due to a shift in the yield curve or a change in the shape of the yield curve.

#### **Currency sensitivity**

The impact of changes in currency on earnings and equity for the Group is not considered to be material. Refer to note 41.3 for more details on the Group's currency exposure.

#### 42 **CREDIT RISK**

This is the risk of losses arising from the potential that a counterparty will fail to meet its obligations in accordance with agreed terms. It arises from investment and non-investment activities, such as reinsurance credit risk, amounts due from intermediaries and policy loans.

Credit risk could also arise from the decrease in value of an asset because of a deterioration of creditworthiness (which may give rise to the downgrading of counterparties). Credit risk arises from investments in debt securities, funds on deposit and other money market instruments, unit-linked investments, derivative financial instruments, reinsurance debtors, loans to policyholders and other loans and receivables in the shareholder and guaranteed portfolios as well as linked portfolios.

Where instruments are held to back investment-linked contract liabilities, the policyholder carries the credit risk. Where instruments are held in cell captive arrangements, where the cell owner takes the risk, the credit risk is also transferred.

# Credit risk governance

The governance of credit risk is comprehensively set out in the Capital and Investment Committee (CIC) charter. The primary responsibility of the CIC is to oversee, and ensure proper corporate governance over and management of market risk, which includes credit risk, across the Group in respect of shareholders. The CIC charter forms part of the overall enterprise risk management (ERM) framework. The overall responsibility for the effectiveness of credit risk management processes vests with the Board of directors. The operational responsibility has been delegated to the CIC, executive management and the credit risk management function. The product management committees are responsible for setting the credit risk sections of mandates for linked policyholder portfolios and for monitoring the performance.

The CIC is a subcommittee of the Group executive committee. This committee reports to the Group's executive committee on the effectiveness of credit risk management and provides an overview of the Group's shareholder credit portfolio. The CIC and its subcommittees are responsible for the approval of relevant credit policies and the ongoing review of the Group credit exposure. This includes the monitoring of the following:

- · Quality of the credit portfolio
- · Stress quantification
- · Credit defaults against expected losses
- · Credit concentration risk
- · Appropriateness of loss provisions and reserves.

Independent oversight is also provided by the Board Risk, Capital and Compliance committee.

#### 42 **CREDIT RISK CONTINUED**

#### Managing credit risk

Management recognises and accepts that losses may occur through the inability of corporate debt issuers to service their debt obligations. In order to limit this risk, the executive BSM has formulated guidelines regarding the investment in corporate debt instruments, including a framework of limits based on the Group's credit risk appetite.

The approval framework for new credits consists of two committees, namely an Executive Credit Committee and the BSM Credit Committee. The BSM Credit Committee consists of senior credit executives and independent senior management executives. The Executive Credit Committee consists of Group Executive Committee members and senior management executives. The Executive Credit Committee approves credits in excess of the mandate and limits of the BSM Credit Committee.

The following are taken into account in the approval process:

- The underlying nature of the instrument and credit strength of the counterparty.
- The credit rating of the issuer, either internally generated or external from Moody's, S&P or GCR.
- Current exposure and portfolio diversification effects.

To achieve the above, an internal credit risk function performs ongoing risk management of the credit portfolio which includes:

- · The use of stochastic portfolio credit risk modelling in order to gauge the level of portfolio credit risk, consider levels of capital and identify sources of concentration risk and the implications thereof.
- Preparing credit applications and performing annual reviews.

Regular risk management reporting to the CIC includes credit risk exposure reporting, which contains relevant data on the counterparty, credit limits and ratings (internal and external). Counterparty exposures in excess of set credit limits are monitored and corrective action is taken where required.

Credit mitigation instruments are used where appropriate. These include collateral, netting agreements and guarantees or credit derivatives

## Concentration risk

Concentration risk is managed at the credit portfolio level. The nature thereof differs according to segment. Concentration risk management in the credit portfolio is based on individual name limits and exposures (which are reported to and approved by the CIC) and the monitoring of industry concentrations. A sophisticated simulation portfolio model has been implemented to quantify concentration risk and its potential impact on the credit portfolio.

## **Unit-linked investments**

The Group is exposed to credit risk generated by debt instruments which are invested by collective investment schemes and other unit-linked investments in which the Group invests. The Group's exposure to these funds is classified at fund level (refer to Annexure B for unit-linked categories) and not at the underlying asset level. This includes the investments in associated collective investment schemes. Although the funds are not rated, fund managers are required to invest in credit assets within the defined parameters stipulated in the fund's mandate. These rules limit the extent to which fund managers can invest in unlisted and/ or unrated credit assets and generally restrict funds to the acquisition of investment grade assets. Further credit risk reduction measures are obligatory for South African collective investment schemes as required by control clauses within the Collective Investment Scheme Control Act, 45 of 2002.

### **Derivative contracts**

The Group enters into derivative contracts with A-rated local banks on terms set out by the industry standard International Swaps and Derivatives Agreements (ISDA). In terms of these ISDA agreements, derivative assets and liabilities can be set off with the same counterparty, resulting in only the net exposure being included in the overall Group counterparty exposure analysis.

For the year ended 30 June 2022

#### 42 **CREDIT RISK CONTINUED**

#### **Derivative contracts** continued

For OTC equity index options, the credit risk is managed through the creditworthiness of the counterparty in terms of the Group's credit risk exposure policy. For OTC interest rate swaps, the Group enters into margining arrangements with counterparties, which limit the exposure to each counterparty to a level commensurate with the counterparty's credit rating and the value-at-risk in the portfolio. For exchange-traded options, credit risk is largely mitigated through the formal trading mechanism of the derivative exchange.

#### Scrip lending

The Group is authorised to conduct lending activities as a lender in respect of local listed equity securities and listed government stock to appropriately accredited institutions. In general, the lender retains the full economic risks and rewards of securities lent.

Scrip lending agreements are governed by the Global Master Securities Lending Agreement (GMSLA).

The main risk in scrip lending activities is the risk of default by the borrower of securities, i.e. the borrower fails to return the borrowed securities. Borrower default risk is mitigated by either requiring borrowers to post adequate levels of high-quality collateral and/or by the use of indemnity guarantees from the borrowers.

Where collateral is received, the Group monitors collateral levels on a daily basis and the status of collateral coverage is reported to the executive BSM on a quarterly basis. This collateral serves as security for the scrip lending arrangements in the event of default by the borrowers. Where the borrower default risk is mitigated by means other than collateral, the Group monitors the counterparty credit exposure to be within approved limits and the Group ensures that credit risk capital is held against counterparty credit exposure.

### Financial assets at amortised cost

## Due from agents, brokers and intermediaries

Commission debtors arise when upfront commission paid on recurring premium policies is clawed back on a sliding scale within the first two years of origination. As the largest portion of the Group's new business premiums arises from brokerages that are subsidiaries of A-rated South African banks, the risk of default is low, and relates mainly to independent intermediaries.

Refer to note 6.6 for impairment details.

## **Policy loans**

The Group's policy is to lapse a policy automatically where the policy loan debt exceeds the surrender value. There is therefore little risk that policy loan debt will remain irrecoverable. Consequently, the policy is considered to be collateral for the debt. The fair value of the collateral is considered to be the value of the policy.

Policy loans are secured by policies issued by the Group. In terms of the regulations applicable to the Group, the value of policy loans may not exceed the value of the policy and as a result the policy loans are fully collateralised by assets which the Group owns.

### Reinsurance

The Group only enters into reinsurance treaties with reinsurers registered with the PA. The credit rating of the Company is assessed when placing the business and when there is a change in the status of the reinsurer. If a reinsurer fails to pay a claim, the Group remains liable for the payment to the contract holder.

The reinsurers contracted represent subsidiaries of large international reinsurance companies, and no material instances of default have yet been encountered.

Regular monthly reconciliations are performed regarding claims against reinsurers, and the payment of premiums to reinsurers.

## Credit risk exposure

For the Group's maximum exposure to credit risk refer to note 6.6.

#### 42 **CREDIT RISK CONTINUED**

#### Financial assets and liabilities designated at fair value through profit and loss

The current fair value movements, on instruments that would have otherwise been classified as at amortised cost or fair value through other comprehensive income under IFRS 9, but which have been designated at fair value through profit and loss, include R26 million loss (2021: R90 million loss) attributable to change in own credit risk.

In April 2022, Moody's updated their credit opinion for MML's and Guardrisk Group. In the Moody's credit opinion MML's insurer financial strength ratings remained at Ba1 on an international scale and the national scale rating remained at Aaa.za. The Guardrisk's insurer financial strength ratings remained at Ba2 on an international scale and the national scale rating of Aaa.za. Moody's changed their credit outlook from negative outlook to stable outlook. The changes in the credit ratings outlook follows the change in the credit outlook for the sovereign credit rating outlook from negative to stable in April 2022.

# Security and credit enhancements

In terms of the credit risk associated with the instruments above, the following collateral is held in order to mitigate the

### Debt securities, unit-linked investments, cash and cash equivalents and derivative financial instruments

For debt securities, unit-linked investments, cash and cash equivalents and derivative financial instruments, the credit risk is managed through the Group's credit risk exposure policy described in this note.

#### **Linked notes**

The Group has put options with Rand Merchant Bank (RMB) against the linked notes listed and issued by RMB for the guaranteed capital amounts invested for when the market value of the underlying instruments supporting the notes decreases below the guaranteed amounts. The carrying amount of these investments was R503 million at 30 June 2022 (2021: R535 million).

#### Transfers of financial assets

The Group is involved in the transfer of financial assets through scrip lending and sale and repurchase of assets agreements. Refer below for detail on scrip lending arrangements as well as related security and credit enhancements. Also refer to the accounting policies for more detail on the nature of the arrangements.

The carrying value of scrip on loan in the current year was R1 051 million (2021: R2 254 million) and consisted of local listed equity securities. There is collateral of R1 239 million (2021: R2 609 million) on the scrip lent.

### Financial assets at amortised cost

The receivables arising from investment contracts are limited to and secured by the underlying value of the unpaid policy benefits in terms of the policy contract.

Policy loans of R709 million (2021: R763 million) are limited to and secured by the underlying value of the unpaid policy benefits. For further details refer to note 6.2. The underlying value of the policy benefits exceeds the policy loan value.

## Other receivables

Amounts receivable in terms of long-term insurance contracts and investment contracts with DPF are limited to and secured by the underlying value of the unpaid policy benefits in terms of the policy contract.

For the year ended 30 June 2022

#### 43 SIGNIFICANT SUBSIDIARY COMPANIES

	Country of incorporation,	Interest held		
Companies	where not South Africa	<b>2022</b> %	<b>2021</b> %	
Momentum Metropolitan Life Ltd				
Subsidiary companies				
Momentum Finance Company (Pty) Ltd		100	100	
Momentum Alternative Insurance Ltd		100	100	
Momentum Ability Ltd		100	100	
Momentum Life Botswana Ltd	Botswana	100	100	
Momentum Asset Management (Pty) Ltd		100	100	
Momentum Global Investment Management Ltd	United Kingdom	100	100	
Seneca Investment Managers Ltd	United Kingdom	100	100	
Momentum Collective Investments (RF) (Pty) Ltd		100	100	
Momentum Alternative Investments (Pty) Ltd		100	100	
Momentum Wealth (Pty) Ltd		100	100	
Momentum Wealth International Ltd	Guernsey	100	100	
102 Rivonia Road (Pty) Ltd		80	80	
Momentum Multiply (Pty) Ltd		100	100	
129 Rivonia Road (Pty) Ltd		100	100	
Momentum Metropolitan Umhlanga Pty Ltd		100	100	
SMH Land Development Pty Ltd		100	100	

Please refer to note 5 for carrying amounts.

At 30 June, the following collective investment schemes (CIS) were significant subsidiaries of the Group:

	Interes	st held	Carrying	amount
	2022	2021	2022	2021
	%	%	Rm	Rm
Momentum GF Global Equity Fund	93%	92%	20 314	21 517
Momentum Bond Fund	93%	89%	8 140	6 164
Momentum Money Market Fund	54%	56%	7 615	6 844
Momentum SA Flexible Fixed Interest Fund	90%	92%	6 900	5 954
Momentum GF Global Enhanced Index Fund	79%	78%	5 326	5 048
Momentum Income Plus Fund	49%	47%	5 166	5 203
Momentum Focus 6 Fund of Funds	85%	86%	4 565	4 685
Momentum Enhanced Yield Fund	53%	47%	4 261	3 436
Momentum MoM Ultra Long-Term Value Fund	91%	90%	3 494	3 176
Momentum GF Global Emerging Markets Equity Fund	95%	*	3 044	*
Momentum Global Growth Fund IC Ltd	94%	96%	2 961	3 237
Momentum MoM High Growth Fund	100%	100%	2 658	2 660
Momentum MoM Opportunistic Equity Fund	100%	100%	2 542	2 668
Momentum MoM Macro Value Fund	100%	100%	2 416	2 499
Momentum Capped SWIX Index Fund	92%	100%	2 356	2 145
Momentum Trending Equity Fund	99%	99%	2 067	2 737
Momentum Focus 7 Fund of Funds	81%	80%	1 735	1 550
Momentum Global Managed Fund IC Ltd	90%	91%	1 599	1 757
Momentum Diversified Income Fund	58%	54%	1 272	1 253
Momentum MoM Emerging Manager Growth Fund	100%	99%	1 214	1 365
Momentum Value Equity Fund	97%	98%	1 096	1 692
Momentum Equity Fund	34%	36%	1 170	1 252
Momentum Focus 5 Fund of Funds	77%	75%	1 046	899
Momentum Macro Growth Fund	100%	100%	910	874
Momentum GF Global Fixed Income Fund	91%	*	905	*
Momentum Property Equity Fund	92%	92%	872	892
Momentum Core Equity Fund	27%	23%	833	613
Momentum RCIS Multi Managed ZAR Capi Alpha QI Hedge Fund	100%	100%	758	753
Momentum Rubix QI	100%	99%	731	736
Momentum RCIS Multi-Managed ZAR Equity Hedge QI Hedge Fund	99%	99%	664	577
Momentum Real Growth Property Fund	80%	78%	648	728
Momentum Managed Bond Fund	100%	100%	575	487
Momentum RCIS ZAR Diversified QI Fund of Hedge Funds	100%	100%	496	481
Momentum International Equity Feeder Fund	44%	38%	485	398
Momentum Focus 4 Fund of Funds	64%	62%	447	429
Momentum Active Bond Fund	32%	30%	396	329
Momentum Flexible Income Fund	62%	66%	379	176
Momentum SA Real Growth Property Fund	65%	60%	341	343
Momentum Focus 3 Fund of Funds	66%	66%	341	319
Momentum Harmony Portfolios Sterling Growth Fund	23%	<u> </u>	327	*

#### 43 SIGNIFICANT SUBSIDIARY COMPANIES CONTINUED

	Interest held		Carrying	amount
	2022	2021	2022	2021
	%	%	Rm	Rm
Momentum Real Return Fund	100%	100%	298	277
Momentum International Balanced Feeder Fund of Funds	51%	51%	289	310
Chrysalis Enhanced Yield Credit Fund	95%	95%	282	277
FGÁM Global Growth Fund IC Ltd	26%	27%	268	304
Fintax International Balanced Fund IC Ltd	88%	89%	267	300
Momentum Global Cautious Fund IC Ltd	67%	65%	279	246
Momentum Real Growth Property Index Fund	100%	100%	224	198
PMK Wealth Global Growth Fund IC Limited	30%	28%	196	184
Momentum Global Balanced Fund IC Limited	49%	49%	195	205
Engelberg Global Fund IC Ltd	39%	35%	171	164
Momentum Optimal Yield Fund	88%	83%	142	139
Fintax International Growth Fund IC Ltd	86%	87%	139	170
Momentum Harmony Portfolios Australian Dollar Growth Fund	35%	33%	130	144
Momentum Outcome-Based Money Market Fund	99%	100%	129	176
Momentum Target 7 Fund of Funds	87%	81%	117	43
VT Momentum Diversified Cautious Fund	50%	51%	107	110
Momentum Inflation Linked Bond Portfolio	27%	50%	101	392
Momentum Target 5 Fund of Funds	40%	19%	99	33
FGAM Global Cautious Fund IC Ltd	23%	23%	79	79
PMK Wealth Global Cautious Fund IC Limited	40%	35%	76	61
Momentum Small/Mid-Cap Fund	45%	45%	75	76
Momentum Target 6 Fund of Funds	90%	90%	67	45
Momentum Harmony Portfolios Sustainable Growth Fund	55%	*	57	*
Momentum Target 4 Fund of Funds	83%	86%	45	23
Momentum Quality Equity Fund	62%	*	39	*
Momentum International Conservative Feeder Funds	48%	52%	37	46
Momentum International Income Fund	42%	45%	36	43
Momentum Target 3 Fund of Funds	68%	83%	34	12
Momentum Industrial Fund	23%	27%	11	14
Momentum IF Global Emerging Markets Equity	**	92%	**	3 412
Momentum IF Global Fixed Income	**	92%	**	1 097
Momentum Private Equity 2008 Feeder	**	99%	**	268
Momentum Private Equity 2008 Master	**	100%	**	236
ALUWANI Top 25 Fund	**	25%	**	103
Momentum Top 40 Index Fund	**	30%	**	81
Momentum Defensive Growth Fund	**	23%	**	57
Momentum Mid & Small Cap Index Fund	**	38%	**	34
			107 054	105 235

<sup>\*</sup> This subsidiary was not considered to be a subsidiary in the prior year.

All the above collective investment schemes are incorporated in South Africa, except for the funds listed below:

Fund name	Domicile
Momentum GF Global Equity Fund	Luxembourg
Momentum GF Global Sustainable Equity Fund	Luxembourg
Momentum GF Global Emerging Markets Equity Fund	Luxembourg
Momentum Global Growth Fund IC Ltd	Guernsey
Momentum Global Managed Fund IC Ltd	Guernsey
Momentum GF Global Fixed Income Fund	Luxembourg
Momentum Harmony Portfolios Sterling Growth Fund	Luxembourg
Momentum Global Cautious Fund IC Ltd	Guernsey
FGAM Global Growth Fund IC Ltd	Guernsey
Fintax International Balanced Fund IC Ltd	Guernsey
PMK Wealth Global Cautious Fund IC Limited	Guernsey
Momentum Global Balanced Fund IC Limited	Guernsey
Engelberg Global Fund IC Ltd	Guernsey
Fintax International Growth Fund IC Ltd	Guernsey
Momentum Harmony Portfolios Australian Dollar Growth Fund	Luxembourg
VT Momentum Diversified Cautious Fund	London
FGAM Global Cautious Fund IC Ltd	Guernsey
PMK Wealth Global Growth Fund IC Limited	Guernsey
Momentum Harmony Portfolios Sustainable Growth Fund	Luxembourg

<sup>\*\*</sup> No longer a subsidiary in the current year.

For the year ended 30 June 2022

# 43 SIGNIFICANT SUBSIDIARY COMPANIES CONTINUED

At 30 June the following collective investment schemes (CIS) were subsidiaries of the Company:

	Interest	held	Carrying	amount
	2022	<b>2021</b> %	2022 Rm	2021 Rm
Management OF Olah al Ferrita Franci	-			
Momentum GF Global Equity Fund  Momentum Bond Fund	68% 91%	67% 87%	14 905 7 992	15 758 6 057
Momentum Money Market Fund	53%	56%	7 578	6 822
Momentum GF Global Enhanced Index Fund	78%	78%	5 299	5 044
Momentum Income Plus Fund	49%	47%	5 166	5 203
Momentum SA Flexible Fixed Interest Fund	62%	63%	4 731	4 083
Momentum Focus 6 Fund of Funds	85%	86%	4 565	4 685
Momentum Enhanced Yield Fund	42%	42%	3 407	3 035
Momentum Ultra Long Term Value Fund	77%	76%	2 946	2 666
Momentum GF Global Emerging Markets Equity Fund	88%	*	2 806	*
Momentum MoM Macro Value Fund	100%	100%	2 416	2 499
Momentum MoM High Growth Fund	84%	84%	2 239	2 247
Momentum Clobal Crowth Fund ICL td	76%	83%	1 942	1 792
Momentum Global Growth Fund IC Ltd  Momentum Focus 7 Fund of Funds	60% 81%	65% 80%	1 874 1 735	2 197 1 550
Momentum Opportunistic Equity Fund	61%	66%	1 550	1 772
Momentum Trending Equity Fund	73%	80%	1 529	2 218
Momentum MoM Emerging Manager Growth Fund	100%	99%	1 214	1 365
Momentum Equity Fund	34%	36%	1 168	1 252
Momentum Value Equity Fund	97%	98%	1 096	1 692
Momentum Focus 5 Fund of Funds	77%	75%	1 046	899
Momentum Global Managed Fund IC Ltd	58%	60%	1 041	1 158
Momentum Diversified Income Fund	47%	42%	1 014	979
Momentum MoM Property Equity Fund	92%	92%	872	892
Momentum RCIS Multi Managed ZAR Capi Alpha QI Hedge Fund	100%	100%	758	753
Momentum GF Global Fixed Income Fund	76%	99%	751 731	
Momentum RCIS Multi Managed ZAR Rubix Alpha QI Hedge Fund Momentum RCIS Multi-Managed ZAR Equity Hedge QI Hedge Fund	100% 99%	99%	664	736   577
Momentum Real Growth Property Fund	80%	78%	648	728
Momentum Core Equity Fund	21%	*	630	*
Momentum MoM Managed Bond Fund	100%	100%	575	487
Momentum RCIS ZAR Diversified QI Fund of Hedge Funds	100%	100%	496	481
Momentum International Equity Feeder Fund	44%	38%	485	398
Momentum Focus 4 Fund of Funds	64%	62%	447	428
Momentum Mom Active Bond Fund	32%	30%	396	329
Momentum Flexible Income Fund	61%	65%	378	175
Momentum Focus 3 Fund of Funds	66%	66%	341	319
Momentum MoM Real Return Fund	100% 51%	100% 51%	298 289	277 310
Momentum International Balanced Feeder Fund of Funds Chrysalis Enhanced Yield Credit Fund	95%	95%	289	277
Momentum SA Real Growth Property Fund	53%	48%	277	278
Fintax International Balanced Fund IC Ltd	87%	88%	266	299
FGAM Global Growth Fund IC Ltd	25%	26%	252	285
Momentum Real Growth Property Index Fund	100%	99%	224	197
Momentum Global Cautious Fund IC Ltd	49%	43%	205	164
Momentum Global Balanced Fund IC Limited	49%	48%	193	203
PMK Wealth Global Cautious Fund IC Limited	29%	28%	193	180
Momentum Outcome-Based Money Market Fund	99%	100%	129	176
Engelberg Global Fund IC Ltd	39%	35%	171	164
Momentum Optimal Yield Fund	88%	81%	142	136
Fintax International Growth Fund IC Ltd	77%	80%	125	156
Momentum Target 7 Fund of Funds  Momentum Target 5 Fund of Funds	86% 39%	79% *	116 98	41
Momentum Inflation Linked Bond Portfolio	26%	*	98	*
Momentum Small/Mid-Cap Fund	45%	45%	75	76
FGAM Global Cautious Fund IC Ltd	22%	22%	75	75
PMK Wealth Global Growth Fund IC Limited	39%	34%	73	58
Momentum Target 6 Fund of Funds	89%	87%	66	43
Momentum Target 4 Fund of Funds	81%	82%	44	22
Momentum International Conservative Feeder Funds	48%	52%	37	45

#### 43 SIGNIFICANT SUBSIDIARY COMPANIES CONTINUED

	Interes	st held	Carrying amount		
	2022 %	<b>2021</b> %	2022 Rm	2021 Rm	
Momentum Quality Equity Fund	61%	*	38	*	
Momentum International Income Fund	42%	45%	36	43	
Momentum Target 3 Fund of Funds	66%	76%	33	11	
Momentum Industrial Fund	23%	27%	11	14	
Momentum IF Global Emerging Markets Equity	**	83%	**	3 074	
Momentum IF Global Fixed Income	**	78%	**	931	
Momentum Private Equity 2008 Feeder	**	99%	**	268	
ALUWANI Top 25 Fund	**	25%	**	103	
Momentum Top 40 Index Fund	**	30%	**	81	
Momentum Defensive Growth Fund	**	23%	**	57	
Momentum Mid & Small Cap Index Fund	**	38%	**	34	
Total investment in CIS subsidiaries			91 277	89 353	

<sup>\*</sup> This subsidiary was not considered to be a subsidiary in the prior year.

<sup>\*\*</sup> No longer a subsidiary in the current year.

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#### 44 **UNCONSOLIDATED STRUCTURED ENTITIES**

A structured entity is one that has been designed so that voting or similar rights are not the dominant factor in deciding who controls it. The Group considers certain collective investment schemes and other unit-linked investments to be structured entities. This note provides information on significant unconsolidated structured entities in which the Group holds an interest.

### Collective investment schemes and other unit-linked investments

Unit-linked investments comprise local and foreign collective investment schemes as well as other unit-linked investments. Collective investment schemes are categorised into property, equity, money market, mixed assets and interest-bearing instruments based on the ASISA classification of the South Africa regulated CIS portfolios. The category of unit linked investments with no ASISA classification has been assessed based on the mandate and objective of the fund, with reference to the ASISA classification guidelines. Where the Group is the contract holder of investment contracts at another institution, but does not have title to the underlying investment assets, it has been allocated to the class of underlying asset composition/exposure that exceeds 80%. If no single asset composition exceeds 80%, it has been allocated to the mixed asset class.

Unlisted and unquoted unit-linked instruments are mainly exposed to equity, comprising investments in hedge funds and private equity funds, or interest-bearing instruments, comprising mezzanine funding and structured guaranteed income products. It includes investments where the exposure is subject to the underlying investments, comprising investments in pooled funds as well as investments backing policies where the Group is the policyholder of an investment contract issued by other insurance companies.

	2022 Rm	Restated <sup>1</sup> 2021 Rm
Collective investment schemes	140 707	150 500
Local and foreign	163 727	158 592
Equity	54 198	53 242
Interest-bearing	2 204	3 632
Property	4 881	2 241
Mixed	100 293	97 313
Money market	1 844	1 843
Commodity	307	321
Other unit-linked investments	13 384	13 813
Local and foreign		
Equity	5 069	4 511
Interest-bearing	1 443	1 731
Mixed	5 841	6 307
Commodity	158	209
Property	234	438
Money market	639	617
	177 111	172 405

The methodology to determine classification was revised in the current year to ensure that the classifications are representative of the true nature and extent of the risks arising from these financial instruments. June 2021 has been restated accordingly

#### 44 UNCONSOLIDATED STRUCTURED ENTITIES CONTINUED

# Detail on investments in associates at fair value through profit or loss

The Group holds a significant investment in the following associates at fair value through profit or loss:

	Carrying amount Rm	% interest held	Nature of relationship	Principal place of business
<b>2022</b> Momentum Africa Real Estate Fund	396	26.5%	Standard investment	London
2021 Momentum Harmony Portfolios Sterling Growth Fund Momentum Africa Real Estate Fund Momentum Harmony Portfolios Asian Growth Fund	352 244 106	18.5% 24.4% 12.3%	Standard investment Standard investment Standard investment	Luxembourg London Luxembourg

Summarised financial information relating to the associates above:

			Momentum Africa Real Estate Fund
2022 Current assets Non-current assets Current liabilities Non-current liabilities Revenue Profit/(loss)			1 260 240 6 1 494 32 8
	Momentum Harmony Portfolios Asian Growth Fund	Momentum Africa Real Estate Fund	Momentum Harmony Portfolios Sterling Growth Fund

	Momentum Harmony Portfolios Asian Growth Fund Rm	Momentum Africa Real Estate Fund Rm	Momentum Harmony Portfolios Sterling Growth Fund Rm
2021			
Current assets	34	313	194
Non-current assets	835	216	1 729
Current liabilities	3	16	16
Non-current liabilities	866	513	1 907
Revenue	212	12	387
Profit/(loss)	197	(24)	351

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#### 44 **UNCONSOLIDATED STRUCTURED ENTITIES CONTINUED**

### Other unconsolidated structured entities

The table below provides information on significant other unconsolidated structured entities in which the Group holds an interest:

				Carrying	amount <sup>1</sup>	Income r	eceived <sup>2</sup>
Name of entity	Investment type	Nature and purpose of business	How is the entity financed?	2022 Rm	2021 Rm	2022 Rm	2021 Rm
The Thekwini Fund 16 (RF) Ltd	Floating rate note/vanilla bonds	Special purpose vehicle set up by South African Home Loans (Pty) Ltd to finance mortgage loans	Funding received from the South African capital market	427	483	19	15
The Thekwini Fund 17 (RF) Ltd	Floating rate note/vanilla bonds	Special purpose vehicle set up by South African Home Loans (Pty) Ltd to finance mortgage loans	Funding received from the South African capital market	762	*	12	*
				1 189	483	31	15

<sup>\*</sup> This listed securitisation was not considered to be significant in the prior year.

The Group has not sponsored any significant unconsolidated structured entities in which it holds an interest.

Included in securities at fair value through profit and loss in the statement of financial position. The carrying amount represents the Group's maximum exposure.

<sup>&</sup>lt;sup>2</sup> Consists of interest income and fair value gains/(losses).

#### 44 UNCONSOLIDATED STRUCTURED ENTITIES CONTINUED

At 30 June the following collective investment schemes (CIS) were associates of the Company:

	Interest held		Carrying	amount
	2022 %	<b>2021</b> %	2022 Rm	2021 Rm
Momentum Africa Real Estate Fund	40%	24%	396	244
Momentum Macro Growth Fund	11%	10%	99	91
PB Global Flexible Fund IC Limited	5%	3%	77	49
Momentum Financials Fund	9%	11%	36	35
VPFP International Growth Fund IC Ltd	8%	5%	27	24
Momentum Resources Fund	14%	14%	21	18
VPFP International Cautious Fund IC Ltd	3%	3%	17	16
Momentum – Sterling Balanced Fund IC Limited	8%	8%	16	17
Renaissance Global Best Ideas Fund IC Limited	1%	0%	5	5
Momentum Harmony Portfolios Sterling Balanced Fund	0%	0%	2	3
Momentum Real Growth Core Equity Fund	**	18%	**	491
Momentum Inflation Linked Bond Portfolio	**	8%	**	62
Momentum Target 5 Fund of Funds	**	18%	**	32
Total investment in CIS associates			696	1 087

<sup>\*\*</sup> No longer an associate in the current year.

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#### 45 **DIRECTORS REMUNERATION**

The Group's executive directors are contracted as full-time, permanent employees, with the exception of the CEO who is currently on a fixed term contract. Notice periods range from one to three months' written notice. Bonus payments and the vesting of long-term incentives that are in place at the time of an individual's termination of service are subject to the rules of the relevant incentive scheme, subject to the discretion of the Remco based on recommendations by the CEO.

Non-executive directors, including the Chair, receive a fixed annual fee that is inclusive of all Board and Committee attendance, as well as all other services performed on behalf of the Group. The Group pays for all travelling and accommodation expenses in respect of Board meetings.

	Salary		Performance bonus		Rete paym	ntion nents		-term payments	Expe allow	
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Hillie Meyer	7 121	7 613	1 300	2 000	-	-	2 311	1 144	-	-
Jeanette Marais	4 882	4 243	1 300	1 600	-	-	1 618	1 524	-	-
Risto Ketola	4 670	3 929	1 150	1 400	-	-	2 076	2 614	-	3
Executive directors	16 673	15 785	3 750	5 000	-	_	6 005	5 282	-	3

	Med ai		Pension fund		Contractual payment		Total remuneration		Value of shares granted	
	2022 R'000	2021 R'000	2022 R'000	2021 R'000	2022 R'000	2021 R'000	2022 R'000	2021 R'000	2022 R'000	2021 R'000
Hillie Meyer Jeanette Marais Risto Ketola	- 59 95	- 58 127	263 257	- 231 223	- - -	- - -	10 732 8 122 8 248	10 757 7 656 8 296	19 846 13 610 11 368	15 239 9 894 8 609
Executive directors	154	185	520	454	-	-	27 102	26 709	44 824	33 742

	Fe	es	Ad ho	c fees	Total fees	
	2022 R'000	2021 R'000	2022 R'000	2021 R'000	2022 R'000	2021 R'000
F Daniels (Jakoet) <sup>1</sup>	528	1 066	_	-	528	1 066
FJC Truter <sup>2</sup>	1 667	2 438	-	-	1 667	2 438
JJ Njeke <sup>5</sup>	-	869	-	_	-	869
SC Jurisich	1 924	1 736	-	_	1 924	1 736
LM Chiume	1 661	1 580	-	-	1 661	1 580
MS Moloko <sup>3</sup>	1 167	2 344	-	-	1 167	2 344
SL Mc Pherson	1 279	1 185	-	-	1 279	1 185
L de Beer	1 696	1 589	-	-	1 696	1 589
DJ Park	1 305	1 156	-	-	1 305	1 156
P Cooper	2 280	1 199	-	-	2 280	1 199
V Nkonyeni	1 225	1 058	-	-	1 225	1 058
T Gobalsamy <sup>6</sup>	902	66	-	-	902	66
PJ Makosholo	944	871	-	-	944	871
NJ Dunkley (Nigel) <sup>6,7</sup>	2 528	180	-	-	2 528	180
PC Baloyi <sup>4</sup>	185	_	-	_	185	-
Non-executive directors	19 291	17 337	-	-	19 291	17 337

<sup>&</sup>lt;sup>1</sup> Resigned 25 November 2021

Resigned 25 November 2021

<sup>&</sup>lt;sup>3</sup> Resigned 25 November 2021

Appointed 8 April 2022

Resigned 26 November 2020

Appointed 1 June 2021. The fees for 2021 were restated to reflect the fees earned for the month. These fees were subsequently paid.

Received fees from directorship in United Kingdom (MGIM and Euroguard Boards).

#### 46 **VALUATION TECHNIQUES**

The Group's in-house valuation experts perform the valuations of financial assets required for financial reporting purposes. Discussions of valuation processes and results are held at least bi-annually, in line with the Group's bi-annual reporting dates.

The valuation of the Group's assets and liabilities has been classified using a fair value hierarchy that reflects the significance of the inputs used in the valuation. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- · Input other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. prices) or indirectly (i.e. derived from prices) (level 2)
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

Instruments classified as level 1 have been valued using published price quotations in an active market and include the following classes of financial assets and liabilities:

- Local and foreign listed equity securities
- Stock and loans to government and other public bodies, excluding stock and loans to other public bodies listed on the JSE interest rate
- Local and foreign listed and unlisted quoted CISs (this also refers to the related CISs liabilities)
- Derivative financial instruments, excluding OTC derivatives.

## Critical accounting estimates and judgements

For venture capital fund investments that are classified as unit-linked investments, the Group applies the International Private Equity and Venture Capital (IPEV) valuation guidelines, which have been prepared with the goal that the derived fair value measurements are compliant with IFRS. The IPEV guidelines allow for adjustments post the valuation date for uncertainty related to time elapsing between the measurement dates of the fund manager and the investor, changes in market dynamics or other economic conditions, and facts or circumstances that may impact the valuation of start-up businesses. Management applies judgement if an adjustment is needed for any of these reasons.

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#### 46 **VALUATION TECHNIQUES CONTINUED**

## Fair value classification on level 2 instruments

The following are the methods and assumptions for determining the fair value when a valuation technique is used in respect of instruments classified as level 2. Refer to note 6.7 for details of the instruments split into the different levels.

Instrument	Valuation basis	Main assumptions		
Equities and similar securities				
– Listed, local and foreign	DCF, earnings multiple, quoted prices	Cost of capital, earnings multiple, consumer price index, budgets, cash flow forecasts		
Stock and loans to other public bodies				
- Listed, local	Published yield of benchmark bond	Nominal bond curve, swap curve, credit spread, real bond curve, inflation curve		
	Published price quotation	Nominal bond curve, swap curve, credit spread, real bond curve, inflation curve		
– Listed, foreign	Published price quotation	Nominal bond curve, credit spread, currency rates		
- Unlisted	DCF	Nominal bond curve, swap curve, real bond curve, consumer price index, credit spread		
Other debt securities				
- Listed, local	Published prices, DCF	Nominal bond curve, real bond curve, swap curve, consumer price index, credit spread, currency rates		
– Listed, foreign	Published prices, DCF	Nominal bond curve, real bond curve, swap curve, consumer price index, credit spread		
- Unlisted	DCF	Nominal bond curve, swap curve, real bond curve, consumer price index, credit spread, currency rates		
	DCF, Black-Scholes model	Yield curves, discount rates, volatilities		
Funds on deposit and other money market instruments				
- Listed	DCF	Money market curve		
	Published prices	Money market curve, credit spread		
	Published yield of benchmark bond	Money market curve, credit spread		
- Unlisted	DCF	Money market curve, nominal bond curve, Swap curve, credit spread, inflation curve		
Unit-linked investments	Adjusted NAV or NAV	Underlying asset and liability values		
Derivative assets and liabilities	Black-Scholes model (European options), binomial tree (American/Bermudan options), DCF	Nominal bond curve, swap curve, real bond curve, consumer price index, credit spread, volatility, forward equity, currency rates		
Subordinated call notes (Liability)	Published yield quotations	Nominal bond curve, real bond curve		
Carry position assets and liabilities	DCF	Nominal bond curve, repo rates		
Investment contracts designated at fair value through profit and loss	Asset and liability matching method	Asset value		

There were no significant changes in the valuation methods applied since the prior year.

#### 46 **VALUATION TECHNIQUES CONTINUED**

Financial assets	Valuation technique(s)	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Securities at fair value through profit and loss Equity securities				
Listed	Published prices	Adjustments for low liquidity or inactivity	Liquidity discount: 0% to 30%	Adjustments would result in lower fair value
Unlisted	NAV	Underlying property valuations	Could vary significantly based on the value of the underlying properties <sup>1</sup>	The higher the capitalisation rate the lower the value of the property and the fair value. The higher the vacancy rate the lower value of the property and the fair value <sup>1</sup>
	Adjusted NAV or NAV	Price per unit	Could vary significantly based on the assets and liabilities held by the investee <sup>1</sup>	The higher the NAV, the greater the fair value <sup>1</sup>
Debt securities Stock and loans to government and other public bodies				
Unlisted	DCF	Discount rate	8.00% to 13.00% (2021: 8.00% to 11.00%)	The higher the discount rate, the lower the fair value of the assets
Listed	Published prices	Adjustments for recoverability and credit risk determined by collection rates of performing and non- performing loans	Multiple unobservable inputs <sup>1</sup>	Adjustments would result in lower fair value
Other debt instruments				
Unlisted	DCF, Black- Scholes model	Discount rate, volatilities, yield curve	Multiple unobservable inputs <sup>1</sup>	Could vary significantly based on multiple inputs <sup>1</sup>
	DCF	Discount rate	6.41% to 17.92% (2021: 5.00% to 15.03%)	The higher the discount rate, the lower the fair value of the assets
	Last quoted price multiplied by number of units held	Price per unit	78c (2021: 78c)	The higher the price per unit, the higher the fair value
	NAV	Underlying property valuations impacted by capitalisation rates, vacancy rates and potential capitalisation of project costs	Could vary significantly based on the value of the underlying properties	The higher the capitalisation rate, the lower the value of the property and the fair value. The higher the vacancy rate, the lower the value of the property and the fair value.
		Management applies judgement if an adjustment is required due to changes in market dynamics, economic conditions and internal business metrics.		
Funds on deposit and other money market instruments	Deposit rates, or DCF (market- related yields)	Market input (based on quotes received from market participants and valuation agents)	Could vary significantly due to the different risks associated with the investee	The greater the adjustments, the higher the fair value

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#### 46 **VALUATION TECHNIQUES CONTINUED**

Financial assets	Valuation technique(s)	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Unit-linked investments Collective investment schemes				
Foreign unlisted unquoted	Unit price of underlying assets/liabilities multiplied by number of units held	Price per unit	Could vary significantly based on the assets and liabilities held by the investee <sup>1</sup>	The higher the NAV, the greater the fair value <sup>1</sup>
Other unit-linked investments				
Local unlisted unquoted	Adjusted NAV or NAV	Price per unit	Could vary significantly due to range of holdings <sup>1</sup>	The higher the price per unit, the higher the fair value <sup>1</sup>
	Adjusted NAV or NAV	Underlying investment valuations impacted by funding rounds, market dynamics, economic conditions and internal business metrics.		The fair value varies on distributions/net cash flows and period since last valuation
		Management applies judgement if an adjustment is required due to changes in market dynamics, economic conditions and internal business metrics.		
Foreign unlisted unquoted	Adjusted NAV or NAV	Price per unit	Could vary significantly due to range of holdings <sup>1</sup>	The higher the price per unit, the higher the fair value <sup>1</sup>
Derivative financial assets	Adjusted NAV method	Underlying investment valuations impacted by funding rounds, market dynamics, economic conditions and internal business metrics.		The fair value varies based on any changes to the NAV and judgemental adjustments applied by management.
		Management applies judgement if an adjustment is required due to changes in market dynamics, economic conditions and internal business metrics.		
Financial liabilities at fair value through profit and loss				
Other borrowings	DCF	Assets under management (AUM) growth rate	3.25% (2021: 2.75% to 3.25%)	The higher the rate, the higher the fair value
Preference shares	DCF	Discount rate	3.00% (2021: 12.22%)	The higher the discount rate, the lower the fair value of the liability

There were no significant changes in the valuation methods applied since the prior year.

#### **VALUATION TECHNIQUES CONTINUED** 46

## **Equity-settled arrangements**

## The valuation model

The value of the share scheme is calculated using an option based model.

At the vesting date, the value of the units held, net of the debt attributable to those units, will be used to buy MMH shares for the holders of the vested units. Consequently, an individual unit holder in the scheme can be seen as holding a call option on MMH shares where the strike price is the applicable value of the scheme debt per unit at the date of exercise (i.e. the value of the preference shares).

All scheme debt will be settled at the end of year 10 of the scheme. Before this, the debt profile allows for the ranking of the different debt instruments by first servicing obligations to the most senior instruments in this case the A preference shares, and then to the subordinated B preference shares.

The IFRS2 charge for any specific issuance is then determined as the grant date fair valuation of the option adjusted for the expected proportion of units that will reach vesting (i.e. attrition). The recognition profile of the expenses follows a graded vesting pattern in line with IFRS 2 guidance.

In order to incorporate the impact of employees leaving over the scheme duration, an employee attrition rate of 14% was used. This attrition rate is based on actual attrition experienced by the pool of employees that received units in the share scheme.

#### **Key inputs**

For the valuation the following key parameters were used:

### **Key Model Parameters**

2022			
Market based parameters	Tranche 1	Tranche 2	Comment
Share price at issue date	18.89	16.49	Share price as at issue date
Volatility	40.00%	40.00%	Based on market rates
Risk-free rate	10.87%	10.61%	10-year point on GOVI Zero NACS
Contractual parameters			
Dividend yield	4%	4%	Constant dividend yield assumed over the projection period
Funding charges	72% of prime	72% of prime	A preference share
	120% of prime	120% of prime	B preference share
Employee attrition	14.00%	14.00%	Based on historic experience
2021			
Market based parameters		Tranche 1	Comment
Share price at issue date		18.89	Share price as at issue date
Volatility		30.20%	Based on market rates
Risk-free rate		11.40%	10-year point on GOVI Zero NACS
Contractual parameters			
Dividend yield		4%	Constant dividend yield assumed over the projection period
Funding charges		72% of prime	A preference share
		120% of prime	
Employee attrition		14.00%	Based on historic experience

The volatility used in the valuation was based on our best estimate of long-term option volatilities.

The valuation model used to determine the grant date fair value at June 2021 has been refined during F2022.

The following refinements were incorporated:

- Refined the share price projection to reference the risk-free rate (i.e. a risk-neutral projection)
- Refined the dividend yield assumption to a constant rate of 4% over the projection period
- Semi-annual time steps to match the coupon payments of the debt instruments
- · A z-spread roll-up basis was used to model future coupon obligations beyond the contractual terms of the debt instruments to more accurately allow for the upward sloping nature of the yield curve.
- Allowance for term-dependent discount rates over the projection period
- · Updated the volatility assumption to our best estimate of long-term option volatilities based on the duration of the scheme.

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#### SIGNIFICANT GROUP ACCOUNTING POLICIES 47

#### 47.1 **New IFRS standards and amendments**

Standards, amendments to and interpretations of published standards that are not yet effective and have not been early adopted by the Group

- IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (Amendments) Interest rate benchmark reform phase 2 (effective from annual periods beginning on or after 1 January 2021)
- IFRS 16 (Amendments) Covid-19-related rent concessions (effective from annual periods beginning on or after 1 April 2021)
- · IFRS 3 (Amendments) Reference to the Conceptual Framework (effective from annual periods beginning on or after 1 January 2022)
- IAS 16 (Amendments) Proceeds before intended use (effective from annual periods beginning on or after 1 January 2022)
- · IAS 37 (Amendments) Costs of fulfilling a contract (effective from annual periods beginning on or after 1 January 2022)
- IAS 1 and IFRS Practice Statement 2 (Amendments) Disclosure of Accounting Policies (effective from annual periods beginning on or after 1 January
- · IAS 1 (Amendments) Classification of liabilities as current or non-current (effective from annual periods beginning on or after 1 January 2023)
- · IAS 8 (Amendments) Definition of accounting estimates (effective from annual periods beginning on or after 1 January 2023)
- · IAS 12 (Amendments) Deferred tax related to assets and liabilities arising from a Single Transaction (effective from annual periods beginning on or after 1 January 2023)
- IFRS 17 Insurance contracts (effective from annual periods beginning on or after 1 January 2023)

## Improvements project amendments

IFRS 9 – Financial instruments (effective from annual periods beginning on or after 1 January 2022).

Management is currently assessing the impact of these amendments, but it is not expected to be significant other than detailed below.

# Discussions of impact of initial application of changes to standards and interpretations that are not yet effective and have not been early adopted by the Group

# **IFRS 17 Insurance contracts**

IFRS 17 Insurance Contracts (IFRS 17) will replace IFRS 4 Insurance Contracts (IFRS 4) in accounting for insurance contracts issued, reinsurance contracts held and investment contracts with discretionary participation features and is effective for reporting periods starting on or after 1 January 2023. The effective date for the Group is 1 July 2023 and the 31 December 2023 interim financial statements will be the first interim results and the 30 June 2024 annual financial statements the first annual results presented on an IFRS 17 basis.

Key objectives of IFRS 17 are comparable recognition and measurement of contracts in the scope of the standard, the recognition of insurance service results based on the services provided to the policyholder and provision of disclosures that will enable the users of the financial statements to assess the impact of these contracts on the financial position, financial results, and cash flows of the entity. Significant efforts are required to enable the production of IFRS 17 compliant financial statements, as the standard requires actuarial model and process development as well as data enhancements. These efforts are to a large extent coordinated by the Group, although some subsidiaries have also been driving their own implementation projects.

Developments across the main SA life license have progressed and significant areas of uncertainty have been addressed. While the Group's initial efforts were focused on model development to accommodate the requirements of the standard, efforts have shifted to enable the production of product level income statements for a large group of products. The group progressed with the development of the chart of accounts, identification of transition methods, the calculation of the risk adjustment and fair values of groups of insurance contracts, while the treatment of insurance cell captives, identification of fulfilment cash flows and cash-back benefits received attention.

The Group is actively participating in several industry forums to ensure that the standard is interpreted and applied appropriately and consistently.

The Group anticipates that some compulsory and discretionary margins might be released into equity on transition to IFRS 17. Preliminary assessments indicate, that post the implementation of IFRS 17, the Group will experience lower new business strain on profits during the first year of business being written.

#### 47 SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED

#### 47.2 Consolidation

### 47.2.1 Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group until the day that control is lost. All material subsidiaries have financial years ending on 30 June and are consolidated to that date. Subsidiaries with financial year-ends other than 30 June are consolidated using audited or reviewed results (where necessary) for the relevant period ended 30 June. The accounting policies for subsidiaries are consistent, in all material respects, with the policies adopted by the Group. Separate disclosure is made of non-controlling interests. All intra-group balances and unrealised gains and losses on transactions between group companies are eliminated. When control is lost, any remaining interest in the entity is remeasured to fair value, and a gain or loss is recognised in the income statement.

#### Initial measurement

The acquisition method of accounting is used to account for the acquisition of subsidiaries/business combinations by the Group. The cost of a business combination is the fair value of the assets given at the date of acquisition, equity issued and liabilities assumed or incurred (including contingent liabilities). This includes assets or liabilities recognised from contingent consideration arrangements. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IFRS 9 in profit and loss. Costs directly attributable to the business combination are expensed as incurred. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of the acquiree's identifiable net assets. Total comprehensive income is attributed to the owners of the parent and to the non-controlling interest shareholders even if this results in the non-controlling interest shareholders having a deficit balance.

### Disposals

If the Group loses control of a subsidiary company, the gain or loss on disposal is calculated as the difference between the fair value of the consideration received, and the carrying amount of the subsidiary's net assets and any non-controlling interest. Gains and losses on disposal of subsidiaries are included in the income statement as realised and fair value gains. Any gains or losses in other comprehensive income that relate to the subsidiary are reclassified to the income statement at the date of disposal.

# Transactions with non-controlling interest shareholders

Transactions with non-controlling interest shareholders are treated as transactions with equity participants of the Group. Disposals to/acquisitions from non-controlling interest shareholders result in gains and losses for the Group that are recorded in equity. Any difference between any consideration paid/received and the relevant share acquired/sold of the carrying amount of the net assets of the subsidiary is recorded in equity.

### Measurement - MML separate financial statements

## Acquisition of subsidiaries or businesses under common control

Common control is defined as a business combination in which all the combining entities (subsidiaries or businesses) are ultimately controlled by the same party both before and after the business combination, and control is not transitory. The cost of an acquisition of a business under common control is measured at the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of the exchange. On acquisition the carrying amount of the assets and liabilities are not restated at fair value. The acquirer incorporates assets and liabilities at their pre-combination carry amounts. Any excess/ deficit of the purchase price over the pre-combination carrying amounts of the assets and liabilities is adjusted directly to equity, in a separate common control reserve. Adjustments to achieve harmonisation of accounting policies will be adjusted on consolidation at the holding company level. Under this approach comparatives are not restated.

### Investments in subsidiaries at fair value through profit and loss

Investment in each subsidiary is evaluated to consider whether it is appropriate to measure the carrying amount at fair value through profit and loss. Where this is deemed appropriate, the fair value movements are recorded in net realised and unrealised fair value gains and losses in the income statement. This policy choice is made once-off and is not revised subsequently.

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#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.2 **Consolidation** continued

### 47.2.1 Subsidiaries continued

### Investments in subsidiaries that will be disposed of in the near future

Investments in subsidiaries held exclusively with the view of disposal in the near future (12 months) are accounted for at the lower of fair value less the cost to sell and its carrying amount in terms of the requirements of IFRS 5.

### Disposal of investments in subsidiaries

Gains or losses on disposal of investments in subsidiaries carried at fair value through profit and loss are included in the income statement as net realised fair value gains and losses. When investments in subsidiaries carried at fair value through other comprehensive income are sold, the cumulative amount that was accounted for against other comprehensive income is transferred directly to retained earnings.

#### 47.2.2 Associates

Associates are all entities over which the Group has significant influence but not control. The Group's investment in associates includes goodwill, identified on acquisition, net of any accumulated impairment loss. The accounting policies for associates are consistent, in all material respects, with the policies adopted by the Group.

Profits and losses resulting from transactions between group companies are recognised in the Group's results to the extent of the Group's unrelated interests in the associates. Gains and losses arising on the dilution of investments in associates are recognised in the income statement.

#### Measurement

Investments in associate companies are initially recognised at cost, including goodwill, and the carrying amount is increased or decreased with the Group's proportionate share of post-acquisition profits or losses, using the equity method of accounting. Under this method, the Group's share of the associate's post-acquisition profits or losses is recognised in the income statement and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income. The cumulative post-acquisition profit or loss and movements in other comprehensive income are adjusted against the carrying amount of the investments. The equity method is discontinued from the date that the Group ceases to have significant influence over the associate. When significant influence is lost, any remaining interest in the entity is remeasured to fair value, and a gain or loss is recognised in the income statement.

Investments in collective investment schemes where the Group has significant influence are recognised at fair value through profit and loss and are not equity accounted where they back contract holder liabilities, based on the scope exemption in IAS 28 - Investments in associates for investment-linked insurance funds. Initial measurement is at fair value on trade date, with subsequent measurement at fair value based on quoted repurchase prices at the close of business on the last trading day on or before the reporting date. Fair value adjustments on collective investment schemes are recognised in the income statement. The related income from these schemes is recognised as interest or dividends received, as appropriate.

### Impairment

Under the equity method, the carrying amount is tested for impairment at reporting dates by comparing the recoverable amount with the carrying amount.

## Measurement - MML separate financial statements

Investments in collective investment schemes where the Company has significant influence are carried as investments at fair value through profit and loss and are not equity accounted where they back contract holder liabilities, based on the scope exemption in IAS 28 - Investments in associates for investment-linked insurance funds. Initial measurement is at fair value on trade date, with subsequent measurement at fair value based on quoted repurchase prices at the close of business on the last trading day on or before the reporting date. Fair value adjustments on collective investment schemes are recognised in the income statement. The related income from these schemes is recognised as interest or dividends received, as appropriate.

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### **47.2 Consolidation** continued

## 47.2.3 Joint arrangements

The Group applies IFRS 11 to all joint arrangements. Under IFRS 11 investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor. Joint ventures are accounted for using the equity method.

#### Measurement

Interests in joint ventures are initially recognised at cost and adjusted thereafter to recognise the Group's share of the postacquisition profits or losses and movements in other comprehensive income.

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

### 47.3 Foreign currencies

#### Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in South African rand (the presentation currency), which is the functional currency of the parent. The financial statements have been rounded to the nearest R million.

### Transactions and balances

Transactions in foreign currencies are translated into the functional currency using the exchange rates prevailing at the dates of the transactions, or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Translation differences on non-monetary financial assets and liabilities, measured at fair value through profit and loss, are recognised as part of their fair value gain or loss.

## Subsidiary undertakings

Foreign entities are entities of the Group that have a functional currency different from the presentation currency. Assets and liabilities of these entities are translated into the presentation currency at the rates of exchange ruling at the reporting date. Income and expenditure are translated into the presentation currency at the average rate of exchange for the year.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities are recognised in the foreign currency translation reserve in other comprehensive income. On disposal, such exchange differences are recognised in the income statement as part of net realised and unrealised fair value gains.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

# 47.4 Intangible assets

### 47.4.1 Goodwill

### Recognition and measurement

Goodwill represents the excess of the cost of a business combination over the interest acquired in the net fair value of the identifiable assets, liabilities and contingent liabilities at the acquisition date. Subsequent to initial measurement, goodwill is carried at cost less accumulated impairment losses.

Goodwill on acquisition of subsidiaries is included in intangible assets whereas goodwill on acquisition of associates is included in investment in associates.

When the interest acquired in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the difference is recognised directly in the income statement.

Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

## **47.4** Intangible assets continued

## 47.4.1 Goodwill continued

#### Impairment

At the acquisition date, goodwill acquired in a business combination is allocated to cash-generating units that are expected to benefit from the synergy of the combination in which the goodwill arose. Cash-generating units to which goodwill has been allocated are assessed annually for impairment, or more frequently if events or changes in circumstances indicate a potential impairment. An impairment loss is recognised whenever the carrying amount of the cash-generating unit exceeds its recoverable amount, being the higher of value in use and the fair value less costs to sell. Any impairment losses are allocated first to reduce the carrying amount of any goodwill allocated to a cash-generating unit and then to reduce the carrying amount of other assets on a pro rata basis. Impairment losses on goodwill are not reversed.

### 47.4.2 Value of in-force business acquired

On acquisition of a portfolio of insurance or investment with DPF contracts, the Group recognises an intangible asset representing the value of in-force business acquired (VOBA). VOBA represents the present value of future pre-tax profits embedded in the acquired insurance or investment with DPF contract business. The VOBA is recognised gross of tax, with the deferred tax liability accounted for separately in the statement of financial position.

The fair value calculation of VOBA on acquisition is based on actuarial principles that take into account future premium and fee income, claim outgo, mortality, morbidity and persistency probabilities together with future costs and investment returns on the underlying assets. The profits are discounted at a rate of return allowing for the risk of uncertainty of the future cash flows. This calculation is particularly sensitive to the assumptions regarding discount rate, future investment returns and the rate at which policies discontinue.

The asset is subsequently amortised over the expected life of the contracts as the profits of the related contracts emerge.

### Impairment

VOBA is reviewed for impairment losses through the liability adequacy test and written down for impairment if necessary.

# 47.4.3 Customer relationships

Customer relationships relate to rights to receive fees for services rendered in respect of acquired investment contract business, group risk business with annually renewable contracts, administered retirement fund schemes, health administration and asset administration. An intangible asset is recognised when rights can be identified separately and measured reliably and it is probable that the cost will be recovered.

### Measurement

The asset represents the Group's right to benefit from the above services and is amortised on a straight-line basis over the period in which the Group expects to recognise the related revenue, which is between three and 10 years.

The right is reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. An impairment loss is recognised in the income statement for the amount by which the carrying amount of the asset exceeds its recoverable amount.

# 47.4.4 Deferred acquisition costs (DAC)

## On long-term investment business

Incremental costs that are directly attributable to securing rights to receive fees for asset management services sold with investment contracts are recognised as an asset if the entity expects to recover them. The incremental costs of obtaining a contract are those costs that an entity incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained. The asset represents the contractual right to benefit from receiving fees for providing investment management services, and is amortised over the policy term, as a constant percentage of expected gross profit margins (including investment income) arising from the contract or on a straight-line basis. The pattern of expected profit margins is based on historical and expected future experience and is updated at the end of each accounting period.

# On non-life insurance business

Acquisition costs, which include commission and other related expenses, are recognised in the period in which they are incurred. Deferred acquisition costs represent the portion of direct acquisition costs (i.e. commission) which is deferred and amortised over the term of the contracts as the related services are rendered and revenue recognised.

#### 47 SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED

## **47.4** Intangible assets continued

## 47.4.4 Deferred acquisition costs (DAC) continued

#### Impairment

An impairment test is conducted annually at reporting date on the DAC balance to ensure that the amount will be recovered from future revenue generated by the applicable remaining investment management contracts. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount.

#### 47.4.5 Brand and broker network

Brand and broker network intangible assets have been recognised by the Group as part of a business combination. The assets are recognised when they are separately identifiable, it is probable that the future economic benefits will flow to the Group and the assets have a cost or value that can be measured reliably.

#### Measurement

The brand and broker networks are initially measured at fair value. As there is generally no active market for these intangibles, the fair value is determined with reference to the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date, on the basis of the best information available. In determining this amount, the Group considers the outcome of recent transactions for similar assets, for example, the Group applies multiples reflecting current market transactions to factors that drive the profitability of the asset (such as operating profit and VNB).

Subsequently, the brand and broker networks are amortised over their expected useful lives using the straight-line method. The brands are amortised over 15 to 20 years and the broker networks over five to 20 years.

### Impairment

The brand and broker networks are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, being the value in use.

### 47.4.6 Computer software

## Recognition and measurement

## Acquired computer software

Acquired computer software licences are capitalised on the basis of the cost incurred to acquire and bring to use the specific software. These costs are amortised on the basis of an expected useful life of three to 10 years, which is assessed annually using the straight-line method.

## Internally developed computer software

Costs directly associated with developing software for internal use are capitalised if the completion of the software development is technically feasible, the Group has the intent and ability to complete the development and use the asset, the asset can be reliably measured and will generate future economic benefits. Directly associated costs include employee costs of the development team and an appropriate portion of relevant overheads. Computer software development costs recognised as assets are amortised over their useful lives, up to 10 years, using the straight-line method.

Costs associated with research or maintaining computer software programmes are recognised as an expense as incurred.

Computer software not ready for use is tested for impairment annually. Computer software in use is reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, the latter being the higher of the fair value less cost to sell and the value in use.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.5 **Owner-occupied properties**

Owner-occupied properties are held for use in the supply of services or for administrative purposes. Where the Group occupies a significant portion of the property, it is classified as an owner-occupied property.

Owner-occupied properties are stated at revalued amounts, being fair value reflective of market conditions at the reporting date.

Fair value is determined using DCF techniques which present value the net rental income, discounted for the different types of properties at the market rates applicable at the reporting date. Where considered necessary, significant properties are valued externally by an independent valuator, at least in a three-year cycle, to confirm the fair value of the portfolio.

Increases in the carrying amount arising on revaluation of buildings are credited to a land and building revaluation reserve in other comprehensive income. Decreases that offset previous increases in respect of the same asset are charged against the revaluation reserve, and all other decreases are charged to the income statement.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the income statement during the financial period in which they are incurred.

#### Depreciation

Owner-occupied property buildings are depreciated on a straight-line basis, over 50 years, to allocate their revalued amounts less their residual values over their estimated useful lives. Property and equipment related to the buildings are depreciated over five to 20 years. Land is not depreciated. The residual values and useful lives are reviewed at each reporting date and adjusted if appropriate.

Accumulated depreciation relating to these properties is eliminated against the gross carrying amount of the properties and the net amount is restated to the revalued amount. Subsequent depreciation charges are adjusted based on the revalued amount for each property.

### **Disposals**

When owner-occupied properties are sold, the amounts included in the land and buildings revaluation reserve are transferred to retained earnings.

## 47.6 Investment properties

Investment properties are held to earn rentals or for capital appreciation or both and are not significantly occupied by the companies of the Group. Investment properties include property under development for future use as investment property.

Investment properties comprise freehold land and buildings and are carried at fair value, reflective of market conditions at the reporting date, less the related cumulative accelerated rental income receivable. Fair value is determined as being the present value of net rental income, discounted for the different types of properties at the market rates applicable at the reporting date. All properties are internally valued on a bi-annual basis and where considered necessary, significant properties are valued externally by an independent valuator, at least in a three-year cycle, to confirm the fair value of the portfolio. The accelerated rental income receivable represents the cumulative difference between rental income on a straight-line basis and the accrual basis. Subsequent expenditure is charged to the asset's carrying amount only when it is probable that the future economic benefits associated with the item will flow to the Group and the cost can be measured reliably. All other repairs and maintenance costs are charged to the income statement during the financial period in which they are incurred.

Investment properties that are being redeveloped for continuing use as investment property, or for which the market has become less active, continue to be measured at fair value.

Undeveloped land is valued at fair value based on recent market activity in the area.

## Transfers to and from investment properties

If an investment property becomes owner-occupied, it is reclassified under owner-occupied properties, and its fair value at the date of reclassification becomes its cost for subsequent accounting purposes, and vice versa.

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.6 **Investment properties** continued

## Properties held under leases

Properties held under leases are classified as investment properties as long as they are held for long-term rental yields and not occupied by the Group. The initial cost of these properties is the lower of the fair value of the property and the present value of the minimum lease payments. These properties are carried at fair value after initial recognition.

#### Gains and losses

Unrealised gains or losses arising on the valuation or disposal of investment properties are included in the income statement in net realised and unrealised fair value gains and losses. These fair value gains and losses are adjusted for any double counting arising from the recognition of lease income on the straight-line basis compared to the accrual basis normally assumed in the fair value determination.

#### 47.7 **Financial assets**

#### Classification

The Group classifies its financial assets in the following main categories:

- · Financial assets at fair value through profit and loss, including derivative financial assets
- Financial assets at amortised cost

The classification of financial instruments is based on contractual cash flows characteristics and models through which financial instruments are managed (business model).

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, the Group has made an irrevocable election at the time of initial recognition to not account for the equity investments at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when its business model for managing those assets changes.

## Debt instruments

There are three measurement categories into which debt instruments can be classified:

- · Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost.
- · FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI.
- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured mandatorily at FVPL. The Group designates debt securities and funds on deposit and other money market instruments at FVPL upon initial recognition when it eliminates or significantly reduces a measurement or recognition inconsistency, referred to as an accounting mismatch, that would otherwise arise as a result of movements in related liabilities being recorded in profit or loss.

## · Equity instruments

The Group subsequently measures all equity investments at fair value. The Group's management has elected to not present fair value gains and losses on equity instruments in other comprehensive income. All fair value gains and losses on equity instruments are recognised in the income statement.

### Equity instruments - MML separate financial statements

The Company subsequently measures all equity investments at fair value. The Company's management has elected to not present fair value gains and losses on equity instruments in other comprehensive income, except for investments in subsidiaries elected to be measured at fair value through other comprehensive income. All other fair value gains and losses on equity instruments are recognised in the income statement.

## Recognition and measurement

A financial asset is recognised in the statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the instrument.

Purchases and sales of financial assets are recognised on trade date, being the date on which the Group commits to purchase or sell the financial assets. These are recognised as Unsettled trades until the settlement date occurs. Financial assets are initially recognised at fair value plus, in the case of a financial asset not at fair value through profit and loss, transaction costs that are directly attributable to the acquisition of the asset. Transaction costs that are not recognised as part of the financial asset are expensed in the income statement in net realised and unrealised fair value gains.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.7 Financial assets continued

## Recognition and measurement continued

Financial assets at fair value through profit and loss is subsequently carried at fair value. Financial assets at amortised cost is recognised initially at fair value and subsequently carried at amortised cost, using the effective interest rate method less provision for impairment. Impairments are included in depreciation, amortisation and impairment expenses in the statement of comprehensive income.

#### Impairment of financial assets

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For financial assets at amortised cost, the Group determines at each reporting date whether there has been a significant increase in credit risk since initial recognition of the financial asset by assessing the likelihood or risk of default occurring since initial recognition based on all reasonable and supportable information that is indicative of significant increases in credit risk since initial recognition. Where there is no significant increase in credit risk since initial recognition or for assets that have low credit risk at reporting date, a 12 month expected credit loss is recognised. Where a significant increase in credit risk since initial recognition occurred a lifetime expected credit loss is calculated.

The Group views financial assets at amortised cost to be low credit risk when there is a low risk of default and the borrower has the strong capacity to meet its contractual cash flow obligations in the near term.

Impairment losses on financial assets at amortised cost, other than impairments relating to amounts due from agents, brokers and intermediaries, are presented as net impairment losses within profit or loss. Impairment losses on amounts due from agents, brokers and intermediaries, are presented as part of sales remuneration within profit and loss. Subsequent recoveries of amounts previously written off are credited against the same line item.

## Impairment - MML separate financial statements

Intercompany loan impairment is calculated at each reporting date using probability of default and the loss given default rates. Probability of default rates considers historical defaults as well as forward-looking estimates based on macroeconomic factors obtained from rating agencies. Loans without repayment terms consider any senior external or internal loans which need to be repaid before the intercompany loan to determine a probability of default, since it reduces the liquid assets available to repay that intercompany loan. Management applies their own judgement, on an individual loan basis, to adjust the prescribed LGD to include forward-looking information. Balances are written off when there is no reasonable expectation of recovery.

# **Derecognition of financial assets**

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership. The Group also derecognises a financial asset when the Group retains the contractual rights of the assets but assumes a corresponding liability to transfer these contractual rights to another party and consequently transfers substantially all the risks and benefits associated with the asset.

When the Group has transferred its rights to receive cash flows from an asset or entered into a corresponding liability it evaluates if, and to what extent, it has retained the risks and rewards of ownership. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

# Realised and unrealised gains and losses

# Financial assets at fair value through profit and loss

Realised and unrealised gains and losses arising from changes in the value of financial assets at fair value through profit and loss are included in the income statement in the period in which they arise. Interest and dividend income arising on financial assets are disclosed separately under investment income in the income statement.

Financial assets and liabilities were set off and the net balance reported in the statement of financial position where there was a legally enforceable right to set off, where it is the intention to settle on a net basis or to realise the asset and settle the liability simultaneously, where the maturity date for the financial asset and liability was the same, and where the financial asset and liability were denominated in the same currency.

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.7 Financial assets continued

## **Scrip lending**

The equities or bonds on loan by the Group, and not the collateral security, are reflected in the statement of financial position of the Group at year-end. Scrip lending fees received are included under fee income. The Group continues to recognise the related income on the equities and bonds on loan. Collateral held is not recognised in the financial statements unless the risks and rewards relating to the asset have passed to the Group.

## 47.8 Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including DCF and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative, subject to the offsetting principles as described under the financial assets accounting policies above.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (that is, the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (that is, without modification or repackaging), or is based on a valuation technique whose variables include only observable market data.

When unobservable market data has an impact on the valuation of derivatives, the entire initial change in fair value indicated by the valuation model is not recognised immediately in the income statement but over the life of the transaction on an appropriate basis, or when the input becomes observable, or when the derivative matures or is closed out.

The subsequent fair value of exchange-traded derivatives is based on a closing market price while the value of over-the-counter derivatives is determined by using valuation techniques that incorporate all factors that market participants would consider in setting the price. Changes in the fair value of derivative instruments are recognised immediately in the income statement within net realised and unrealised fair value gains and losses.

Embedded derivative liabilities are separated and fair-valued through income when they are not closely related to their host contracts and meet the definition of a derivative, or where the host contract is not carried at fair value.

## 47.9 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost, which approximates fair value. Cash and cash equivalents comprise cash on hand, deposits held at call with banks and other short-term, highly liquid investments with original maturities of three months or less and are subject to an insignificant risk of change in value. Bank balances held to meet shortterm cash commitments are included in funds on deposit and other money market instruments with a maturity of three months or less. Operating bank balances are included in bank and other cash balances.

# 47.10 Long-term and non-life insurance and investment contracts

The contracts issued by the Group transfer insurance risk, financial risk or both. As a result of the different risks transferred by contracts, contracts are separated into investment and insurance contracts for the purposes of valuation and profit recognition. Insurance contracts are those contracts that transfer significant insurance risk to the Group, whereas investment contracts only transfer financial risk.

The classification of contracts is performed at the inception of each contract. The classification of the contract at inception remains the classification of the contract for the remainder of its lifetime. There is one exception to this principle:

· If the terms of an investment contract change significantly, the original contract is derecognised and a new contract is recognised with the new classification.

# **Classification of contracts**

## Investment contracts

Investment contracts are those where only financial risk is transferred.

Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided that in the case of a non-financial variable, the variable is not specific to a party to the contract.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

## 47.10 Long-term and non-life insurance and investment contracts continued

### Classification of contracts continued

#### Investment contracts continued

For cell captive business, contracts that transfer financial risk with no significant insurance risk are accounted for as financial instruments (investment contracts designated at fair value through profit and loss), e.g. first-party cells. For these arrangements, only contract management fee income and investment income and net realised and unrealised fair value gains accruing to the promoter are included in the Group's income statement. On the statement of financial position, premium debtors and insurance liabilities relating to these arrangements are excluded.

#### Insurance contracts

Insurance contracts are those under which the Group accepts significant insurance risk from another party (contract holder) by agreeing to pay compensation if a specified uncertain future event (the insured event) adversely affects the contract holder.

Insurance risk is risk, other than financial risk, transferred from the holder of a contract to the issuer. Insurance risk is deemed significant if an insured event could cause an insurer to pay benefits (net of accumulated income and account balances) on the occurrence of an insured event that are significantly more than the benefits payable if the insured event did not occur.

For cell captive business, insurance policies are issued in third-party cell captive structures or contingency policies. The Group also accepts insurance and reinsurance inwards risks directly, e.g. where the promoter cell shares in the underwriting experience of selected cell arrangements. All items relating to these arrangements are included in the Group's income statement and statement of financial position, except for contract management fees.

Insurance contracts may transfer financial risk as well as insurance risk. However, in all instances where significant insurance risk is transferred, the contract is classified as an insurance contract.

# Contracts with DPF

The Group issues long-term insurance and investment contracts containing DPF. These contracts are smoothed bonus and conventional with-profit business. All contracts with DPF are accounted for in the same manner as long-term insurance contracts. Where a contract has both investment with DPF and investment components, the policy is classified as investment with

## Long-term insurance contracts and investment contracts with DPF

## Measurement

The liabilities relating to long-term insurance contracts and investment contracts with DPF are measured in accordance with the FSV basis as set out in SAP 104 - Calculation of the value of the assets, liabilities and solvency capital requirement of longterm insurers. The FSV basis is based on best estimate assumptions regarding future experience plus compulsory margins and additional discretionary margins for prudence and deferral of profit emergence. Margins are set at product level.

Assumptions used in the valuation basis are reviewed on a regular basis, most commonly annually, and any non-economic changes in estimates are reflected in the income statement as they occur. Economic changes in estimate are stabilised as they occur, except for negative changes that exceed available stabilisation reserves in which case the excess is reflected in the income statement and future positive changes are reflected in the income statement to the extent of any prior losses incurred. Where stabilisation reserves are held, they are reflected in the income statement according to a specified release pattern.

The valuation bases used for the major classes of contract liabilities, before the addition of the margins described under the heading of compulsory and discretionary margins below, are as follows:

- For group smoothed bonus business, the liability is taken as the sum of the fund accounts, being the retrospective accumulation of premiums net of charges and benefit payments at the declared bonus rates.
- · For individual smoothed bonus business, the liability is taken as the sum of the fund accounts less the present value of future charges not required for risk benefits and expenses.
- · For with-profit annuity business, the liability is taken as the discounted value of projected future benefit payments and expenses. Future bonuses are provided for at bonus rates supported by the assumed future investment return.
- For the above three classes of business, BSAs are held in addition to the liabilities described above. In the case of smoothed bonus business, the BSA is equal to the difference between the market value of the underlying assets and the fund accounts. In the case of with-profit annuity business, the BSA is equal to the difference between the market value of the underlying assets and the discounted value of projected future benefit payments and expenses. BSAs are included in contract holder liabilities.

#### 47.10 Long-term and non-life insurance and investment contracts continued

Long-term insurance contracts and investment contracts with DPF continued

#### Measurement continued

- · For conventional with-profit business, the liability is the present value of benefits less premiums, where the level of benefits is set to that supportable by the asset share.
- · For individual market-related business, the liability is taken as the fair value of the underlying assets less the present value of future charges not required for risk benefits and expenses.
- · For conventional non-profit business, including non-profit annuities and Group PHI business, the liability is taken as the difference between the discounted value of future expenses and benefit payments and the discounted value of future premium receipts.
- · Provision is made for the estimated cost of incurred but not yet reported (IBNR) claims for all relevant classes of business as at the reporting date. IBNR provisions are calculated using run-off triangle methods or percentages of premium based on historical experience or else implicit allowance is made where appropriate. Outstanding reported claims are disclosed in other payables.
- · A number of contracts contain embedded derivatives in the form of financial options and investment guarantees. Liabilities in respect of these derivatives are fair-valued in accordance with the guidelines in APN 110 - Allowance for embedded investment derivatives. Stochastic models are used to determine a best estimate of the time value as well as the intrinsic value of these derivatives.

#### Compulsory and discretionary margins

In the valuation of liabilities, provision is made for the explicit compulsory margins as required by SAP 104 - Calculation of the value of the assets, liabilities and solvency capital requirement of long-term insurers. Discretionary margins are held in addition to the compulsory margins. These discretionary margins are used to ensure that profit and risk margins in the premiums are not capitalised prematurely so that profits are recognised in line with product design, and in line with the risks borne by the Group.

The main discretionary margins utilised in the valuation are as follows:

- · For certain books of business which are ring-fenced per historic merger or take-over arrangements, liabilities are held to ensure appropriate capitalisation of future profits in line with the terms of the related agreements.
- · Additional prospective margins are held in respect of premium and decrement assumptions and asset-related fees on certain product lines to avoid the premature recognition of profits that may give rise to future losses if claims experience turns out to be worse than expected. This allows profits to be recognised in the period in which the risks are borne by the Group.
- · For certain books of business, future charges arising from the surrender of smoothed bonus individual policies are not recognised until surrender occurs.
- Liabilities for immediate annuities are set equal to the present value of expected future annuity payments and expenses, discounted using an appropriate market-related yield curve as at the reporting date. The yield curve is based on risk-free securities (either fixed or CPI-linked, depending on the nature of the corresponding liability), adjusted for credit and liquidity spreads of the assets actually held in the portfolio. Implicit allowance is made for expected credit losses to avoid a reduction in liabilities caused by capitalisation of credit spreads.
- For cell captive business, the tax charged to each cell does not always equal the total tax liability of the Company since certain cells have calculated tax losses. Instead of crediting the cells with the resulting tax asset, the tax assets are accumulated in a separate cell, and notionally allocated to their respective cells. The amount in this cell is raised as a discretionary margin. In the event that a cell with a tax asset is able to utilise that asset against a future tax liability, the tax asset will be reduced or eliminated accordingly.

### **Embedded derivatives**

The Group does not separately measure embedded derivatives that meet the definition of an insurance contract and the entire contract is measured as an insurance contract. All other embedded derivatives are separated and carried at fair value, in accordance with APN 110, if they are not closely related to the host insurance contract but meet the definition of a derivative. Embedded derivatives that are separated from the host contract are carried at fair value through profit and loss.

#### Liability adequacy test

The FSV methodology meets the requirements of the liability adequacy test in terms of IFRS 4 - Insurance contracts. However, at each reporting date the adequacy of the insurance liabilities is assessed to confirm that, in aggregate for each insurance portfolio, the carrying amount of the insurance liabilities, measured in accordance with the FSV basis, less any related intangible asset and present VOBA, is adequate in relation to the best-estimate future cash flow liabilities. Best-estimate liabilities are based on bestestimate assumptions in accordance with the FSV basis, but excluding compulsory margins as described in SAP 104 as well as all discretionary margins. If the liabilities prove to be inadequate, any VOBA or other related intangible asset is written off and any further deficiency is recognised in the income statement.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.10 Long-term and non-life insurance and investment contracts continued

#### Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets. The benefits to which the Group is entitled under reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers (classified as receivables), as well as longer-term receivables (classified as reinsurance assets) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each contract.

Reinsurance liabilities are amounts payable in terms of reinsurance agreements.

There are three types of reinsurance liabilities:

- · The first consists of reinsurance liabilities which are payable to registered reinsurers, in terms of a reinsurance agreement and includes premiums payable for reinsurance contracts which are recognised as an expense when due. These premiums are included in other payables.
- The second type consists of reinsurance contracts which the Group has with third-party cell owners. The agreements in place with these cell owners are such that the cell owner acts as reinsurer to the Group for the business which the cell brings to the Group. The risks and rewards of insurance policies relating to these cells are passed on to the cell owner, and the Group retains no insurance risk relating to these policies on a net basis. The Group therefore has an obligation to pay the net results relating to the insurance business in the cell to the cell owner as a result of these agreements. This obligation is deemed to be a reinsurance arrangement and is disclosed as part of insurance contract liabilities.
- The third type consists of a financial reinsurance agreement with a registered reinsurer, whereby the reinsurer provides upfront funding to a cell within the Group, with the cell then repaying this funding over an agreed term. The liability associated with this repayment is disclosed as part of reinsurance contract liabilities and is valued consistently with the DCF approach used for insurance contract liabilities.

#### Impairment of reinsurance assets

If there is objective evidence that a reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the income statement. The impairment loss is calculated using the same method as that adopted for financial assets at amortised cost.

### Long-term insurance premiums

Insurance premiums and annuity considerations receivable from long-term insurance contracts and investment contracts with DPF are recognised as revenue in the income statement, gross of commission and reinsurance premiums and excluding taxes and levies. Where annual premiums are paid in instalments, the outstanding balance of these premiums is recognised when due. Receivables arising from insurance and investment contracts with DPF are recognised under insurance and other receivables.

### Reinsurance premiums

Reinsurance premiums are recognised when due for payment.

### Long-term insurance benefits and claims

Insurance benefits and claims relating to long-term insurance contracts and investment contracts with DPF include death, disability, maturity, annuity and surrender payments and are recognised in the income statement based on the estimated liability for compensation owed to the contract holder. Death, disability and surrender claims are recognised when incurred. These claims also include claim events that occurred before the reporting date but have not been fully processed. Claims in the process of settlement are recognised in other payables in the statement of financial position. Maturity and annuity claims are recognised when they are due for payment. Outstanding claims are recognised in other payables. Contingency policy bonuses are included in claims in the income statement.

#### Reinsurance recoveries

Reinsurance recoveries are accounted for in the same period as the related claim.

#### 47.10 Long-term and non-life insurance and investment contracts continued

#### **Acquisition costs**

Acquisition costs, disclosed as sales remuneration, consist of commission payable on long-term insurance contracts and investment contracts with DPF and expenses directly related thereto (including bonuses payable to sales staff and the Group's contribution to their retirement and medical aid funds). These costs are expensed when incurred. The FSV basis makes implicit allowance for the recoupment of acquisition costs; therefore no explicit deferred acquisition cost asset is recognised in the statement of financial position for contracts valued on this basis.

#### **Investment contracts**

The Group designates investment contract liabilities at fair value through profit and loss upon initial recognition as their fair value is dependent on the fair value of underlying financial assets, derivatives and/or investment properties that are carried at fair value through profit and loss. The Group follows this approach because it eliminates or significantly reduces a measurement or recognition inconsistency, referred to as an accounting mismatch, that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

#### Measurement

The Group issues investment contracts without fixed terms and contracts with fixed terms and guaranteed terms.

Investment contracts without fixed terms are financial liabilities whose fair value is dependent on the fair value of underlying financial asset portfolios that can include derivatives and are designated at inception as at fair value through profit and loss.

For investment contracts without fixed terms, fair value is determined using the current unit values that reflect the fair value of the financial assets contained within the Group's unitised investment funds linked to the related financial liability, multiplied by the number of units attributed to the contract holders at the valuation date.

A financial liability is recognised in the statement of financial position when, and only when, the Group becomes party to the contractual provisions of the instrument. Financial liabilities are initially recognised at fair value.

The fair value of financial liabilities is never less than the amount payable on surrender, discounted for the required notice period, where applicable.

For investment contracts with fixed and guaranteed terms (guaranteed endowments and term certain annuities), valuation techniques are used to establish the fair value at inception and at each reporting date. The valuation model values the liabilities as the present value of the maturity values, using appropriate market-related yields to maturity. If liabilities calculated in this manner fall short of the single premium paid at inception of the policy, the liability is increased to the level of the single premium, to ensure that no profit is recognised at inception. This deferred profit liability is recognised in profit or loss over the life of the contract based on factors relevant to a market participant, including the passing of time.

For investment contracts where investment management services are rendered and the contracts provide for minimum investment return guarantees, provision is made for the fair value of the embedded option within the investment contract liability. The valuation methodology is the same as the methodology applied to investment guarantees on insurance contracts.

#### **Deferred revenue liability (DRL)**

A DRL is recognised in respect of fees paid at inception of the contract by the policyholder that are directly attributable to a contract. The DRL is then released to revenue as the investment management services are provided over the expected duration of the contract, as a constant percentage of expected gross profit margins (including investment income) arising from the contract. The pattern of expected profit margins is based on historical and expected future experience and is updated at the end of each accounting period. The resulting change to the carrying amount of the DRL is recognised in revenue and falls within the scope of

### **Deferred acquisition costs**

Refer to the intangible assets section of the accounting policies.

#### Amounts received and claims incurred

Premiums received under investment contracts are recorded as deposits to investment contract liabilities and claims incurred are recorded as deductions from investment contract liabilities.

For the year ended 30 June 2022

#### 47 SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED

#### 47.10 Long-term and non-life insurance and investment contracts continued

#### Non-life insurance contracts

#### Premiums

Non-life insurance premiums are accounted for when receivable, net of a provision for unearned premiums relating to risk periods that extend to the following year.

#### Claims

Claims incurred consist of claims and claims handling expenses paid during the financial year together with the movement in the provision for outstanding claims. Outstanding claims comprise provisions for the Group's estimate of the ultimate cost of settling all claims incurred but unpaid at the reporting date, whether reported or not. Estimates are calculated based on the most recent cost experience of similar claims and include an appropriate risk margin for unexpected variances between the actual cost and the estimate. Where applicable, deductions are made for salvage and other recoveries.

#### Unearned premium provision

The provision for unearned premiums represents the proportion of the current year's premiums written that relate to risk periods extending into the following year, computed separately for each insurance contract using the 365th method.

#### Liability adequacy test

A liability adequacy test is performed annually for the gross liability recognised for insurance contracts and an unexpired risk provision is recognised for any deficiencies arising when unearned premiums are insufficient to meet expected future claims and expenses after taking into account future investment returns on the investments supporting the unearned premium provision. The expected claims are calculated having regard to events that have occurred prior to the reporting date.

#### Deferred acquisition costs

Acquisition costs comprise all costs arising from the conclusion of insurance contracts and these are expensed as and when incurred. Deferred acquisition costs represent the portion of direct acquisition costs (i.e. commission) which is deferred and amortised over the term of the contracts as the related services are rendered and revenue recognised.

#### Outstanding insurance contract claims

Provision is made using prescribed methods set out below:

- · for claims notified but not settled at year end, using case estimates determined on a claim-by-claim basis; and
- for IBNR claims at year end, using the percentages specified by class of business and development period as set out in the previous Short-term Insurance Act.

#### 4.11 Financial liabilities

## **Recognition and measurement**

The Group classifies its financial liabilities into the following categories:

- · Financial liabilities at fair value through profit and loss
- Financial liabilities at amortised cost

The classification depends on the purpose for which the financial liabilities were acquired. Management determines the classification of its financial liabilities at initial recognition.

### Financial liabilities at fair value through profit and loss

This category has two sub-categories: financial liabilities held for trading and those designated at fair value through profit and loss at inception.

A financial liability is classified as held for trading at inception if it is acquired principally for the purpose of selling in the short term. Derivatives are classified as held for trading, unless they are designated as hedges. Derivatives held for trading are classified as mandatorily at fair value through profit and loss.

Financial liabilities are classified as at fair value through profit and loss at inception if they are:

- eliminating or significantly reducing an accounting mismatch that would otherwise arise from measuring assets and liabilities
  or recognising the gains and losses on them on different bases; or
- managed, with their performance being evaluated on a fair value basis; or
- a financial instrument that includes a significant embedded derivative that clearly requires bifurcation.

#### 47.11 Financial liabilities continued

#### Financial liabilities at fair value through profit and loss continued

A financial liability is recognised in the statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the instrument.

Issues and settlements of financial liabilities are recognised on trade date, being the date on which the Group commits to issuing or settling the financial liabilities.

The fair value of financial liabilities quoted in active markets is based on current market prices. Alternatively, where an active market does not exist, fair value is derived from cash flow models or other appropriate valuation models allowing for the Group's own credit risk. These include the use of arm's length transactions, DCF analysis, option pricing models and other valuation techniques commonly used by market participants, making maximum use of market input and relying as little as possible on entity-specific input.

Financial liabilities are derecognised when they are extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expires.

Financial liabilities, such as callable notes which are listed on the JSE interest rate market, carry positions (refer below) and collective investment schemes liabilities (representing the units in collective investment schemes where the Group consolidates the collective investment schemes and is required to disclose the value of the units not held by the Group as liabilities) are managed, with their performance being evaluated on a fair value basis and designated at fair value through profit and loss. These financial liabilities are recognised initially at fair value, with transaction costs being expensed in the income statement, and are subsequently carried at fair value. Realised and unrealised gains and losses arising from changes in the value of financial liabilities at fair value through profit and loss are included in the income statement in the period in which they arise. Changes in the fair value of the financial liability that relates to changes in own credit risk is recognised in other comprehensive income if it does not create an accounting mismatch. Interest on the callable notes and carry positions are disclosed separately as finance costs using the effective interest rate method.

## **Carry positions**

Carry positions consist of sale and repurchase of assets agreements. These agreements contain the following instruments:

- · Repurchase agreements: financial liabilities consisting of financial instruments sold with an agreement to repurchase these instruments at a fixed price at a later date. These financial liabilities are classified as financial liabilities at fair value though
- · Reverse repurchase agreements: financial assets consisting of financial instruments purchased with an agreement to sell these instruments at a fixed price at a later date. These financial assets are classified as financial instruments at fair value through profit and loss.

Where financial instruments are sold subject to a commitment to repurchase them, the financial instrument is not derecognised and remains in the statement of financial position and is valued according to the Group's accounting policy relevant to that category of financial instrument. The proceeds received are recorded as a liability (carry positions) carried at fair value where they are managed on a fair value basis.

Conversely, where the Group purchases financial instruments subject to a commitment to resell these at a future date and the risk of ownership does not pass to the Group, the consideration paid is included under financial assets carried at fair value where they are managed on a fair value basis.

The difference between the sale and repurchase price is treated as finance cost and is accrued over the life of the agreement using the effective interest rate method.

#### Financial liabilities at amortised cost

Financial liabilities that are neither held for trading nor at fair value are measured at amortised cost. Financial liabilities at amortised cost are recognised initially at fair value, net of transaction costs incurred. These financial liabilities are then subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the liability using the effective interest rate method.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.11 Financial liabilities continued

#### **Recognition and measurement**

### Convertible redeemable preference shares and convertible bonds

Compound financial instruments issued by the Group comprise convertible preference shares that can be converted to ordinary share capital at the option of the holder, and the number of shares to be issued does not vary with changes in their fair value. At initial recognition, the fair value of the liability component of the convertible redeemable preference shares is determined by discounting the net present value of future cash flows, net of transaction costs, at market rate at inception for a similar instrument without the conversion option. This amount is recorded as a liability on the amortised cost basis, using the effective interest rate method, until extinguished on conversion of the preference shares. The remainder of the proceeds is allocated to the conversion option, which is recognised and included in shareholder equity. The value of the equity component is not changed in subsequent periods. Any directly attributable transaction costs are allocated to the liability and equity components in proportion to their initial carrying amounts. The dividends on these preference shares are recognised in the income statement in finance costs.

#### Other payables

Other payables are initially carried at fair value and subsequently at amortised cost using the effective interest rate method.

#### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing financial liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the income statement. Changes in own credit risk allocated to other comprehensive income is not recognised in the income statement when derecognised, but rather transferred within equity.

#### 47.12 Deferred income tax

#### Measurement

Deferred income tax is provided for in full, at current tax rates and in terms of laws substantively enacted at the reporting date in respect of temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes, using the liability method. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Deferred tax assets, including tax on capital gains, are recognised for tax losses and unused tax credits and are carried forward only to the extent that realisation of the related future tax benefit is probable. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred income tax is provided for in respect of temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity.

In respect of temporary differences arising from the fair value adjustments on investment properties, deferred taxation is provided at the capital gains effective rate, as it is assumed that the carrying amount will be recovered through sale.

### Offsetting

Deferred tax assets and liabilities are set off when the income tax relates to the same fiscal authority and where there is a legal right of offset at settlement in the same taxable entity.

#### 47.13 Current taxation

#### Measurement

Current tax is provided for at the amount expected to be paid, using the tax rates and in respect of laws that have been substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation, and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities. Individual policyholder tax and corporate policyholder tax is included in tax on contract holder funds in the income statement.

#### Offsetting

Current tax assets and liabilities are set off when a legally enforceable right exists and it is the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Dividend withholding tax (DWT)

DWT is levied on the shareholders (or beneficial owners) receiving the dividend, unless they are exempt in terms of the amended tax law. DWT is levied at 20% of the dividend received. The DWT is categorised as a withholding tax, as the tax is withheld and paid to tax authorities by the Company paying the dividend or by a regulated intermediary and not by the beneficial owner of the dividend. Where a non-exempt group company is a beneficial owner of the dividend, the DWT is recorded as an expense in the income statement when the dividend income is earned.

#### 47.14 Indirect taxation

Indirect taxes include various other taxes paid to central and local governments, including value added tax (amount that cannot be claimed) and regional service levies. Indirect taxes are disclosed as part of operating expenses in the income statement.

#### 47.15 Leases: accounting by lessee

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of lowvalue assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

### Right-of-use asset

The Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). The Group mainly has leases for office buildings. The Group classifies its right-of-use assets in a consistent manner to its property, plant and equipment. Right-of-use assets that are classified as owner-occupied properties or property and equipment are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. Right-of-use assets that are classified as investment properties are measured at fair value (refer to Investment properties accounting policy). The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets that are classified as owner-occupied properties are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

Owner-occupied properties 50 years Property and equipment 5 - 20 years

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

For the year ended 30 June 2022

#### 47 SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED

#### 47.15 Leases: accounting by lessee continued

#### · Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expenses in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g. changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Group's lease liabilities are included in Financial liabilities at amortised cost.

#### · Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value. Lease payments on short-term leases and leases of low value assets are recognised as an expense on a straight-line basis over the lease term.

#### 47.16 Leases: accounting by lessor

#### **Operating leases**

Investment property comprises a portfolio of retail, commercial and industrial properties that are leased to third parties. These leases are classified as operating leases, because they do not transfer substantially all the risks and rewards incidental to ownership of the assets. Each lease has a defined lease period and financial terms. Renewal negotiations with tenants commence prior to expiry of their current lease agreement. Lease periods vary and are dependent on the tenant and property type.

When assets are leased out under an operating lease, the asset is included in the statement of financial position based on the nature of the asset. Lease income on operating leases is recognised over the term of the lease on a straight-line basis.

Although the risks associated with rights that the Group retains in underlying assets are not considered to be significant, the Group employs strategies to further minimise these risks. Properties are comprehensively insured against fire, destruction and loss of income. Property income is secured by leases ranging from 3 to 10 years with comprehensive credit vetting and deposits held to minimise the risk of recoverability of rental income. Expenses are managed in line with the consumer price index with service level agreements negotiated over a 3 to 5 year period to minimise costs.

### 47.17 Contingent liabilities

Contingent liabilities are reflected when the Group has a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group, or it is possible but not probable that an outflow of resources will be required to settle a present obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 47.18 Employee benefits

#### Pension fund obligations

The Group provides defined benefit pension schemes as well as defined contribution pension schemes. The schemes are funded through payments to trustee-administered funds, determined by periodic actuarial calculations.

The asset or liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the reporting date less the fair value of plan assets. Plan assets exclude any insurance contracts issued by the Group. The defined benefit obligation is calculated annually, using the projected unit credit method. The liability balances have largely been settled and the plans are in the process of being closed.

#### Post-retirement medical aid obligations

The Group provides a subsidy in respect of medical aid contributions on behalf of qualifying employees and retired personnel. An employee benefit obligation is recognised for these expected future medical aid contributions. This obligation is calculated using the projected unit credit method, actuarial methodologies for the discounted value of contributions and a best estimate of the expected long-term rate of investment return, as well as taking into account estimated contribution increases. The entitlement to these benefits is based on the employees remaining in service up to retirement age. The expected costs of these benefits are accrued over the period of employment. The actuarial gains and losses are recognised as they arise. The increase or decrease in the employee benefit obligation for these costs is charged to other comprehensive income.

#### **47.18 Employee benefits** continued

#### **Termination benefits**

The Group recognises termination benefits as a liability in the statement of financial position and as an expense in the income statement when it has a present obligation relating to termination. Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

#### Short-term benefits

Short-term benefits consist of salaries, accumulated leave payments, bonuses and other benefits such as medical aid contributions. These obligations are measured on an undiscounted basis and are expensed as the service is provided. A liability is recognised for the amount to be paid under bonus plans or accumulated leave if the Group has a present or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Share-based compensation

The Group operates equity-settled and cash-settled share-based compensation plans. For share-based payment transactions that are settled in the equity of the parent or another group company or settled in cash where the amount is based on the equity of the parent or another group company, the Group measures the goods or services received as either equity or cash-settled share-based payment transactions by assessing the nature of the awards and its own rights and obligations. The Group measures the goods or services received as an equity-settled share-based payment transaction when the awards granted are its own equity instruments or the Group has no obligation to settle the share-based transaction in cash. In all other circumstances, the Group measures the goods or services received as a cash-settled share-based payment transaction.

#### **Equity-settled compensation plans**

The fair value of the employee services received in exchange for the grant of the holding company shares is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the shares granted at grant date, excluding the impact of any non-market-related vesting conditions. Market and non vesting conditions are reflected in the fair value at grant date. Non-market-related vesting conditions, such as the resignation of employees and retrenchment of staff, are included in assumptions regarding the number of shares expected to vest, which are revised at every reporting date. The impact of the revision of original estimates, if any, is recognised in the income statement, and a corresponding adjustment is made to equity. The vesting of units are accelerated by the entity in the event that the employee dies, is retrenched or retires. Any remaining element of the fair value of the award is expensed immediately through profit or loss. Where an employee resigns any unvested units are forfeited by the employee.

The fair value of equity instruments granted is determined by using standard option pricing models. The valuation technique is consistent with generally accepted valuation methodologies for pricing financial instruments, and incorporates all factors and assumptions that knowledgeable, willing market participants would consider in setting the price of the equity instrument.

As the holding company grants the shares to certain subsidiary employees, the carrying amount of the investment in the subsidiary is increased in the holding company's financial statements, with a corresponding increase in the fair value reserve. The subsidiary recognises the expense and an equivalent increase in equity.

#### Cash-settled compensation plans

The Group recognises the value of the services received (expense), and the liability to pay for those services, as the employees render service. The liability is measured, initially, and at each reporting date until settled, at the fair value appropriate to the scheme, taking into account the terms and conditions on which the rights were granted, and the extent to which the employees have rendered service to date, excluding the impact of any non-market-related vesting conditions. Non-market-related vesting conditions are included in the assumptions regarding the number of units expected to vest. These assumptions are revised at every reporting date. The impact of the revision of original estimates, if any, is recognised in the income statement, and a corresponding adjustment is made to the liability.

For the year ended 30 June 2022

#### 47 SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED

#### 47.18 Employee benefits continued

### Compensation plans valued on the projected unit credit method

The Group has certain schemes in place whereby employees are rewarded based on something other than the shares and related share price of the holding company. In some instances the Group recognises a liability that has been measured with reference to a selling price formula in a contract, the share price of an external company or the applicable EV of a subsidiary company, and that will be used to settle the liability with the employees or to repurchase shares in a subsidiary from the employees. The liability in these cases is measured using the projected unit credit method. Any change in the liability is charged to the income statement over the vesting period of the shares.

#### 47.19 Assets and liabilities relating to disposal groups held for sale

Assets, liabilities or disposal group are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than continuing use. This classification is only met if the sale is highly probable and the assets, liabilities or disposal groups are available for immediate sale.

In light of the Group's primary business being the provision of insurance and investment products, non-current assets held as investments for the benefit of policyholders are not classified as held for sale as the ongoing investment management implies regular purchases and sales in the ordinary course of business.

Immediately before classification as held for sale, the measurement (carrying amount) of assets and liabilities in relation to a disposal group is recognised based upon the appropriate IFRS standards. On initial recognition as held for sale, the assets and liabilities are recognised at the lower of the carrying amount and fair value less costs to sell.

Any impairment losses on initial classification to held for sale are recognised in the income statement.

The assets, liabilities or disposal groups held for sale will be reclassified immediately when there is a change in intention to sell. Subsequent measurement of the asset, liability or disposal group at that date will be the lower of:

- its carrying amount before the asset, liability or disposal group was classified as held for sale, adjusted for any depreciation, amortisation or revaluations that would have been recognised had the asset, liability or disposal group not been classified as held for sale; and
- · its recoverable amount at the date of the subsequent decision not to sell.

#### 47.20 Share capital

Share capital is classified as equity where the Group has no obligation to deliver cash or other assets to shareholders. Ordinary shares with discretionary dividends are classified as equity. Preference shares issued by the Group are classified as equity when there is no obligation to transfer cash or other assets to the preference shareholders. The dividends on these preference shares are recognised in the statement of changes in equity. For compound instruments, e.g. convertible redeemable preference shares, the component representing the value of the conversion option at the time of issue is included in equity.

#### Issue costs

Incremental external costs directly attributable to the issue of new shares are recognised in equity as a deduction, net of tax, from the proceeds. All other share issue costs are expensed.

#### **Treasury shares**

Treasury shares are equity share capital of the holding company held by subsidiaries, consolidated collective investment schemes and share trusts, irrespective of whether they are held in shareholder or contract holder portfolios. The consideration paid, including any directly attributable costs, is eliminated from shareholder equity on consolidation until the shares are cancelled or reissued. If reissued, the difference between the carrying amount and the consideration received for the shares, net of attributable incremental transaction costs and the related income tax effects, is included in share premium.

#### 47.21 Dividends paid

Dividends paid to shareholders of the Company are recognised on declaration date.

#### 47.22 Puttable non-controlling interests

Puttable non-controlling interests represent put options granted to non-controlling interests of subsidiaries, entitling the non-controlling interests to dispose of their interest in the subsidiaries to the Group at contracted dates.

#### **Recognition and measurement**

A financial liability at fair value through profit and loss is recognised, being the present value of the estimated purchase price value discounted from the expected option exercise date to the reporting date. In raising this liability, the non-controlling interest is derecognised and the excess of the liability is debited to retained earnings.

The estimated purchase price is reconsidered at each reporting date and any change in the value of the liability is recorded in net realised and unrealised fair value gains in the income statement. Interest in respect of this liability is calculated using the *effective interest rate method* and recorded within finance costs.

#### 47.23 Income recognition

Income comprises the fair value of services, net of value added tax, after eliminating income from within the Group. Income is recognised as follows:

#### 47.23.1 Fee income

Fee income falls within the scope of IFRS 15

IFRS 15 sets out the principles of the timing of revenue recognition. Revenue is either recognised at a point in time or over time. Revenue is recognised over time if one of the following criteria is met:

- The customer simultaneously receives and consumes the benefits provided by the entity's performance as the entity performs;
- The entity's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- The entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.

If none of the above criteria is met, revenue is recognised at a point in time.

#### Contract administration

Fees charged for investment management services provided in conjunction with an investment contract are recognised as income as the services are provided over the expected duration of the contract, as a constant percentage of expected gross profit margins; or as a constant percentage of assets under management; or as a fixed fee. Initial fees that exceed the level of recurring fees and relate to the future provision of services are deferred and released on a straight-line basis over the lives of the contracts.

#### Trust and fiduciary fees received

Fees received from asset management, retirement fund administration and other related administration services offered by the Group are recognised in the accounting period in which the services are rendered. Services are rendered over the expected duration of the contract. Where initial fees are received, these are deferred and recognised over the average period of the contract. This period is reassessed annually.

#### Other fee income

Administration fees received and multiply fee income are recognised as the service is rendered. Services are rendered over the expected duration of the contract.

Other fees received include scrip lending fees (which are based on rates determined per contract) and policy administration fees that are also recognised as the service is rendered. Scrip lending fees are recognised over the duration of the contract. Policy administration services are rendered either at a point in time or over the duration of the contract depending on when the performance obligations are met.

#### 47.23.2 Investment income

#### Interest income

Interest income is recognised in the income statement, using the effective interest rate method and taking into account the expected timing and amount of cash flows. Interest income includes the amortisation of any discounts or premiums or other difference between the initial carrying amount of an interest-bearing instrument and its amount at maturity, calculated on the effective interest rate method.

#### Dividend income

Dividends received are recognised when the right to receive payment is established. Where it is declared out of retained earnings, dividend income includes scrip dividends received, irrespective of whether shares or cash is elected. Dividend income is not recognised when shares of the investee are received and the shareholders receive a pro rata number of shares, there is no change in economic interest of any investor and there is no economic benefit associated with the transaction.

#### Rental income

Rental income is recognised on the straight-line method over the term of the rental agreement.

For the year ended 30 June 2022

#### SIGNIFICANT GROUP ACCOUNTING POLICIES CONTINUED 47

#### 47.24 Expense recognition

#### **47.24.1 Expenses**

Other expenses include auditors' remuneration, consulting fees, direct property expenses, information technology expenses, marketing costs, indirect taxes and other expenses not separately disclosed, and are expensed as incurred.

#### 47.24.2 Finance costs

Finance costs incurred on qualifying property assets are capitalised until such time as the assets are substantially ready for their intended use. Qualifying assets are those that necessarily take a substantial period of time to get ready for their intended use. Capitalisation is ceased when substantially all activities necessary to prepare the asset for intended use. All other finance costs are recognised in the income statement, using the effective interest rate method, and taking into account the expected timing and amount of cash flows.

Finance costs include the amortisation of any discounts or premiums or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity, calculated on the effective interest rate method.

#### 47.25 Segmental reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decisionmaker. The chief operating decision-maker has been identified as the Group executive committee that makes strategic decisions. Refer to segmental report for more details.

#### 48 **RESTATEMENTS**

The following restatements were made to the consolidated statement of financial position, income statement and statement of cash flows for the following periods:

Statement of financial position	Before restatement Rm	costs	Hedge fund consoli- dation <sup>2</sup> Rm	Reinter- mediation <sup>3</sup> Rm	CIS consolidation4	CGT variance <sup>5</sup> Rm	Share portfolios reclas- sification <sup>6</sup> Rm	After restatement Rm
as at 30 June 2021								
Group								
Financial assets at fair value								
through profit and loss (FVPL)	429 500		3 127				1 726	434 353
Financial assets at amortised cost	9 140		(1 630)				(4.705)	7 510
Cash and cash equivalents	28 323		427				(1 726)	27 024
Insurance contract liabilities	(115 171)					(100)		(115 061)
Long-term insurance contracts Financial liabilities at fair value	(115 171)					(190)		(115 361)
through profit and loss	(52 540)		(3 375)					(55 915)
Other payables	(14 399)		1 451	245		190		(12 513)
Provisions	(10)			(245)				(255)
Company	( - /			( -/				( /
Financial assets at fair value								
through profit and loss (FVPL)	309 871						1 726	311 597
Cash and cash equivalents	18 590						(1 726)	16 864
Insurance contract liabilities							( = = )	
Long-term insurance contracts	(115 639)					(190)		(115 829)
Investment contracts	` ' ' '					( - )		, , ,
Other payables	(11 765)			245		190		(11 330)
Provisions	_			(245)				(245)

- Finance costs and net unrealised fair value gains were incorrectly reflected on a gross basis and should have been netted off. June 2021 has been restated accordingly.
- The Group invests into Qualified Investor Hedge funds that, as a result of the requirements in IFRS 10 Consolidated financial statements, are consolidated. As a result of a further detailed review of the financial instruments held by these hedge funds, a number of refining correcting adjustments were required to the statement of financial position and income statement. These adjustments do not impact the net asset value of the hedge fund nor that of MML. The adjustments made in respect of the statement of financial position relate to the following:
  - 1) the offset and classification of interest rate derivatives and carry positions.
    2) the offset and recording of financed trade positions carried out in the funds.

  - June 2021 and June 2020 have been restated accordingly.

  - The adjustments recognised in respect of the income statement relate to the following:

    1) inappropriate application of the offsetting criteria applied in respect of interest income and finance costs.
  - 2) consolidation of the full income statement disclosures of the hedge funds, which resulted in a reclassification between the relevant lines of the income statement and fair value adjustments on CIS liabilities.
- June 2021 has been restated accordingly.
  In accordance with the Financial Advisory and Intermediary Services Act 37 of 2002 as well as the Policyholder Protection Rules, there is an obligation to reintermediate clients that are not linked to a financial advisor. Accumulated balances that were due to the financial advisors originally linked to policyholders, were previously reported as other payables. However, when these financial advisors went out of force, the balance was no longer contractually payable and therefore the payable should have been changed to a provision for the expected cost of reintermediation that is required in order to settle the obligation towards policyholders. In previous reporting periods this balance was however reported as a payable and has therefore been retrospectively corrected from a payable to a provision to provide for the cost that is required to reintermediate these clients with in-force policies, but no financial advisors. 30 June 2021 and 1 July 2020 have been restated accordingly.
- Fee income correction relating to the elimination of asset management fees received on the CISs being consolidated into the Group. 30 June 2021 has been restated accordingly.
- Long-term insurance companies are required to pay tax on behalf of policyholders according to the five-funds tax approach as required by section 29A of the South African Income Tax Act of 1962. The approach requires the insurer to collect taxation in respect of policies held, determined by reference to different rates of tax (including effective capital gains tax rates) to be applied to different categories of policyholders. In practice, the collection of tax from policyholders and specifically capital gains tax, follows a more simplistic approach than the calculation that is used for the income tax calculation when submitting a tax return to the South African tax authorities. This difference in methodology, resulted in over-recoveries from policyholders. The over-recovery was accounted for as an other payable. Management has reassessed the recognition of this balance and has created an actuarial data reserve. As such, the balance has subsequently been re-classified from other payables to insurance liabilities. 30 June 2021 has been restated accordingly. Share portfolios reclassification: Investments held in share portfolios were previously incorrectly classified as cash and cash equivalents. These share
- portfolios have now been correctly split into the underlying assets. June 2021 and June 2020 has been restated accordingly. Additionally, realised fair value gains on certain share portfolios incorrectly included dividends received. June 2021 has been restated accordingly.

For the year ended 30 June 2022

#### 48 **RESTATEMENTS** CONTINUED

Statement of financial position	Before restatement Rm	costs	Hedge fund consoli- dation <sup>2</sup> Rm	Reinter- mediation <sup>3</sup> Rm	CIS con- solidation <sup>4</sup> Rm	CGT variance⁵ Rm	Share portfolios reclas- sification <sup>6</sup> Rm	After restatement Rm
as at 01 July 2020 Group Financial assets at fair value								
through profit and loss (FVPL)	396 244		3 977				1 292	401 513
Financial assets at amortised cost Cash and cash equivalents Investment contracts Financial liabilities at fair value	7 951 22 098		(2 181) 110				(1 292)	5 770 20 916
through profit and loss Other payables Provisions	(51 882) (13 754) (13)		(4 662) 2 756	245 (245)				(56 544) (10 753) (258)
Company  Financial assets at fair value								
through profit and loss (FVPL) Cash and cash equivalents Investment contracts	288 896 14 885						1 292 (1 292)	290 188 13 593
Other payables Provisions	(11 335) -			245 (245)				(11 090) (245)

- Finance costs and net unrealised fair value gains were incorrectly reflected on a gross basis and should have been netted off. June 2021 has been
- The Group invests into Qualified Investor Hedge funds that, as a result of the requirements in IFRS 10 Consolidated financial statements, are consolidated. As a result of a further detailed review of the financial instruments held by these hedge funds, a number of refining correcting adjustments were required to the statement of financial position and income statement. These adjustments do not impact the net asset value of the hedge fund nor that of MML. The adjustments made in respect of the statement of financial position relate to the following:
  - 1) the offset and classification of interest rate derivatives and carry positions
  - 2) the offset and recording of financed trade positions carried out in the funds

June 2021 and June 2020 have been restated accordingly.

- The adjustments recognised in respect of the income statement relate to the following:

  1) inappropriate application of the offsetting criteria applied in respect of interest income and finance costs.

  2) consolidation of the full income statement disclosures of the hedge funds, which resulted in a reclassification between the relevant lines of the income statement and fair value adjustments on CIS liabilities.

June 2021 has been restated accordingly.

- In accordance with the Financial Advisory and Intermediary Services Act 37 of 2002 as well as the Policyholder Protection Rules, there is an obligation to reintermediate clients that are not linked to a financial adviser. Accumulated balances that were due to the financial advisors originally linked to policyholders, were previously reported as other payables. However, when these financial advisors went out of force, the balance was no longer contractually payable and therefore the payable should have been changed to a provision for the expected cost of reintermediation that is required in order to settle the obligation towards policyholders. In previous reporting periods this balance was however reported as a payable and has therefore been retrospectively corrected from a payable to a provision to provide for the cost that is required to reintermediate these clients with in-force policies, but no financial advisors.
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- Long-term insurance companies are required to pay tax on behalf of policyholders according to the five-funds tax approach as required by section 29A of the South African Income Tax Act of 1962. The approach requires the insurer to collect taxation in respect of policies held, determined by reference to different rates of tax (including effective capital gains tax rates) to be applied to different categories of policyholders. In practice, the collection of tax from policyholders and specifically capital gains tax, follows a more simplistic approach than the calculation that is used for the income tax calculation when submitting a tax return to the South African tax authorities. This difference in methodology, resulted in over-recoveries from policyholders. The over-recovery was accounted for as an other payable. Management has reassessed the recognition of this balance and has created an actuarial data reserve. As such, the
- balance has subsequently been re-classified from other payables to insurance liabilities. 30 June 2021 has been restated accordingly. Share portfolios reclassification: Investments held in share portfolios were previously incorrectly classified as cash and cash equivalents. These share portfolios have now been correctly split into the underlying assets. June 2021 and June 2020 has been restated accordingly. Additionally, realised fair value gains on certain share portfolios incorrectly included dividends received. June 2021 has been restated accordingly.

#### 48 **RESTATEMENTS** CONTINUED

Income statement	Before restatement Rm	costs	Hedge fund consoli- dation <sup>2</sup> Rm	Reinter- mediation <sup>3</sup> Rm	CIS consolidation4	CGT variance⁵ Rm	Share portfolios reclas- sification <sup>6</sup> I Rm	After restatement Rm
for the year ended 30 June 2021 Group								
Fee income Investment income Net realised and unrealised fair	4 505 18 697		730		109		208	4 614 19 635
value gains / (losses) Change in actuarial liabilities and	38 958	(41)	278				(208)	38 987
related reinsurance Change in long-term insurance contract liabilities Fair value adjustments on collective investment scheme	(12 268)					(190)		(12 458)
(CIS) liabilities Other expenses Finance costs	(3 450) (3 638) (734)		(275) 15 (748)		(109)	190		(3 725) (3 542) (1 441)
Company Investment income	16 195						208	16 403
Net realised and unrealised fair value gains / (losses) Change in actuarial liabilities and	37 053						(208)	36 845
related reinsurance Change in long-term insurance contract liabilities Other expenses	(12 118) (2 533)					(190) 190		(12 308) (2 343)

- Finance costs and net unrealised fair value gains were incorrectly reflected on a gross basis and should have been netted off. June 2021 has been
- restated accordingly.

  The Group invests into Qualified Investor Hedge funds that, as a result of the requirements in IFRS 10 Consolidated financial statements, are consolidated. As a result of a further detailed review of the financial instruments held by these hedge funds, a number of refining correcting adjustments were required to the statement of financial position and income statement. These adjustments do not impact the net asset value of the hedge fund nor that of MML. The adjustments made in respect of the statement of financial position relate to the following:
  - 1) the offset and classification of interest rate derivatives and carry positions
  - 2) the offset and recording of financed trade positions carried out in the funds.
  - June 2021 and June 2020 have been restated accordingly.
  - The adjustments recognised in respect of the income statement relate to the following:

  - 1) inappropriate application of the offsetting criteria applied in respect of interest income and finance costs.
    2) consolidation of the full income statement disclosures of the hedge funds, which resulted in a reclassification between the relevant lines of the income statement and fair value adjustments on CIS liabilities.
  - June 2021 has been restated accordingly.
- In accordance with the Financial Advisory and Intermediary Services Act 37 of 2002 as well as the Policyholder Protection Rules, there is an obligation to reintermediate clients that are not linked to a financial adviser. Accumulated balances that were due to the financial advisors originally linked to policyholders, were previously reported as other payables. However, when these financial advisors went out of force, the balance was no longer contractually payable and therefore the payable should have been changed to a provision for the expected cost of reintermediation that is required in order to settle the obligation towards policyholders. In previous reporting periods this balance was however reported as a payable and has therefore been retrospectively corrected from a payable to a provision to provide for the cost that is required to reintermediate these clients with in-force policies, but no financial advisors. 30 June 2021 and 1 July 2020 have been restated accordingly.
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- Share portfolios reclassification: Investments held in share portfolios were previously incorrectly classified as cash and cash equivalents. These share portfolios have now been correctly split into the underlying assets. June 2021 and June 2020 has been restated accordingly. Additionally, realised fair value gains on certain share portfolios incorrectly included dividends received. June 2021 has been restated accordingly

For the year ended 30 June 2022

#### 48 **RESTATEMENTS** CONTINUED

Statement of cash flows	Before restatement Rm	costs	Hedge fund consoli- dation <sup>2</sup> Rm	Reinter- mediation <sup>3</sup> Rm	CIS consolidation4	CGT variance⁵ Rm	Share portfolios reclas- sification <sup>6</sup> Rm	After restatement Rm
for the year ended 30 June 2021 Group								
Cash utilised in operations Dividends received Interest received	(8 352) 4 240 13 283	(41)	331 (26) 760				(642) 208	(8 704) 4 422 14 043
Interest paid Cash resources and funds on	(743)	41	(748)					(1 450)
deposit at beginning Cash resources and funds on	22 098		110				(1 292)	20 916
deposit at end	28 323		427				(1 726)	27 024
Company Cash utilised in operations Dividends received Interest paid Cash resources and funds on	(9 336) 3 501 (631)						(642) 208	(9 978) 3 709 (631)
deposit at beginning Cash resources and funds on	14 885						(1 292)	13 593
deposit at end	18 590						(1 726)	16 864

- Finance costs and net unrealised fair value gains were incorrectly reflected on a gross basis and should have been netted off. June 2021 has been
- The Group invests into Qualified Investor Hedge funds that, as a result of the requirements in IFRS 10 Consolidated financial statements, are consolidated. As a result of a further detailed review of the financial instruments held by these hedge funds, a number of refining correcting adjustments were required to the statement of financial position and income statement. These adjustments do not impact the net asset value of the hedge fund nor that of MML. The adjustments made in respect of the statement of financial position relate to the following:
  - 1) the offset and classification of interest rate derivatives and carry positions
  - 2) the offset and recording of financed trade positions carried out in the funds.
  - June 2021 and June 2020 have been restated accordingly.
  - The adjustments recognised in respect of the income statement relate to the following:
  - 1) inappropriate application of the offsetting criteria applied in respect of interest income and finance costs.
  - 2) consolidation of the full income statement disclosures of the hedge funds, which resulted in a reclassification between the relevant lines of the income statement and fair value adjustments on CIS liabilities.
- June 2021 has been restated accordingly.
- In accordance with the Financial Advisory and Intermediary Services Act 37 of 2002 as well as the Policyholder Protection Rules, there is an obligation to reintermediate clients that are not linked to a financial adviser. Accumulated balances that were due to the financial advisors originally linked to policyholders, were previously reported as other payables. However, when these financial advisors went out of force, the balance was no longer contractually payable and therefore the payable should have been changed to a provision for the expected cost of reintermediation that is required in order to settle the obligation towards policyholders. In previous reporting periods this balance was however reported as a payable and has therefore been retrospectively corrected from a payable to a provision to provide for the cost that is required to reintermediate these clients with in-force policies, but no financial advisors. 30 June 2021 and 1 July 2020 have been restated accordingly.
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- Share portfolios reclassification: Investments held in share portfolios were previously incorrectly classified as cash and cash equivalents. These share portfolios have now been correctly split into the underlying assets. June 2021 and June 2020 has been restated accordingly. Additionally, realised fair value gains on certain share portfolios incorrectly included dividends received. June 2021 has been restated accordingly.

# **Annexure A**

#### **Abbreviations and definitions**

## **ABBREVIATIONS**

ADDREVIATIO	NO
ANW	Adjusted net worth
APE	Annual premium equivalent
APN	Advisory practice note
ASISA	Association for Savings and Investment South Africa
ASSA	Actuarial Society of South Africa
BSA	Bonus stabilisation accounts
CAR	Capital adequacy requirement
CGU	Cash-generating unit
DCF	Discounted cash flow
DPF	Discretionary participation features
ESA	Employer Surplus Account
EV	Embedded value
FSCA	Financial Sector Conduct Authority
FSV	Financial soundness valuation
GCR	Global Credit Ratings
GLTD	Group long-term disability table
Group	Momentum Metropolitan Holdings Limited and its subsidiaries
IASB	International Accounting Standards Board
IFRIC	IFRS Interpretations Committee
IFRS	International Financial Reporting Standards
IFS	Insurer Financial Strength
IMA	Investment management agreement
MMH	Momentum Metropolitan Holdings Limited
MML	Momentum Metropolitan Life Limited
отс	Over-the-counter
PA	Prudential Authority
PPFM	Principles and practices of financial management
PVP	Present value of future premiums
RDR	Risk discount rate
RMI	Rand Merchant Investment Holdings Ltd
ROEV	Return on Embedded Value
S&P	Standard & Poor's
SAICA	South African Institute of Chartered Accountants
SAM	Solvency Assessment and Management
SAP	Standard of Actuarial Practice
SARB	South African Reserve Bank
VIF	Present value of in-force covered business
VNB	Value of new business

# **Annexure A** continued

Abbreviations and definitions

#### **DEFINITIONS**

## Adjusted net worth (ANW)

The ANW is the excess of assets over liabilities on the IFRS basis. Certain deductions for disregarded assets and impairments have been added back

#### **Advisory practice notes (APNs)**

ASSA issues APNs applicable to various areas of financial reporting and practice that require actuarial input. The APNs are available on the ASSA website (www.actuarialsociety.org.za).

#### Annual premium equivalent (APE)

The APE is a common life industry measure of new business sales. It is calculated as annualised new recurring premiums plus 10% of single premiums.

#### **Basis changes**

Basis and other changes are the result of changes in actuarial assumptions and methodologies, reviewed at the reporting date and used in the FSV basis. These changes are reflected in the income statement as they occur.

#### **Bonus stabilisation accounts (BSAs)**

BSAs are the difference between the fund accounts of smoothed bonus business, or the discounted value of projected future benefit payments for with-profit annuity business, and the market values of the underlying assets. BSA is an actuarial term that constitutes either an asset or liability in accounting terms. The BSAs are included in contract holder liabilities.

#### **Carry positions**

Carry positions consist of sale and repurchase of assets agreements containing the following instruments:

- Repurchase agreements: financial liabilities consisting of financial instruments sold with an agreement to repurchase these
  instruments at a fixed price at a later date.
- Reverse repurchase agreements: financial assets consisting of financial instruments purchased with an agreement to sell these instruments at a fixed price at a later date.

## Cash-generating units (CGUs)

A CGU is the smallest identifiable group of assets that generates cash inflows largely independent of the cash flows from other assets or groups of assets.

#### **Compulsory margins**

Life insurance companies are required to hold compulsory margins in terms of the FSV basis prescribed in SAP 104 – Calculation of the value of the assets, liabilities and capital adequacy requirement of long-term insurers. These margins are explicitly prescribed and held as a buffer to cover uncertainties with regard to the best-estimate assumptions used in the FSV basis. These margins are held in the contract holder liabilities and released over time in the operating profit should experience be in line with these best-estimate assumptions

### **Cost of required capital**

The cost of required capital is the difference between the amount of required capital and the present value of future releases of this capital, allowing for future net of tax investment returns expected to be earned on this capital.

#### **Covered business**

Covered business is defined as long-term insurance business recognised in the MMH Group Integrated Report. This business covers individual smoothed bonus, linked and market-related business, reversionary bonus business, group smoothed bonus business, annuity business and other non-participating business written by the Company.

#### **Discretionary margins**

In addition to compulsory margins, insurance companies may hold further discretionary margins where the head of the actuarial function believes that:

- · the compulsory margins are insufficient for prudent reserving; or
- · company practice or policy design justifies the deferral of profits.

#### **DEFINITIONS CONTINUED**

#### **Discretionary participation feature (DPF)**

A DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits or bonuses:

- that are likely to be a significant portion of the total contractual benefits;
- · whose amount or timing is contractually at the discretion of the issuer; and
- · that are contractually based on:
- the performance of a specified pool of contracts or a specified type of contract;
- the realised and/or unrealised investment returns on a specified pool of assets held by the issuer; or
- the profit or loss of the Company, fund or other entity that issues the contract.

#### **Effective exposure**

The exposure of a derivative financial contract or instrument to the underlying asset by also taking delta (the ratio comparing the change in the price of the underlying asset to the corresponding change in the price of a derivative) into account where applicable.

#### **Effective interest rate**

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts over the expected life of the financial instrument, or when appropriate a shorter period, to the net carrying amount of the financial asset or liability.

#### **Effective interest rate method**

The effective interest rate method is a method of calculating the amortised cost of a financial asset or liability and of allocating the interest income or interest expense over the relevant period.

#### **Embedded value (EV)**

An EV represents the Group's discounted value of expected after-tax future profits from the current business. The embedded value is defined as:

- · the ANW of covered and non-covered business;
- · plus the VIF less the opportunity cost of required capital; and
- · plus the write-up to directors' value of non-covered business.

#### **Embedded value earnings**

Embedded value earnings are defined as the Group's change in embedded value (after non-controlling interests) for the year, after adjustment for any capital movements such as dividends paid, capital injections and cost of treasury shares acquired or disposed of for the year.

#### Financial soundness valuation (FSV)

The FSV basis is prescribed by SAP 104 - Calculation of the value of the assets, liabilities and capital adequacy requirement of long-term insurers - and uses best estimate assumptions regarding future experience together with compulsory and discretionary margins for prudence and deferral of profit emergence. For IFRS reporting purposes, this basis is used for the valuation of insurance contracts and investment contracts with DPF.

#### **Fund account**

The fund account is the retrospective accumulation of premiums, net of charges and benefit payments at the declared bonus rates or at the allocated rate of investment return.

#### **Investment variances**

Investment variances represent the impact of higher/lower than assumed investment returns on after tax profits.

#### New business profit margin

New business profit margin is defined as the value of new business expressed as a percentage of the PVP. New business profit margin is also expressed as a percentage of APE.

## **Annexure A** continued

Abbreviations and definitions

#### **DEFINITIONS CONTINUED**

#### Non-covered business

Non-covered business includes the Group's directors' valuations of the investment management entities, South African health operations, non-life insurance operations, the Guardrisk entities, as well as other non-insurance entities. The Group embedded value is also adjusted to allow for future holding company and international support expenses.

#### Normalised headline earnings

Normalised headline earnings comprise operating profit and investment income on shareholder assets. It excludes the amortisation of intangible assets relating to business combinations as well as dividends received from subsidiaries and intercompany loan impairments, which are eliminated on consolidation of the holding company group. It includes basis changes and investment variances.

#### **Objective evidence of impairment**

Objective evidence of impairment is related to the specific circumstances of each individual asset and can be the combined effect of several events. Objective evidence includes, but is not limited to:

- · Significant financial difficulty of the issuer or debtor.
- · A breach of contract, such as a default or delinquency in payment.
- · It becoming probable that the issuer or debtor will enter bankruptcy or other financial reorganisation.
- · The disappearance of an active market for that financial asset because of financial difficulties.
- Observable data that there is a measurable decrease in the estimated future cash flows from the asset since the initial recognition of the asset.

#### **Open-ended instruments**

The open-ended category includes financial instruments with no fixed maturity date as management is unable to provide a reliable estimate given the volatility of equity markets and policyholder behaviour.

#### **Prescribed officers**

Prescribed officers as referred to in the Companies Act, 71 of 2008, as amended, are defined as follows – despite not being a director of a particular company, a person is a prescribed officer of the Company if that person:

- exercises general executive control over and management of the whole, or a significant portion, of the business and activities of the
- regularly participates to a material degree in the exercise of general executive control over and management of the whole, or a significant portion, of the business and activities of the Company.

The Company does not consider any employee that is not a director to be a prescribed officer as the functions of general executive control over significant portions of the business are performed by the executive directors.

### Present value of future premiums (PVP)

The PVP is the present value of future premiums in respect of new business using the RDR. The future premiums are net of reinsurance and are based on best-estimate assumptions such as future premium growth, mortality and withdrawal experience.

#### Present value of in-force covered business (VIF)

The gross VIF is the discounted present value of expected future after-tax profits as determined on the IFRS basis, in respect of covered business in force at the valuation date. The net VIF is the gross VIF less the cost of required capital. No account is taken of dividend withholding tax.

### Related party transactions - key management personnel

Key management personnel are those persons, including close members of their families, having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including any director (whether executive or otherwise) of the Company.

### Reporting basis

Reporting basis is the basis on which the financial statements are prepared.

#### Required capital

Required capital includes any assets attributed to covered business over and above the amount required to back covered business liabilities whose distribution to shareholders is restricted.

#### **DEFINITIONS CONTINUED**

#### Return on embedded value

Return on embedded value is the Group's embedded value earnings over the period expressed as a percentage of the Group's embedded value at the beginning of the period, adjusted for capital movements during the year.

#### Risk discount rate (RDR)

The RDR is the rate at which future expected profits are discounted when calculating the value of in-force business or the value of new business. The RDR is determined based on the weighted average cost of capital of the Company. This has taken into account the sources of capital used to fund the covered business, i.e. shareholder equity and subordinate debt finance. The required return on equity was derived through application of the capital asset pricing model. The cost of debt financing was based on current financing costs.

#### Significant influence

Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control over those policies.

#### **Unit-linked investments**

Unit linked investments consist of investments in collective investment schemes, private equity fund investments and other investments where the value is determined based on the value of the underlying investments.

#### Unrated

The Company invests in unrated assets where investment mandates allow for this. These investments are, however, subject to internal credit assessments.

#### **Useful life**

Useful life is the period over which an asset is expected to be available for use by the Company.

#### Value of new business (VNB)

The VNB is the discounted present value of expected future after-tax profits from new business at point of sale less the cost of required capital at risk. No allowance is made for the impact of dividend withholding tax. Allowance is made for all expenses associated with underwriting, selling, marketing and administration incurred in the effort of obtaining new business.

#### **CREDIT RISK DEFINITIONS**

#### ΔΔΔ

National scale ratings denote the highest rating that can be assigned. This rating is assigned to the best credit risk relative to all other issuers.

## AA

National ratings denote a very strong credit risk relative to all other issuers.

National ratings denote a strong credit risk relative to all other issuers.

#### **BBB**

National ratings denote an adequate credit risk relative to all other issuers.

National ratings denote a fairly weak credit risk relative to all other issuers.

#### В

National ratings denote a significantly weak credit risk relative to all other issuers.

### CCC

National ratings denote an extremely weak credit risk relative to other issuers.

# Shareholder diary and administration

#### **SHAREHOLDER DIARY**

Financial year end 30 June

Reporting Annual financial statements published 16 September 2022 Annual general meeting 24 November 2022

#### **ADMINISTRATION**

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#### Company registration number

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multiply